

# STAFF REPORT ACTION REQUIRED

# Contract Awards - October 14, 2009 - Composite Report

Date:	October 8, 2009	
To:	Bid Committee	
From:	Director, Purchasing and Materials Management	
Reference	Various Calls	

# **SUMMARY**

The purpose of this report is to advise on the results of the competitive procurement calls issued by the Purchasing and Materials Management Division and to recommend contract awards as outlined in this report.

# **RECOMMENDATIONS**

The Director of Purchasing and Materials Management recommends that the Bid Committee grant authority to award the following contracts in accordance with the Contract Details set out in the appendices of this report:

1	Call Document	Request for Quotation 1004-08-3193		
	Description	Supply, delivery, warranty, unpacking, installation, of new		
		keyboard mouse platforms and any additional components to		
		various locations for the Facilities and Real Estate Division and		
		other City Divisions		
	Recommended	SCI Interiors Limited		
	Bidder			
2	Call Document	178-2009, Contract No. 09TE-120TU		
	Description	Permanent Repairs to Utility Cuts – Grind and Pave on Local		
Streets, Collectors and Arterial Roa Toronto and East York District		Streets, Collectors and Arterial Roads in various wards in the		
		Toronto and East York District		
	Recommended	D. Crupi & Sons Limited		
	Bidder			

3	Call Document	Request for Proposal 9117-09-7191			
	Description	Contracted professional engineering services for design and			
	_	services during construction for the Eastern Beaches Storm			
		Outfalls Control at MacLean Avenue			
	Recommended	Genivar Ontario Inc.			
	Bidder				
4	Call Document	Request for Quotation 3910-09-5135			
	Description	Removal of the Marine Leg, Structural Steel, Train Car Shed, and			
	D 1 - 1	other Associated Parts and Equipment at 5 Eireann Quay			
	Recommended Bidder	JMX Contracting Inc.			
5	Call Document	Request for Quotation 6321-09-0052			
	Description	For the non-exclusive supply of all labour, materials, equipment,			
	Description	tools, including products and supervision necessary to provide			
		Locksmith Services, Emergency & Service Calls for Facilities and			
		Real Estate Division			
	Recommended	Action Locksmith Inc.			
	Bidder				
6	Call Document	Request for Proposal No. 9144-09-7093			
	Description	Provision of Employment Services, namely: Employment			
		Placement, Self Employment, Skill Training Directly Linked to			
		Employment and Pre Employment Development Programs			
	Recommended	Ability Learning Network Inc.			
	Proponents	Abrigo Centre			
		ACCESS Employment			
		Adanac Truck Driver Training Ltd. Centre for Education and Training			
		Centre for Security Training and Management Inc.			
		Community Microskills Development Centre			
		Costi Immigrant Services			
		Fred Victor Centre			
		Goodwill Industries of Toronto			
		Greater Toronto Apartment Association			
		Jay's Professional Truck Training Centre			
		Jewish Vocational Services of Metropolitan Toronto			
		JobStart			
		John Howard Society of Toronto			
		Learning Enrichment Foundation (LEF)			
		Miziwe Biik Aboriginal Employment & Training			
		Neighbourhood Link Support Services			
		Oasis Addiction Recovery Society			
		Operation Springboard Opportunity for Advancement			
		Parachute Community Employment Centre			
		Polycultural Immigrant and Community Services			
		Project Work			
		110ject 110ik			

PTP Adult Learning & Employment Programs

Rehabilitation Foundation for the Disabled (Ontario March of Dimes)

Rehabilitation Network Canada Inc.

Riverdale Immigrant Women's Centre

S&A Sprint Driving School Inc.

