

# STAFF REPORT ACTION REQUIRED

# **Contract Awards – Composite Report**

Date:	March 26, 2009
То:	Bid Committee
From:	Acting Director, Purchasing and Materials Management
Reference	Various Calls

## SUMMARY

The purpose of this report is to advise on the results of the competitive procurement calls issued by the Purchasing and Materials Management Division and to recommend contract awards as outlined below.

## RECOMMENDATIONS

The Acting Director of Purchasing and Materials Management recommends that the Bid Committee grant authority to award the following contracts in accordance with the Contract Details set out in the appendices of this report:

1	Call Document	Request for Quotation 3804-09-0025
	Description	For the non-exclusive supply and delivery of Fire Fighting
		Equipment, Ventilation Equipment, Air Tools, Lighting, Specialty
		Rescue and Water Rescue Tools and related equipment, from date
		of award to March 31, 2010
	Recommended	A.J. Stone Co. Ltd.
	Bidder	
2	Call Document	Request for Quotation 4305-09-5013
	Description	For the non-exclusive supply of all labour, materials, equipment
		and supervision necessary to provide Preventative Maintenance
		and Technical Support Services for Environmental Control
		Systems and Building Automation Systems (BAS)
	Recommended	Direct Energy Business Services Limited
	Bidder	

3	Call Document	Tender Call 24-2009, Contract No. 09SC-02WS
	Description	Progress Avenue Watermain Replacement, Midland Avenue to
		Borough Drive
	Recommended	Dom-Meridian Construction Ltd.
	Bidder	
4	Call Document	Tender Call No: 219-2008
	Description	Renovation to 2 Hobson Avenue
	Recommended	Brown Daniels Associates Inc.
	Bidder	
5	Call Document	Request For Quotation 6112-09-3026
	Description	Supply and Delivery of twenty (20) Latest Model, 7,100 lbs (3,220
		kg) GVWR, Hybrid Pickup truck and crew cab, two (2) wheel
		drive, complete with 5.7 ft steel body in various configurations.
	Recommended	City Buick Pontiac Cadillac Ltd.
	Bidder	
6	Call Document	Request for Quotations 0118-09-0054
	Description	For the supply, delivery and In-House Education, Training and
		On-Going Supply of Disposable TENA Continence Products to
		various Long Term Care Homes Locations
	Recommended	Source Medical Corporation
_	Bidder	
7	Call Document	Request for Proposal No. 9117-09-7016
	Description	Contracted Professional Services for Geotechnical Investigation,
		Material Testing and Quality Assurance in Scarborough District
		for a period of one year with the option to extend the contract for
	D 11	two (2) overlapping periods
	Recommended	Trow Associates Inc.
0	Proponent Call Document	Page 2026 00 2028
8		Request For Quotation 6026-09-3038
	Description	Supply and Delivery of four (4) Latest Model, Rubber Tire
		Articulated Loaders, equipped with 260 HP diesel engine, high lift
		boom and 7.5y <sup>3</sup> general purpose bucket, including one (1)
	D	diagnostic software.
	Recommended	Strongco Equipment
9	Bidder	Tandan Call 72 2000
9	Call Document	Tender Call 73-2009   John Street Roundhouse Park Renovations
	Description	
	Recommended	Pine Valley Enterprises Inc.
1	Bidder	

## COMMENTS

## (1) **REQUIREMENTS**

For each of the recommended contract awards, the following requirements have been met:

- (a) The firm recommended for award is the lowest bidder meeting specifications or to the highest scoring proponent based on the evaluation criteria included in the call and meeting the requirements of the call;
- (b) the Deputy City Manager and Chief Financial Officer agrees with the Financial Impact information;
- (c) the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- (d) the call document was advertised on the City's internet website and bids or proposals were opened publicly; and
- (e) the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

## SIGNATURE – CHIEF PURCHASING OFFICIAL

Victor Tryl, P. Eng. Acting Director Purchasing and Materials Management Division

## (2) **APPENDICES – Contract Details**

Date: March 25, 2009

<u>Call No:</u> Request for Quotation 3804-09-0025

Description:

For the non-exclusive supply and delivery of Fire Fighting Equipment, Ventilation Equipment, Air Tools, Lighting, Specialty Rescue and Water Rescue Tools and related equipment, from date of award to March 31, 2010 with the option to renew the contract for one (1) additional year at the sole discretion of the City of Toronto. Should the option be exercised, then the Fire Chief and General Manager of the Fire Services Division will instruct the Director of Purchasing and Materials Management to process the renewal under the same terms and conditions.

