



## STAFF REPORT ACTION REQUIRED

### Contract Awards – September 15, 2010 - Composite Report

<b>Date:</b>	September 9, 2010
<b>To:</b>	Bid Committee
<b>From:</b>	Director, Purchasing and Materials Management
<b>Reference</b>	Various Calls

### SUMMARY

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The purpose of this report is to advise on the results of the competitive procurement calls issued by the Purchasing and Materials Management Division and to recommend contract awards as outlined in this report.

### RECOMMENDATIONS

The Director of Purchasing and Materials Management recommends that the Bid Committee grant authority to award the following contracts in accordance with the Contract Details set out in the appendices of this report:

1	Call Document	Request for Quotation 6032-08-0270
	Description	The purpose of this report is to request Bid Committee to grant authority to award and authorize staff to exercise the second separate one (1) year option for Contract 47013889 for the period from December 1, 2010 to November 30, 2011
	Recommended Bidder	Action Anytime Building Services Ltd
2	Call Document	Request for Proposal No. 9144-10-7148
	Description	Supply of Professional Services for the Delivery of a Business Continuity Management (BCM) Strategy for the Information & Technology Division of the City of Toronto.
	Recommended Proponent	Meyers Norris Penny LLP
3	Call Document	Tender Call No. 230-2010, Contract No. 10FS-35S
	Description	The rehabilitation of the Bloor Street Underpass at CP, west of Islington Avenue.

	Recommended Bidder	Bridgecon Construction Ltd.
4	Call Document	Tender Call 146-2010, Contract No. 10FS-68SW
	Description	Green Lane Landfill Site-Screw Press System and Associated Equipment
	Recommended Bidder	Huber Technology Inc.
5	Call Document	Request for Proposal 9138-10-7085
	Description	Collection Services for Provincial Offences Act (POA) fines for Court Services Division
	Recommended Proponents	1. iQor Canada Ltd. 2. ARO Inc. 3. CBV Collection Services Ltd. 4. Allied International Credit Corporation 5. Accounts Recovery Corporation 6. Nordon Collection Network Inc.
6	Call Document	Tender Call: 224-2010 Contract No: 10SC-125TY
	Description	Ellesmere Yard Parking Lot Milling and Paving
	Recommended Bidder	D. Crupi & Sons Ltd.
7	Call Document	Tender Call: 231-2010 Contract No: 10SC-115TR
	Description	Local Road Resurfacing, Wards 39, 41, 42, 43 and 44, Scarborough District
	Recommended Bidder	Furfari Paving Co. Ltd.
8	Call Document	Tender Call No. 247-2010, Contract No. 10SC-113TR
	Description	Local Road Resurfacing and Landscape Construction, Wards 39, 40, 41, 43, 44 and 38 - Scarborough District
	Recommended Bidder	Furfari Paving Co. Ltd.
9	Call Document	Tender Call No. 210-2010, Contract No. 10TE-20RD
	Description	Reconstruction of Laneways, Ward 18 - Davenport Ward 19 – Trinity-Spadina, Ward 21 – St. Paul's
	Recommended Bidder	Il Duca Contracting Inc.
10	Call Document	Request for Quotation 4102-10-0055
	Description	The supply and delivery of various water fittings to various delivery locations within the City of Toronto, for the period from the date of award to June 30, 2011
	Recommended Bidders	1. Wamco Supply Inc. 2. EMCO Corporation

## COMMENTS

## **(1) REQUIREMENTS**

For each of the recommended contract awards, the following requirements have been met:

- (a) The firm recommended for award is the lowest bidder meeting specifications or to the highest scoring proponent based on the evaluation criteria included in the call and meeting the requirements of the call;
- (b) the Deputy City Manager and Chief Financial Officer agrees with the Financial Impact information;
- (c) the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- (d) the call document was advertised on the City's internet website and bids or proposals were opened publicly; and
- (e) the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

## **SIGNATURE – CHIEF PURCHASING OFFICIAL**

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Lou Pagano, P. Eng.  
Director  
Purchasing and Materials Management Division

## **(2) APPENDICES – Contract Details**

(2) CONTRACT DETAILS  
APPENDIX # 1

Date: August 24, 2010

Call No:

Request for Quotation 6032-08-0270

Description:

The purpose of this report is to request Bid Committee to grant authority to award and authorize staff to exercise the second separate one (1) year option for Contract 47013889 for the period from December 1, 2010 to November 30, 2011, under the same terms and conditions with the current supplier, Action Anytime Building Services Ltd, for the supply of all labour, materials and equipment necessary to provide Winter Maintenance Services, to ten (10) City of Toronto Long-Term Care Facilities, as and when required.

