

# STAFF REPORT ACTION REQUIRED

# Requests for Quotation 6032-08-0161 to 6032-08-0178 (inclusive) for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads.

Date:	June 11, 2008
To:	Public Works and Infrastructure Committee
From:	General Manager, Transportation Services Acting Director, Purchasing and Materials Management
Wards:	All
Reference Number:	P:\2008\Internal Services\pmmd\pw08009pmmd (AFS 7985)

# **SUMMARY**

The purpose of this report is to advise on the results of the Requests for Quotation (RFQ) 6032-08-0161, 6032-08-0162, 6032-08-0163, 6032-08-0164, 6032-08-0165, 6032-08-0166, 6032-08-0167, 6032-08-0168, 6032-08-0169, 6032-08-0170, 6032-08-0171, 6032-08-0172, 6032-08-0173, 6032-08-0174, 6032-08-0175, 6032-08-0176, 6032-08-0177 and 6032-08-0178 for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons], in accordance with specifications as required by Toronto Transportation Services, and to request authority to award contracts to the recommended bidders.

#### RECOMMENDATIONS

The General Manager of Transportation Services and the Acting Director of Purchasing and Materials Management Division recommend that:

# 1. Request for Quotation 6032-08-0161

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within Toronto and East York Area 1, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to K.J. Beamish Construction Co. Ltd., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$709,864.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$5,439,306.05 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

# 2. Request for Quotation 6032-08-0162

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within Toronto and East York Area 2, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Miwell Construction Ltd., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$751,571.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$5,758,884.36 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for Etobicoke York District South, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Lafarge Paving and Construction Limited, being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$610,148.33 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$4,675,238.50 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

# 4. Request for Quotation 6032-08-0164

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for Etobicoke York District Southeast, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to VBN Paving Limited, being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,015,450.10 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$7,780,848.06 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

#### 5. Request for Quotation 6032-08-0165

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for Etobicoke York District Southwest, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Pave-Tar Construction Ltd., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,489,355.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. The total potential contract award identified in this report is \$11,412,126.36 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for Etobicoke York District Northwest, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Lafarge Paving and Construction Limited being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,036,125.40 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$7,939,271.69 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

# 7. Request for Quotation 6032-08-0167

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for Etobicoke York District Northeast, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Pave-Tar Construction Ltd., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,441,735.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$11,047,239.91 net of GST including an estimate of the annual cost adjustments using 3% per year after year 1, and

#### 8. Request for Quotation 6032-08-0168

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for York District West-North North, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Lafarge Paving & Construction Limited, being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$901,450.94 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$6,907,333.81 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for York District West-South North, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Miller Paving Limited, being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,312,505.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$10,057,019.92 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

# 10. Request for Quotation 6032-08-0170

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for North York District West-North East, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Lafarge Paving & Construction Limited, being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,285,025.72 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$9,846,460.98 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

#### 11. Request for Quotation 6032-08-0171

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for North York District East-North West, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Westridge Farm Equipment Inc., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,035,546.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$7,934,832.06 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for North York District East-North East, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Westridge Farm Equipment Inc., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$843,960.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$6,466,811.58 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

# 13. Request for Quotation 6032-08-0173

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for North York District East-South West, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to 1269690 Ontario Limited o/a Coons Contracting, being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,049,880.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$8,044,665.79 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

#### 14. Request for Quotation 6032-08-0174

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for North York District East-South East, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Miller Paving Limited, being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$991,098.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$7,594,250.94 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for Scarborough District Southwest Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Westridge Farm Equipment Inc., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,421,745.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$10,894,067.29 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

# 16. Request for Quotation 6032-08-0176

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for Scarborough District Northwest Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to Ipurc Investments Inc., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,183,760.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$9,070,516.23 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

#### 17. Request for Quotation 6032-08-0177

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for Scarborough District Northeast Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to 487550 Ont. Inc., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$894,450.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$6,853,689.30 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1, and

City Council grant authority to award a contract for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for Scarborough District Southeast Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, and 2014-2015 [seven (7) winter seasons], to 487550 Ontario Inc., being the lowest bidder meeting specifications. The potential cost in the first winter season from December 1, 2008 to March 31, 2009 is in the amount of \$1,212,475.00 net of GST. The "Adjusting Index" noted in the RFQ will be implemented by the City annually commencing the second winter season and will be applied to reflect the percentage change in the cost of labour, vehicle capital and operational maintenance cost encountered by the recommended bidder over the term of the contract from the 2008 base year. Additional details related to the Adjusting Index are provided in Appendix A. The total potential contract award identified in this report is \$9,290,543.83 net of GST, including an estimate of the annual cost adjustments using 3% per year after year 1.

