

# Toronto Zoo

Audit Planning - Year Ended 31 December 2009
Report to the Members of the Board of Management





Ernst & Young LLP Chartered Accountants Ernst & Young Tower 222 Bay Street, P.O. Box 251 Toronto, Ontario M5K 1J7

Tel: 416 864 1234 Fax: 416 864 1174 ey.com/ca

8 December 2009

Members of the Board of Management of the Toronto Zoo

We are pleased to provide to you our audit approach for the Toronto Zoo (the "Zoo" or the "organization"). This report outlines the scope of the work, the team of Ernst & Young professionals that will serve you and what we see as the key considerations affecting the 2009 audit. Our planning package is a forum to validate our understanding of these issues, confirm your current year expectations, and make certain that our efforts are aligned with your expectations.

We are currently completing the planning phase of our audit of the financial statements of your organization. Our current year plan has been prepared based on our understanding of the organization's business and industry. It is designed to be responsive to the unique needs of the organization, to maximize audit effectiveness, and to deliver the high quality you expect.

Our audit is designed to express an opinion on the December 31, 2009 financial statements. We will consider the organization's current and emerging business risks, perform an assessment of risks that could materially affect the financial statements, and align our audit procedures accordingly.

This report is intended solely for the information and use of the Board of Management and management, and ultimately the Council of the City of Toronto, and is not intended to be and should not be used by anyone other than these specified parties. We disclaim any responsibility to any third party who may rely on it.

We appreciate this opportunity to present our plan to you and answer any guestions you may have about these or any other matters.

Very truly yours,

Chartered Accountants Licensed Public Accountants

Mark Barrett, Partner / Wendy Miller, Manager (905) 882-3168 / (905) 882-3008

## Terms of Our Engagement

#### Discussion

#### Auditor's Responsibilities Under Generally Accepted Auditing Standards

- Management is responsible for the preparation of the financial statements, which includes responsibilities related to internal control, such as designing and maintaining accounting records, selecting and applying accounting policies, safeguarding assets and preventing and detecting fraud and error.
- The auditor's responsibility is to express an opinion on the financial statements based on an audit thereof.
- An audit is performed to obtain reasonable but not absolute assurance as to whether the financial statements are free of material misstatement and, owing to the inherent limitations of an audit, there is an unavoidable risk that some misstatements of the financial statements will not be detected (particularly intentional misstatements concealed through collusion) even though the audit is properly planned and performed.
- The audit includes:
  - obtaining an understanding of the entity and its environment including internal control in order to plan the audit and to assess the risk that the financial statements may contain misstatements that, individually or in the aggregate, are material to the financial statements taken as a whole:
  - examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements;
  - assessing the accounting principles used and their application; and
  - assessing the significant estimates made by management.
- When the auditor's risk assessment includes an expectation of the operating effectiveness of controls, sufficient appropriate
  audit evidence will be obtained through tests of controls to support the assessment, but the scope of the auditor's review of
  internal control will be insufficient to express an opinion as to the effectiveness or efficiency of the entity's controls or to
  consider whether internal control is adequate for management's purposes.
- The auditor will express an opinion as to whether the financial statements present fairly in all material respects, in accordance with generally accepted accounting principles, the financial position, results of operations and cash flows of the entity.

#### Audit and Non-Audit Services Provided by the Auditor

• We have designed our audit to express an opinion on the December 31, 2009 financial statements of the Toronto Zoo in accordance with Canadian generally accepted auditing standards.

#### Detailed Terms of Engagement

• The detailed terms of our engagement are outlined in our draft engagement letter included in this plan. This engagement letter is in the process of being signed by the City of Toronto's Clerk in accordance with the Council approved two-year extension for audit services for the City of Toronto, this being the last year of the two year extension.

## Required Communications

#### Discussion

#### **Overview of Required Communications**

- Professional standards require us to communicate certain matters to the Board of Management that may assist the Board in overseeing management's financial reporting and disclosure process. This document, together with our year end report, will provide you with the information we believe you require.
- At the completion of the audit, we will report to the Board of Management the results of our audit. The results package will address independence matters as well as other matters of significance to the Board of Management. Such matters could include the following:
  - fraud and illegal acts involving senior management and fraud and illegal acts that cause an other than trivial misstatement of the financial statements:
  - material weaknesses in internal control;
  - related party transactions;
  - significant audit adjustments and unadjusted differences;
  - adoption of, or a change in an accounting principle;
  - methods of accounting for significant unusual transactions and for controversial or emerging areas;
  - our judgments about the quality of the organization's accounting principles;
  - areas where management must make significant judgments or estimates;
  - our responsibility for other information in documents containing audited financial statements;
  - disagreements with management on financial accounting and reporting matters;
  - consultations with other accountants;
  - major issues discussed with management in connection with initial or recurring retention; and
  - serious difficulties encountered in dealing with management when performing the audit.