A RFQ for the supply of all labour, materials and equipment necessary to provide Winter Maintenance Services, to ten (10) City of Toronto Long-Term Facilities was issued September 9, 2008, with the option to renew for two (2) additional one (1) year options. An award was made to Action Anytime Building Services Ltd in the amount of \$195,553.50 excluding all taxes and charges from October 23, 2008 to November 30, 2009.

The award for the two (2) additional separate one (1) year periods was not originally reported to the Bid Committee. Since the contract total including the two (2) additional one (1) year options exceeds the \$500,000.00 (exclusive of all taxes and charges), Long Term Care Homes and Services Division requires a Bid Committee report to move forward with the final option year renewal. Should the final option year to renew be exercised, then the General Manager, of Long Term Care Homes and Services will instruct the Director of Purchasing and Materials Management to process the final renewal under the same terms and conditions.

Call Dates:

Issued September 9, 2008, Closed September 29, 2008

Ward No:

All

Recommended Bidder:

**Action Anytime Building Services Ltd**

Contract Award Value:

Original award: from October 23, 2008 to November 30, 2009, \$195,553.50 excluding all taxes and charges, \$220,975.45 including all taxes and charges; \$211,197.78 net of GST.

Option Year One (1) – December 1, 2009 to November 30, 2010, \$205,331.16 excluding all taxes and charges; \$232,024.21 including all taxes and charges; \$216,419.04 net of GST and HST Recoveries.

## APPENDIX # 1

Option Year Two (2) – December 1, 2010 to November 30, 2011, \$225,864.36 excluding all taxes and charges; \$255,226.73 including all taxes and charges; **\$229,839.57 net of HST Recoveries.**

The total potential cost for the contract including the requested final option year period is \$626,749.02 excluding all taxes and charges; \$708,226.39 including all taxes and charges; **\$657,456.39 net of GST and HST recoveries.**

### Number of Bids:

Six (6)

### Financial Impact:

The total potential contract award identified in this report is \$708,226.39 including all taxes and charges. The total potential cost to the City is \$657,456.39 net of GST and HST Recoveries.

Funding for the current period in the amount of \$216,419.04 net of GST and HST Recoveries (and the 1<sup>st</sup> month of the final option year) is available in the Long –Term Care Homes and Services Division's 2010 Operating Budget in Cost Centres D3\*061 Cost Elements 4413 and 2530. The balance of funds for the final option year from December 1, 2010 to November 30, 2011 will be included in the Long-Term Care Homes and Services Division's 2010-2011 Operating Budget submissions. Funding details are provided below:

First Term	Option Year (1)	Option Year (2)	Total
From October 23, 2008 to November 30, 2009  (net of GST)	From December 1, 2009 to 30-Nov-10  (net of GST & HST Recoveries)	From December. 1, 2010 to 30-Nov-11  (net of HST Recoveries)	(net of GST & HST Recoveries)
\$211,197.78	\$216,419.04	\$229,839.57	\$657,456.39

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(2) CONTRACT DETAILS  
APPENDIX #2

Date: September 7, 2010

Call No:

Request for Proposal No. 9144-10-7148

Description:

Supply of Professional Services for the Delivery of a Business Continuity Management (BCM) Strategy for the Information & Technology Division of the City of Toronto.

Call Dates:

Issued on May 17<sup>th</sup>, 2010, Closed July 13<sup>th</sup> 2010.

Ward No:

All

Recommended Proponent:

Meyers Norris Penny LLP

Contract Award Value:

Base Scope:

\$514,830.50 net of all applicable taxes and charges

\$581,758.47 including HST and charges

**\$523,891.52 net of HST recoveries**

Optional Services:

\$33,979.00 net of all applicable taxes and charges

\$38,396.27 including HST and charges

\$34,577.03 net of HST recoveries

The total potential contract award including all optional services identified in this report is \$620,154.74 inclusive of HST and charges. **The total potential cost to the City is \$558,468.55 net of HST recoveries.**

Number of Proposals:

Six (6) Formal Proposals; Two (2) Informal Proposals (not considered); Total Eight (8) Proposals.