<u>Call Dates:</u> Issued January 27, 2009, Closed February 17, 2009

<u>Ward No:</u> All

Recommended Bidder: A.J. Stone Co. Ltd.

Contract Award Value:

- Date of award to March 31, 2010, \$293,005.94 net of GST
- Option April 1, 2010 to March 31, 2011, \$336,956.83 net of GST

Total potential contract award including one (1) option year is \$629,962.77 net of GST, \$659,127.72 including all charges and taxes.

Number of Bids: Three (3)

## Financial Impact:

The total potential contract award identified in this report is \$659,127.72 including all taxes and charges. The total potential cost to the city net of GST is \$629,962.77. Funding in the estimated amount of \$219,754.45 net of GST, is available in the recommended 2009 Fire Services Operating Budget and Interim Estimates in Cost Centre FR0024 – Mechanical Maintenance – Equipment in cost element 2590 (Fire and Emergency Supplies). Funding for the 2010 portion of the contract in the estimated amount of \$73, 251.49 net of GST will be included in the 2010 Fire Services Operating Budget submission. Should the option be exercised, then additional funds will be requested in the 2010-2011 Fire Services Budget submissions under the same account. Funding details are provided in the table below:

A	2009	Jan. 1, 2009 to March 31, 2010	,	March 31, 2011
Account	Net of GST	net of GST	net of GST	net of GST
FR0024	\$219,754.45	\$73,251.49	\$252,717.62	\$84,239.21
Cost Element 2590				

## **Division Contacts:**

Rob Anselmi Division Chief, Fire Services Fire Services Division Telephone: 416- 338-9103 Email: ranselmi@toronto.ca John McNamara Manager, Goods and Services Purchasing and Materials Management Division Telephone: 416-392-7316 e-mail: jmcnama@toronto.ca

<u>Call No:</u> Request for Quotation 4305-09-5013

#### Description:

For the non-exclusive supply of all labour, materials, equipment and supervision necessary to provide Preventative Maintenance and Technical Support Services for Environmental Control Systems and Building Automation Systems (BAS) at various City of Toronto locations, for a period from the date of award to December 31, 2009, with option to renew for four (4) additional and separate one (1) year periods at the sole discretion of the Director of Facilities Operations, and subject to budget approval. Should the options be exercised, then the Director of Facilities Operations will instruct the Director of Purchasing and Materials Management to process the renewals under the same terms and conditions.

Call Dates:

Issued January 29, 2009, Closed February 13, 2009

Ward No: ALL

Recommended Bidder: Direct Energy Business Services Limited

#### Contract Award Value:

- Date of Award to December 31, 2009: \$354,007.00 (net of GST)
- Option January 1, 2010 to December 31, 2010: \$356,281.00 (net of GST)
- Option January 1, 2011 to December 31, 2011: \$358,559.00 (net of GST)
- Option January 1, 2012 to December 31, 2012: \$364,343.50 (net of GST)
- Option January 1, 2013 to December 31, 2013: \$370,329.00 (net of GST)

Total potential contract award including all option years is \$1,803,519.50 net of GST, \$1,891,695.48 including all applicable taxes and charges.

Number of Bids: Three (3)

#### Financial Impact:

The total potential contract award identified in this report is \$1,891,695.48 including all applicable taxes and charges. The total potential cost to the City is \$1,803,519.50 net of GST. Funding for the contract award in the amount of \$354,007.00 net of GST is available in the recommended 2009 Facilities and Real Estate Operating Budget and Interim Estimates in the various cost centres under cost element 4424. Should the options to renew be exercised, then additional funds will be requested in the 2010-2013

Facilities and Real Estate Operating Budget submissions as per the details in the table below:

Date of Award	Jan 1, 2011 to	Jan 1, 2012 to	Jan 1, 2013 to	Jan 1, 2013 to
to Dec 31, 2009	Dec 31, 2011	Dec 31, 2012	Dec 31, 2013	Dec 31, 2013
(net of GST)	(net of GST)	(net of GST)	(net of GST)	(net of GST)
\$354,007.00	\$356,281.00	\$358,559.00	\$364,343.50	\$370,329.00

Division Contacts: D. Ferguson Manager, Construction Services Purchasing and Materials Management Telephone: (416) 392-7323 E-Mail: <u>dfergus4@toronto.ca</u>

Dave Beattie Supervisor, Contract Administration Facilities and Real Estate Telephone: (416) 395-7984 E-Mail: <u>dbeattie@toronto.ca</u>

#### Date: March 24, 2009

<u>Call No:</u> Tender Call 24-2009, Contract No. 09SC-02WS

Description:

Progress Avenue Watermain Replacement, Midland Avenue to Borough Drive

Call Dates: Issued February 24, 2009, Closed March 11, 2009

Ward No: 37, 38 - Scarborough - Centre

<u>Recommended Bidder:</u> Dom-Meridian Construction Ltd.

