# **Financial Statements**

# St. Lawrence Centre for the Arts

December 31, 2008

## **AUDITORS' REPORT**

To the Board of Directors of St. Lawrence Centre for the Arts

We have audited the balance sheet of **St. Lawrence Centre for the Arts** as at December 31, 2008 and the statements of operations, changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Centre's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Centre as at December 31, 2008 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Toronto, Canada, April 3, 2009.

Chartered Accountants Licensed Public Accountants

# **BALANCE SHEET**

As at December 31

	2008	200
	\$	\$
ASSETS		
Current		
Cash	101,527	713,749
Short-term investments	51,686	
Accounts receivable [note 11]	143,569	228,868
Due from City of Toronto		
Trade receivables [note 6[a]]	1,309	210,422
Net operating deficiency [note 6[b]]	119,165	
Inventories	8,974	7,194
Prepaid expenses	37,724	23,475
Total current assets	463,954	1,183,708
Investments [note 3]		70,217
Capital assets, net [note 4]	4,161,255	4,050,589
	4,625,209	5,304,514
LIABILITIES AND NET ASSETS		
Current		
Accounts payable and accrued liabilities		
Trade	204,975	562,736
City of Toronto - Trade [note 6[a]]	124,972	271,011
City of Toronto - Net operating excess [note 6[b]]	124,272	65,612
Deferred revenue		05,012
Advance ticket sales	290,063	219,405
Deposits	9,210	55,298
Current portion of obligations under capital lease [note 10 [a]]	8,152	8,152
Total current liabilities	637,372	1,182,214
Loan payable - City of Toronto [note 6]	224,239	87,140
	•	7,889
Obligations under capital lease [note 10 [a]]	1,364 3 675 755	
Deferred capital contributions [note 5]  Total liabilities	3,675,755	3,938,205
Commitments [note 10]	4,538,730	5,215,448
Net assets		
Internally restricted for capital purchases [note 7]	86,479	89,066
Total net assets	86,479	89,066
1 Otal Het 455E15	4,625,209	5,304,514

See accompanying notes

On behalf of the Board:

Director

Director

# STATEMENT OF OPERATIONS

Year ended December 31

	2008 200	
	\$	\$\$
REVENUE		
Grants - City of Toronto	1,526,600	1,820,972
Operating	, ,	
Rental	495,441	437,942
Labour services	1,152,323	1,277,413
Ancillary	332,761	318,997
Other	63,127	27,958
Amortization of deferred capital contributions	344,251	251,836
·	3,914,503	4,135,118
EXPENSES	2 (07 022	2.914.670
Salaries, wages and benefits [note 8]	2,687,823	2,814,670
Presentation and production	19,940	14,389
Ancillary	127,136	164,017
Building operations	565,417	544,083
Administration	262,196	260,507
Interest on loan payable - City of Toronto	12,521	<del>-</del>
Amortization of capital assets	361,222	261,050
	4,036,255	4,058,716
Excess (deficiency) of revenue over expenses		
before the following	(121,752)	76,402
Recoverable from (payable to) City of Toronto [note 6[b]]	119,165	(65,612)
Excess (deficiency) of revenue over expenses for the year	(2,587)	10,790

See accompanying notes

# STATEMENT OF CHANGES IN NET ASSETS

Year ended December 31

	Internally restricted for capital purchases  \$ [note 7]	Unrestricted \$	Total \$
	[note 7]		
Net assets, beginning of year	89,066	_	89,066
Deficiency of revenue over expenses for the year		(2,587)	(2,587)
Transfer to Piano Acquisition	1 421	(1.421)	
Fund [note 7] Transfer to Vida Peene Fund [note 7]	1,431 6,428	(1,431) (6,428)	
Other interfund transfers	(10,446)	10,446	modulumatus
Net assets, end of year	86,479		86,479
	Internally restricted for capital purchases \$	Unrestricted \$	Total \$
	[note 7]		
Net assets, beginning of year Excess of revenue over	78,276	_	78,276
expenses for the year		10,790	10,790
Transfer to Piano Acquisition			
Fund [note 7]	3,834	(3,834)	
Transfer to Vida Peene Fund [note 7]	9,646	(9,646)	
Other interfund transfers	(2,690)	2,690	
Net assets, end of year	89,066		89,066

