



## STAFF REPORT ACTION REQUIRED

### **Request for Quotations 6032-08-0183 to 6032-08-0197 (inclusive) for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads.**

<b>Date:</b>	June 11, 2008
<b>To:</b>	Public Works and Infrastructure Committee
<b>From:</b>	General Manager, Transportation Services Acting Director, Purchasing and Materials Management
<b>Wards:</b>	All
<b>Reference Number:</b>	P:\2008\Internal Services\pmmd\pw08011pmmd (AFS #8001)

### **SUMMARY**

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The purpose of this report is to advise on the results of the Requests for Quotation (RFQ) 6032-08-0183, 6032-08-0184, 6032-08-0185, 6032-08-0186, 6032-08-0187, 6032-08-0188, 6032-08-0189, 6032-08-0190, 6032-08-0191, 6032-08-0192, 6032-08-0193, 6032-08-0194, 6032-08-0195, 6032-08-0196 and 6032-08-0197 for Sidewalks, Bus Stops, Pedestrian Crosswalks and Signalized Intersections Snow Clearing, Sanding and Salting on City of Toronto Roads, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons], in accordance with specifications as required by Toronto Transportation Services, and to request authority to award contracts to the recommended bidders.

## **RECOMMENDATIONS**

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**The General Manager of Transportation Services and the Acting Director of Purchasing and Materials Management Division recommend that:**

1. Request for Quotation 6032-08-0183

City Council grant authority to award a contract for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within North York District West-North end, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Lima's Gardens & Construction Inc., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$695,111.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$5,326,261.75 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

2. Request for Quotation 6032-08-0184

City Council grant authority to award a contract for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within North York District West-South end, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Lima's Gardens & Construction Inc., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$737,343.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$5,649,862.85 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

3. Request for Quotation 6032-08-0185

City Council grant authority to award a contract for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within North York District East-South end, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Bevcon Construction and Paving Ltd., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$978,402.00 net of GST. The “Adjusting Index” noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$7,496,968.32 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

4. Request for Quotation 6032-08-0186

City Council grant authority to award a contract for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within North York District East-North end, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to 766585 Ontario Inc. O/A Nu-Con Contracting, being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$998,735.00 net of GST. The “Adjusting Index” noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$7,652,769.17 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

5. Request for Quotation 6032-08-0187

City Council grant authority to award a contract for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Scarborough District Southwest Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to 614128 Ontario Ltd. O/A Trisan Construction, being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,670,650.00 net of GST. The “Adjusting Index” noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$12,801,292.44 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

6. Request for Quotation 6032-08-0188

City Council grant authority to award a contract for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Scarborough District Northwest Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to 766585 Ontario Inc. O/A Nu-Con Contracting, being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,572,710.00 net of GST. The “Adjusting Index” noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$12,050,830.90 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

7. Request for Quotation 6032-08-0189

City Council grant authority to award a contract for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Scarborough District Northeast Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Royalcrest Paving & Contracting Ltd., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,332,940.00 net of GST. The “Adjusting Index” noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$10,213,602.34 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

8. Request for Quotation 6032-08-0190

City Council grant authority to award a contract for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Scarborough District Southeast Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Maple-Crete Inc., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,300,918.00 net of GST. The “Adjusting Index” noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$9,968,234.98 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

9. Request for Quotation 6032-08-0191

City Council grant authority to award a contract for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within South Etobicoke York District, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Pave-Tar Construction Ltd., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,900,035.00 net of GST. The “Adjusting Index” noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$14,558,946.33 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

10. Request for Quotation 6032-08-0192

City Council grant authority to award a contract for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Central Etobicoke York District, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to MTM Landscaping Contractors Inc., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,237,277.00 net of GST. The “Adjusting Index” noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$9,480,588.22 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

11. Request for Quotation 6032-08-0193

City Council grant authority to award a contract for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Northwest Etobicoke York District, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Crownwood Construction Ltd., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,421,516.00 net of GST. The “Adjusting Index” noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$10,892,312.59 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

12. Request for Quotation 6032-08-0194

City Council grant authority to award a contract for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Northeast Etobicoke York District, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Lima’s Gardens & Contruction Inc., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$820,720.00 net of GST. The “Adjusting Index” noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$6,288,735.96 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