Range of Scores:

83 to 88

Three (3) Proposals met the 75% technical threshold and had their cost evaluated.

## APPENDIX #2

### Financial Impact:

The total potential contract award including optional services identified in this report is \$620,154.74 inclusive of HST and charges. The total potential cost to the City is \$558,468.55 net of HST recoveries. Funding is available in the Information & Technology Capital Budget in WBS Element CIT046-01 (Strategic Planning).

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(2) CONTRACT DETAILS  
APPENDIX #3

Date: September 8, 2010

Call No:

Tender Call No. 230-2010, Contract No. 10FS-35S

Description:

The rehabilitation of the Bloor Street Underpass at CP, west of Islington Avenue.

Call Dates:

Issued August 9, 2010, Closed August 24, 2010

Ward Nos:

Ward 5 – Etobicoke-Lakeshore

Recommended Bidder:

Bridgecon Construction Ltd.

Contract Award Value:

\$2,034,000.00 net of all applicable taxes and charges

\$2,298,420.00 including HST and charges

**\$2,069,798.40 net of HST Recoveries**

Number of Bids:

Six (6)

Financial Impact:

The total contract award identified in this report is \$2,034,000.00 net of all applicable taxes and charges. The cost to the City is \$2,069,798.40 net of HST Recoveries. Funding for the contract award is included in the approved 2010 Transportation Services and City Planning Capital Budgets and in the following accounts:

WBS Element	Description	Total – Net of HST Recoveries
CTP122-02-06	<a href="#">Lighting</a>	\$ 500,000.00
CTP509-01-31	<a href="#">Bridge Rehabilitation</a>	\$ 43,815.00
CTP850-04-02	<a href="#">Bloor-Islington Bridge Rehab.</a>	\$1,034,483.00
CTP810-01-32	<a href="#">Various Construction Projects</a>	\$ 70,215.00
CUR054-02	Places 2009	\$ 200,000.00
CUR055-02	Routes 2009	\$ 221,285.40
TOTAL		\$2,069,798.40

The engineering estimate for this project is \$2,580,070.00 net of all applicable taxes and charges.

Contract Awards – Bid Committee Composite Report – September 15, 2010



### APPENDIX #3

#### Division Contacts:

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(2) CONTRACT DETAILS  
APPENDIX # 4

Date: September 3, 2010

Call No:

Tender Call 146-2010, Contract No. 10FS-68SW

Description:

Green Lane Landfill Site-Screw Press System and Associated Equipment

Call Dates:

Issued May 19, 2010, Closed June 18, 2010

Ward No:

All

Recommended Bidder:

Huber Technology Inc.

Contract Award Values\*:

\$549,594.00 net of all applicable taxes and charges

\$621,041.22 including HST and charges

**\$559,266.85 net HST Recoveries**

\* Tender Price corrected for mathematical errors. Purchasing and Materials Management has verified that the mathematical errors were corrected.

Number of Bids:

Two (2)

Financial Impact:

The total contract award identified in this report is \$621,041.22 including HST and charges. The cost to the City is \$559,266.85 net of HST Recoveries. Funding for this contract award is included in the approved 2010 Solid Waste Management Services Capital Budget in WBS Element CSW850-02-02 (Expansion of Leachate Control System).

The engineering estimate for this project is \$650,000.00 net of all applicable taxes and charges.

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(2) CONTRACT DETAILS  
APPENDIX #5

August 31, 2010

Call No:

Request for Proposal 9138-10-7085

Description:

Collection Services for Provincial Offences Act (POA) fines for Court Services Division

Call Dates:

Issued May 18, 2010, Closed June 29, 2010

Ward No:

All

Recommended Proponents:

1. iQor Canada Ltd.
2. ARO Inc.
3. CBV Collection Services Ltd.
4. Allied International Credit Corporation
5. Accounts Recovery Corporation
6. Nordon Collection Network Inc.

