

Clause embodied in Report No. 1 of the Administration Committee, as adopted by the Council of the City of Toronto at its meeting held on January 27, 28 and 29, 2004.

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### **Sole Source Open Contract with Joe Johnson Equipment**

*(City Council on January 27, 28 and 29, 2004, adopted this Clause, without amendment.)*

**The Administration Committee recommends the adoption of the report (November 13, 2003) from the Commissioner of Corporate Services:**

Purpose:

The purpose of this report is to request approval to proceed in setting up an open contract with Joe Johnson Equipment Inc. as a sole source supplier of parts and service for the equipment listed in the attached letter from them in an amount not to exceed \$250,000.00 annually.

Financial Implications and Impact Statement:

There are no financial implications associated with this request. Funds for these purchases already exist in the various departmental vehicle maintenance budgets and are approved annually through the regular budget process.

Recommendations:

It is recommended that:

- (1) authority be granted to issue an open contract for in the amount of \$250,000 annually with Joe Johnson Equipment Inc. as sole source supplier of parts and service for the equipment listed in the attached letter from them; and
- (2) the appropriate officials be authorized and directed to take the necessary actions to give effect thereto.

Background:

The City has had an open contract for the past three years with Joe Johnson equipment with a yearly value of \$150,000 per year. These contracts were approved on a yearly basis by Purchasing and Materials Management Division, through the Sole Source Request process. This year, due to an increase in equipment supplied by Joe Johnson, the estimated requirement needed will be \$250,000. Thus the cumulative value of these past contracts added to this year's request will exceed the threshold of \$500,000 that Purchasing and Materials Management Division is authorized to approve.

Comments:

The city currently has a variety of vehicles and equipment that require parts and service to be purchased from Joe Johnson Equipment as they are the only authorized dealer for O.E.M. parts and service as per the equipment listed in the attached letter from the company. We must use “authorized dealers” to ensure use of O.E.M. parts that are fully warranted to protect us from any liability issues and problems with voiding of the overall original equipment warranty. Fleet Services relies on this company to provide parts and service to this equipment as required throughout the year.

The majority of vehicles and equipment that require parts and service are used for either garbage collection or road maintenance. These include several brands of Street sweepers, Garbage compactors, Sewer cleaners, and Snow removal equipment. Joe Johnson Equipment has been used by the City of Toronto as well as several Municipalities throughout Ontario for many years and have proven to be a reputable dealer specializing in municipal vehicles and equipment.

The Fair Wage and Labour Trades Office has reported favourably on the firm recommended.

Conclusions:

It is recommended that approval be given for Fleet Services to sole source purchase parts and service from Joe Johnson Equipment Inc. for the equipment listed on the attached letter from the company, in the amount of \$250,000 annually and to report back to Council if the total amount is expected to exceed \$250,000 annually.

Contact:

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Corporate Services, Fleet Services  
Telephone: 416-392-8215

C. Chiaravallotti, Director  
Corporate Services, Fleet Services  
Telephone: 416-392-1034

(Communication dated September 17, 2003 from Brian Knight,  
Regional Sales Manager, City of Toronto, Joe Johnson Equipment Inc.,  
addressed to the City of Toronto, Fleet Services)

Thank you for your recent enquiry relative to Joe Johnson Equipment (JJE).

Joe Johnson Equipment has over 30 years experience in the equipment business servicing the needs of Municipalities and Contractors alike. JJE takes great pride in providing quality products at the lowest cost taking into consideration both performance and overall productivity.

JJE exclusively sells, provides service and both mechanical and operator support along with an extensive inventory of replacement parts stocked here in Ontario.

JJE is the only licensed and authorized equipment house representing the following quality product lines.

Elgin Sweeper Company: supplying all types of road sweepers for a wide array of applications.

Vactor Manufacturing: supplying commercial and industrial sewer cleaning equipment and accessories.

Sreco Sewer Cleaning Equipment: Bucket and Rodder Sewer cleaning machines.

Labrie Equipment: refuse and recycling trucks for a number of different applications.

The Heil Co.: various types of refuse packers including rear loaders, over-top container loaders and automated systems.

Leach Refuse Equipment: refuse collection vehicles.

Wittke Refuse Equipment: refuse collection vehicles.

Wayne Refuse Equipment: refuse collection vehicles.

Trackless Vehicles: articulating tractors performing lawn cutting, snow blowing, snow plowing and other functions.

RPM Tech Snowblower: All models of loader mounts and self contained snowblowers.

Tarrant Manufacturing: vacuum leaf loaders and catch basin cleaning equipment.

ODB Municipal Products: vacuum leaf loaders and accessories.

Superior and E-One fire fighting equipment and accessories:

ENZ Sewer Cleaning Nozzles:

Applied Green Machine Sweepers: Sidewalk and laneway sweepers.

Vactron: hydro excavation equipment.

We carry an excellent supply of parts for all the equipment we sell, and in most cases provide off-the-shelf availability for these parts. In addition, we also carry parts for most competitors' equipment and again offer next day delivery on most of these parts.

We thank you for your interest in Joe Johnson Equipment and if you have any questions or concerns, please do not hesitate contacting us.