### 13. Request for Quotation 6032-08-0195

City Council grant authority to award a contract for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Toronto and East York District Area 1 Arterial Roads, Quadrants A & B, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to A&F DiCarlo Construction Inc., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,985,726.88 net of GST. The “Adjusting Index” noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$15,215,557.12 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

### 14. Request for Quotation 6032-08-0196

City Council grant authority to award a contract for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Toronto and East York District Area 1 Local Roads, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Queensway Excavating & Landscaping Ltd., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,808,814.00 net of GST. The “Adjusting Index” noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$13,859,968.87 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

#### 15. Request for Quotation 6032-08-0197

City Council grant authority to award a contract for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Toronto and East York District Area 2, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Pave-Tar Construction Ltd., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$2,111,032.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$16,175,702.86 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1.

The total potential cost to the City of fifteen contract awards is \$157,631,634.70 net of GST, including an estimate of the annual cost adjustments using 3% per year after Year 1.

### **FINANCIAL IMPACT**

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The total potential cost of the fifteen contract awards over the seven winter seasons is \$165,513,216.43 including all charges and applicable taxes and an estimate of the annual cost adjustments using 3% per year after year 1. The annual cost estimate of 3% growth is consistent with the increase in snow clearing, sanding and salting of sidewalks, bus bays, pedestrian crosswalks, and signalized intersections contract prices over the last 5 years. The total potential cost to the City is \$157,631,634.70 net of GST including an estimate of the annual cost adjustments using 3% per year after year 1. Funds needed between December 1 to December 31, 2008 will be provided in the Transportation Services Division's 2008 Operating Budget in the amount of \$5,142,982.47 net of GST from various operating accounts as noted in the table below. As a result of approval of the fifteen contracts, there is a potential to overspend the Winter Stabilization Reserve in the amount of approximately \$7 million in 2008. Part of this potential overage may be absorbed within the overall Transportation Services Approved 2008 Operating Budget. The General Manager of Transportation and the Deputy City Manager and Chief Financial Officer will continue to monitor the overall variances on a quarterly basis and will report back following the third quarter variance report, if necessary, on any additional required funding.

The remaining first winter's funding need between January 1 and March 31, 2009 in the amount of \$15,428,947.41, along with the first part of the second winter's adjusted cost, will be submitted for approval in the 2009 budget submission. The budget for the first winter season requirement is \$20,571,929.88 net of GST. The approval of the fifteen contract awards will require an increase in the Winter Maintenance Budget for 2009 to \$52 million from \$40 million in 2008. Contingencies have been built into the contracts that allow for an escalation to \$65 million if the City experiences a greater than average amount of snowfall in 2009;

adjustments for technology, if required and expanded services required for any potential new roads.

The 2009 total Winter Maintenance Budget is subject to review through the 2009 operating budget process; following review of the 2008 Winter Maintenance actual spending experience.

<b>Operating Budget Funding Details – First Winter Season 2008/2009</b>					
<b>RFQ #</b>	<b>District</b>	<b>Operating Account</b>	<b>Dec. 1-Dec. 31 2008</b>	<b>Jan. 1-Mar. 31 2009</b>	<b>Total</b>
6032-08-0183	North York	TP0373	\$ 173,777.75	\$ 521,333.25	\$ 695,111.00
6032-08-0184	North York	TP0373	\$ 184,335.75	\$ 553,007.25	\$ 737,343.00
6032-08-0185	North York	TP0373	\$ 244,600.50	\$ 733,801.50	\$ 978,402.00
6032-08-0186	North York	TP0373	\$ 249,683.75	\$ 749,051.25	\$ 998,735.00
		<b>Sub-total</b>	<b>\$ 852,397.75</b>	<b>\$ 2,557,193.25</b>	<b>\$ 3,409,591.00</b>
6032-08-0187	Scarborough	TP0216	\$ 283,242.00	\$ 1,387,408.00	\$ 1,670,650.00
6032-08-0188	Scarborough	TP0216	\$ 236,650.00	\$ 1,336,060.00	\$ 1,572,710.00
6032-08-0189	Scarborough	TP0216	\$ 215,280.00	\$ 1,117,660.00	\$ 1,332,940.00
6032-08-0190	Scarborough	TP0216	\$ 228,860.00	\$ 1,072,058.00	\$ 1,300,918.00
		<b>Sub-total</b>	<b>\$ 964,032.00</b>	<b>\$ 4,913,186.00</b>	<b>\$ 5,877,218.00</b>
6032-08-0191	Etobicoke	TP0161	\$ 475,008.75	\$ 1,425,026.25	\$ 1,900,035.00
6032-08-0192	Etobicoke	TP0161	\$ 309,319.25	\$ 927,957.75	\$ 1,237,277.00
6032-08-0193	Etobicoke	TP0161	\$ 355,379.00	\$ 1,066,137.00	\$ 1,421,516.00
6032-08-0194	Etobicoke	TP0161	\$ 205,180.00	\$ 615,540.00	\$ 820,720.00
		<b>Sub-total</b>	<b>\$ 1,344,887.00</b>	<b>\$ 4,034,661.00</b>	<b>\$ 5,379,548.00</b>
6032-08-0195	Toronto & East York	TP0109	\$ 496,431.72	\$ 1,489,295.16	\$ 1,985,726.88
6032-08-0196	Toronto & East York	TP0109	\$ 452,203.50	\$ 1,356,610.50	\$ 1,808,814.00
6032-08-0197	Toronto & East York	TP0121	\$ 527,758.00	\$ 1,583,274.00	\$ 2,111,032.00
		<b>Sub-total</b>	<b>\$ 1,476,393.22</b>	<b>\$ 4,429,179.66</b>	<b>\$ 5,905,572.88</b>
<b>Total – 1<sup>st</sup> Winter Season</b>			<b>\$ 4,637,709.97</b>	<b>\$ 15,934,219.91</b>	<b>\$ 20,571,929.88</b>