Contract Award Values:

1. iQor Canada Ltd.

Date of award to August 31, 2011: \$ 334,513.27 net of all applicable taxes and charges;  
\$378,000.00 including all applicable taxes and charges; **\$340,400.71 net of HST Recoveries**

Option Year1: \$334,513.27 net of all applicable taxes and charges; \$378,000.00, including  
all applicable taxes and charges; \$340,400.71 net of HST Recoveries

Option Year2: \$334,513.27 net of all applicable taxes and charges; \$378,000.00 including all  
applicable taxes and charges; \$340,400.71 net of HST Recoveries

Option Year3: 334,513.27 net of all applicable taxes and charges; \$378,000.00 including all  
applicable taxes and charges; \$340,400.71 net of HST Recoveries

**Total potential contract award including all option years is 1,338,053.08 net of all  
applicable taxes and charges; \$1,512,000 including all applicable taxes and charges;  
\$1,361,602.84 net of HST Recoveries**

## APPENDIX #5

### 2. ARO Inc.

Date of award to August 31, 2011: 334,513.27 net of all applicable taxes and charges; \$378,000.00 including all applicable taxes and charges; **\$340,400.71 net of HST Recoveries**

Option Year1: 334,513.27 net of all applicable taxes and charges; \$378,000.00 net of all applicable taxes and charges; \$340,400.71 net of HST Recoveries

Option Year2: 334,513.27 net of all applicable taxes and charges; \$378,000.00 including all applicable taxes and charges; \$340,400.71 net of HST Recoveries

Option Year3: 334,513.27 net of all applicable taxes and charges; \$378,000.00 including all applicable taxes and charges; \$340,400.71 net of HST Recoveries

**Total potential contract award including all option years is \$1,338,053.08 net of all applicable taxes and charges; \$1,512,000 including all applicable taxes and charges; \$1,361,602.84 net of HST Recoveries**

### 3. CBV Collection Services Ltd.

Date of award to August 31, 2011: \$253,982.30 net of all applicable taxes and charges; \$287,000.00 including all applicable taxes and charges; **\$258,452.39 net of HST Recoveries**

Option Year1: \$253,982.30 net of all applicable taxes and charges; \$287,000.00 including all applicable taxes and charges; \$258,452.39 net of HST Recoveries

Option Year2: \$253,982.30 net of all applicable taxes and charges; \$287,000.00 including all applicable taxes and charges; \$258,452.39 net of HST Recoveries

Option Year3: \$253,982.30 net of all applicable taxes and charges; \$287,000.00 including all applicable taxes and charges; \$258,452.39 net of HST Recoveries

**Total potential contract award including all option years is \$1,015,929.20 net of all applicable taxes and charges; \$1,148,000 including all applicable taxes and charges; \$1,033,809.56 net of HST Recoveries**

### 4. Allied International Credit Corporation

Date of award to August 31, 2011: \$253,982.30 net of all applicable taxes and charges; \$287,000.00 including all applicable taxes and charges; **\$258,452.39 net of HST Recoveries**

## APPENDIX #5

Option Year1: \$253,982.30 net of all applicable taxes and charges; \$287,000.00 including all applicable taxes and charges; \$258,452.39 net of HST Recoveries

Option Year2: \$253,982.30 net of all applicable taxes and charges; \$287,000.00 including all applicable taxes and charges; \$258,452.39 net of HST Recoveries

Option Year3: \$253,982.30 net of all applicable taxes and charges; \$287,000.00 including all applicable taxes and charges; \$258,452.39 net of HST Recoveries

**Total potential contract award including all option years is \$1,015,929.20 net of all applicable taxes and charges; \$1,148,000 including all applicable taxes and charges; \$1,033,809.56 net of HST Recoveries**

### 5. Accounts Recovery Corporation

Date of award to August 31, 2011: \$253,982.30 net of all applicable taxes and charges; \$287,000.00 including all applicable taxes and charges; **\$258,452.39 net of HST Recoveries**

Option Year1: \$253,982.30 net of all applicable taxes and charges; \$287,000.00 including all applicable taxes and charges; \$258,452.39 net of HST Recoveries

