ASSURANCE AND ADVISORY BUSINESS SERVICES

# **City of Toronto**

# Audit Planning – Year Ended December 31, 2007

Report to Audit Committee of City of Toronto Council



Quality In Everything We Do

# **U**ERNST & YOUNG

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October 9, 2007

Members of the Audit Committee of Council of the City of Toronto

We are pleased to meet with you to discuss our audit approach for the City of Toronto (the "City" or the "organization"). This report outlines the scope of our services, the team of Ernst & Young professionals that will serve you and what we see as the key considerations affecting the 2007 audit. Our meeting is a forum to validate our understanding of these issues, confirm your current year expectations, and make certain that our efforts are aligned with your service requirements.

We are currently in the planning phase of our audit of the consolidated financial statements of your organization. Our current year plan has been prepared based on our understanding of the organization's business and industry. It is designed to be responsive to the unique needs of the organization, to maximize audit effectiveness, and to deliver the high quality you expect.

Our audit is designed to express an opinion on the 2007 consolidated financial statements. We will consider the organization's current and emerging business risks, perform an assessment of risks that could materially affect the financial statements, and align our audit procedures accordingly. In accordance with professional standards, we will obtain a sufficient understanding of internal control to plan the audit and to determine the nature, timing and extent of tests to be performed. However, we were not engaged to and are not performing an audit of internal control over financial reporting.

This report is intended solely for the information and use of the Audit Committee, City Council and management, and is not intended to be and should not be used by anyone other than these specified parties. We disclaim any responsibility to any third party who may rely on it.

We appreciate this opportunity to present our plan to you and answer any questions you may have about these or any other matters.

Very truly yours,

Ernst & young LAP

Chartered Accountants

Diana M. Brouwer / Kathi E. Lavoie (416) 943-7177 / (905) 882-3056

# Terms of Our Engagement

	Discussion
Auditor's Responsibilities Under Generally Accepted Auditing Standards	• Management is responsible for the preparation of the financial statements, which includes responsibilities related to internal control, such as designing and maintaining accounting records, selecting and applying accounting policies, safeguarding assets and preventing and detecting fraud and error.
	• The auditor's responsibility is to express an opinion on the financial statements based on an audit thereof.
	• An audit is performed to obtain reasonable but not absolute assurance as to whether the financial statements are free of material misstatement and, owing to the inherent limitations of an audit, there is an unavoidable risk that some misstatements of the financial statements will not be detected (particularly intentional misstatements concealed through collusion) even though the audit is properly planned and performed.
	• The audit includes:
	<ul> <li>obtaining an understanding of the entity and its environment including internal control in order to plan the audit and to assess the risk that the financial statements may contain misstatements that, individually or in the aggregate, are material to the financial statements taken as a whole;</li> </ul>
	- examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements;
	<ul> <li>assessing the accounting principles used and their application; and</li> </ul>
	<ul> <li>assessing the significant estimates made by management.</li> </ul>
	• When the auditor's risk assessment includes an expectation of the operating effectiveness of controls, sufficient appropriate audit evidence will be obtained through tests of controls to support the assessment, but the scope of the auditor's review of internal control will be insufficient to express an opinion as to the effectiveness or efficiency of the entity's controls or to consider whether internal control is adequate for management's purposes.
	• The auditor will express an opinion as to whether the financial statements present fairly in all material respects, in accordance with generally accepted accounting principles, the financial position, results of operations and cash flows of the entity.

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# Terms of Our Engagement (continued)

Audit and Non-Audit Services Provided by the Auditor	• We have designed our audit to express an opinion on the 2007 consolidated financial statements of the City in accordance with Canadian generally accepted auditing standards.
	• We also express an opinion on the 2007 financial statements of the City's agencies, boards and commissions in accordance with the RFP for audit services for the City of Toronto.
	<ul> <li>We are also appointed auditors of the following related entities:         <ul> <li>Toronto Hydro Corporation</li> <li>Enwave District Energy Limited</li> </ul> </li> </ul>
	<ul> <li>In addition, services continued in 2007 with respect to us being successful proponents of other RFP's with respect to:</li> <li>Commodity Tax Audit and Recovery Services</li> </ul>
	• Throughout any given year we may also report on special projects at the request of the City based on certain funding agreements. To date, we have done a report on the federal gas tax funding and a report for the funding with respect to the National Soccer Stadium at the CNE grounds.
	• We were engaged by the Toronto Community Housing Corporation with respect to their bond offering for 2007 and for audit services for Housing Services Inc.
Detailed Terms of Engagement	• The detailed terms of our engagement are outlined in our engagement letter, a copy of which is included in this plan. This engagement letter has been signed by the City's Clerk in accordance with the RFP for audit services for the City of Toronto.

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# Required Communications

	Discussion	
Overview of Required Communications	rofessional standards require us to communicate certain matters to the Audit Committee that may assist the Committ verseeing management's financial reporting and disclosure process. This document, together with our year end repo ou with the information we believe you require.	
	t the completion of the audit, we will report to the Audit Committee the results of our audit. The results package windependence matters as well as other matters of significance to the Audit Committee. Such matters could include the	
	<ul> <li>fraud and illegal acts involving senior management and fraud and illegal acts that cause an other than t misstatement of the financial statements;</li> </ul>	rivial
	<ul> <li>material weaknesses in internal control;</li> </ul>	
	• related party transactions;	
	<ul> <li>significant audit adjustments and unadjusted differences;</li> </ul>	
	• adoption of, or a change in an accounting principle;	
	• methods of accounting for significant unusual transactions and for controversial or emerging areas;	
	• our judgments about the quality of the organization's accounting principles;	
	<ul> <li>areas where management must make significant judgments or estimates;</li> </ul>	
	o our responsibility for other information in documents containing audited financial statements;	
	o disagreements with management on financial accounting and reporting matters;	
	• consultations with other accountants;	
	• major issues discussed with management in connection with initial or recurring retention; and	
	• serious difficulties encountered in dealing with management when performing the audit.	

# Audit Process

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	Discussion
Audit Process	• For purposes of our audit of the financial statements, our audit scope is developed after considering inherent and control risks and the effectiveness of the organization's internal controls. A variety of factors are considered when establishing the audit scope including size, specific risks, the volumes and types of transactions processed, changes in the business environment, and other factors.
	• Our audit procedures are customized based on the organization's significant accounts, disclosures and classes of transactions, as well as our assessment of risk, including the risks of fraud. Our procedures include tests of controls over payroll, purchases/cash disbursements and substantive tests of other significant account balances and transactions.
	• Areas of audit emphasis for financial statements and disclosure include:
	<ul> <li>System documentation and where applicable, testing of internal controls, over information technology as it pertains to the financial statements and related processes, financial statement close, payroll, purchases/cash disbursements, taxes/user charges and cash receipts, parking tag revenue, social services expenditures, government transfers, budget, investment and debt processes;</li> </ul>
	<ul> <li>Property taxes and user charges revenue, including valuation of related accounts receivable and provisions for doubtful accounts;</li> </ul>
	• Liabilities, contingent liabilities and contractual obligations (including legal, landfill and employee benefit liabilities);
	• Investments, reserves and reserve funds, and long-term debt financing; and
	• Consolidation
	• We will provide an opinion on the City's consolidated financial statements.