Salvation Army

Skills for Change of Metro Toronto

St. Stephen's Community House

Toronto Business Development Centre

Toronto District School Board

Training Renewal Foundation

**University Settlement** 

VTRAC Consulting Corporation

West Scarborough Neighbourhood Community Centre

WoodGreen Community Services

Working Skills Centre

Working Women Community Centre

YMCA of Greater Toronto

Yonge Street Mission

Youth Employment Services

YWCA of Greater Toronto

# **COMMENTS**

# (1) **REQUIREMENTS**

For each of the recommended contract awards, the following requirements have been met:

- (a) The firm recommended for award is the lowest bidder meeting specifications or to the highest scoring proponent based on the evaluation criteria included in the call and meeting the requirements of the call;
- (b) the Deputy City Manager and Chief Financial Officer agrees with the Financial Impact information;
- (c) the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- (d) the call document was advertised on the City's internet website and bids or proposals were opened publicly; and
- (e) the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

# SIGNATURE - CHIEF PURCHASING OFFICIAL

Lou Pagano, P. Eng.

Director

Purchasing and Materials Management Division

(2) **APPENDICES – Contract Details** 

# CONTRACT DETAILS APPENDIX # 1

## Call No:

Request for Quotation 1004-08-3193

# Description:

Supply, delivery, warranty, unpacking, installation, of new keyboard mouse platforms and any additional components to various locations for the Facilities and Real Estate Division and other City Divisions from the date of award until January 31, 2010 with a option to renew for three (3) additional separate one (1) year periods, at the sole discretion of the City and subject to budget approval. Should the option(s) to renew be exercised then the Director of Facilities and Real Estate Division will instruct the Chief Purchasing Official to process the necessary contract renewals under the same terms and conditions.

Date: October 8, 2009

#### Call Dates:

Issued December 12, 2008, Closed January 13, 2009

# Ward No:

All Wards.

# Recommended Bidder:

**SCI Interiors Limited** 

## Contract Award Value:

- Date of award to January 31, 2010, \$795,094.48 net of GST
- Option February 1, 2010 to January 31, 2011 \$834,832.47 net of GST
- Option February 1, 2011 to January 31, 2012 \$834,832.47 net of GST
- Option February 1, 2012 to January 31, 2013 \$876,582.46 net of GST

Total potential contract award including option years is \$3,341,341.88, net of GST.

# Number of Bids:

10 Bids

# Financial Impact:

The total potential contract award for all City contracts based on this RFQ is \$3,496,033.66, including all taxes and charges. The total potential cost to the City is \$3,341,341.88 net of GST.

Funding for the potential contract value of \$795,094.48 net of GST from the date of award to January 31, 2010 is included in the 2009 Capital Budget and 2010-2013 Capital Plan of various City Divisions and ABCs in various cost centres. Funding is also available in the 2009 Operating Budget of various City Divisions and ABCs in various cost centres in cost element 3310.

Should the options be exercised, then funds in an amount not to exceed \$2,546,247.41, net of GST will be included in the 2010-2013 Capital Plan and 2010-2013 Operating Budget submissions.

Multiple contracts for other City Divisions will be issued by PMMD based on this RFQ. The individual divisional contracts will be administered by the cluster's purchasing representatives. Divisional staff will be required to confirm that sufficient funds exist in the cost centres/cost elements provided in their work requisition before work will be allowed to commence. The project cost will then be charged to the appropriate Operating or Capital Budget.

# **Division Contacts:**

John McNamara Manager, Goods and Services Purchasing and Materials Management Division

Telephone: 416-392-7316 e-mail: jmcnama@toronto.ca

Halyna Benesh Manager, Capital Construction Facilities and Real Estate Division

Telephone: 416-392-5328 e-mail: <a href="mailto:hbenesh@toronto.ca">hbenesh@toronto.ca</a>

# (2) CONTRACT DETAILS

APPENDIX # 2 Date: October 5, 2009

## Call No:

Tender Call No. 178-2009, Contract No. 09TE-120TU

# Description:

Permanent Repairs to Utility Cuts – Grind and Pave on Local Streets, Collectors and Arterial Roads in various wards in the Toronto and East York District.

#### Call Dates:

Issued September 2, 2009, Closed September 17, 2009

# Ward No:

Ward 14 – Parkdale-High Park; Ward 18 – Davenport; Wards 19 & 20 – Trinity-Spadina Wards 21 & 22 – St. Paul's; Wards 27 & 28 – Toronto Centre-Rosedale; Wards 29 & 30 – Toronto-Danforth; Wards 31 & 32 – Beaches-East York

# Recommended Bidder:

D. Crupi & Sons Limited

# **Contract Award Value:**

\$1,790,643.00 net of GST.