Contract Award Value: \$1,337,787.00 net of GST \$1,404,676.35 including all applicable taxes and charges

Number of Bids: Two (2)

Financial Impact:

The total contract award identified in this report is \$1,404,676.35 including all applicable taxes and charges. The cost to the City is \$1,337,787.00 net of GST. Funding for the contract award is included in approved 2009 Toronto Water Capital Budget in the following accounts:

CPW542-04-13	Watermain	\$1,127,002.00 net of GST
CPW544-05-11	Water Services	\$210,785.00 net of GST

The Engineering estimate for this project is \$1,709,075.00 net of GST.

Division Contacts:	
David Ferguson	Jack Graziosi, P.Eng.,
Manager, Construction Services	Manager, Design and Construction
Purchasing and Materials Management	Technical Services, Scarborough District
Telephone: 416-392-7323	Telephone: 416-396-7154
E-mail: dfergus4@toronto.ca	E-mail: ggrazios@toronto.ca

<u>Call No:</u> Tender Call No: 219-2008

Description: Renovation to 2 Hobson Avenue

<u>Call Dates:</u> Issued November 17, 2008 Closed January 29, 2009

Ward No.: 34

<u>Recommended Bidder:</u> Brown Daniels Associates Inc.

Contract Award Value: \$4,067,848.38 net of GST \$4,271,240.80, including all charges and taxes.

Number of Bids: Eight (8)

Financial Impact:

The total contract award identified in this report is \$4,271,240.80 including all applicable taxes and charges. The cost to the City is \$4,067,848.38 net of GST. Funding is available in the 2009 City Clerk's Office Capital Budget, in the capital account CGV011-03 (Printing Facility, Relocation Retrofit).

The engineering estimate for this project is \$4,208,400.00, including all applicable taxes.

<u>Division Contacts:</u> David Ferguson Manager, Construction Services Purchasing and Materials Management Telephone: 416-392-7323 e-mail: <u>dferguson4@toronto.ca</u>

Pat Lanni, P. Eng. Project Manager Design Construction & Asset Preservation Facilities and Real Estate Telephone: 416-397-5294 e-mail: <u>planni@toronto.ca</u>

March 24, 2009

#### <u>Call No:</u> Request For Quotation 6112-09-3026

## Description:

Supply and Delivery of twenty (20) Latest Model, 7,100 lbs (3,220 kg) GVWR, Hybrid Pickup truck and crew cab, two (2) wheel drive, complete with 5.7 ft steel body in various configurations. The terms and conditions of the price schedules of the RFQ requested bidders to submit prices on up to seventeen (17) additional units to the same specification at the same price such that the City would be offered the lowest possible price for any increased quantities that may be required. The terms and conditions of the RFQ allow the City to increase or decrease quantity without any liability. It has been identified by Fleet Services that in addition to the thirteen (13) units requested in the RFQ, an additional seven (7) units will be required to support Divisional requirements. The total award is for twenty (20) units.

<u>Call Dates:</u> Issued February 17, 2009 Closed March 3, 2009

Ward No: All wards

Recommended Bidder: City Buick Pontiac Cadillac Ltd.

<u>Contract Award Value:</u> \$985,916.88 (net of GST) \$1,031,561.18 (including all applicable taxes and charges)

Number of Bids: Two (2)

Financial Impact:

The total contract award identified in this report is \$1,031,561.18 including all applicable taxes and charges. The total cost to the City is \$985,916.88 net of GST. Funding in the amount of \$985,916.88 net of GST is available in the 2009 Fleet Services Capital Budget as outlined in the table below:

Quantity	Account	Total Price net of GST
Ten (10) units	CFL010-6 Transportation Services (2005 Replacement)	\$507,263.04
Two (2) units	CFL010-10 Transportation Services (2009 Replacement)	\$100,729.44
One (1) unit	CFL034-1 Fleet Services Green Fleet (2000 Replacement)	\$46,457.28
Two (2) units	CFL034-3 Fleet Services Green Fleet (2002 Replacement)	\$92,914.56
Two (2) units	CFL034-4 Fleet Services Green Fleet (2003 Replacement)	\$92,914.56
Three (3) units	CFL008-10 Solid Waste Management (2009 Replacement)	\$145,638.00
Twenty (20) units Total	TOTAL (Net of GST)	\$985,916.88

Division Contacts:

John McNamara, Manager, Goods and Services Purchasing and Materials Management (Tel) 416-392-7316 E :mail: jmcnama@toronto.ca Steve Plaskos, Fleet Manager Fleet Services Division (Tel) 416-397-5561 E:mail: splaskos@toronto.ca

March 25, 2009

<u>Call No:</u> Request for Quotations 0118-09-0054

## Description:

For the supply, delivery and In-House Education, Training and On-Going Supply of Disposable TENA Continence Products to various Long Term Care Homes Locations, as and when required for the period from the date of award to April 30, 2010 with the option to renew for two (2) additional one (1) year periods at the sole discretion of the Manager of Nursing & Compliance. Should the option(s) be exercised, then the Manager of Nursing & Compliance will instruct the Director of Purchasing and Materials Management to process the renewals under the same terms and conditions.

<u>Call Dates:</u> Issued February 16, 2009, Closed March 2, 2009

Ward No: All

Recommended Bidder: Source Medical Corporation

Contract Award Value:

- Date of award to April 30, 2010 \$1,290,265.00 net of GST
- Option May 1, 2010 to April 30, 2011 \$1,290,265.00 net of GST
- Option May 1, 2011 to April 30, 2012 \$1,290,265.00 net of GST

Total potential contract award including option years is \$3,870,795.00 net of GST, \$4,049,998.47 including all applicable taxes and charges.

Number of Bids: Two (2)

## Financial Impact:

The total potential contract award identified in this report is \$4,049,998.47 including all taxes and charges. The total potential cost to the City net of GST is \$3,870,795.00. Funding in the amount of \$967,698.75 net of GST is available in the recommended 2009 Long Term Care Homes and Service Division Operating Budget in various cost centres under cost element 2880. Should the options be exercised, then additional funds will be requested in the 2011-2012 Long Term Care Homes and Service Division Operating Budget submissions in various cost centres under cos

	Accounts	Date of Award to April 30, 2010 (net of GST)	May 1, 2010 to April 30, 2011 (net of GST)	May 1, 2011 to April 30, 2012 (net of GST)
LTCH&S	2880	\$1,290,265.00	\$1,290,265.00	\$1,290,265.00

#### **Division Contacts:**

John McNamara Manager, Goods & Services Purchasing & Materials Management Division Telephone: (416) 392-7316 E-Mail: jmcnama@toronto.ca Margaret Evans Manager Nursing and Compliance Long-Term Care Homes & Services Telephone: (416) 392-8910 E-Mail: <u>mevans@toronto.ca</u>

<u>Call No:</u> Request for Proposal No. 9117-09-7016

#### Description:

Contracted Professional Services for Geotechnical Investigation, Material Testing and Quality Assurance in Scarborough District for a period of one year with the option to extend the contract for two (2) overlapping periods at the sole discretion of the Executive Director of Technical Services and subject to satisfactory performance and budget approval. Should the option to extend be exercised, then the Executive Director of Technical Services will instruct the Director of Purchasing and Materials Management to process the extension under the same terms and conditions with Option Year prices.

<u>Call Dates:</u> Issued on February 16, 2009, Closed March 4, 2009

<u>Ward No:</u> 35-44

Recommended Proponent : Trow Associates Inc.

<u>Contract Award Value:</u> From date of award to December 31, 2010 \$419,951.13 net of GST

Option #1- Jan 1, 2010 to June 30, 2012 \$419,951.13 net of GST Option #2- Jan 1, 2011 to June 30, 2013 \$419,951.13 net of GST

Total potential contract award including option years is \$1,259,853.39 net of GST, \$1,322,846.05 including all applicable taxes and charges.

Number of Proposals: Ten (10)

Range of Scores: 73.2 to 85.6

Financial Impact:

The total potential contract award identified in this report is \$1,322,846.05 including all applicable taxes and charges. The total potential cost to the City including option years is \$ 1,259,853.39 net of GST.

Funding is available in the 2009 Toronto Water and Transportation Services Capital Budgets and 2010-2013 Capital Plans, as detailed below. Funding for the first term from date of award until December 31, 2010 in the amount of \$419,951.13 net of GST is included in Transportation Services Capital Account CTP309-02-01 and Toronto Water Capital Account CPW545-02. Should the option terms be exercised, then Capital budget funding will be included in the 2010 to 2013 Transportation Services and Toronto Water Capital Budget Submissions.

