M TORONTO

STAFF REPORT ACTION REQUIRED

2009 Business Improvement Area Operating Budgets: Report No. 4

| Date: | April 2, 2009 | |
|----------------------|---|--|
| То: | Economic Development Committee | |
| From: | Deputy City Manager and Chief Financial Officer | |
| Wards: | Wards: 11, 20, 22 | |
| Reference Number: | P:\2009\Internal Services\FP\ed09009FP (AFS#9159) | |

SUMMARY

This report brings forward Business Improvement Area (BIA) annual operating budgets for approval by Council as required by the *City of Toronto Act, 2006*. Council approval is required to permit the City to collect funds through the tax levy on behalf of the BIAs.

Complete budgets and supporting documentation received by March 30, 2009 have been reviewed and are reported herein; BIA Operating Budgets received after this date will be brought forward in later reports. Of the 68 established BIAs, a total of 63 BIA budgets have been approved by City Council to-date; three BIA budgets are submitted for approval in this report; one BIA has yet to submit an operating budget; and one BIA is inactive.

The recommendations reflect 2009 Operating Budgets approved by the respective BIAs' Boards of Management and have been reviewed by City staff to ensure BIA budgets reflect Council's approved policies and practices.

RECOMMENDATIONS

The Deputy City Manager and Chief Financial Officer recommends that:

1. the Economic Development Committee adopt and certify to City Council the 2009 expenditure requests and levy requirements of the following Business Improvement Areas:

| Business Improvement Area | 2009 Expenditure | 2009 Levy |
|---------------------------|------------------|----------------|
| | Estimates | Funds Required |
| | (\$) | (\$) |
| Mount Dennis | 18,471 | 17,378 |
| Mount Pleasant | 153,390 | 153,390 |
| Queen Street West | 171,039 | 165,539 |

FINANCIAL IMPACT

No City funding is required since financing of Business Improvement Area budgets is raised by a special levy on members which totals \$336,307 in this report.

All of the 2009 BIA operating budgets submitted for consideration are balanced budgets. The appeal provision surplus or appeal provision deficit for each BIA, as determined by the Revenue Services Division, has been addressed by the BIA and incorporated into their 2009 Operating Budget. The BIA budgets have provisions for required capital cost-sharing contributions for those projects approved in 2008 or prior and carried forward into 2009, as well as new capital cost-share projects approved in the 2009 Capital Budget for Economic Development, Culture and Tourism.

DECISION HISTORY

BIA Operating Budget Process:

The City of Toronto Municipal Code Chapter 19 and the *City of Toronto Act, 2006* require that BIA operating budgets be approved by Council. General membership and Board of Management meetings at which the BIA 2009 budgets were approved are set out below:

| Business Improvement Area | Approved by Board of Management | Approved by Membership |
|---------------------------|------------------------------------|---------------------------|
| Mount Dennis | November 19, 2008 | January 29, 2009 |
| Mount Pleasant | January 27, 2009 | March 2, 2009 |
| Queen Street West | March 23, 2009 | February 10, 2009 |

Appendix A includes a summary of the BIA budgets discussed in this report, including a calculation of their net levy requirements. Appendix B sets out the status of 2009 BIA operating budget submissions.

Appeal Provision Review:

On July 30, 2002, City Council adopted a report entitled "Issues Related to Business Improvement Associations (BIA)". Among other items, the Finance Department (currently the Revenue Services Division) was directed to conduct an annual review and analysis of the assessment appeal provision for each BIA, in order to determine if the provision is sufficient to meet expected revenue reductions from pending assessment appeals.

The assessment appeal provision is intended to protect the cashflows and revenues required by the BIAs to meet their operating obligations in the future, rather than BIAs directly compensating the City for assessment appeal reductions. The appeal provision provides a contingency, which is used to offset appeal reductions.

The result of the assessment appeal provision review and analysis for the individual BIA as of August 18, 2008 identified either a provision surplus or provision deficit. Each BIA is required to address the identified surplus or deficit amount within their respective operating budget for the following fiscal year. The recommended 2009 BIA Operating Budgets reflect the disposition of the resultant provision surplus or deficit accordingly.