\$1,880,175.15 including all applicable taxes and charges

# Number of Bids:

Three (3) Bids

# Financial Impact:

The total contract award identified in this report is \$1,880,175.15 including all applicable taxes and charges. The cost to the City is \$1,790,643.00 net of GST. Funding for the contract award is included in the 2009 Transportation Services Capital and Operating Budgets as follows:

<b>WBS Element/Cost</b>		
Centre	Description	<b>Funds</b>
CTP409-01-08 (Capital)	Sidewalk	\$50,000.00
TP0130 (Operating)	Roadside Cut Repair	\$200,000.00
TP0132 (Operating)	Roadway Cut Repair	\$1,540,643.00

The Engineering estimate for this project is \$1,782,850.00 net of GST.

## **Division Contacts:**

David Ferguson Susan Samuel, P. Eng.

Manager, Construction Services Manager, Surface Maintenance

Purchasing and Materials Management Transportation Services

Telephone: (416) 392-7323 Telephone: (416) 416-392-5371 e-mail: <a href="mailto:dfergus4@toronto.ca">dfergus4@toronto.ca</a> e-mail: <a href="mailto:ssamuel@toronto.ca">ssamuel@toronto.ca</a>

# (2) CONTRACT DETAILS APPENDIX # 3

#### Call No.:

Request for Proposal 9117-09-7191

# **Description**

Contracted professional engineering services for design and services during construction for the Eastern Beaches Storm Outfalls Control at MacLean Avenue

Date: October 1, 2009

#### Call Dates

Issued August 14, 2009, Closed September 4, 2009

# Ward No.

32

# Recommended Bidder:

Genivar Ontario Inc.

# Contract Award Value:

\$1,200,000.00 net of GST

\$1,260,000 including all charges and taxes

# No. of Bids:

Four (4) proposals were received

Three (3) proposals met the 75 % (56.3 points) technical threshold and had their cost envelopes evaluated

## Range of Scores:

73.8 to 89.0

# Financial Impact:

The total contract award identified in this report is \$1,260,000 including all applicable taxes and charges. The total cost to the City net of GST is \$1,200,000.00. This project is included in the 2009 Toronto Water Capital Budget and 2010-2013 Capital Budget in WBS Element CWW447-06-06 (WWFMP Implementation – Design). The cash flow requirements for this project are \$100,000 in 2009, \$1,050,000 in 2010, and \$50,000 in 2011, all net of GST.

The Engineering Estimate for this project is \$1,425,000.00 net of GST

#### **Division Contacts:**

Victor Tryl, P. Eng.
Manager, Professional Services
Purchasing & Materials Management
Tel. No. 416-397-4801
e-mail: vtryl@toronto .ca

Kirk Allan, P. Eng. Senior Engineer Technical Services Tel. No. 416-392-8843 e-mail: kallan@toronto.ca

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#### (2) CONTRACT DETAILS

APPENDIX # 4 Date: October 5, 2009

#### Call No:

Request for Quotation 3910-09-5135

# Description:

Removal of the Marine Leg, Structural Steel, Train Car Shed, and other Associated Parts and Equipment at 5 Eireann Quay (Formally 5 Bathurst Street), Toronto

## Call Dates:

Issued August 27, 2009, Closed September 25, 2009

# Ward No:

20

# Recommended Bidder:

JMX Contracting Inc.

# Contract Award Value:

\$774,999.02 (net of GST)

\$813,748.97 (including all applicable taxes and charges)

# Number of Bids:

Five (5)

## Financial Impact:

The total contract identified in this report is \$813,748.97 including all applicable taxes and charges. The cost to the City net of GST is \$774,999.02. Funding in the amount of \$774,999.02 net of GST is available in the 2009 Facilities & Real Estate Capital Budget in capital account CCA 180-07 (Silo Stabilization).

The engineering estimate for this project is \$900,000.00 net of GST.