#### RFP No. 9117-09-7016 Geotechnical Investigation, Material Testing and Quality Assurance in Scarborough District

Cash Flow	2009 (net of GST)	2010 (net of GST)	2011 (net of GST)	2012 (net of GST)	2013 (net of GST)	Total (net of GST)
Term 1						
Trans. CTP 309-02-01	\$82,016.46	\$182,552.76				\$264,569.22
Water CPW 545-02	\$48,168.39	\$107,213.52				\$155,381.91
Sub-Total	\$130,184.85	\$289,766.28				\$419,951.13
Term 2 – Option #1						
Transportation		\$82,016.46	\$164,032.91	\$18,519.85		\$264,569.22
Toronto Water		\$48,168.39	\$96,336.79	\$10,876.73		\$155,381.91
Sub-Total		\$130,184.85	\$260,369.70	\$29,396.58		\$419,951.13
Term 3 – Option #2						
Transportation			\$82,016.46	\$164,032.91	\$18,519.85	\$264,569.22
Toronto Water			\$48,168.39	\$96,336.79	\$10,876.73	\$155,381.91
Sub-Total			\$130,184.85	\$260,369.70	\$29,396.58	\$419,951.13
Total	\$130,184.85	\$419,951.13	\$390,554.55	\$289,766.28	\$29,396.58	\$1,259,853.39

<u>Division Contacts:</u> Edward Chin, P. Eng. Acting Manager, Professional Services Purchasing & Materials Management Telephone: 416-397-4801 Email: <u>echin2@toronto.ca</u>

J. Graziosi, P. Eng. Manager, Design & Construction Technical Services Telephone: 416-396-7154 Email: <u>GGrazios@toronto.ca</u>

March 26, 2009

<u>Call No:</u> Request For Quotation 6026-09-3038

Description:

Supply and Delivery of four (4) Latest Model, Rubber Tire Articulated Loaders, equipped with 260 HP diesel engine, high lift boom and 7.5y<sup>3</sup> general purpose bucket, including one (1) diagnostic software.

<u>Call Dates:</u> Issued February 9, 2009 Closed February 27, 2009

Ward No: All wards

Recommended Bidder: Strongco Equipment

<u>Contract Award Value:</u> \$2,010,518.05 (net of GST) \$2,103,597.59 (including all applicable taxes and charges)

Number of Bids: Two (2)

Financial Impact:

The total contract award identified in this report is \$2,103,597.59 including all applicable taxes and charges. The total cost to the City is \$2,010,518.05 net of GST. Funding in the amount of \$2,008,195.20 net of GST is available in the 2009 Fleet Services Capital Budget and funding in the amount of \$2,322.85 net of GST is available in the recommended 2009 Fleet Services Operating Budget and Interim Estimates, as outlined in the table below:

Quantity	Account	Total Price net of GST	
One (1) unit	CFL008-9 Solid Waste Management (2008 Replacement)	\$502,048.80	
Three (3) units	CFL008-10 Solid Waste Management (2008 Replacement)	\$1,506,146.40	
Sub-total - Capital		\$2,008,195.20	
One (1) software	FL1702 Diagnostic Software Disco Garage	\$2,322.85	
	TOTAL (Net of GST)		

Division Contacts: John McNamara, Manager, Goods and Services Purchasing and Materials Management (Tel) 416-392-7316 E :mail: jmcnama@toronto.ca

Steve Plaskos, Fleet Manager Fleet Services Division (Tel) 416-397-5561 E:mail: <u>splaskos@toronto.ca</u>

<u>Call No:</u> Tender Call 73-2009

Description: John Street Roundhouse Park Renovations

Call Dates: Issued March 2, 2009, Closed March 23, 2009

<u>Ward No:</u> Ward 20 – Trinity - Spadina

<u>Recommended Bidder:</u> Pine Valley Enterprises Inc.

Contract Award Value: \$1,680,135.00 net of G.S.T. \$1,764,141.75 including all applicable taxes and charges

Number of Bids: Five (5)

Financial Impact:

The total contract award identified in this report is \$1,764,141.75 including all applicable taxes and charges. The cost to the City is \$1,680,135.00 net of G.S.T. Funding for the contract award is included in the approved 2009 Economic Development, Culture and Tourism Capital Budget, in the following accounts:

CAC050-01	John Street Roundhouse 2006	\$433,000.00 net of G.S.T.
CAC062-02	John Street Roundhouse	\$414,000.00 net of G.S.T.
CAC069-03	John Street Roundhouse 2009	\$833,135.00 net of G.S.T.

The Engineering estimate for this project is \$1,500,000.00 net of G.S.T.

Division Contacts:David FergusonMichael WilliamsManager, Construction ServicesGeneral ManagerPurchasing & Materials ManagementEconomic Development, Culture & TourismTelephone: (416) 392-7323Telephone: (416) 397-1970e-mail: dfergus4@toronto.cae-mail: mwillia5@toronto.ca