The total potential cost to the City of eighteen contract awards is \$147,013,106.65 net of GST, including an estimate of the annual cost adjustments using 3% per year after Year 1.

# FINANCIAL IMPACT

The total potential cost of the eighteen contract awards over the seven winter seasons is \$154,363,761.98 including all charges and applicable taxes and an estimate of the annual cost adjustments using 3% per year after year 1. The annual cost estimate of 3% growth is consistent with the increase in snow ploughing and driveway windrow clearing contract prices over the last 5 years. The total potential cost to the City is \$147,013,106.65 net of GST including an estimate of the annual cost adjustments using 3% per year after year 1. Funds needed between December 1 to December 31, 2008 will be provided in the Transportation Services Division's 2008 Operating Budget in the amount of \$4,487,144.63 net of GST from various operating accounts as noted in the table below. As a result of approval of the eighteen contracts, there is a potential to overspend the Winter Stabilization Reserve in the amount of approximately \$7 million in 2008. Part of this potential overage may be absorbed within the overall Transportation Services Approved 2008 Operating Budget. The General Manager of Transportation and the Deputy City Manager and Chief Financial Officer will continue to monitor the overall variances on a quarterly basis and will report back following the third quarter variance report, if necessary, on any additional required funding.

The remaining first winter's funding need between January 1 and March 31, 2009 in the amount of \$13,461,433.89, along with the first part of the second winter's adjusted cost, will be submitted for approval in the 2009 budget submission. The budget for the first winter season requirement is \$19,186,144.51 net of GST. The approval of the eighteen contract awards will require an increase in the Winter Maintenance Budget for 2009 to \$52 million from \$40 million in 2008. Contingencies have been built into the contracts that allow for an escalation to \$65 million if the City experiences a greater than average amount of snowfall in 2009; adjustments for technology, if required and expanded services required for any potential new roads.

The 2009 total Winter Maintenance Budget is subject to review through the 2009 operating budget process; following review of the 2008 Winter Maintenance actual spending experience.

	Operating Bu	idget Funding	Details – First Win	ter Season 2008/200	)9
RFQ#	District	Operating Account	Dec. 1-Dec. 31 2008	Jan. 1-Mar. 31 2009	Total
6032-08-0161	Toronto & East York	TP0108	\$ 177,466.00	\$ 532,398.00	\$ 709,864.00
6032-08-0162	Toronto & East York	TP0120	\$ 187,892.75	\$ 563,678.25	\$ 751,571.00
		Sub-total	\$ 365,358.75	\$ 1,096,076.25	\$ 1,461,435.00
6032-08-0163	Etobicoke	TP0161	\$ 152,537.08	\$ 457,611.25	\$ 610,148.33
6032-08-0164	Etobicoke	TP0161	\$ 253,862.53	\$ 761,587.58	\$ 1,015,450.11
6032-08-0165	Etobicoke	TP0161	\$ 372,338.75	\$ 1,117,016.25	\$ 1,489,355.00
6032-08-0166	Etobicoke	TP0161	\$ 259,031.35	\$ 777,094.05	\$ 1,036,125.40
6032-08-0167	Etobicoke	TP0161	\$ 360,433.75	\$ 1,081,301.25	\$ 1,441,735.00
		Sub-total	\$ 1,398,203.46	\$ 4,194,610.38	\$ 5,592,813.84
6032-08-0168	North York	TP0189	\$ 225,362.74	\$ 676,088.21	\$ 901,450.95
6032-08-0169	North York	TP0189	\$ 328,126.25	\$ 984,378.75	\$ 1,312,505.00
6032-08-0170	North York	TP0189	\$ 321,256.43	\$ 963,769.29	\$ 1,285,025.72
6032-08-0171	North York	TP0189	\$ 258,886.50	\$ 776,659.50	\$ 1,035,546.00
6032-08-0172	North York	TP0189	\$ 210,990.00	\$ 632,970.00	\$ 843,960.00
6032-08-0173	North York	TP0189	\$ 262,470.00	\$ 787,410.00	\$ 1,049,880.00
6032-08-0174	North York	TP0189	\$ 247,774.50	\$ 743,323.50	\$ 991,098.00
		Sub-total	\$ 1,854,866.42	\$ 5,564,599.25	\$ 7,419,465.67
6032-08-0175	Scarborough	TP0216	\$ 263,291.00	\$ 1,158,454.00	\$ 1,421,745.00
6032-08-0176	Scarborough	TP0216	\$ 221,110.00	\$ 962,650.00	\$ 1,183,760.00
6032-08-0177	Scarborough	TP0216	\$ 151,720.00	\$ 742,730.00	\$ 894,450.00
6032-08-0178	Scarborough	TP0216	\$ 232,595.00	\$ 979,880.00	\$ 1,212,475.00
TD 4 1 4ct		Sub-total	\$ 868,716.00	\$ 3,843,714.00	\$ 4,712,430.00
Total – 1 <sup>st</sup> Winter Season			\$ 4,487,144.63	\$ 14,698,999.88	\$ 19,186,144.51