## **Division Contacts:**

**David Ferguson** Ray Annetta, P. Eng.

Manager, Construction Services Manager, Design and Construction

Purchasing and Materials Management Facilities and Real Estate Telephone: 416-392-7323 Telephone: 416-392-9697

E-mail: rannett@toronto.ca E-mail: dfergus4@toronto.ca

# (2) CONTRACT DETAILS APPENDIX # 5

#### Call No:

Request for Quotation 6321-09-0052

# Description:

For the non-exclusive supply of all labour, materials, equipment, tools, including products and supervision necessary to provide Locksmith Services, Emergency & Service Calls for Facilities and Real Estate Division at various locations within the City of Toronto from the date of award to September 30, 2010 with the option to renew for four (4) additional separate one (1) year periods at the sole discretion of the Director of Facilities Operations, and subject to budget approval. Should the options be exercised, then the Director of Facilities Operations will instruct the Director of Purchasing and Materials Management to process the renewals under the same terms and conditions.

Date: October 8, 2009

# Call Dates:

Issued August 26, 2009, Closed September 14, 2009

# Ward No:

ALL

## Recommended Bidder:

Action Locksmith Inc.

# **Contract Award Value:**

- Date of Award to September 30, 2010: \$526,783.31 (net of GST)
- Option Year 1 October 1, 2010 to September 30, 2011: \$542,586.79 (net of GST)
- Option Year 2 October 1, 2011 to September 30, 2012: \$558,864.42 (net of GST)
- Option Year 3 October 1, 2012 to September 30, 2013: \$575,630.32 (net of GST)
- Option Year 4 October 1, 2013 to September 30, 2014: \$592,899.26 (net of GST)

The total potential contract award including all option years is \$2,796,764.10 net of GST, \$2,926,243.92 including all applicable taxes and charges.

# Number of Bids:

Four (4)

## Financial Impact:

The total contract award identified in this report is \$2,926,243.92 including all taxes and charges. The cost to the City net of GST is \$2,796,764.10. Funding in the amount of \$131,695.82 net of GST is available in the 2009 Facilities and Real Estate Operating Budget in various cost centres under cost element 4424. Funding for the balance of the contract in the amount of \$395,087.49 net of GST will be requested in the 2010 Facilities and Real Estate Operating Budget submission in various cost centres under cost element 4424. Should the options be exercised, then additional funds will be requested in the 2010-

2014 Facilities and Real Estate Division Operating Budget submissions as per the details in the table below:

Date of	Jan 1, 2010	Oct 1, 2010	Oct 1, 2011	Oct 1, 2012	Oct 1, 2013
Award to	to	to	to	to	to
Dec 31, 2009	Sept 30, 2010	Sept 30, 2011	Sept 30, 2012	Sept 30, 2013	Sept 30, 2014
(net of GST)	(net of GST)	(net of GST)	(net of GST)	(net of GST)	(net of GST)
\$131,695.82	\$395,087.49	\$542,586.79	\$558,864.42	\$575,630.32	\$592,899.26

# **Division Contacts:**

John McNamara
Manager, Goods & Services
Purchasing & Materials Management

Telephone: (416) 392-7316 E-Mail: jmcnama@toronto.ca Dave Beattie Supervisor, Contract Administration Facilities and Real Estate

Telephone: (416) 395-7984 E-Mail: dbeattie @toronto.ca

# (2) CONTRACT DETAILS

APPENDIX # 6 Date: October 8, 2009

#### Call No:

Request for Proposal No. 9144-09-7093

# **Description:**

Provision of Employment Services, namely: Employment Placement, Self Employment, Skill Training Directly Linked to Employment and Pre Employment Development Programs, to Toronto Employment and Social Services Division clients for the period of one (1) year from January 1, 2010 to December 31, 2010 with the option to renew for four (4) additional one (1) year periods, at the sole discretion of the City. Should the options be exercised, the Director of Employment and Social Services will instruct the Director of Purchasing and Materials Management to process the renewals under the same terms and conditions.

# Call Dates:

Issued May 5, 2009, Closed June 11, 2009

# Ward No:

All

# Recommended Proponents:

Ability Learning Network Inc.