# Audit Process (continued)

	Discussion
Materiality	• Our evaluation of areas of audit significance is made relative to "materiality". An understanding of what is significant or material in relation to the overall results of your organization is critical to the performance of an effective and efficient audit. An item is considered material if its impact might reasonably be expected to affect the decisions of a reader of the financial statements.
	• The level at which materiality is set affects the following audit planning decisions:
	• extent of evaluation of internal accounting controls
	• extent and nature of audit evidence (i.e., extent of testing) to be examined
	• Our estimation of planning materiality requires professional judgment and necessarily takes into account qualitative as well as quantitative considerations. Based on budgeted gross expenditures (operating and capital) of the City, materiality for the audit of the 2007 financial statements is estimated to be \$55 million [2006 - \$55 million] which represents which represents approximately \$20/resident [2006 - \$20/resident] or approximately 0.6% of the total budgeted gross expenditures of \$9.2 billion. This approach to calculating materiality corresponds with the recommendations in the CICA Handbook guideline which deals with materiality and audit risk.
	• The preliminary materiality level will be reviewed on an ongoing basis throughout our audit. Should actual results vary significantl from the plan; the materiality level will be adjusted in order to recognize this change in circumstances.
Use of Specialists	We rely on Mercer Human Resources Consulting to provide the actuarial estimates required to account for non-pension future employee benefit costs and accident claims;
	• We rely on Mercer Human Resources Consulting and Buck Consultants to provide the actuarial estimates required to audit for the defined benefit pensions;
	• We rely on the work done by Mercer Oliver Wyman to provide the actuarial estimates required to audit the estimates on insurance related liabilities; and
	• We rely on the Municipal Property Assessment Corporation ["MPAC"] to provide the assessment value of the properties in determining the taxation revenue for property taxes in the year.
	• We rely on specialists used by the City to provide the actuarial estimates required to audit the valuation of the landfill liability for the newly purchased landfill site.
	• When we rely on others, we are required by our professional standards to do some retesting of the work performed by the specialists We incorporate this testing into our audit plan wherever reliance exists.
Co-ordination with Auditor General's Office and Internal Audit Division	• We work closely with the Auditor General's Office and the Internal Audit Division so that we take into consideration work they hav completed in planning our approach. In addition, we ensure that the Auditor General is informed on a timely basis about any significant issues that arise in the City or any other entities.

# Audit Process (continued)

	Discussion
Reliance on Other Auditors	• There are other auditors for various Boards and Agencies for the City which are included in the City's consolidation process. These entities are individually insignificant and, as such, we do not place reliance on the work of the other auditors for purposes of the consolidated financial statements.

#### Audit Team and Fees

#### Discussion

#### Audit Team

Fees

Emst & Young continues to serve you with a team of professionals who offer both industry experience and a working knowledge of your organization's business. We continue to focus on providing a committed and experienced team to your organization. The table below shows the key team members for the audit.

Engagement Member	Responsibility	Years of S	ervice
Martha Tory	Relationship Partner	8	
Mike Connolly	Independent Review Partner	10	
Diana Brouwer	Engagement Executive Director	10	
Kathi Lavoie	Senior Manager	7	
Carmela Cirillo	Manager	5	
Mike Robillard	Commodity Tax Partner	10	
Eckhardt Kriel	Information Systems Executive Director	10	
Keith Matcham	Information Systems Partner	1	
		2007 \$	2006 \$
Annual audit fees		319,000	319,000

• The total annual audit fees for the entities listed within the RFP and included in our detailed terms of engagement is \$750,000 inclusive of expenses and GST. This is the final year of a five-year contract ending with the audit of the December 31, 2007 financial statements.

• We will provide a complete listing of any fees for other services performed during the year as part of our year-end reporting package.

# Audit Timetable

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	Discussion	Da	te
Timetable	• The following timetable highlights those major activities which are key elements of our audit plan:		
	Establish Engagement Objectives	October - December	January - June
	<ul> <li>Meet with management regarding operating, accounting, and reporting matters</li> </ul>		
	<ul> <li>Conduct other audit planning events with management (e.g. fraud discussions/updates)</li> </ul>		
	<ul> <li>Coordinate audit plan with management</li> </ul>		
	<ul> <li>Audit Committee review of planning/scope</li> </ul>		
	Understand the Business and Establish Audit Strategy		
	<ul> <li>Update our understanding of your systems and develop overall audit plan</li> </ul>		
	- Evaluate internal control at the entity level, including fraud controls		
	<ul> <li>Perform combined (inherent and control) risk assessments and develop customized audit approach</li> </ul>		
	Perform Audit Procedures		
	<ul> <li>Perform tests of controls and other interim procedures</li> </ul>		
	<ul> <li>Update control testing and perform year-end procedures</li> </ul>		
	Deliverables		
	<ul> <li>Complete review of final audited financial statements</li> </ul>		
	<ul> <li>Discussion of audit results with senior management</li> </ul>		
	<ul> <li>Report to Audit Committee on audit results</li> </ul>		
Key Dates	Interim fieldwork to commence October 22, 2007		
	• Year-end fieldwork to commence March 3, 2008		

# New Developments in Accounting or Auditing Standards

Each year, we review changes in professional standards, legislation and stakeholder requirements that may have an impact on our audit, including the presentation or disclosure of items in the financial statements, our audit scope, and matters requiring communication.

	Discussion
Tangible Capital Assets	• In June 2006, PSAB approved final Section PS 3150, <i>Tangible Capital Assets</i> as it relates to local governments.
	• The section establishes standards on how to account for and report tangible capital assets in government financial statements. The previous version of this standard applied to federal, provincial and territorial governments. Local governments would record an expenditure when tangible capital assets were acquired but, with this revision, local governments are required to account for their tangible capital assets in the same manner as the other levels of government.
	• Tangible capital assets represent a significant investment for local governments. Financial information about the stock and use of those assets is now required to be provided in the financial statements of local governments. This information is vital for stewardship, accountability, costing and developing asset management plans, including ongoing maintenance and replacement requirements.
	• This section applies to local governments for fiscal years beginning on or after January 1, 2009.
	• In preparing for the guidance noted above, PSAB approved a Public Sector Guideline, <i>Tangible Capital Assets of Local Governments</i> , in January 2006.
	• The purpose of the guideline is to provide transitional guidance to local governments on presenting information related to tangible capital assets in notes or schedules to its summary financial statements.
	• The guideline applies to fiscal years beginning on or after January 1, 2007.
	• This is a significant change in reporting for the City which will require a significant investment in resources to be ready for compliance with the new standard. We understand that the City has a management group involved with preparing for the new reporting requirements and will continue to work through the changes in time to meet the implementation deadline. For the current year ended December 31, 2007, the City will require some disclosures to comply the guideline noted above.
Government Reporting Model	• In November 2006, PSAB approved final revisions to Section PS 1000, <i>Financial Statement Concepts</i> , PS 1100, <i>Financial Statement Objectives</i> , and PS 1200, <i>Financial Statement Presentation</i> .
	• The revisions made to the above noted sections primarily focused on requiring local governments to apply the same reporting model currently adopted by senior governments. With the implementation of this new section by the local government community, all governments will be reporting on a full-accrual basis of accounting.
	• This section applies to local governments for fiscal years beginning on or after January 1, 2009.
	• Together with the section on Tangible Capital Assets, this section requires significant changes in reporting for the City. The City will need to consider the impact of these changes, which include those that will be addressed through the reporting of tangible capital assets. The consolidated statements for the City will look different with the addition of new statements to report the change in net debt and removing the statements for the reserves and reserve funds (which may be reported in the notes but not as a separate statement).