#### **Estimated Costs – Years 2-7**

<b>Year</b>	<b>Estimated Costs</b>
09/10	\$21,189,087.78
10/11	\$21,824,760.41
11/12	\$22,479,503.22
12/13	\$23,153,888.32
13/14	\$23,848,504.97
14/15	\$24,563,960.12

Future funding will be requested in subsequent annual Transportation Services Operating Budget submissions for the required portions of the contract period.

The Deputy City Manager and Chief Financial Officer has reviewed this report and agrees with the financial impact information.

## ISSUE BACKGROUND

Request for Quotation 6032-08-0183 was advertised by the Purchasing and Materials Management Division on May 14, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 29, 2008, opened ten (10) bids received for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within North York District West-North end, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0183.

<b>Bidder</b>	<b>Winter 2008/2009 (net of GST)</b>
Lima's Gardens & Construction Inc.	\$695,111.00
614128 Ontario Ltd. O/A Trisan Construction	\$945,551.00
766585 Ontario Inc. O/A Nu-Con Contracting	\$963,140.00
Landtar Construction Inc.	\$968,380.00
Maple-Crete Inc.	\$969,754.00
Defina Haulage Ltd.	\$1,192,000.00
A&F DiCarlo Construction Inc.	\$1,195,965.22
Pave-Tar Construction Ltd.	\$1,311,334.00
Forest Ridge Landscaping Inc.	\$1,616,673.40
Ferpac Paving Inc.	\$1,679,420.00

Request for Quotation 6032-08-0184 was advertised by the Purchasing and Materials Management Division on May 14, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 29, 2008, opened ten (10) bids received for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within North York District West-South end, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0184.

<b>Bidder</b>	<b>Winter 2008/2009 (net of GST)</b>
Lima's Gardens & Construction Inc.	\$737,343.00
Landtar Construction Inc.	\$857,744.00
Maple-Crete Inc.	\$866,558.00
A&F DiCarlo Construction Inc.	\$904,566.43*
766585 Ontario Inc. O/A Nu-Con Contracting	\$934,840.00
614128 Ontario Ltd. O/A Trisan Construction	\$967,460.00
Defina Haulage Ltd.	\$978,910.00*
Queensway Excavating & Landscaping Ltd.	\$1,050,995.00
Pave-Tar Construction Ltd.	\$1,079,400.00
Ferpac Paving Inc.	\$1,338,355.00

\*RFQ Price corrected for mathematical errors

Request for Quotation 6032-08-0185 was advertised by the Purchasing and Materials Management Division on May 14, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 29, 2008, opened eleven (11) bids received for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within North York District East-South end, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0185.