# **Estimated Costs – Years 2-7**

Year	<b>Estimated Costs</b>
09/10	\$19,761,728.85
10/11	\$20,354,580.71
11/12	\$20,965,218.12
12/13	\$21,594,174.66
13/14	\$22,241,999.90
14/15	\$22,909,259.90

Future funding will be requested in subsequent annual Transportation Services Operating Budget submissions for the required portions of the contract period.

The Deputy City Manager and Chief Financial Officer has reviewed this report and agrees with the financial impact information.

# **ISSUE BACKGROUND**

Request for Quotation 6032-08-0161 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened seven (7) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within Toronto and East York District Area 1, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0161.

Bidder	Winter 2008/2009 (net of GST)
K.J. Beamish Construction Co. Ltd	\$709,864.00
Pave Tar Construction Ltd	\$793,960.00
Miwell Construction Ltd	\$838,960.00
Queensway Excavating & Landscaping Ltd	\$856,000.00
C. Valley Paving Ltd	\$856,000.00
Gazzola Paving Ltd	\$886,564.00
IPURC Investments Inc.	\$947,140.00

Request for Quotation 6032-08-0162 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened the six (6) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within Toronto and East York District Area 1, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6302-08-0162.

Bidder	Winter 2008/2009
	(net of GST)
Miwell Construction Ltd	\$751,571.00
Pave Tar Construction Ltd	\$788,618.00
Gazzola Paving Ltd	\$845,480.00
C. Valley Paving Ltd	\$881,970.00
Queensway Excavating & Landscaping Ltd	\$887,750.00
IPURC Investments Inc.	\$969,225.00

Request for Quotation 6032-08-0163 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened the five (5) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within Etobicoke York District South, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0163.

Bidder	Winter 2008/2009 (net of GST)
Lafarge Paving & Construction Limited	\$610,148.33
Pave-Tar Construction Ltd.	\$707,300.00
Gazzola Paving Limited	\$736,725.00
Ipurc Investments Inc.	\$896,302.00
Ferpac Paving Inc.	\$929,390.00

Request for Quotation 6302-08-0164 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened the four (4) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within Etobicoke York District Southeast, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0164.

Bidder	Winter 2008/2009 (net of GST)
VBN Paving Limited	\$1,015,450.10
Lafarge Paving & Construction Limited	\$1,032,131.08
Westridge Farm Equipment Inc.	\$1,062,575.00
Pave-Tar Construction Ltd.	\$1,225,330.00

Request for Quotation 6302-08-0165 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened the one (1) bid received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within Etobicoke York District Southwest, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0165.

Bidder	Winter
	2008/2009
	(net of GST)
Pave-Tar Construction Ltd.	\$1,489,355.00

Request for Quotation 6032-08-0166 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened three (3) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within Etobicoke York District Northwest, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0166.

Bidder	Winter 2008/2009 (net of GST)
Lafarge Paving & Construction Limited	\$1,036,125.40
Westridge Farm Equipment Inc.	\$1,218,325.00
Pave-Tar Construction Ltd.	\$1,361,765.00

Request for Quotation 6032-08-0167 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened one (1) bid received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within Etobicoke York District Northeast, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0167.

Bidder	Winter
	2008/2009
	(net of GST)
Pave-Tar Construction Ltd.	\$1,441,735.00

Request for Quotation 6302-08-0168 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on April 16, 2008, opened the four (4) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within North York District West-North East, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0168.