Segment Disclosure	In January 2006, PSAB approved final Section PS 2700, Segment Disclosures.
	• This Section establishes standards on how to define and disclose segments in a government's summary financial statements.
	• These standards apply to the summary financial statements of federal, provincial, territorial and local governments. Other government organizations that apply the standards of the CICA Public Sector Accounting Handbook (CICA PSA Handbook) are encouraged to provide the disclosures established in this Section when their operations are diverse enough to warrant such disclosures.
	<ul> <li>Summary financial statements provide aggregated information about government and serve as a means by which a government demonstrate its accountability for the financial affairs and resources entrusted to it. Generally, however, the activities of a government are so broad and encompass so wide a range of different activities that it is valuable to disclose selected disaggregated financial information about particular segments of a government in the summary financial statements.</li> </ul>
	• The guidance in this Section is intended to start with the summary financial statements and separate out key financial information into segments in order to provide relevant information for accountability and decision-making purposes, while ensuring that the information is consistent with the summary statements.
	• The objectives of disclosing information about segments are to:
	• help users of the financial statements identify the resources allocated to support the major activities of the government;
	<ul> <li>help users of the financial statements make more informed judgments about the government reporting entity and about its major activities;</li> </ul>
	• help users of financial statements better understand the manner in which the organizations in government are organized and how the government discharges its accountability obligations;
	• enhance the transparency of financial reporting; and
	• help users of the financial statements better understand the performance of the segments and the government reporting entity.
	• Users of financial statements have a variety of needs that segment disclosures may be useful in addressing. For example, segment disclosure may assist users in assessing future net cash flows of the government
	• This new section applies to fiscal years beginning on or after April 1, 2007 – which for the City will be the year ended December 31, 2008.
	• This section is not expected to have a significant impact on the City's reporting.

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	Discussion
Including Results of Organizations and Partnerships Applying Fair Value Measurement	<ul> <li>The Introduction to Public Sector Accounting Standards requires government organizations that meet the definitions of government business enterprises, government business-type organizations, or not-for-profit organizations to base their accounting policies on the CICA Handbook – Accounting. Government partnerships and other government organizations may elect to apply the CICA Handbook – Accounting based on their objectives and circumstances.</li> </ul>
	• The purpose of this Guideline is to provide guidance on the reporting of government organizations and government partnerships in a government's summary financial statements when the other organization's financial statements are prepared are in accordance with:
	Comprehensive Income, CICA Handbook – Accounting Section 1530;
	<ul> <li>Financial Instruments — Recognition And Measurement, CICA Handbook – Accounting Section 3855; and</li> </ul>
	Hedges, CICA Handbook – Accounting Section 3865.
	<ul> <li>Other comprehensive income comprises revenues, expenses, gains and losses recognized in comprehensive income but excluded from net income. As a result of applying the CICA Handbook – Accounting, government business enterprises may report other comprehensive income amounts in their financial statements.</li> </ul>
	• Applying the principles set out in <i>Investments In Government Business Enterprises</i> , Section PS 3070, the carrying values of financial assets and financial liabilities reported by government business enterprises, which may include fair value adjustments, would be reflected in the government's summary financial statements as a component of the investment in a government business enterprise. However, any resulting other comprehensive income would not be reported as part of income from an investment in a government business enterprise, as these amounts do not form part of net income.
	• For governments applying <i>Financial Statement Presentation</i> — <i>Federal, Provincial &amp; Territorial Governments</i> , Section PS 1200, any other comprehensive income amounts do not form part of revenues and expenses and are excluded from the determination of the difference between revenues and expenses on the statement of operations. Governments reporting other comprehensive income are required to do so in a statement reconciling the change in accumulated surplus / deficit, and on the statement of changes in net debt.
	• Applying <i>General Standards Of Financial Statement Presentation — Local Governments</i> , Section PS 1800, any other comprehensive income would be reported separately on the statement of financial activities and following the reporting of the difference between revenues and expenditures.
	<ul> <li>Governments may choose to report items comprising other comprehensive income in aggregate, disclosing details in notes to the financial statements.</li> </ul>
	• This new guideline applies to fiscal years beginning on or after April 1, 2006 – which for the City is the year ended December 31, 2007.
	• This section is expected to have an impact on the City's reporting with respect to its investment in both Toronto Hydro Corporation and Enwave Corporation.

	Discussion
Government Transfers	• Government Transfers is a project that was started to develop amendments to Section PS 3410, <i>Government Transfers</i> , to address application and interpretation issues raised by the government community. The major issues in the project include:
	Resolving the debate over the appropriate accounting for multi-year funding provided by governments;
	• Clarifying the nature and extent of the authorization needed to be in place for a transfer to be recognized;
	• Clarifying the degree to which stipulations imposed by a transferring government should impact the timing of recognition of the transfer by both the transferr and recipient governments; and
	• Addressing the appropriate accounting for capital transfers received under an expense-based accounting regime.
	• A re-exposure draft was approved in March 2007 with responses due by October 1, 2007 and a final handbook section to be approved for June 2008
	• While this section is not expected to have a significant impact on the City's reporting under the current rules, with the change in the reporting model, accounting for tangible capital assets and the hopes of more infrastructure money coming to local government, there will be impacts that the City will need to consider in their future reporting.
Assessment of Tangible Capital Assets	• March 2007, PSAB approved a Statement of Principles for the Assessment of Tangible Capital Assets. The objective of this project is to issue a Statement of Recommended Practice ["SORP"] that would:
	• Assist governments in reporting information about major assets that is useful in evaluating the government's financial condition and financial and non-financial performance;
	• Improve comparability and reliability of financial and non-financial information about major assets within and across governments; and
	• Establish specific definition, measurement, presentation recommendations for providing supplementary information about major assets.
	• PSAB expects to have an approved Exposure Draft in November 2007 with a final SORP by June 2008.
	• This SORP will need to be considered by City management when they begin their reporting of tangible capital assets.

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	Discussion	
Introduction to Public Sector Accounting Standards	PSAB approved Phase 1 of this project in June 2007.	
	• The objective of this project is to revise the "Introduction to Public Sector Accounting Standards" to clarify which GAAP government organizations should apply when preparing their own financial statements. This first phase proposes that government business enterprises and government business-type organizations follow GAAP for publicly accountable enterprises (which has implications with respect to the complexities of the new International Financial Reporting Standards).	
	• The second phase of this project will examine the implications for government not-for-profit organizations and other government organizations that may currently apply the CICA Handbook – Accounting.	
	• PSAB expects to have a Statement of Principles approved in March 2008, an Exposure Draft by November 2008 with final revisions approved by June 2009.	
	• While this project has no current impact on the City's operations, changes made may have a significant impact on the accounting of the City's ABC's and the consolidation process at the City in reporting on the final consolidated financial statements.	
Other projects	Other projects in progress for PSAB are:	
	• Financial Instruments – presently guidance in the Public Sector Handbook in respect of accounting for derivative financial instruments is limited to their application in hedging foreign currency items. Derivative financial instruments are increasingly being used by governments to manage other financial exposures such as interest rate exposures.	
	• Foreign Currency Translation – the objective of this project is to review the current provisions in Section PS 2600, <i>Foreign Currency Translation</i> , to eliminate the deferral and amortization provisions and apply immediate recognition for foreign denominated monetary items. PSAB agreed to have this project coincide with that of Financial Instruments noted above.	
	• These projects are not expected to have a significant impact on the City based on current operations; however, will need to be monitored for impacts if the City starts entering into more sophisticated derivatives contracts.	