Option Year2: \$253,982.30 net of all applicable taxes and charges; \$287,000.00 including all applicable taxes and charges; \$258,452.39 net of HST Recoveries

Option Year3: \$253,982.30 net of all applicable taxes and charges; \$287,000.00 including all applicable taxes and charges; **\$258,452.39 net of HST Recoveries**

**Total potential contract award including all option years is \$1,015,929.20 net of all applicable taxes and charges; \$1,148,000 including all applicable taxes and charges; \$1,033,809.56 net of HST Recoveries**

### 6. Nordon Collection Network Inc.

Date of award to August 31, 2011: \$215,044.25 net of all applicable taxes and charges; \$243,000.00 including all applicable taxes and charges; **\$218,829.03 net of HST Recoveries**

Option Year1: \$215,044.25 net of all applicable taxes and charges; \$243,000.00 including all applicable taxes and charges; \$218,829.03 net of HST Recoveries

Option Year2: \$215,044.25 net of all applicable taxes and charges; \$243,000.00 including all applicable taxes and charges; \$218,829.03 net of HST Recoveries

## APPENDIX #5

Option Year3: \$215,044.25 net of all applicable taxes and charges; \$243,000.00 including all applicable taxes and charges; \$218,829.03 net of HST Recoveries

**Total potential contract award including all option years is \$860,177.00 net of all applicable taxes and charges; \$ 972,000.00 including all applicable taxes and charges; \$ 875,316.12 net of HST Recoveries**

### Notes:

The contract is expected to be from date of award to August 31, 2011 with the option to renew for 3 years; year 2 running from September 1, 2011 until August 31, 2012, year 3 running from September 1, 2012 until August 31, 2013 and year 4 running from September 1, 2013 until August 31, 2014.

### Number of Proposals:

Eighteen (18) proposals

Six (6) proposals met the technical threshold and had the cost of services evaluated.

### Range of Scores:

75.5 points to 84.4 points

### Financial Impact:

The total potential value of the six contract awards identified in this report over the 4 years is \$ 7,440,000.00 including HST and charges. The potential cost to the City net of HST Recoveries is \$ 6,699,950.48. Funds in the estimated amount of \$ 324,191.00 net of HST Recoveries for the contract period from date of award to December 31, 2010 is included in the 2010 Court Services Operating Budget in Cost Centre CT2001 within cost element 6590; the balance in the estimated amount of \$1,350,796.62 net of HST Recoveries will be included in the 2011 Court Services Operating Budget submission.

Should the option(s) to renew be exercised then additional funds in the estimated amount of \$1,674,987.62 net of HST Recoveries per year will be requested in the 2011-2013 Court Services Operating submissions and the estimated amount of \$324,191.00 net of HST Recoveries will be submitted in the 2014 Court Services Operating Budget submission.

**Note:** The above expenditures associated with retaining collection services are commission based whereby expenditures are a percentage of the revenue generated by each proponent. These expenditures will be offset by recoveries of collection fees included in the amounts assigned to proponents for collection. Authorization was granted by the office of the Ministry of the Attorney General of Ontario in June 2007 to add collection agency commission rates to the total amount of defaulted fines owed by a defendant.

## APPENDIX #5

### Division Contacts:

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(2) CONTRACT DETAILS  
APPENDIX # 6

Date: September 7, 2010

Call No:

Tender Call: 224-2010 Contract No: 10SC-125TY

Description:

Ellesmere Yard Parking Lot Milling and Paving

Call Dates:

Issued August 4, 2010, Closed August 19, 2010

Ward No:

Ward 37, Scarborough District

Recommended Bidder:

D. Crupi & Sons Ltd.

Contract Award Value:

\$900,000.00 net of all applicable taxes and charges;

\$1,017,000.00 including HST and charges;

**\$915,840.00 net of HST recoveries**

Number of Bids:

Four (4)

Financial Impact:

The total contract award identified in this report is \$900,000.00, net of all applicable taxes and charges.

The cost to the City is \$915,840.00 net of HST recoveries. Funds in the amount of \$915,840.00 are available in the 2010 Transportation Services Capital Budget in account CTP850-10-02 (ISF Facility Improvements, Project).

The engineering estimate for this contract is \$1,631,721.60 net of all applicable taxes and charges.