See accompanying notes

# STATEMENT OF CASH FLOWS

Year ended December 31

	<b>2008</b> \$	<b>2007</b> \$
		<u> </u>
OPERATING ACTIVITIES		
Excess (deficiency) of revenue over expenses for the year	(2,587)	10,790
Add (deduct) items not involving cash		
Loss on disposal of capital assets	676	3,557
Unamortized capital contributions on loss on		
capital asset disposals	(676)	(3,557)
Amortization of capital assets	361,222	261,050
Amortization of deferred capital contributions	(344,251)	(251,836)
	14,384	20,004
Net change in non-cash working capital balances		
related to operations [note 9]	(385,624)	472,853
Cash provided by (used in) operating activities	(371,240)	492,857
INVESTING ACTIVITIES		
Purchase of capital assets	(472,564)	(2,586,061)
Net decrease in investments	18,531	905,896
Cash used in investing activities	(454,033)	(1,680,165)
FINANCING ACTIVITIES		
Contributions restricted for the purchase of capital assets	81,168	220,168
City of Toronto funding - Renewal Project		1,199,957
Increase in loan payable - City of Toronto	154,848	87,140
Repayment of loan payable - City of Toronto	(17,749)	_
City of Toronto grant for the Canadian Stage Company	(,,	
capital ticket surcharge fees	******	300,000
Repayment of obligations under capital lease	(6,525)	(6,524)
Investment income on unspent capital contributions	1,309	33,262
Cash provided by financing activities	213,051	1,834,003
Net increase (decrease) in cash during the year	(612,222)	646,695
Cash, beginning of year	713,749	67,054
Cash, end of year	101,527	713,749

See accompanying notes

# NOTES TO FINANCIAL STATEMENTS

December 31, 2008

#### 1. OPERATIONS AND RELATIONSHIP WITH THE CITY OF TORONTO

St. Lawrence Centre for the Arts [the "Centre"] is an agency of the City of Toronto [the "City"]. The Centre consists of two theatres which are used by a number of resident companies and casual renters for a wide-variety of theatrical, musical, dance and corporate events from both the not-for-profit and private sectors. The Centre also programs public affairs events under the banner of the in-house operated "St. Lawrence Centre Forum". As part of the terms of the agreement between the Centre and the City, any operating excess or deficiency is to be transferred to or recovered from the City [note 6].

The major capital facilities of the Centre are owned by the City and therefore are not recorded in these financial statements. Expenditures for major improvements to the Centre are accounted for by the Centre as building improvements [note 4] and are financed primarily through the Centre's "Capital Improvement and Rehabilitation Reserve Fund" which was established to record ticket surcharges introduced in 1987.

The Centre is a non-profit organization and, as such, is not subject to income taxes under Section 149(1) of the Income Tax Act (Canada).

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements have been prepared in accordance with Canadian generally accepted accounting principles applied within the framework of the significant accounting policies summarized below:

#### Revenue recognition

The Centre follows the deferral method of accounting for contributions. Contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Restricted contributions are deferred and recognized as revenue in the year in which the related expenses are recognized. Externally restricted contributions for depreciable capital assets are deferred and amortized over the life of the related capital asset. Externally restricted contributions for capital assets that have not been expended are recorded as part of deferred capital contributions on the balance sheet. Rentals, labour, services and ancillary revenues are recognized on the date of the performance or event or at point of sale.

Deferred revenue consists of deposits for rental revenue for future performances. Once the performances occur, the deposits are recorded as revenue from operations.

# NOTES TO FINANCIAL STATEMENTS

December 31, 2008

#### Advance ticket sales

Advance ticket sales represent funds received from tickets sold prior to December 31 for performances presented by rental clients in the following year. Once the performance has occurred, the advance ticket sales are payable to the rental clients and are included in trade accounts payable.

#### Investments and investment income

Investments are valued based on the latest bid prices. Transactions are recorded on a settlement date basis and transaction costs are expensed as incurred.

Investment income includes interest, and realized and unrealized gains and losses on investments.

#### **Inventories**

Inventories are recorded at the lower of cost, recorded on a first-in, first-out basis, and net realizable value.

#### Capital assets

Capital assets are recorded at cost and contributed capital assets are recorded at fair value at the date of contribution. Amortization is provided on a straight-line basis over their estimated useful lives as follows:

Computer equipment 3 to 5 years
Furniture and fixtures 5 to 10 years
Building improvements 25 years

Assets leased on terms that transfer substantially all of the benefits and risks of ownership to the Centre are accounted for as capital leases, as though the asset had been purchased and a liability incurred. All other leases are accounted for as operating leases.