# Current Year Developments

Each year in preparing our audit planning, we review significant developments within your organization and the external environment in which you operate. This review enables us to better understand the issues you are facing and to ensure that our audit plan appropriately and effectively addresses all areas of concern. To date, we have noted and discussed with management the following areas which are of significance:

Accounting/Audit Issues	Discussion	Preliminary Evaluation
Employee Benefit Costs	<ul> <li>The City sponsors defined benefit plans providing pension and other retirement and post-employment benefits to employees.</li> <li>Actuarial valuations for these plans are conducted on a periodic basis.</li> <li>The last actuarial review was completed in 2003 using the results as of December 2002 for the other retirement and post-employment benefits.</li> <li>We understand the City has contracted Mercer Human Resource Consulting to provide a full updated valuation as at December 31, 2006 that will be rolled forward for the 2007 year, and will reflect the impact of any 2007 plan changes that will have an impact on the liability.</li> </ul>	<ul> <li>We rely on the work performed by Mercers in auditing the post-employment and retirement benefits.</li> <li>Our audit procedures will include steps for us to gain comfort that all relevant plan changes have been considered in the updated valuation.</li> </ul>
Environmental Liabilities	<ul> <li>Currently, the City records environmental liabilities to the extent they relate to the closure and post-closure costs of their landfill sites. The provision for closure and post-closure costs is one of the significant unfunded liabilities of the City.</li> <li>The accounting rules are very specific as to the recording, presentation and disclosure of these amounts within the consolidated financial statements.</li> <li>Other environmental liabilities that may exist within the City are accrued to the extent that there is a legal obligation to remediate the properties to a certain level. Accruals beyond this point are not required under the current accounting standards.</li> </ul>	<ul> <li>Our audit procedures will test the assumptions and rates used in the present value calculations of the closure and post-closure costs to determine they are within our zone of reasonableness.</li> <li>We will test the reasonableness of the closure and post-closure accruals and other environmental accruals and review the adequacy of the information presented within the consolidated financial statements.</li> </ul>

Accounting/Audit Issues	Discussion	Preliminary Evaluation
Active Landfill Purchase	<ul> <li>In December 2006, the City signed an agreement to purchase the Green Lane Landfill and took possession of the landfill in late March 2007.</li> <li>The purchase and related closure and post-closure landfill liabilities have been recorded in the accounts of the City in 2007.</li> </ul>	<ul> <li>We will review the accounting for this purchase transaction and the disclosure in the consolidated financial statements.</li> <li>We will rely on the work performed by the City's specialists in auditing the closure and post-closure landfill liabilities.</li> </ul>
Significant Estimates	• The preparation of the City's consolidated financial statements requires the use of accounting estimates in the following significant areas:	<ul> <li>Our audit procedures test management's calculations, supporting data used in those calculations and any assumptions used within these calculations.</li> </ul>
	<ul> <li>Employee benefit costs</li> <li>Environmental liabilities (including landfill closure/post-closure costs)</li> <li>Provision related to property taxes, including payments in lieu of taxes</li> </ul>	• At the conclusion of our audit, we will communicate to Audit Committee management's process for formulating particularly sensitive accounting estimates and the basis for our conclusions regarding the reasonableness of those estimates. We will also communicate our conclusion on the adequacy of the disclosures presented within the consolidated financial statements.
	<ul> <li>Water revenue/receivable accrual and provision</li> <li>Contingent liabilities</li> </ul>	F
	• Management has processes in place for formulating these estimates.	
SAP Upgrade	• The City has completed an upgrade of the SAP system at the end of September 2007.	• Our audit procedures are to test and rely on the IT general controls for the SAP system. We will test, review and assess the procedures carried out with respect to the conversion to ensure the conversion was completed accurately.

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# Current Year Developments (continued)

Accounting/Audit Issues	Discussion	Preliminary Evaluation
Insolidation	<ul> <li>The City's budget and the day-to-day accounting within SAP are prepared on the cash basis. At year end, a process is followed by Accounting Services to ensure that the final numbers for the City's consolidated financial statements are prepared on the accrual basis in accordance with the Public Sector Accounting Board standards, which is the basis of accounting to be followed under the Ontario Municipal Act. This process involves consideration of all appropriate information from the City's information system, other relevant support and information from various departments and the financial statements from each of the City's Agencies, Boards and Commissions (ABC's) that form a part of the consolidated entity.</li> <li>Each of the ABC's have stand alone accounting systems and report based on the generally accepted accounting principles applicable to their organization, which may not be the same as the principles applied by the City. As a result, consolidation is a complex and manual process.</li> <li>In 2005 and 2006, we reported that the complexity of the current process increased the potential of errors, and recommended that management revisit the consolidation process and, where possible, remove recurring manual entries that could be recorded directly in SAP.</li> </ul>	<ul> <li>We have met with management during the year to understand improvements made to the consolidation process to increase the efficiency of this process. We will continue these discussions throughout our 2007 audit.</li> <li>Our audit procedures are designed to test that all entities are appropriately accounted for within the consolidated financial statements and that all required entries are made so that the City's financial information is consistent with generally accepted accounting standards applicable to the City.</li> <li>In addition, through the consolidated entities to ensure we recognize any amounts not adjusted through their statements are incorporated into our final audit results communication to the Audit Committee at the conclusion of our 2007 audit.</li> </ul>

# Current Year Developments (continued)

Accounting/Audit Issues	Discussion	Preliminary Evaluation
Reconciliation and Elimination of Inter Entity Balances	• Part of the City's consolidation process is the elimination of inter-entity balances with the various ABC's. These eliminations are recorded based on the amounts reported by the ABC's and may not agree with the amounts recorded within the City's accounts.	• We will audit the eliminations of inter-entity balances as part of our year-end procedures.
	• In 2006, we recommended that the City continue its efforts in reconciling its inter-entity balances on a regular basis to facilitate the elimination of account balances upon consolidation. We understand these efforts have continued in 2007.	
Gas Tax	• In October 2004, the Province of Ontario introduced gas tax funding to municipalities for public transit and, in June 2005, a joint announcement by the federal, provincial, and City of Toronto governments and the Association of Municipalities of Ontario was made in connection with the signing of two federal gas tax funding agreements.	• During 2007, consistent with 2006, management engaged us to report on the expenditures incurred for the year ended December 31, 2006 and 2005, respectively, in accordance with the compliance requirements contained in the federal agreement.
Capital Asset Reporting	• Included in our 2006 Audit Results package and within the New Developments in Accounting and Auditing Standards section of this package, we have informed you of upcoming changes to reporting that may have a significant impact on the City. Capital asset reporting is a significant upcoming change that will require a lot of time and resources for the City to implement.	• Our 2007 audit procedures will be limited to the required disclosures for the 2007 consolidated financial statements within this transitional year to the new standard.
	• We understand that the City has been proactive with regards to this new standard and is very involved in pilot projects currently underway related to the implementation of the new requirements, including corresponding with the ABC's.	