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(2) CONTRACT DETAILS  
APPENDIX #7

Date: August 31, 2010

Call No:

Tender Call: 231-2010 Contract No: 10SC-115TR

Description:

Local Road Resurfacing

Call Dates:

Issued August 12, 2010, Closed August 27, 2010

Ward No:

Wards 39, 41, 42, 43 and 44, Scarborough District

Recommended Bidder:

Furfari Paving Co. Ltd.

Contract Award Value:

\$1,811, 634.50 net of all applicable taxes and charges;

\$2,047,146.99 including HST and charges;

**\$1,843,519.27 net of HST recoveries**

Number of Bids:

Four (4)

Financial Impact:

The total contract award identified in this report is \$1,811, 634.50, net of all applicable taxes and charges.

The cost to the City is \$1,843,519.27 net of HST recoveries. Funds in the amount of \$1,843,519.27 are available in the 2010 Transportation Services Capital Budget in account CTP410-01-22 (Sidewalks).

The engineering estimate for this contract is \$2,020,419.36 net of all applicable taxes and charges.

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(2) CONTRACT DETAILS  
APPENDIX #8

Date: September 7, 2010

Call No:

Tender Call No. 247-2010, Contract No. 10SC-113TR

Description:

Local Road Resurfacing and Landscape Construction

Call Dates:

Issued August 12, 2010, Closed August 27, 2010

Ward No:

Wards 39, 40, 41, 43, 44 and 38 - Scarborough District

Recommended Bidder:

Furfari Paving Co. Ltd.

Contract Award Value:

\$3,161,268.00 net of all applicable taxes and charges

\$3,572,232.84 including all applicable taxes and charges

**\$3,216,906.32 net of HST recoveries**

Number of Bids:

Three (3)

Financial Impact:

The total contract award identified in this report is \$3,161,268.00, net of all applicable taxes and charges. The cost to the City is \$3,216,906.32 net of HST recoveries. Funds in the amount of \$3,216,906.32 are available in the 2010 Transportation Services Capital Budget in the following accounts:

CTP310-04-33	Local Road Reconstruction	\$1,378,082.56
CTP410-01-23	Sidewalks	\$1,628,160.00
CTP410-02-13	Neighbourhood Improvements	\$ 50,663.76
CTP810-01-23	Various Construction Projects	\$ 160,000.00
	(A/C # 61990025)	
	Total:	\$3,216,906.32

The engineering estimate for this contract is \$3,531,336.58 net of all applicable taxes and charges.

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(2) CONTRACT DETAILS  
APPENDIX # 9

Date: September 9, 2010

Call No:

Tender Call No. 210-2010, Contract No. 10TE-20RD

Description:

Reconstruction of Laneways at Lane 30.5m north of Argyle Street, Lane 38.1m north of Argyle Street, Lane 41.5m west of Dovercourt Road, Lane 30m east of Brock Avenue, Lane 35.1m north of Chesley Avenue, Lane 40.2m west of Dovercourt Road, Lane 53.9m south of Hepbourne Street, Lane 48.8m north of Bloor Street west of Delaware Avenue, Lane 59.4m west of Delaware Avenue, Lane 36.6m north of Eglinton Avenue West, Lane at College Place north of Dundas Street West in the Toronto and East York District.

Call Dates:

Issued August 3, 2010, Closed August 18, 2010

Ward Nos:

Ward 18 - Davenport

Ward 19 – Trinity-Spadina

Ward 21 – St. Paul's

Recommended Bidder:

Il Duca Contracting Inc.

Contract Award Value\*:

\$702,400.50 net of all applicable taxes and charges

\$793,712.57 including HST and charges

**\$714,762.75 net of HST Recoveries**

\* Tender Price corrected for mathematical errors. Purchasing and Materials Management has verified that the mathematical errors were corrected.

Number of Bids:

Six (6)

Financial Impact:

The total contract award identified in this report is \$702,400.50 net of all applicable taxes and charges. The cost to the City is \$714,762.75 net of HST Recoveries. Funding for the contract award is included in the approved 2010 Transportation Services Capital Budget in WBS Element CTP850-07 (Laneway Projects).

The engineering estimate for this project is \$739,660.00 net of all applicable taxes and charges.