#### **Employee** benefits

Contributions to multi-employer defined contribution pension plans are expensed when due.

# NOTES TO FINANCIAL STATEMENTS

December 31, 2008

#### Contributed materials and services

Because of the difficulty of determining their fair value, contributed materials and services are not recognized in the financial statements.

#### Financial instruments

The Centre has chosen to continue to apply The Canadian Institute of Chartered Accounts ["CICA"] Handbook Section 3861: Financial Instruments - Disclosure and Presentation in place of CICA 3862: Financial Instruments - Disclosures and CICA 3863: Financial Instruments - Presentation.

The Centre has designated its financial instruments as follows:

- Cash as held-for-trading
- Investments as held to maturity
- Accounts receivable and due from City of Toronto as loans and receivables
- Accounts payable and accrued liabilities, as other liabilities.

#### Use of estimates

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### **Derivative financial instruments**

Derivative contracts entered into by the City in connection with the purchase of electricity, to which the Centre is a party, are not designated to be in a hedging relationship and are recorded on the balance sheet at their fair value as an asset or a liability based on quoted market prices or dealer quotes with changes in fair value, if any, recorded in building operations on the statement of operations.

# NOTES TO FINANCIAL STATEMENTS

December 31, 2008

#### Changes in accounting policies

Effective January 1, 2008, the Centre adopted the recommendations of CICA 1535: Capital Disclosures, which require the disclosure of qualitative and quantitative information that enables users of the financial statements to evaluate the Centre's objectives, policies and processes for managing capital. The adoption of these recommendations only required additional disclosures which are provided in note 13.

Effective January 1, 2008, the Centre adopted retroactively the changes to the recommendations in CICA 4400: Financial Statement Presentation for Not-For-Profit Organizations that eliminate the requirement to separately disclose the amount of net assets invested in capital assets. The Centre has therefore eliminated from the financial statements details about the amount of net assets invested in capital assets and the calculation of this amount. As a result, the Centre has reclassified the prior year financial statements to include the amount of net assets invested in capital assets as at January 1, 2007 and January 1, 2008 in internally restricted net assets.

#### Future accounting policy changes

The CICA has issued revisions to the 4400 series and certain other sections to amend or improve certain parts of the CICA Handbook that relate to not-for-profit organizations. With respect to presentation, these changes require the reporting of revenues and expenses on a gross basis in the statement of operations unless not required by other guidance. A new section, CICA 4470: Disclosure of Allocated Expenses by Not-for-Profit Organizations, was included in the revisions which requires certain disclosures when fundraising and general support expenses are allocated to other functions. These changes in accounting policies must be adopted by years beginning on or after January 1, 2009 with earlier adoption permitted. Management is assessing the impact of these revisions and the timing of their adoption. However, the impact will be limited to reclassification of numbers in the statements and additional disclosures.

In February 2008, the Accounting Standards Board amended CICA 1000: Financial Statement Concepts to clarify that assets not meeting the definition of an asset or the recognition criteria are not permitted to be recognized on the balance sheet. The amendments are effective for financial statements for fiscal years beginning on or after October 1, 2008. These amendments are not expected to have an impact on the financial statements.

#### 3. INVESTMENTS

Short-term investments consist of a GIC which matures in January 2009 and bears interest at a rate of 3.45% per annum.

# NOTES TO FINANCIAL STATEMENTS

December 31, 2008

Long term investments consist of the following:

	<b>2008</b> \$	2007 \$
Cash		178
Government bonds		70,039
		70,217

## 4. CAPITAL ASSETS

Capital assets consist of the following:

		2008	
	Cost \$	Accumulated amortization	Net book value \$
Computer equipment	446,498	208,864	237,634
Furniture and fixtures	2,060,764	1,410,894	649,870
Building improvements (exterior) [note 6]	892,635	74,337	818,298
Building improvements (interior) [note 6]	3,053,159	597,706	2,455,453
	6,453,056	2,291,801	4,161,255

		2007	
	Cost \$	Accumulated amortization \$	Net book value \$
Computer equipment	215,639	176,885	38,754
Furniture and fixtures	1,991,267	1,364,415	626,852
Building improvements (exterior) [note 6]	892,635	38,632	854,003
Building improvements (interior) [note 6]	2,961,884	430,904	2,530,980
	6,061,425	2,010,836	4,050,589

Computer equipment includes assets with a cost of \$32,623 [2007 - \$32,623] held under capital leases. Accumulated amortization relating to these assets amounted to \$21,750 [2007 - \$15,225].

