

# TEDCO Shareholder Update

Economic Development Committee

November 7, 2007



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Presented By:

Jeffrey D. Steiner, President and CEO

# Corporate Overview

- ❖ Focused on commercial, industrial and mixed-use projects with a city-wide mandate
- ❖ As UDC – aggressively & creatively pursue business, employment & development opportunities with public & private sector partners



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# Corporate Overview

- ❖ Strong track record:
  - ❖ facilitating sustainable business growth, job creation and urban revitalization
  - ❖ on environmental matters in partnership with the City and others
- ❖ Work together with City's environmental strategies and the *Toronto Green Building Standard*



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# Supporting Employment & Environmental Initiatives in Toronto



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# Action & Accomplishments

- ❖ **Creating value for our shareholder:**
- ❖ More than **150 acres** of brownfield sites in Toronto **remediated** since 1992
- ❖ **Adding value** to derelict & vacant sites
- ❖ **Enhanced property tax revenues** for the City through redevelopment
- ❖ Supporting **more than 3,500 jobs** for Toronto through our tenants



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# Investing in Innovation

- ❖ Through *TEDCO Incubator Program*
  - ❖ Supported entrepreneurial training & job creation for more than **700 people in 2006**
- ❖ More than **\$8 million invested** since 1989
- ❖ *Toronto Fashion Incubator*
- ❖ *Toronto Business Development Centre*
- ❖ Research & planning for new food processing industry incubator



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Accomplishment:



Toronto Food Business Incubator



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# International Food Processing & Innovation Centre (IFPIC)



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# Idea Village



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# Current Developments: Filmport Rising



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# Filmport Phase 1



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Main Entry to Studio Complex

PBImages.com  
©Toronto Film Studios

# 'Concrete Works' Campus



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# Consolidation Proceeding



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# Construction Underway at TEDCO- Corus Entertainment



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# Corus Entertainment's Toronto Headquarters



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**TEDCO-CORUS**  
**SOUTH ELEVATION**

DIAMOND + SCHMITT ARCHITECTS  
JUNE 13, 2007



# Transferring Properties to TEDCO

- ❖ Part of city-wide mandate
- ❖ New lands transferred to TEDCO
  - ❖ Downsview
  - ❖ Midland & St. Clair
  - ❖ 411 Victoria Park/Birchcliff Quarry
  - ❖ 3575 Danforth Avenue



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# Accomplishment: From: underutilized vacant land



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# To: the largest green low rise residential community in Canada



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# From underutilized vacant land

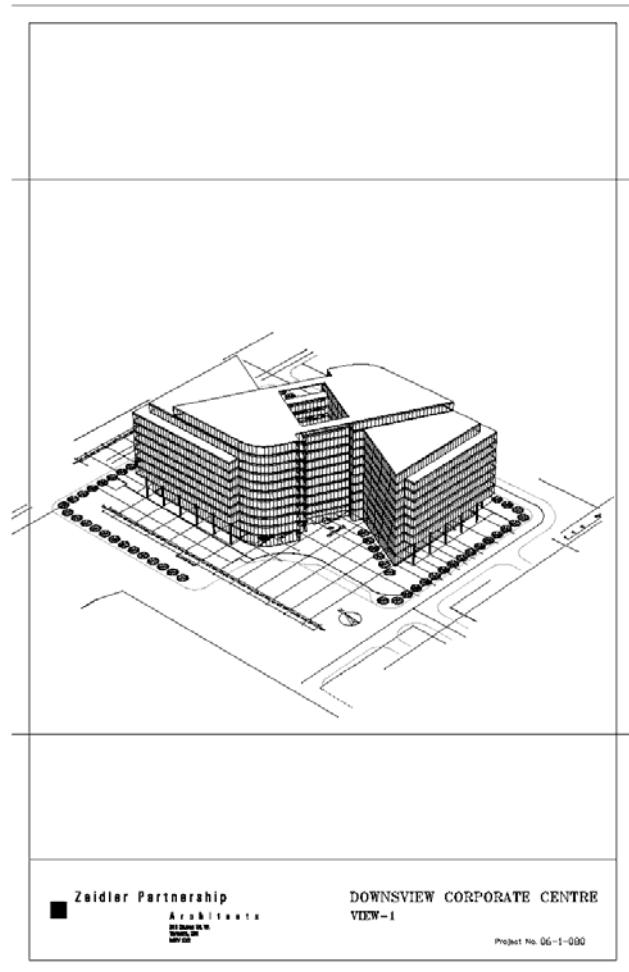


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# Downsview Corporate Centre



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Zaidler Partnership  
Architects  
100 DUNDAS ST. W.  
TORONTO, ON  
M5G 1C4

DOWNSVIEW CORPORATE CENTRE  
VIEW-1

Project No. DG-1-000

# Private Sector Partners



FILMPORT



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# Public Sector Partners



Toronto Business Development Centre



Ontario Realty Corporation  
Société immobilière de l'Ontario



Toronto Food Business Incubator



Government of Canada  
Gouvernement du Canada



CANADA LANDS COMPANY LIMITED  
SOCIÉTÉ IMMOBILIÈRE DU CANADA LIMITÉE



WATERFRONToronto



Toronto Economic Development Corporation

# Cirque du Soleil: Bringing People to the Waterfront



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# Other Highlights

- ❖ Economic Development Policy Initiatives
  - ❖ *Long-Term Employment Land Strategy Phase 1 & 2*
  - ❖ *Financial Services Software Centre of Excellence*
- ❖ Symposia
  - ❖ *The Wealth of Infrastructure & the Public Realm*
  - ❖ *Incubation & Commercialization in the Food Processing Industry*



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# Energy Management Plan for MaRS Discovery District



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# TEDCO 2007/08 Priorities

- ❖ Continue to advance strategic lands acquisition and development across the City
- ❖ Support the Economic Development Strategy/ Environmental strategies
- ❖ Proceed with TEDCO-Corus Entertainment project
- ❖ Proceed with Midland and St. Clair, green homes
- ❖ Work with Shareholder on EDCT Program Review and Review of TEDCO



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# TEDCO 2007-2008 Priorities

- ❖ Strategic alliance with the Salt Institute & salt companies
  - ❖ Explore best practices for handling & storage of salt on the Great Lakes
- ❖ Pursuing urban investment vehicle for pension funds



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