Bidder	Winter 2008/2009
	(net of GST)
Lafarge Paving and Construction Ltd.	\$901,450.94
Westridge Farm Equipment Inc.	\$942,818.00
Miller Paving Limited	\$1,005,246.00
Pave-Tar Construction Ltd.	\$1,093,040.00

Request for Quotation 6302-08-0169 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened the two (2) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within North York District West-South, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0169.

Bidder	Winter 2008/2009 (net of GST)
Miller Paving Ltd.	\$1,312,505.00
Pave-Tar Construction Ltd.	\$1,417,470.00

Request for Quotation 6302-08-0170 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened the four (4) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within North York District West-North East, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0170.

Bidder	Winter 2008/2009 (net of GST)
Lafarge Paving and Construction Ltd.	\$1,285,025.72
Westridge Farm Equipment Inc.	\$1,320,206.00
Miller Paving Ltd.	\$1,347,030.00
Pave-Tar Construction Ltd.	\$1,544,230.00

Request for Quotation 6302-08-0171 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened the five (5) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within North York District East-North West, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0171.

Bidder	Winter
	2008/2009
	(net of GST)
Westridge Farm Equipment Inc.	\$1,035,546.00
Lafarge Paving and Construction Ltd.	\$1,036,345.14
Finch Paving (1993) Inc.	\$1,044,420.00
Miller Paving Ltd.	\$1,181,470.00
Pave-Tar Construction Ltd.	\$1,305,130.00

Request for Quotation 6302-08-0172 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened the four (4) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within North York District East-North East, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0172.

Bidder	Winter
	2008/2009
	(net of GST)
Westridge Farm Equipment Inc.	\$843,960.00
Miller Paving Ltd.	\$857,485.00
Lafarge Paving and Construction Ltd.	\$898,128.00
Pave-Tar Construction Ltd.	\$1,028,185.00

Request for Quotation 6302-08-0173 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened the six (6) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within North York District East-South West, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0173.

Bidder	Winter 2008/2009 (net of GST)
	` ′
1269690 Ontario Ltd. O/A Coons Contracting	\$1,049,880.00
Lafarge Paving and Construction Ltd.	\$1,107,977.38
Westridge Farm Equipment Inc.	\$1,168,426.00
Miller Paving Ltd.	\$1,210,745.00
VBN Paving Ltd.	\$1,323,710.00
Pave-Tar Construction Ltd.	\$1,455,520.00

Request for Quotation 6302-08-0174 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened the two (2) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, within North York District East-South East, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0174.

Bidder	Winter 2008/2009 (net of GST)
Miller Paving Ltd.	\$991,098.00
Pave-Tar Construction Ltd.	\$1,203,420.00

Request for Quotation 6302-08-0175 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened the four (4) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for Scarborough District Southwest Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0175.

Bidder	Winter 2008/2009 (net of GST)
Westridge Farm Equipment Inc.	\$1,421,745.00
Pave-Tar Construction Ltd.	\$1,538,106.00
Ipurc Investments Inc.	\$1,582,820.00
Lafarge Paving & Construction Limited	\$1,663,102.58

Request for Quotation 6302-08-0176 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened the four (4) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for Scarborough District Northwest Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0176.

Bidder	Winter
	2008/2009
	(net of GST)
Ipurc Investments Inc.	\$1,183,760.00
Miller Paving Ltd.	\$1,228,700.00
Pave-Tar Construction Ltd.	\$1,292,875.00
Defina Haulage Ltd.	\$1,362,626.50

Request for Quotation 6302-08-0177 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened the three (3) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for Scarborough District Northeast Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0177.

Bidder	Winter 2008/2009 (net of GST)
487550 Ont. Inc.	\$894,450.00
Miller Paving Limited	\$1,179,650.00
Pave-Tar Construction Ltd.	\$1,262,518.00

Request for Quotation 6302-08-0178 was advertised by the Purchasing and Materials Management Division on April 18, 2008 on the City's Internet Website. The Purchasing and Materials Management Division at its Public Opening held on May 7, 2008, opened the two (2) bids received for Snow Ploughing and Driveway Windrow Clearing on City of Toronto Roads, for Scarborough District Southeast Quadrant, for the 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014 and 2014-2015 [seven (7) winter seasons].

The following is the summary of bids received for Request for Quotation 6032-08-0178.