BIA Capital Cost-Share Project Funding:

On July 22, 2003, City Council adopted a report entitled "Business Improvement Area (BIA) Capital Cost-Sharing Program Review" approving the BIA Capital Cost-Sharing Program Guidelines. This program is part of the Economic Development, Culture and Tourism's annual Capital Budget. The program guidelines set out eligibility criteria that BIAs must satisfy in order to participate in the BIA Capital Cost-Sharing Program, including one criteria which requires the availability of the BIA's share of funding. Prior to making a capital cost-sharing request, the BIA must have in place its share of the project funding (50 percent). If the project is to be phased-in over a period of years, the BIA must have in place 50 percent of the cost of each individual phase prior to making a capital request for matching funds for that phase. For the purposes of this requirement, the BIA will be allowed to include capital funding to be budgeted for the year in which the capital project is to take place. Another eligibility criteria is that the BIA must have an operating budget, adopted at a general meeting of the BIA and approved by Council, for the year the project is to be implemented.

A review of each of the BIA's 2009 Operating Budget's supporting documentation by the BIA Office and Financial Planning Division staff shows that those BIAs with capital cost-share projects approved by the City in 2008 or prior and carried forward into 2009, and new capital projects approved in the 2009 Economic Development, Culture and Tourism Capital Budget, have all met the program eligibility criteria of having in place

its 50 percent share of the project funding. This share may be reflected in the BIA's prior years' accumulated surplus (cash in-hand reserved for specific capital cost-share projects) and/or shown as a capital expenditure item in the BIA's 2009 Operating Budget.

COMMENTS

The *Mount Dennis BIA* 2009 Operating Budget was approved at meetings of the BIA's Board of Management on November 19, 2008 and its general membership on January 29, 2009. The BIA plans to be more active in 2009 and undertake more beneficial activities that require a 22% increase in the budget of expenditures and a 33% increase in the levy requirement from 2008 levels. Proposed expenditures include \$9,000 for additional Astral street furniture; \$1,500 for capital maintenance; \$2,500 for marketing and promotion including starting a newsletter and holding a sidewalk sale for BIA merchants; and \$3,891 for general BIA administration. To balance the budget, the BIA will use the appeal provision surplus of \$1,093 that the City will be returning to the BIA in 2009. Due to the BIA's inactivity in 2008, very few expenses were incurred; as a result, the BIA is projecting an operating surplus of \$11,880. It is recommended that the Mount Dennis BIA's 2009 budget of expenditures totalling \$18,471 and a BIA levy of \$17,378 be approved.

The first budget of the newly created *Mount Pleasant BIA* was approved at meetings of the BIA's Steering Committee on January 27, 2009 and its general membership on March 2, 2009. The BIA proposes a 2009 Operating Budget having expenditures of \$153,390 and revenues from a BIA levy of the same amount. Budget expenditures comprise of \$18,945 for general BIA administration including the hiring of a temporary part-time BIA coordinator; \$35,000 for BIA banners and benches - capital projects not cost-shared with the City; and \$85,500 for advertising, marketing and promotional events for the new BIA. The proposed operating budget reflects the BIA's priorities for its first year of operations to promote the businesses in the area, and undertake some small streetscape improvements. It is recommended that the Mount Pleasant BIA's 2009 budget of expenditures totalling \$153,390 and a BIA levy of \$153,390 be approved.

The newly established *Queen Street West BIA*'s first budget was approved at the BIA's inaugural general membership meeting on February 10, 2009 and then by the recently appointed Board of Management on March 23, 2009. The BIA proposes a 2009 Operating Budget having expenditures of \$171,039 and revenues from a BIA levy of \$165,539, an expected \$5,000 grant from the City's Mural Program to fund a planned mural project, and estimated interest income of \$500. Budget expenditures include \$30,990 for general BIA administration including the hiring of a part-time BIA coordinator; \$25,000 for proposed landscaping/planters and custom bike posts; \$50,000 to be earmarked for future streetscape improvement capital cost-shared projects; \$25,000 for participate in the Nuit Blanche event. The proposed operating budget reflects the BIA's priorities for its first year of operations to undertake some small streetscape improvement projects to enhance the appearance of the area, promote the businesses in the area and capitalize upon the area's profile as a tourist destination through participation in City-

wide events such as Nuit Blanche. It is recommended that the Queen Street West BIA's 2009 budget of expenditures totalling \$171,039 and a BIA levy of \$165,539 be approved.