<b>Bidder</b>	<b>Winter 2008/2009 (net of GST)</b>
Bevcon Construction and Paving Ltd.	\$978,402.00
Maple-Crete Inc.	\$1,007,173.00
Lima's Gardens & Construction Inc.	\$1,016,560.00
Landtar Construction Inc.	\$1,057,452.00
766585 Ontario Inc. O/A Nu-Con Contracting	\$1,182,050.00
614128 Ontario Ltd. O/A Trisan Construction	\$1,186,682.00
A&F DiCarlo Construction Inc.	\$1,196,140.96
Defina Haulage Ltd.	\$1,263,616.00
Queensway Excavating & Landscaping Ltd.	\$1,273,410.00
Pave-Tar Construction Inc.	\$1,338,765.00
Ferpac Paving Inc.	\$1,717,540.00

Request for Quotation 6032-08-0186 was advertised by the Purchasing and Materials Management Division on May 14, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 29, 2008, opened six (6) bids received for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within North York District East-North end, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0186.

<b>Bidder</b>	<b>Winter 2008/2009 (net of GST)</b>
766585 Ontario Inc. O/A Nu-Con Contracting	\$998,735.00
Landtar Construction Inc.	\$1,005,602.00
614128 Ontario Ltd. O/A Trisan Construction	\$1,040,175.00
Defina Haulage Ltd.	\$1,286,850.00
Ferpac Paving Inc.	\$1,749,885.00
Forest Ridge Landscaping Inc.	\$1,992,811.00

Request for Quotation 6032-08-0187 was advertised by the Purchasing and Materials Management Division on May 14, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 29, 2008, opened four (4) bids received for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Scarborough District Southwest Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0187.

<b>Bidder</b>	<b>Winter 2008/2009 (net of GST)</b>
614128 Ontario Ltd. O/A Trisan Construction	\$1,670,650.00
Royalcrest Paving & Contracting Ltd.	\$1,873,075.00
766585 Ontario Inc. O/A Nu-Con Contracting	\$1,876,820.00
Defina Haulage Ltd.	\$2,595,922.00

Request for Quotation 6032-08-0188 was advertised by the Purchasing and Materials Management Division on May 14, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 29, 2008, opened four (4) bids received for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Scarborough District Northwest Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0188.

<b>Bidder</b>	<b>Winter 2008/2009 (net of GST)</b>
766585 Ontario Inc. O/A Nu-Con Contracting	\$1,572,710.00
Royalcrest Paving & Contracting Ltd.	\$1,702,092.00
Defina Haulage Ltd.	\$2,394,974.00
614128 Ontario Ltd. O/A Trisan Construction	**

\*\*Declared informal – incomplete Bid

Request for Quotation 6032-08-0189 was advertised by the Purchasing and Materials Management Division on May 14, 2008 on the City’s Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 29, 2008, opened five (5) bids received for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Scarborough District Northeast Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0189.

<b>Bidder</b>	<b>Winter 2008/2009 (net of GST)</b>
Royalcrest Paving & Contracting Ltd.	\$1,332,940.00
614128 Ontario Ltd O/A Trisan Construction	\$1,632,431.00
766585 Ontario Inc. O/A Nu-Con Contracting	\$1,666,965.00
Defina Haulage	\$2,040,426.00
Forest Ridge Landscaping Inc.	**

\*\*Declared informal – incomplete Bid Bond

Request for Quotation 6032-08-0190 was advertised by the Purchasing and Materials Management Division on May 14, 2008 on the City’s Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 29, 2008, opened five (5) bids received for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Scarborough District Southeast Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0190.

<b>Bidder</b>	<b>Winter 2008/2009 (net of GST)</b>
Maple-Crete Inc.	\$1,300,918.00
Royalcrest Paving & Contracting Ltd.	\$1,579,700.00
614128 Ontario Ltd. O/A Trisan Construction	\$1,617,396.00
766585 Ontario Inc. O/A Nu-Con Contracting	\$1,716,040.00
Defina Haulage	\$2,087,588.00

Request for Quotation 6032-08-0191 was advertised by the Purchasing and Materials Management Division on May 14, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 29, 2008, opened five (5) bids received for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Etobicoke York District South, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0191.

<b>Bidder</b>	<b>Winter 2008/2009 (net of GST)</b>
Pave-Tar Construction Ltd.	\$1,900,035.00
614128 Ontario Ltd. O/A Trisan Construction	\$2,085,416.00
Ferpac Paving Inc.	\$2,498,920.00
Defina Haulage Ltd.	\$2,615,560.00
Gazzola Paving Limited	\$2,925,496.00

Request for Quotation 6032-08-0192 was advertised by the Purchasing and Materials Management Division on May 14, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 29, 2008, opened seven (7) bids received for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Etobicoke York District Central, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0192.