# Current Year Developments (continued)

Accounting/Audit Issues	Discussion	Preliminary Evaluation
Financial Instruments	• These are new standards for financial instruments that are applicable for the City's various ABC's in 2007. The new rules require the categorization of investments and additional disclosures.	<ul> <li>We will review management's analysis of contracts for embedded derivatives and the accounting for and disclosures provided to the ABC's in connection with financial instruments.</li> </ul>
	• There are new rules related to the accounting for derivative contracts. These rules contain provisions that affect certain contracts for supplies and services that may contain embedded derivatives.	
	• Given the complexities of the new standards, we have recommended that City finance staff evaluate the contracts that are shared with the ABC's (e.g. Hydro and Gas contracts) and provide the appropriate accounting and disclosures to the ABC's.	
	• We understand this evaluation is in progress.	
City of Toronto Act	• We understand that there has been no new significant accounting processes implemented in the current year as a result of the new City of Toronto Act.	• We will monitor changes to processes for the remainder of 200 as the City considers exercising some of its new powers. Wher new processes are put into place for 2007, we will design audit procedures for any areas of audit significance.

# Current Year Developments (continued)

#### Engagement Letter

July 20, 2007

Mr. Jeffrey Griffiths Auditor General City of Toronto Metro Hall 55 John Street, 9<sup>th</sup> Floor Toronto, ON M5V 3C6

Dear Mr. Griffiths:

1. This engagement letter, including any additional terms that are attached, (collectively, the "Agreement") confirms the terms upon which Ernst & Young LLP ("we" or "EY") has been engaged to perform a statutory audit and report on the consolidated financial statements of the City of Toronto (the "City") for the year ending December 31, 2007. The services described in this paragraph may hereafter be referred to as either "Audit Service" or "Audit Services."

#### Audit Responsibilities and Limitations

- 2. The objective of our audit is to express an opinion on whether the consolidated financial statements present fairly, in all material respects, the financial position, results of operations and cash flows of the City in conformity with Canadian generally accepted accounting principles.
- 3. We will conduct our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable rather than absolute assurance that the consolidated financial statements taken as a whole are free of material misstatement whether caused by error, fraud or illegal acts whose consequences have a material effect on the consolidated financial statements. There are inherent limitations in the audit process, including, for example, the use of judgment and selective testing of the data underlying the financial statements, the inherent limitations of internal controls, and the fact that much of the audit evidence available to the auditor is persuasive rather than conclusive in nature. Furthermore, because of the nature of fraud, including attempts at concealment through collusion and forgery, an audit designed and executed in accordance with Canadian generally accepted auditing standards may not detect a material fraud. Further, while effective internal control reduces the likelihood that misstatements will occur and remain undetected, it does not eliminate the possibility. For these reasons, we cannot guarantee that fraud, error and illegal acts, if present, will be detected when conducting an audit in accordance with Canadian generally accepted auditing standards.

Also, an audit is not designed to detect error or fraud that is immaterial to the consolidated financial statements. In accordance with standards established by the Canadian Institute of Chartered Accountants, we will communicate certain matters related to the conduct and results of the audit to the Audit Committee. Such matters include, when applicable, disagreements with management, whether or not resolved; difficulties encountered in performing the audit; our level of responsibility under professional standards in Canada for the financial statements, for internal control, and for other information in documents containing the audited financial statements; unrecorded audit differences that were determined by management to be immaterial, both individually and in the aggregate, to the financial statements as a whole; changes in the City's significant accounting policies and methods for accounting for significant unusual transactions or for controversial or emerging areas; our judgments about the quality of the City's accounting principles; our basis for conclusions regarding sensitive accounting estimates; management's consultations, if any, with other accountants; and major issues discussed with management prior to our retention.

4. As part of our audit, we will consider, solely for the purpose of planning our audit and determining the nature, timing, and extent of our audit procedures, the City's internal controls to prevent and detect potential misstatements. This consideration will not be sufficient to enable us to provide assurance on the effectiveness of internal controls over financial reporting or to identify all significant weaknesses.

Canadian generally accepted auditing standards define a significant weakness in internal control as one in which, in the auditor's professional judgment, the deficiency is such that a material misstatement is not likely to be prevented or detected in the financial statements being audited.

5. If we determine that there is evidence that misstatements, resulting from error, other than trivial errors, or that fraud or illegal or possibly illegal acts may exist or have occurred (other than illegal acts that are considered inconsequential), we will bring such matters to the attention of an appropriate level of management. The type and significance of the matter to be communicated will determine the level of management to which the communication is directed and whether the communication is also made to the Auditor General and the Audit Committee. If we become aware of fraud involving senior management or fraud (whether caused by senior management or other employees) that causes a material misstatement of the consolidated financial statements, we will report this matter directly to the Auditor General and the Audit Committee. We will also determine that the Auditor General and the Audit Committee are adequately informed of misstatements, resulting from error, other than trivial errors and illegal or possibly illegal acts that come to our attention unless they are clearly inconsequential. We will not duplicate any reporting made by the Auditor General in his communications to the Audit Committee and we will work with the Auditor General in our understanding of the risks that may arise as a result of any reportable incidents to his group in the year. In addition, we will inform the Auditor General, the Audit Committee and appropriate members of management of significant audit adjustments and significant weaknesses in the design or implementation of internal controls to prevent or detect fraud or error noted during our audit procedures, as well as related party transactions identified by us that are not in the normal course of operations and that involve significant judgments made by management concerning measurement and disclosure.

- 6. We also may communicate to the appropriate levels of management other opportunities we observe for economies in or improved controls over the City's operations. The matters communicated will be those that we identify during the course of our audit. Audits do not usually identify all matters that may be of interest to management in discharging its responsibilities.
- 7. In accordance with CICA Handbook Section 5751, *Communications with Those Having Oversight of the Financial Reporting Process*, we will communicate in writing to the Audit Committee any relationships between Ernst & Young LLP, its partners and professional employees and the City of Toronto (including related entities) that, in our professional judgment, may reasonably be thought to bear on our independence. Further, we will confirm our independence with respect to the City of Toronto (including related entities).

#### Management's Responsibilities and Representations

- 8. The preparation and fair presentation of the consolidated financial statements in accordance with Canadian generally accepted accounting principles are the responsibility of the management of the City. Management also is responsible for establishing and maintaining effective internal controls, for properly recording transactions in the accounting records, for safeguarding assets, and for identifying and ensuring that the City complies with the laws and regulations applicable to its activities.
- 9. The design and implementation of internal controls to prevent and detect fraud and error are the responsibility of the City's management, as is an assessment of the risk that the consolidated financial statements may be materially misstated as a result of fraud. Management is responsible for apprising us of all known instances of fraud, suspected fraud, illegal or possibly illegal acts and allegations involving financial improprieties received by management or the Audit Committee (regardless of the source or form and including, without limitation, allegations by "whistle-blowers," employees, former employees, analysts, regulators or others), and for providing us full access to information and facts relating to these instances and allegations and any internal investigations of them, on a timely basis. Allegations of financial improprieties include allegations of manipulation of financial results by management or employees, misappropriation of assets by management or employees, intentional circumvention of internal controls, inappropriate influence on related party transactions by related parties, intentionally misleading EY, or other allegations of illegal acts or fraud that could have a non-trivial effect on the financial statements or otherwise affect the financial reporting of the City. If the City limits the information otherwise available to us under this paragraph (based on the City's claims of solicitor/ client privilege, litigation privilege, or otherwise), the City will immediately inform us of the fact that certain information is being withheld from us. Any such withholding of information could be considered a restriction on the scope of our Audit Services and may alter the form of report we may issue on such financial statements; prevent us from consenting to the inclusion of previously issued auditor's reports in future City filings; or otherwise affect our ability to continue as the City's auditors. The City and we will disclose any such withholding of information to the Audit Committee.