CONTACT

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SIGNATURE

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Cam Weldon Deputy City Manager and Chief Financial Officer

ATTACHMENTS

Appendix A – BIA Budget Summary Appendix B – Status of BIA Budget Submission

| Mount Dennis BIA 2009 Budget Summary | | | |
|---|----------|-----------|-------------|
| | 2008 | 2008 | 2009 Budget |
| | Approved | Projected | Request |
| | Budget | Actual | (\$) |
| Revenue: | | | |
| - Levy Funds Required (incl. 10% provision) | 13,063 | 13,063 | 17,378 |
| - Other Revenue | 0 | 0 | 0 |
| - Appeal Provision Surplus | 1,987 | 1,987 | 1,093 |
| Total Revenues | 15,050 | 15,050 | 18,471 |
| Expenditures: | | | |
| - Administration | 2,862 | 1,482 | 3,891 |
| - Capital | 9,000 | 0 | 9,000 |
| - Maintenance | 500 | 500 | 1,500 |
| - Promotion & Advertising | 1,500 | 0 | 2,500 |
| - 10% Provision for Assessment Appeal | 1,188 | 1,188 | 1,580 |
| Reductions and Write-offs | | | |
| Total Expenditures | 15,050 | 3,170 | 18,471 |
| Surplus/(Deficit) | 0 | 11,880 | 0 |

APPENDIX A

| Mount Pleasant BIA 2009 Budget Summary | | | |
|---|----------|-----------|-------------|
| | 2008 | 2008 | 2009 Budget |
| | Approved | Projected | Request |
| | Budget | Actual | (\$) |
| Revenue: | | | |
| - Levy Funds Required (incl. 10% provision) | N/A | N/A | 153,390 |
| - Other Revenue | N/A | N/A | 0 |
| Total Revenues | N/A | N/A | 153,390 |
| Expenditures: | | | |
| - Administration | N/A | N/A | 18,945 |
| - Capital | N/A | N/A | 35,000 |
| - Maintenance | N/A | N/A | 0 |
| - Promotion & Advertising | N/A | N/A | 85,500 |
| - 10% Provision for Assessment Appeal | N/A | N/A | 13,945 |
| Reductions and Write-offs | | | |
| Total Expenditures | N/A | N/A | 153,390 |
| Surplus/(Deficit) | N/A | N/A | 0 |

| Queen Street West BIA 2009 Budget Summary | | | |
|---|----------|-----------|-------------|
| | 2008 | 2008 | 2009 Budget |
| | Approved | Projected | Request |
| | Budget | Actual | (\$) |
| Revenue: | | | |
| - Levy Funds Required (incl. 10% provision) | N/A | N/A | 165,539 |
| - Other Revenue | N/A | N/A | 5,500 |
| Total Revenues | N/A | N/A | 171,039 |
| Expenditures: | | | |
| - Administration | N/A | N/A | 30,990 |
| - Capital | N/A | N/A | 80,000 |
| - Maintenance | N/A | N/A | 25,000 |
| - Promotion & Advertising | N/A | N/A | 20,000 |
| - 10% Provision for Assessment Appeal | N/A | N/A | 15,049 |
| Reductions and Write-offs | | | |
| Total Expenditures | N/A | N/A | 171,039 |
| Surplus/(Deficit) | N/A | N/A | 0 |