<b>Bidder</b>	<b>Winter 2008/2009 (net of GST)</b>
MTM Landscaping Contractors Inc.	\$1,237,277.00
614128 Ontario Ltd. O/A Trisan Construction	\$1,613,591.00
Crownwood Construction Ltd.	\$1,617,902.00
Pave-Tar Construction Ltd.	\$1,915,760.00
Ferpac Paving Inc.	\$2,365,500.00
Defina Haulage Ltd.	\$2,588,223.00
Gazzola Paving Limited	\$2,831,624.00

Request for Quotation 6032-08-0193 was advertised by the Purchasing and Materials Management Division on May 14, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 29, 2008, opened ten (10) bids received for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Etobicoke York District Northwest, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0193.

<b>Bidder</b>	<b>Winter 2008/2009 (net of GST)</b>
Crownwood Construction Ltd.	\$1,421,516.00
Carillion Canada Inc.	\$1,425,894.72
Onyx Corporation	\$1,494,562.00*
MTM Landscaping Contractors Inc.	\$1,513,370.00
A&F DiCarlo Construction Inc.	\$1,796,429.00
614128 Ontario Ltd. O/A Trisan Construction	\$2,123,028.00
Pave-Tar Construction Ltd.	\$2,338,660.00
Ferpac Paving Inc.	\$2,683,880.00
Defina Haulage Ltd.	\$2,980,340.00
Gazzola Paving Limited	\$3,235,672.00

\*RFQ Price corrected for mathematical errors

Request for Quotation 6032-08-0194 was advertised by the Purchasing and Materials Management Division on May 14, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 29, 2008, opened eleven (11) bids received for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Etobicoke York District Northeast, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0194.

<b>Bidder</b>	<b>Winter 2008/2009 (net of GST)</b>
Lima's Gardens & Construction Inc.	\$820,720.00
Carillion Canada Inc.	\$1,094,583.92
MTM Landscaping Contractors Inc.	\$1,148,790.00*
Onyx Corporation	\$1,184,108.00*
614128 Ontario Ltd. O/A Trisan Construction	\$1,157,806.00
Crownwood Construction Ltd.	\$1,180,176.00
Landtar Construction Inc.	\$1,206,336.00
Pave-Tar Construction Ltd.	\$1,676,340.00
Ferpac Paving Inc.	\$1,882,970.00
Defina Haulage Ltd.	\$2,029,084.00
Gazzola Paving Limited	\$2,288,083.52

\*RFQ Price corrected for mathematical errors

Request for Quotation 6032-08-0195 was advertised by the Purchasing and Materials Management Division on May 14, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 29, 2008, opened six (6) bids received for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Toronto and East York District Area 1 Arterial Roads, Quadrants A & B, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0195.

<b>Bidder</b>	<b>Winter 2008/2009 (net of GST)</b>
A&F DiCarlo Construction Inc.	\$1,985,726.88
Pave-Tar Construction Ltd.	\$2,110,950.00
Queensway Excavating & Landscaping Ltd.	\$2,142,944.00
K.J. Beamish Construction Ltd.	\$2,229,242.20
Defina Haulage Inc.	\$2,953,716.00
Gazzola Paving Ltd.	\$3,209,288.00

Request for Quotation 6032-08-0196 was advertised by the Purchasing and Materials Management Division on May 14, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 29, 2008, opened four (4) bids received for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Toronto and East York District Area 1 Local Roads, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0196.

<b>Bidder</b>	<b>Winter 2008/2009 (net of GST)</b>
Queensway Excavating & Landscaping Ltd.	\$1,808,814.00
K.J. Beamish Construction Ltd.	\$1,876,147.70
Defina Haulage Inc.	\$2,230,492.00
Gazzola Paving Ltd.	\$2,668,088.00

Request for Quotation 6032-08-0197 was advertised by the Purchasing and Materials Management Division on May 14, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 29, 2008, opened four (4) bids received for Snow Clearing, Sanding and Salting of Sidewalks, Bus Bays, Pedestrian Crosswalks, and Signalized Intersections on City of Toronto Roads, within Toronto and East York District Area 2, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0197.