## APPENDIX # 9

### Division Contacts:

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(2) CONTRACT DETAILS  
APPENDIX # 10

Date: September 9, 2010

Call No:  
Request for Quotation 4102-10-0055

Description:

The supply and delivery of various water fittings to various delivery locations within the City of Toronto, for the period from the date of award to June 30, 2011, with the option to renew the contract for two (2) additional and separate one (1) year periods, subject to budget availability. Should the option(s) be exercised then the Manager of Materials Management and Stores will request the Director of the Purchasing and Materials Management Division to process the renewals under the same terms and conditions.

Call Dates:

Issued April 22, 2010 Closed May 12, 2010

Ward No:

All

Recommended Bidders:

1. Wamco Supply Inc.
2. EMCO Corporation

Contract Award Value:

1. Wamco Supply:

Date of award to June 30, 2011:

\$187,430.34 net of all applicable taxes and charges;

\$211,796.28 including all taxes;

**\$190,729.11 net of HST Recoveries** (\$165,851.40 net of HST Recoveries plus an additional 15% for other related water fittings \$24,877.71 net of HST Recoveries)

Option year 1 (July 1, 2011 – June 30, 2012):

\$196,801.85 net of all applicable taxes and charges;

\$222,386.09 including all taxes;

\$200,265.56 net of HST Recoveries (\$174,143.97 net of HST Recoveries plus an additional 15% for other related water fittings \$26,121.60 net of HST Recoveries)

Option Year 2 (July 1, 2012 – June 30, 2013):

\$206,641.94 net of all applicable taxes and charges;

\$233,505.40 including all taxes;

\$210,278.84 net of HST Recoveries (\$182,851.16 net of HST Recoveries plus an additional 15% for other related water fittings \$27,427.67 net of HST Recoveries)

## APPENDIX # 10

**The total potential contract awarded to Wamco Supply Inc. is \$601,273.51 net of HST Recoveries, \$590,874.13 net of all applicable taxes and charges, \$667,687.77 including all taxes.**

### 2. Emco Corporation:

Date of award to June 30, 2011:

\$244,694.24 net of all applicable taxes and charges;

\$276,504.49 including all taxes;

**\$249,000.86 net of HST Recoveries** (\$216,522.49 net of HST Recoveries plus an additional 15% for other related water fittings \$32,478.37 net of HST Recoveries)

Option year 1 (July 1, 2011 – June 30, 2012);

\$261,822.84 net of all applicable taxes and charges;

\$295,859.81 including all taxes;

\$266,430.92 net of HST Recoveries (\$231,679.06 net of HST Recoveries plus an additional 15% for other related water fittings \$34,751.86 net of HST Recoveries)

Option Year 2 (July 1, 2012 – June 30, 2013):

\$280,150.43 net of all applicable taxes and charges;

\$316,569.99 including all taxes;

\$285,081.08 net of HST Recoveries (\$247,896.59 net of HST Recoveries plus an additional 15% for other related water fittings \$37,184.49 net of HST Recoveries)

**The total potential contract awarded to Emco Corporation is \$800,512.86 net of HST Recoveries, \$786,667.51 net of all applicable taxes and charges, \$888,934.29 including all taxes.**

### Number of Bids:

Three (3)

### Financial Impact:

The total potential contract award identified in this report is \$1,377,541.64 net of all applicable taxes and charges. The total potential cost to the City is \$1,401,786.37 net of HST Recoveries. The materials on this contract will be purchased for PMMD Stores inventory purposes. The material value will be held in inventory holding Balance Sheet accounts (160004, 160026, 160049, 160067, 160068, 160082, 160083, 160085) until City Divisions require the material to support their work programs at which time the material value is charged to the appropriate Divisions' approved operating budgets.

Contract Award date to December 31, 2010 (net of HST Recoveries)	January 1, 2011 to June 30, 2011 (net of HST Recoveries)	Option Year 1 July 1, 2011 to June 30, 2012 (net of HST Recoveries)	Option Year 2 July 1, 2012 to June 30, 2013 (net of HST Recoveries)
\$219,864.98	\$219,864.99	\$466,696.48	\$495,359.92

## APPENDIX # 10

### Division Contacts:

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Purchasing & Materials Management

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