- 10. Management of the City is responsible for providing us with and making available complete financial records and related data and copies of all minutes of meetings of council and committees; information relating to any known or probable instances of non-compliance with legislative or regulatory requirements, including financial reporting requirements; information relating to any illegal or possibly illegal acts, and all facts related thereto; and information regarding all related parties and related party transactions. Failure to provide this information on a timely basis may cause us to delay our report, modify our procedures or even terminate the engagement.
- 11. Management is responsible for adjusting the consolidated financial statements to correct material misstatements and for affirming to us in its representation letter that the effects of any unrecorded audit differences accumulated by us during the current audit and pertaining to the latest period presented are immaterial, both individually and in the aggregate, to the consolidated financial statements taken as a whole.
- 12. As required by Canadian generally accepted auditing standards, we will make specific inquiries of management about the representations contained in the consolidated financial statements. Management is responsible for affirming to us in its representation letter and providing us with information regarding the recognition, measurement and disclosure of specific items, including but not limited to the following:
  - its assessment of the reasonableness of significant assumptions underlying fair value measurements and disclosures in the consolidated financial statements or used to support amounts in the consolidated financial statements;
  - any plans or intentions that may affect the carrying value or classification of assets and liabilities;
  - information relating to the measurement and disclosure of transactions with related parties;
  - an assessment of all areas of measurement uncertainty known to management that are required to be disclosed in accordance with CICA Handbook Section 1508, *Measurement Uncertainty*;
  - information relating to claims and possible claims, whether or not they have been discussed with the City's legal counsel;
  - information relating to other liabilities and contingent gains or losses, including those associated with guarantees, whether written or oral, under which the City is contingently liable;
  - information on whether the Company has satisfactory title to assets, whether liens or encumbrances on assets exist, or whether assets are pledged as collateral;
  - information relating to compliance with aspects of contractual agreements that may affect the consolidated financial statements; and
  - information concerning subsequent events.

13. At the conclusion of the audit, we obtain representation letters from certain members of management to confirm significant representations on matters that are directly related to items that are material, either individually or in the aggregate, to the consolidated financial statements; matters that are not directly related to items that are material to the consolidated financial statements but are significant, either individually or in the aggregate to the engagement; and those that are relevant to your judgments or estimates that are material, either individually or in the aggregate, to the consolidated financial statements. The responses to the inquiries of management, the written representations from management and the results of our audit tests comprise the evidential matter we will rely upon in forming an opinion on the consolidated financial statements.

#### **Fees and Billings**

- 14. Our fees, which we will bill as work progresses, are based on our original response to your request for proposal, which stated a fee for 2007 of \$750,000 inclusive of expenses and GST. The stated fee also includes the audit of the Toronto Public Library Foundation and the Toronto Zoo Foundation which are not listed in paragraph 17 as their terms and conditions are covered in a separate engagement letter. The cost of these audits, and other audits no longer required, as detailed in the Price Detail Form attached to our original response, will be deducted from this fee.
- 15. Our estimated fees and schedule of performance are based upon, among other things, our preliminary review of the City's records and the representations City personnel have made to us and are dependent upon the City's personnel providing a reasonable level of assistance. Should our assumptions with respect to these matters be incorrect or should the condition of the records, degree of cooperation, or other matters beyond our reasonable control require additional commitments by us beyond those upon which our estimated fees are based, we may adjust our fees and planned completion dates. In addition, fees for any special audit-related projects, such as proposed business combinations or research and/or consultation on special business or financial issues, will be billed separately from the audit fee referred to above and may be the subject of other written agreements supplemental to those in this letter.

#### **Other Matters**

16. You will provide to us copies of the printer's proofs of your annual report prior to publication for our review. Management of the City bears the primary responsibility to ensure the annual report contains no misrepresentations. We will review the report for consistency between the annual financial statements and other information contained in the report, and to determine if the financial statements and our report thereon have been accurately reproduced. If we identify any errors or inconsistencies which may impact on the financial statements, we will advise management and the Audit Committee as appropriate.

17. In addition to reporting on the consolidated financial statements of the City, we will also audit and report on the undernoted financial statements. The fee for these services is included in the \$750,000 mentioned in part 14 of this letter. Our comments noted above setting out the terms of our engagement as auditors of the City of Toronto also apply to the entities/work listed below.

Toronto Economic Development Corporation Toronto Community Housing Corporation Toronto Parking Authority (including Carpark #161) Police Services Board Special Funds City of Toronto Sinking Funds Investment Policy Compliance City of Toronto Trust Funds Homes for the Aged Interest Trust Fund Toronto Board of Health Various Subsidy Claims

- ➢ Toronto Public Health
  - Preschool Speech and Language Program
  - Healthy Babies Healthy Children Program
  - AIDS Bureau Program
  - Infant Hearing Program
- $\succ$  10 Homes for the Aged
  - Albion Lodge
  - Bendale Acres
  - Carefree Lodge
  - Castleview Wychwood Towers
  - Cummer Lodge
  - Fudger House
  - Kipling Acres
  - Lakeshore Lodge
  - Seven Oaks
  - True Davidson Acres
- Community and Neighbourhood Services "Supportive Housing and Community Support"

Toronto Coach Terminal, Inc. Toronto Transit Commission TTC Insurance Company Limited Metropolitan Toronto Pension Fund Toronto Fire Department Superannuation and Benefit Fund Toronto Pension Fund **Toronto Police Benefit Fund** TTC Pension Fund Society TTC Sick Benefit Association York Employees Pension and Benefit Fund Hummingbird Centre Toronto Zoo Board of Governors of Exhibition Place Canadian National Exhibition Association Canadian National Exhibition Foundation St. Lawrence Centre for the Arts North York Performing Arts Centre Corporation Toronto Public Library Board Toronto Track and Field Centre

- 18. By your signature below, you confirm that the City, through City of Toronto Council, has expressly authorized you to enter into this Agreement with us on the City's behalf, and to bind, the City.
- 19. The attached additional Terms and Conditions form an integral part of this engagement letter and govern our respective rights and obligations arising therefrom.

EY appreciates the opportunity to be of assistance to the City. If this Agreement accurately reflects the terms on which the City has agreed to engage EY, please sign below on behalf of the City and return it to Diana M. Brouwer, Ernst & Young LLP, Chartered Accountants, Ernst & Young Tower, 222 Bay Street, P.O. Box 251, Toronto, ON M5K 1J7.

Yours very truly,

Ernst + young UP

Chartered Accountants Licensed Public Accountants

Ernst & Young LLP Chartered Accountants Licensed Public Accountants

Acknowledged and agreed: City of Toronto

By: By:

[Name of Client Official]

[Name of Client Official]

[Title]

[Title]

This engagement letter has been signed by the City Clerk's office and Treasurer; and returned to Ernst & Young LLP.

#### **Terms and Conditions**

Except as otherwise specifically provided in the engagement letter or contract into which these terms and conditions are incorporated (collectively, the "Agreement"), these terms and conditions shall apply to the engagement carried out by Ernst & Young LLP ("EY"). As used herein "EY" refers to the Canadian firm of Ernst & Young LLP. "EY Entities" means EY, all members of the global Ernst & Young network, Ernst & Young Global Limited, and any of their respective affiliates (and "EY Entity" means any one of them).