<b>Bidder</b>	<b>Winter 2008/2009 (net of GST)*</b>
Pave-Tar Construction Ltd.	\$2,111,032.00
Defina Haulage Ltd.	\$3,053,032.00
K.J. Beamish Construction Ltd.	\$3,206,680.00
Gazzola Paving Ltd.	\$3,457,600.00

\*The estimated number of skidsteers and hours shown in the Price Schedule differ from the number of skidsteers and hours shown in the specification due to a typographical error. Transportation, Purchasing and Materials Management and Legal Services Divisions concur that the specification governs. All Bidders' prices were adjusted accordingly. This adjustment did not affect the order of bids from lowest to highest. The lowest bidder agreed to the changes.

## **DECISION HISTORY**

Council at its meeting held on June 19, 20 and 22, 2007 adopted the motion authorizing the General Manager, Transportation Services to issue Requests for Quotations for Winter Maintenance Services for seven (7) year terms covering the period November 2008 to April 2015. Refer to Motion 1 of Item PW6.14 on Page 70 of the following decision document link at <http://www.toronto.ca/legdocs/mmis/2007/pw/reports/2007-05-30-pw06-cr.pdf>

## COMMENTS

Request for Quotation 6032-08-0197:

Due to a contradiction between the quantities which affected the number of hours in the Price Schedule Items 1 and 7 and the Specification, Section S.S. 47 it was agreed by the division, PMMD and Legal Services to allow the specification to govern. Therefore, Items 1 and 7 quantities and hours for all bidders reflect this change which also changes the total price for each item and subsequently the overall total price. This change did not affect the order of bids from lowest to highest. The lowest bidder agreed to the changes.

The Quotation documentation submitted by the recommended bidders have been reviewed by the General Manager of Transportation Services and were found to be in conformance with the Request for Quotation requirements.

Transportation Services staff have compared the low bid for each RFQ to the estimated cost and found the prices of the recommended bidders to be reasonable and within the budget available.

The Fair Wage Office has reported that the recommended firms have indicated they have reviewed and understand the Fair Wage Policy and Labour Trades requirements and have agreed to comply fully.

## CONTACTS

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## **SIGNATURES**

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V. Tryl, P.Eng.  
Acting Director  
Purchasing and Materials Management

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Gary Welsh  
General Manager  
Transportation Services

**ATTACHMENT**  
Appendix A – Adjusting Index

## APPENDIX “A” ADJUSTING INDEX

The “Adjusting Index” will be determined by the City and will be applied to reflect the percentage increase or decrease in the cost of labour, vehicle capital and operational maintenance cost encountered by the Successful Bidders over the term of the Contract.

The “Adjusting Index” is based upon:

**Index A - City of Toronto Winter Maintenance Services Fair Wage rates, hourly rates and fringe benefits.**

**Index B - OPSS 127. Schedule of rental rates for construction equipment including model and specification reference.**

Classification: 127.02.08.07 Haulage equipment, Dump-Tandem Rear Axle, Diesel or Gas

Category Average of the first three weight classifications listed not including the Stone Slinger category. If this is increased / decreased in subsequent years then the classification shall be based for that particular year on the increased / decreased weight classifications.

**Index C – Overhead, administration costs, insurance, bonding, etc.**

The above indices will be arithmetically converted to a common base (May 1, 2008 = 100), and applied to arrive at the adjusting index as follows:

Adjusting Index = 50% of Index A + 35% of Index B + 15% Index C (Not Adjusted)

And each individual index will be calculated as follows:

$$\text{Index A} = \frac{\text{May 1 Index A (2009 – 2015)}}{\text{May 1, 2008 Index A}}$$

$$\text{Index B} = \frac{\text{May 1 Index B (2009 – 2015)}}{\text{May 1, 2008 Index B}}$$

$$\text{Index C} = 15\% \text{ (Not Adjusted)}$$

The Successful Bidders’ bid prices will apply until May 1<sup>st</sup> of the year following contract award. The adjusting index will then be revised and applied on the basis of the rates for May 1<sup>st</sup> of each of the following years of the Contract.

The adjusting index will increase or decrease payments equal to 50% of the change in labour cost and 35% of the change in vehicle operating and maintenance costs. The remaining 15% is not subject to adjustment.

### **Note:**

**The Adjusting Index formula outlined above is consistent with the Adjusting Index formula used in the previous snow removal contracts.**

**The Adjusting Index increased 14.9% over the last 5 year contract (2003/2004 to 2007/2008) – An average of 3% per year.**

**It is estimated that the increase in the Adjusting Index for this contract will remain consistent at an average of 3% per year.**