# NOTES TO FINANCIAL STATEMENTS

December 31, 2008

## 5. DEFERRED CAPITAL CONTRIBUTIONS

Deferred capital contributions represent the unamortized amount of donations, grants and amounts included in the cost of each ticket sold that is restricted for the purchase of capital assets. The following sets out the change in the deferred capital contributions balance during the year:

	2008 \$	2007 
Balance, beginning of year	3,938,205	2,440,211
Amortization of deferred capital contributions	(344,251)	(251,836)
Contributions restricted for the purchase of capital assets	81,168	220,168
City of Toronto grant for Canadian Stage Company	•	,
capital ticket surcharge fees [note 6]	Manager	300,000
City of Toronto funding of current year Renewal Project		,
costs [note 6]		1,058,537
City of Toronto funding of prior year Renewal Project	_	
costs [note 6]		141,420
Unamortized capital contributions on capital		
asset disposals	(676)	(3,557)
Investment income on unspent capital contributions	1,309	33,262
Balance, end of year	3,675,755	3,938,205

# 6. RELATED PARTY TRANSACTIONS, CITY OF TORONTO

[a] In the normal course of operations, the Centre incurs costs for various expenses payable to the City such as hydro, maintenance and other administrative costs. In addition, the City will utilize the Centre for various business purposes throughout the year and this is recorded as revenue of the Centre.

Transactions between the City and the Centre are made at agreed upon exchange amounts.

## NOTES TO FINANCIAL STATEMENTS

December 31, 2008

[b] As part of the terms of the agreement between the Centre and the City, any operating excess or deficiency is to be transferred to or recovered from the City [note 1]. The changes during the year are as follows:

	2008	2007 \$
Due from (to) City of Toronto, beginning of year	(65,612)	224,440
Payment of 2007 deficit [2007 - 2006 deficiency recovered]	65,612	(225,613)
Overpayment of prior year deficit - included in operations	· · · · · · · · · · · · · · · · · · ·	1,173
Excess (deficiency) of revenue over expenses recoverable from the City	119,165	(65,612)
Due from (to) City of Toronto, end of year	119,165	(65,612)

[c] In 2006 and 2007, the Centre substantially completed a major renovation of the interior and exterior of their building. In 2008, the Centre completed west signage as the final stage of the renovation.

In 2006 and 2007, renovations were financed by a grant from the City, funds in capital improvement fund ("CIF") and an advance from the City on CIF funds. In 2008, a loan agreement was finalized for the remaining funding from the City. The total loan related to the project was \$241,988 [2007 - \$87,140] bearing interest of to 5% per annum. The loan is repayable at \$30,000 per year for principal and interest with the balance due on December 31, 2010. The Centre made the first payment of \$30,000 in December of 2008, of which \$17,749 was applied to the principal.

The original grant from the City of \$1,500,000 was approved by City Council in 2006, of which \$300,000 was received during that year. In 2007, \$1,200,000 was received in connection with this grant. In December 2007, a further grant of \$300,000 was approved by City Council. This grant was related to capital improvement fund ticket surcharges due from the Canadian Stage Company that the City has agreed to fund.

#### NOTES TO FINANCIAL STATEMENTS

December 31, 2008

# 7. NET ASSETS INTERNALLY RESTRICTED FOR CAPITAL PURCHASES

In 1998, the Centre approved the transfer of the proceeds on the sale of a piano into a reserve fund. The funds were invested and the interest earned thereon is transferred from unrestricted net assets. The funds were to accumulate until the balance was sufficient to purchase a new piano. A new piano was purchased in 2008 for \$114,080 and the reserve fund with a balance of \$71,649 was transferred to invested in capital assets.

The Centre is among eight organizations which receive distributions from the estate of Vida Peene. During 2008, the Centre received distributions of \$6,428 [2007 - \$9,646]. The distribution from the estate is to be used at the discretion of the Board of Directors of the Centre. The Board has internally restricted the distribution with the intent to accumulate sufficient funds to purchase new software for the Centre box office. The Centre replaced its legacy box office system and the fund with a balance of \$16,073 transferred to invested in capital assets.