| Status of Business Improvement Area Budget Submissions | | |
|--|---|--|
| Business Improvement Area | Stage in Budget Process | |
| Albion-Islington | Council adopted December 1-3, 2008 | |
| Bloor Annex | Council adopted December 1-3, 2008 | |
| Bloor by the Park | Council adopted January 27-28, 2009 | |
| Bloorcourt Village | Council adopted December 1-3, 2008 | |
| Bloordale Village | Council adopted December 1-3, 2008 | |
| Bloor Street | Council adopted January 27-28, 2009 | |
| Bloor West Village | Council adopted December 1-3, 2008 | |
| Bloor-Yorkville | Council adopted January 27-28, 2009 | |
| Chinatown | Council adopted December 1-3, 2008 | |
| Church-Wellesley Village | Council adopted January 27-28, 2009 | |
| College Promenade | Council adopted December 1-3, 2008 | |
| Corso Italia | Council adopted December 1-3, 2008 | |
| Crossroads of the Danforth | Council adopted January 27-28, 2009 | |
| Danforth Mosaic (formerly Midtown Danforth) | Council adopted December 1-3, 2008 | |
| Danforth Village | Council adopted January 27-28, 2009 | |
| Dovercourt Village | Council adopted January 27-28, 2009 | |
| Downtown Yonge | Council adopted January 27-28, 2009 | |
| Dundas-Bathurst | Council adopted January 27-28, 2009 | |
| Dundas West | Council adopted December 1-3, 2008 | |
| Eglinton Hill | Council adopted January 27-28, 2009 | |
| Emery Village | Council adopted December 1-3, 2008 | |
| Fairbank Village | Council adopted February 23-25, 2009 | |
| Forest Hill Village | Council adopted January 27-28, 2009 | |
| Gerrard India Bazaar | Council adopted January 27-28, 2009 | |
| Greektown on the Danforth | Council adopted January 27-28, 2009 | |
| Harbord Street | Council adopted January 27-28, 2009 | |
| Hillcrest Village | Council adopted January 27-28, 2009 | |
| Historic Queen East (formerly Old Queen Street) | No 2007 or 2008 budget. No AGM scheduled. | |
| | Inactive. | |
| Junction Gardens | Council adopted December 1-3, 2008 | |
| Kennedy Road | Council adopted February 23-25, 2009 | |
| Korea Town | Council adopted December 1-3, 2008 | |
| Lakeshore Village | Council adopted December 1-3, 2008 | |
| Liberty Village | Council adopted January 27-28, 2009 | |
| Little Italy | Council adopted February 23-25, 2009 | |
| Little Portugal (formerly Dundas-Ossington) | Council adopted December 1-3, 2008 | |
| Long Branch | Council adopted January 27-28, 2009 | |
| Mimico by the Lake | Council adopted January 27-28, 2009 | |
| Mimico Village | Council adopted January 27-28, 2009 | |
| Mirvish Village | Council adopted December 1-3, 2008 | |

APPENDIX B

| Mount Dennis | Included in this report |
|--|--------------------------------------|
| Mount Pleasant | Included in this report |
| Oakwood Village | Inaugural AGM held January 20, 2009. |
| | Budget to be submitted in June 2009. |
| Old Cabbagetown | Council adopted January 27-28, 2009 |
| Pape Village | Council adopted January 27-28, 2009 |
| Parkdale Village | Council adopted December 1-3, 2008 |
| Queens Quay Harbourfront | Council adopted December 1-3, 2008 |
| Queen Street West | Included in this report |
| Regal Heights Village (formerly St. Clair Avenue West) | Council adopted December 1-3, 2008 |
| Riverside District | Council adopted January 27-28, 2009 |
| Roncesvalles Village | Council adopted January 27-28, 2009 |
| Rosedale Main Street | Council adopted January 27-28, 2009 |
| St. Clair Gardens | Council adopted January 27-28, 2009 |
| St. Lawrence Market Neighbourhood | Council adopted January 27-28, 2009 |
| Sheppard East Village | Council adopted January 27-28, 2009 |
| The Beach | Council adopted December 1-3, 2008 |
| The Danforth | Council adopted January 27-28, 2009 |
| The Eglinton Way | Council adopted February 23-25, 2009 |
| The Kingsway | Council adopted January 27-28, 2009 |
| Toronto Entertainment District | Council adopted January 27-28, 2009 |
| Upper Village | Council adopted January 27-28, 2009 |
| Uptown Yonge | Council adopted January 27-28, 2009 |
| Village of Islington | Council adopted December 1-3, 2008 |
| West Queen West | Council adopted January 27-28, 2009 |
| Weston Village | Council adopted January 27-28, 2009 |
| Wexford Heights | Council adopted January 27-28, 2009 |
| Wychwood Heights | Council adopted January 27-28, 2009 |
| Yonge-Lawrence Village | Council adopted December 1-3, 2008 |
| York-Eglinton | Council adopted February 23-25, 2009 |