Abrigo Centre

**ACCESS Employment** 

Adanac Truck Driver Training Ltd.

Centre for Education and Training

Centre for Security Training and Management Inc.

Community Microskills Development Centre

Costi Immigrant Services

Fred Victor Centre

Goodwill Industries of Toronto

Greater Toronto Apartment Association

Jay's Professional Truck Training Centre

Jewish Vocational Services of Metropolitan Toronto

JobStart

John Howard Society of Toronto

Learning Enrichment Foundation (LEF)

Miziwe Biik Aboriginal Employment & Training

Neighbourhood Link Support Services

Oasis Addiction Recovery Society

Operation Springboard

Opportunity for Advancement

Parachute Community Employment Centre

Polycultural Immigrant and Community Services

Project Work

PTP Adult Learning & Employment Programs

Rehabilitation Foundation for the Disabled (Ontario March of Dimes)

Rehabilitation Network Canada Inc.

Riverdale Immigrant Women's Centre

S&A Sprint Driving School Inc.

Salvation Army

Skills for Change of Metro Toronto

St. Stephen's Community House

Toronto Business Development Centre

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**University Settlement** 

VTRAC Consulting Corporation

West Scarborough Neighbourhood Community Centre

WoodGreen Community Services

Working Skills Centre

Working Women Community Centre

YMCA of Greater Toronto

Yonge Street Mission

Youth Employment Services

YWCA of Greater Toronto

# Contract Award Value:

From January 1, 2010 to December 31, 2010: \$11,000,000.00\*, net of GST Option Year 1 (January 1, 2011 to December 31, 2011): \$11,000,000.00\*, net of GST Option Year 2 (January 1, 2012 to December 31, 2012): \$11,000,000.00\*, net of GST Option Year 3 (January 1, 2013 to December 31, 2013): \$11,000,000.00\*, net of GST Option Year 4 (January 1, 2014 to December 31, 2014): \$11,000,000.00\*, net of GST

\* The total potential contract award per Vendor shall not exceed \$500,000.00 per year net of GST. In determining the amount awarded per Vendor per year the following factors are taken into consideration, amongst others: success rates/achievement of outcomes, labour market demands, changes to client composition, client demand for the programs offered, and client satisfaction with the programs offered.

The total potential contract award including all option years is \$55,000,000.00 net of GST and \$57,750,000.00 including all applicable taxes and charges.

# Number of Proposals:

51 Formal Proposals, 2 Informal Proposals (Not Considered), Total – 53 Proposals

45 Proposals met the 65% technical threshold

Range of Scores:

Employment Placement: 64.20% to 95.50%

Self Employment: 52.80% to 78.30%

Skill Training Directly Linked to Employment: 24.90% to 97.90%

Pre Employment Development: 54.90% to 96.90%

# Financial Impact:

The total potential contract award identified in this report is \$57,750,000.00 including all applicable taxes and charges. The total potential contract award is \$55,000,000.00, net of GST. The total potential contract award identified in this report per Vendor is in the amount not to exceed \$2,625,000.00 including all applicable taxes and charges. The total potential cost to the City including option years per Vendor is \$2,500,000.00 net of GST. Funding in the amount not to exceed \$11,000,000.00 for the period from January 1, 2010 to December 31, 2010 was available in the 2009 Operating Budget (baseline) for Toronto Employment and Social Services Division in the Ontario Works Program, Activity C4471, cost element 4795 and 5185, and will be included in the 2010 Operating Budget submission. Should the options be exercised, then funds in an amount not to exceed \$44,000,000.00 net of GST, will be included in the 2011-2014 Operating Budget submissions for Toronto Employment and Social Services Division.

Funding for this program is cost shared with the Province on an 80 percent provincial/20 percent municipal basis.

#### **Division Contacts:**

Victor Tryl Manager, Professional Services Purchasing & Materials Management

Tel: (416) 397-4801 Email: <a href="mailto:vtryl@toronto.ca">vtryl@toronto.ca</a> Eve Connors Program Support Manager Employment & Social Services Tel: (416) 392-9006

Email: econnor@toronto.ca