#### 8. EMPLOYEE BENEFITS

The Centre's administrative employees participate in a defined contribution pension plan. This plan is separate from the OMERS pension plan and is administered by Manulife. The Centre's contributions to this plan were \$54,224 [2007 - \$52,641] which is expensed and included within salaries, wages and benefits on the statement of operations.

The Centre also makes contributions to a defined contribution pension plan administered for the stage employees. Contributions to this plan were \$53,554 [2007 - \$67,155]. In addition, the Centre contributes fixed amounts into a plan established by the union representing the stage employees for health, dental, and sick leave benefits. Contributions for these benefits amounted to \$46,571 [2007 - \$57,197]. A portion of these pension and benefit contributions are recovered through patrons renting the facilities at the Centre as these are direct costs of those patrons and not the Centre. Any amounts not recovered are included within salaries, wages and benefits on the statement of operations.

# NOTES TO FINANCIAL STATEMENTS

December 31, 2008

# 9. STATEMENT OF CASH FLOWS

The net change in non-cash working capital balances related to operations consists of the following:

	<b>2008</b> \$	<b>2007</b> \$
Accounts receivable	85,299	(42,170)
Inventories	(1,780)	(1,730)
Prepaid expenses	(14,249)	(4,796)
Accounts payable and accrued liabilities - trade	(357,761)	315,401
Due from/to City of Toronto	(121,703)	125,906
Deferred revenue		
Advance ticket sales	70,658	39,145
Deposits	(46,088)	41,097
•	(385,624)	472,853

## **10. COMMITMENTS**

# [a] Capital lease obligations

Future minimum annual lease payments under a capital lease for telephone equipment are as follows:

	<u> </u>
2009	8,152
2010	4,076
Total minimum lease payments	12,228
Less imputed interest	(2,712)
Present value of minimum lease payments	9,516
Less current portion	8,152
•	1,364

## NOTES TO FINANCIAL STATEMENTS

December 31, 2008

# [b] Lease commitments

Future minimum annual lease payments for equipment under operating leases are approximately as follows:

	\$
2009	38,000
2010	33,000
2011	27,000
2012	27,000
2013	27,000
Thereafter	20,000
	172,000

#### 11. FINANCIAL INSTRUMENTS

The carrying values of the Centre's financial instruments approximate their fair values unless otherwise noted.

Accounts receivable are exposed to credit risk since there is a risk of counterparty default. The Centre provides an allowance for doubtful accounts to absorb potential credit losses. As at December 31, 2008, two accounts represent 60.4% of the total accounts receivable balance [2007 - two accounts represented 57.2%].

The Centre is exposed to changes in electricity prices associated with the wholesale spot market for electricity in Ontario. The Centre has addressed the commodity price risk exposure associated with changes in the wholesale price of electricity by entering into energy related purchase and sales contracts, through their participation in an agreement entered into by the City, that fixes a portion of the wholesale price over the term of the contract. One contract is outstanding at December 31, 2008 and expires on December 31, 2009. The contract is in a loss position at December 31, 2008; however, the Centre's portion of this loss is nominal.

#### 12. TRUST FUND

#### Victor C. Polley Scholarship Fund

In 1981, the Centre was appointed as trustee for the Victor C. Polley Scholarship Fund [the "Fund"], which was created for the purpose of awarding a scholarship annually to a deserving student of arts management or arts administration. The Fund, which has a balance of \$7,214

## NOTES TO FINANCIAL STATEMENTS

December 31, 2008

[2007 - \$7,090], has not been included in the Centre's balance sheet nor have its operations been included in the Centre's statement of operations.

#### 13. CAPITAL MANAGEMENT

In managing capital, the Centre focuses on liquid resources available for operations. The Centre's objective is to have sufficient liquid resources to continue operating despite adverse financial events and to provide it with the flexibility to take advantage of opportunities that will advance its purposes. The need for sufficient liquid resources is considered in the preparation of an annual budget and in the monitoring of cash flows and actual operating results compared to the budget. As at December 31, 2008, the Centre has met its objective of having sufficient liquid resources to meet its current obligations.

#### 14. COMPARATIVE FINANCIAL STATEMENTS

The comparative financial statements have been reclassified from statements previously presented to conform to the presentation of the 2008 financial statements.