- 1. Services EY will exercise due professional care and competence in the performance of the services provided pursuant to this Agreement (the "Services") to the reasonable satisfaction of the client's Auditor General and Deputy City Manager and Chief Financial Officer and EY will use all reasonable efforts to complete the performance of the Services within any stipulated time-frames. EY shall not be liable for failures or delays in the performance of Services that arise from causes beyond its control, including the untimely performance by client, its representatives, advisors or agents.
- 2. Client Data and Information Client will provide to EY in a timely manner complete and accurate data and information ("Client Data") and access to such management personnel, staff, premises, computer systems and applications as are reasonably required by EY to complete the performance of the Services. EY may disclose Client Data to other EY Entities for the purpose of rendering the Services. EY may also disclose Client Data to other EY Entities for the purposes of fulfilling its professional obligations to manage conflicts of interest and to maintain auditor independence as well as to implement standardized performance recording and documentation systems with the global Ernst & Young network. EY Entities or their service providers may store Client Data, which may include personal information, outside of Canada.
- 3. Confidentiality EY shall comply with the Privacy, Security and Confidentiality Terms and Conditions attached as Appendix B to the Request for Proposals No. 9155-03-7140, except that, unless specifically requested by client, (i) EY shall not be encrypting e-mail communications which may contain personal information, and (ii) any personal information in EY's possession shall not be segregated from the rest of its audit working papers. EY shall not at any time before, during or after the completion of the engagement divulge any confidential information communicated to or acquired by EY or disclosed by any of the entities being audited in the course of carrying out the engagement, except as required by law. No such information shall be used by EY on any other project without prior written approval of the client. The client shall take all reasonable steps to maintain the confidentiality of any of EY's proprietary or confidential information.
- 4. **EY Waiver Re: Tax Advice -** Notwithstanding any confidentiality obligations or other restrictions on disclosure contained in this Agreement, with regard to:
  - (a) any oral or written statement or advice related to taxes provided by EY with regard to a person or entity that:
    - (i) has any filing obligation with the US Internal Revenue Service, or
    - (ii) qualifies as a US Controlled Foreign Corporation (i.e., a non-US corporation that has US shareholders (US persons that directly or indirectly own 10% or more of the total combined voting power of all of the classes of stock of such non-US corporation) that own in the aggregate more than 50% of the total vote or value of such non-US corporation);

- (b) any oral or written statement or advice regarding US taxes or tax advice related to a transaction that could affect a US tax; or
- (c) where SEC audit independence restrictions apply to the relationship between client and any EY Entity, any oral or written statement or advice to client as to any potential tax consequences that may result from a transaction or the tax treatment of an item,
   (together, (a), (b) and (c) referred to as "Tax Advice"),

EY expressly authorizes client to disclose to any and all persons, without limitation of any kind, any such Tax Advice, including any fact that may be relevant to understanding such Tax Advice, and all materials of any kind (including opinions and other tax analyses) provided to client in relation to such Tax Advice. However, because the Tax Advice is solely for the benefit of client and is not to be relied upon by any other person or entity, client shall inform those to whom it discloses any such information that they may not rely upon any of it for any purpose without EY's prior written consent.

- 5. **Privacy** Client confirms to EY that it has obtained any consents that may be required under applicable privacy legislation for any collection, use or disclosure of personal information that is necessary in order for EY to provide the Services. EY shall adhere to applicable privacy legislation when dealing with personal information that was obtained from client.
- 6. Internet Communications Unless otherwise agreed with client, EY and other EY Entities may correspond by means of the Internet or other electronic media or provide information to client in electronic form. There are inherent risks associated with the electronic transmission of information on the Internet or otherwise. EY cannot guarantee the security and integrity of any electronic communications sent or received in relation to this engagement and cannot guarantee that transmissions or other electronic information will be free from infection by viruses or other forms of malicious software.
- 7. **Right to Terminate Services** Subject to any applicable professional standards and legislation, either party may terminate this Agreement, with or without cause, by providing 30 days written notice to the other party. In the event of EY's failure to comply with the terms of this Agreement, client has the right to terminate this Agreement if the failure has not been rectified 15 days after written notice was provided to EY of the failure. In the event of early termination, for whatever reason, client will be invoiced for time and expenses incurred up to the end of the notice period together with reasonable time and expenses incurred to bring the engagement to a close in a prompt and orderly manner. EY shall also have the right, upon 7 days prior notice, to suspend performance of the Services in the event client fails to pay any amount required to be paid under this Agreement.
- 8. Fees Any fee estimates by EY take into account the agreed-upon level of preparation and assistance from client personnel. EY undertakes to advise client management on a timely basis should this preparation and assistance not be provided or should any other circumstances arise which cause actual time to exceed estimated time.
- 9. Expenses EY will bill for all reasonable expenses. Expenses such as long-distance telephone and telecommunications charges, photocopying, delivery, postage, clerical assistance and micro-computer technology costs are based on a percentage (included within our fixed fee) of our fees for professional services. Other major direct costs such as travel, meals, accommodation and other significant expenses will be charged as incurred.

- 10. Billing & Taxes Bills including expenses will be rendered on a regular basis as the assignment progresses. Accounts are due when rendered. Interest on overdue accounts is calculated at the rate noted on the invoice commencing 30 days following the date of the invoice. The fees, expenses and other charges payable pursuant to this Agreement do not include taxes or duties. All applicable taxes or duties, whether presently in force or imposed in the future, shall be assumed and paid by client without deduction from the fees, expenses and charges hereunder. [Note that our agreement includes the taxes as noted in the letter however, for billing purposes the fee will be broken out accordingly.]
- 11. **Governing Law** This Agreement shall be governed by and construed in accordance with the laws of the Province of Ontario and the laws of Canada applicable therein without regard to principles of conflicts of law. The parties hereby irrevocably and unconditionally submit and attorn to the exclusive jurisdiction of the courts of the Province of Ontario in connection with any dispute, claim or other matter arising out of or relating to this Agreement or the Services.
- 12. Working Papers/Reports EY retains all copyright and other intellectual property rights in everything developed, designed or created by EY either before or during the course of an engagement including systems, methodologies, software, know-how and working papers. EY also retains all copyright and other intellectual property rights in all reports, advice or other communications of any kind provided to client in any form (written or otherwise) during the course of the engagement (the "Reports") provided by EY to client. The client will have the full right to use any Reports for their intended purpose, i.e. audit reports are provided to client in accordance with the provisions of the *City of Toronto Act, 2006* and in particular with sections 233, 234 and 235 thereof and are not prepared for use by third parties, although EY specifically acknowledges and agrees that the audit reports shall be part of the public record which may be inspected by any person. Any audit procedures were not planned or conducted (i) in contemplation of reliance by particular third parties. EY does not assume any duties or obligations to third parties who may obtain access to any Reports. Any use which a third party makes of the Reports, or any reliance on or decisions to be made based on them are the responsibility of such third parties. All working papers and reports will be retained by EY, at its expense, for ten (10) years, unless notified by the Client in writing of the need to extend the retention period. Client may not rely on any draft Report.
- 13. Subject to the limitations contained in section 14 ("*Limitation of Liability*"), EY shall defend, save harmless and indemnify client and its Mayor, Councillors, officers, employees, agents, representatives, successors and assigns against all losses, costs, damages and other liabilities arising from the EY's performance of the Services where caused by or to the extent contributed by the negligent acts or omissions of EY and those for whom it is in law responsible. Subject to the limitations contained in section 14 ("*Limitation of Liability*"), EY shall defend, indemnify and save harmless client, its Mayor, Councillors, officers, employees, agents, representatives, successors and assigns, against all claims, actions, suits and proceedings, including all costs incurred in connection with any patent, copyright, moral right, trademark or industrial design or the use or misuse in connection EY's performance of the Services.