Bidder	Winter 2008/2009 (net of GST)
487550 Ontario Inc.	\$1,212,475.00
Pave-Tar Construction Inc.	\$1,730,305.00

# **DECISION HISTORY**

Council at its meeting held on June 19, 20 and 22, 2007 adopted the motion authorizing the General Manager, Transportation Services to issue Requests for Quotations for Winter Maintenance Services for seven (7) year terms covering the period November 2008 to April 2015. Refer to Motion 1 of Item PW6.14 on Page 70 of the following decision document link at <a href="http://www.toronto.ca/legdocs/mmis/2007/pw/reports/2007-05-30-pw06-cr.pdf">http://www.toronto.ca/legdocs/mmis/2007/pw/reports/2007-05-30-pw06-cr.pdf</a>

#### **COMMENTS**

The Quotation documentation submitted by the recommended bidders have been reviewed by the General Manager of Transportation Services and were found to be in conformance with the Request for Quotation requirements.

Transportation Services staff have compared the low bid for each Request for Quotation to the estimated cost and found the prices of the recommended bidders to be reasonable and within the budget available.

The Fair Wage Office has reported that the recommended firms have indicated they have reviewed and understand the Fair Wage Policy and Labour Trades requirements and have agreed to comply fully.

# **CONTACTS**

R. Helary Manager, Road Operations Transportation Services, Toronto and East York District

Tel: 416-394-2624 e-mail: rhela@toronto.ca

R. Burlie

Manager, Road Operations Transportation Services, Scarborough District

Tel: 416-396-4823

e-mail: <u>rburlie@toronto.ca</u>

S. DiTomaso

Manager, Road Operations Transportation Services, Etobicoke York District

Tel: 416-394-8345

e-mail: sditoma@toronto.ca

T. Tenn, P.Eng Manager, Road Operations Transportation Services, North York District

Tel: 416-395-6270 e-mail ttenn@toronto.ca

John McNamara Manager, Goods & Services Purchasing and Materials Management Tel: 416-392-7316

e-mail: jmcnama@toronto.ca

# **SIGNATURES**

V. Tryl, P.Eng. Gary Welsh

V. Tryl, P.Eng.
Acting Director
Purchasing and Materials Management

Gary Welsh General Manager Transportation Services

ATTACHMENT Apendix A – Adjusting Index

# APPENDIX "A" ADJUSTING INDEX

The "Adjusting Index" will be determined by the City and will be applied to reflect the percentage increase or decrease in the cost of labour, vehicle capital and operational maintenance cost encountered by the Successful Bidders over the term of the Contract.

The "Adjusting Index" is based upon:

Index A - City of Toronto Winter Maintenance Services Fair Wage rates, hourly rates and fringe

benefits.

Index B - OPSS 127. Schedule of rental rates for construction equipment including model and

specification reference.

Classification: 127.02.08.07 Haulage equipment, Dump-Tandem Rear Axle, Diesel or Gas

Category Average of the first three weight classifications listed not including the Stone Slinger category. If this is

increased / decreased in subsequent years then the classification shall be based for that particular year on the

increased / decreased weight classifications.

Index C – Overhead, administration costs, insurance, bonding, etc.

The above indices will be arithmetically converted to a common base (May 1, 2008 = 100), and applied to arrive at the adjusting index as follows:

Adjusting Index = 50% of Index A + 35% of Index B + 15% Index C (Not Adjusted)

And each individual index will be calculated as follows:

 $Index A = \underline{May 1 Index A} \quad (2009 - 2015)$ 

May 1, 2008 Index A

 $Index B = \underline{May 1 Index B} \quad (2009 - 2015)$ 

May 1, 2008 Index B

Index C = 15% (Not Adjusted)

The Successful Bidders' bid prices will apply until May 1<sup>st</sup> of the year following contract award. The adjusting index will then be revised and applied on the basis of the rates for May 1<sup>st</sup> of each of the following years of the Contract.

The adjusting index will increase or decrease payments equal to 50% of the change in labour cost and 35% of the change in vehicle operating and maintenance costs. The remaining 15% is not subject to adjustment.

#### Note:

The Adjusting Index formula outlined above is consistent with the Adjusting Index formula used in the previous snow removal contracts.

The Adjusting Index increased 14.9% over the last 5 year contract (2003/2004 to 2007/2008) – An average of 3% per year.

It is estimated that the increase in the Adjusting Index for this contract will remain consistent at an average of 3% per year.