- 14. Limitation of Liability To the fullest extent permitted by law and regardless of whether such liability is based on breach of contract, tort (including negligence), strict liability, failure of essential purpose or otherwise,
  - (a) EY's liability shall be several and not joint and several and EY shall only be liable for its proportionate share of any total liability based on degree of fault having regard to the contribution to any loss or damage in question of any other persons responsible and /or liable for such loss and damage;
  - (b) in no event shall EY be liable for any consequential, incidental, indirect, punitive or special damages (including loss of profits, data, business or goodwill) in connection with the performance of the Services or otherwise under this Agreement, and even if EY has been advised of the likelihood of such damages; and
  - (c) in any case the total aggregate liability of EY arising out of or relating to this Agreement or the Services shall be limited to \$2,000,000. This paragraph shall not limit EY's liability for death, personal injury or physical damage to tangible property, damage caused by the negligent acts or omissions of EY and its partners and staff, or for loss or damage caused by their fraud or wilful misconduct of EY.

For the purposes of this section ("Limitation of Liability"), the term EY includes all other EY Entities and any subcontractors, members, shareholders, directors, officers, managers, partners or employees of EY or any other EY Entity.

15. EY agrees that it shall, at its own expense during the performance of the Services, cause to be maintained a Comprehensive General Liability policy of insurance containing a \$2,000,000.00 per occurrence and in the aggregate limit of coverage, and a Professional Liability and Errors and Omissions policy of insurance containing a \$5,000,000.00 per occurrence and in the aggregate limit of coverage.

In respect of the Comprehensive General Liability coverage, such coverage shall include:

- (i) the client as an additional insured only with respect to liability arising out of the actions of EY;
- (ii) a cross liability/severability of interest clause
- (iii) personal injury liability;
- (iv) broad form contractual liability;
- (v) contingent employer's liability;
- (vi) employer's liability; and
- (vii) non-owned automobile liability.

In respect of Professional Liability and Errors and Omissions coverage, such coverage shall include coverage of each person made available for the performance of Services by EY. EY agrees that it shall, at its own expense, maintain the levels of coverage described above for Two (2) Years subsequent to the completion or other termination of the Services.

If requested by the client to do so, EY will from time to time provide certificates of insurance to the client evidencing such levels of coverage.

EY acknowledges that its insurance policies are subject to deductible amounts, which deductible amounts shall be borne by EY.

- 16. Global Resources EY may use the services of personnel from other EY Entities to assist it in providing the Services. EY shall be solely responsible for the performance of the Services and all of the other liabilities and obligations of EY under this Agreement whether or not performed, in whole or part, by EY, any other EY Entity, or any subcontractor or personnel of any EY Entity. Client and its affiliates or other persons or entities for or in respect of which any of the Services are provided shall have no recourse, and shall bring no claim, against any EY Entity other than EY, or against any subcontractors, members, shareholders, directors, officers, managers, partners or employees of EY or any other EY Entity, or any of their respective assets, in connection with the performance of the Services or otherwise under the Agreement. Other EY Entities and any subcontractors, members, shareholders, directors, officers, managers, partners or employees of EY or any other EY Entities and any subcontractors, members, shareholders, directors, officers, managers, partners or employees of EY or any other EY Entity is shall have the express benefit of this section and shall have the right to rely on and enforce any of its terms.
- 17. No Application The preceding two sections entitled *Limitation of Liability* and *Global Resources*, or any portion of them, shall have no application to any liability for which exclusion or restriction is prohibited by applicable law or regulation (including any applicable rules or guidance from a provincial Institute/Order of Chartered Accountants having jurisdiction).
- 18. Solicitation & Hiring of EY Personnel EY's independence could be compromised if client were to hire certain EY personnel. Without the prior written consent of EY, client shall not solicit for employment or for a position on its Board of Directors, nor hire, any current or former partner or professional employee of any of EY, any affiliate thereof or any other EY entity, if such partner or professional employee has been involved in the performance of any audit, review, attest or assurance service for or relating to client at any time since the date of filing of client's most recent financial statements with the relevant securities regulator(s) or stock exchange(s) (or, if client has not previously filed such financial statements, since the beginning of the most recent fiscal year to be covered by client's first such financial statements), or in the 12 months preceding that date.
- 19. Severability In the event any provision of this Agreement is determined to be invalid, illegal or unenforceable, in whole or in part, such provision shall be deemed severed from this Agreement to the extent required and the remainder of this Agreement shall remain in full force and effect.
- 20. Legal Proceedings In the event EY is requested or authorized by client or is required by government regulation, subpoena, or other legal process to produce documents or personnel as witnesses with respect to the engagement for client, and provided that EY is not a party to the legal proceedings, client shall reimburse EY for reasonable professional time and expenses, as well as the reasonable fees and expenses of counsel, incurred in responding to such requests provided that such requests do not fall within the scope of this engagement.
- 21. LLP Status EY is a registered limited liability partnership ("LLP") continued under the laws of the province of Ontario and is registered as an extra-provincial LLP in Quebec and other Canadian provinces. Generally, a partner of an LLP has a degree of limited liability protection in that he or she is not personally liable for any debts, obligations or liabilities of the LLP that arise from the negligence of another partner or any person under that partner's direct supervision or control. As an LLP, EY is required to maintain certain insurance. EY's insurance exceeds the mandatory professional liability insurance requirements established by any provincial Institute/Order of Chartered Accountants.

- 22. Miscellaneous EY shall provide all Services as an independent contractor and nothing shall be construed to create a partnership, joint venture or other relationship between EY and client. Neither party shall have the right, power or authority to obligate or bind the other in any manner. This Agreement shall not be modified except by written agreement signed by the parties. This agreement may not be assigned in whole or in part by client without EY's prior written consent, not to be unreasonably withheld. This Agreement constitutes the entire agreement between the parties relating to its subject matter and except as described below, supersedes all prior representations, negotiations and understandings. Any terms and provisions of this Agreement that by their nature operate beyond the term or expiry of this Agreement shall survive the termination or expiry of this Agreement, including without limitation those provisions headed *Confidentiality, Limitation of Liability, Solicitation & Hiring of EY Personnel* and *Legal Proceedings*. The provisions of this Agreement shall operate for the benefit of, and may be enforced by, any subcontractor, agent, partner or employee that is providing any of the Services.
- 23. Other Relevant Documents The terms and conditions contained in the Request for Proposals No. 9155-03-7140 and the Proposal by EY in response to R.F.P. No. 9155-03-7140 are incorporated into and form a part of this agreement. In the event of any inconsistency between the terms of the documents which make up this agreement, the following shall be the order of priority of the documents to the extent of any inconsistency:
  - 1. The Engagement Letter;
  - 2. The Standard Terms and Conditions
  - 3. The Proposal by EY referred to above;
  - 4. Request for Proposals No. 9155-03-7140

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