# Audit Process

	Discussion
Audit Process	<ul> <li>For purposes of our audit of the financial statements, our audit scope is developed after considering inherent and control risks and the effectiveness of the organization's internal controls. A variety of factors are considered when establishing the audit scope including size, specific risks, the volumes and types of transactions processed, changes in the business environment, and other factors.</li> </ul>
	<ul> <li>Our audit procedures are customized based on the organization's significant accounts, disclosures and classes of transactions, as well as our assessment of risk, including the risks of fraud. Our procedures include tests of controls over admission and membership revenues/cash receipts and purchases/payables/cash disbursements, in addition to substantive tests of significant account balances and transactions.</li> </ul>
	<ul> <li>Areas of audit emphasis for financial statements and disclosure include:</li> </ul>
	<ul> <li>Existence and completeness of cash;</li> </ul>
	<ul> <li>Accounts receivable, including allowance accounts;</li> </ul>
	<ul> <li>Occurrence, completeness and measurement of revenue and deferred revenues:</li> </ul>
	<ul> <li>Occurrence, completeness and measurement of various operating expenses (such as salaries and benefits);</li> </ul>
	<ul> <li>Completeness of accounts payable and accrued liabilities; and</li> </ul>
	<ul> <li>Related party transactions with the City of Toronto</li> </ul>
	We will provide an opinion on the Zoo's 2009 financial statements.

2009 Audit Planning – Toronto Zoo

3

# Audit Process (continued)

	Discussion
Materiality	<ul> <li>Our evaluation of areas of audit significance is made relative to "materiality". An understanding of what is significant or material in relation to the overall results of your organization is critical to the performance of an effective and efficient audit. An item is considered material if its impact might reasonably be expected to affect the decisions of a reader of the financial statements.</li> </ul>
	• The level at which materiality is set affects the following audit planning decisions:
	<ul> <li>extent of evaluation of internal accounting controls</li> </ul>
	<ul> <li>extent and nature of audit evidence (i.e., extent of testing) to be examined</li> </ul>
	<ul> <li>Our estimation of planning materiality requires professional judgment and necessarily takes into account qualitative as well as quantitative considerations. Based on the projected results of the organization, materiality for the audit of the 2009 financial statements is estimated to be \$350,000 [2008 - \$300,000] which represents approximately 0.9% of revenue for the 9 months ended September 30, 2009 prorated for an entire year. This approach to calculating materiality corresponds with the recommendations in the CICA Handbook guideline which deals with materiality and audit risk.</li> </ul>
	<ul> <li>The preliminary materiality level will be reviewed on an ongoing basis throughout our audit. Should actual results vary significantly from the plan; the materiality level will be adjusted in order to recognize this change in circumstances.</li> </ul>
Use of Specialists	We rely on an external actuary for the actuarial valuation of the Zoo's employee future benefits.
Co-ordination with Auditor General's Office and Internal Audit	<ul> <li>We understand that the Zoo does not have involvement with the City of Toronto's Internal Audit or direct involvement with the Auditor General's Office. We do however work closely with the Auditor General and discuss with his group any correspondence they may have had with the organization in the year including any comments through the City of Toronto's fraud hotline.</li> </ul>
Reliance on Other Auditors	None

2009 Audit Planning – Toronto Zoo

# Audit Team and Fees

		Discussion			
Audit Team	knowl	Ernst & Young continues to serve you with a team of professionals who offer both industry experience and a working knowledge of your organization's business. We continue to focus on providing a committed and experienced team to your organization. The table below shows the key team members for the audit.			
		Engagement Member	Responsibility		
		Mark Barrett	Engagement Partner		
		Martha Tory	Independent Review Partne	er	
		Wendy Miller	Manager		
		Stephen Siu	Senior Staff Accountant		
Fees				2009 \$	2008 \$
	Annu	al audit fees		28,510	28,510
	exten with t • We w	sion ending with the audit of t he City of Toronto.	usive of expenses and plus GST. This in the December 31, 2009 financial state of any fees for other services performed	ements in accordanc	e with our agreement

2009 Audit Planning – Toronto Zoo

5

# Audit Timetable

	Discussion	Date	
Timetable	The following timetable highlights those major activities which are key elements of our audit plan:		
	Establish Engagement Objectives	November - December	January- April
	<ul> <li>Meet with management regarding operating, accounting, and reporting matters</li> </ul>	✓	
	<ul> <li>Conduct other audit planning events with management (e.g. fraud discussions/updates)</li> </ul>	✓	
	– Coordinate audit plan with management	✓	
	– Board of Management review of planning/scope		✓
	Understand the Business and Establish Audit Strategy		
	<ul> <li>Update our understanding of your systems and develop overall audit plan</li> </ul>	✓	
	Evaluate internal control at the entity level, including fraud controls	✓	
	- Perform combined (inherent and control) risk assessments and develop customized audit approach	✓	
	Perform Audit Procedures		
	Perform tests of controls and other interim procedures	✓	
	- Update control testing and perform year-end procedures		✓
	Deliverables		
	Complete review of final audited financial statements		✓
	– Discussion of audit results with senior management	••••	✓
	– Report to the Board of Management on audit results	••••	✓
	- Meetings with senior management to discuss new developments/industry issues	✓	✓
Key Dates	<ul> <li>Interim fieldwork commenced on November 30, 2009</li> <li>Year-end fieldwork to commence on February 22, 2010</li> </ul>		

2009 Audit Planning – Toronto Zoo

# Items of Audit Significance Discussed with Management

Each year in preparing our audit planning, we review significant developments within your organization and the external environment in which you operate. This review enables us to better understand the issues you are facing so that our audit plan appropriately and effectively addresses all areas of concern. To date, we have noted and discussed with management the following areas which are of significance:

Accounting/Audit Issues	Discussion	Preliminary Evaluation
Capital Assets	<ul> <li>Capital assets purchased through the capital budget are owned by the City of Toronto, while assets purchased outside of the budget are capitalized by the Zoo.</li> </ul>	<ul> <li>We will perform procedures to gain assurance over the capital assets balance, through additions testing and depreciation reasonability.</li> <li>We will review contracted services expense for items that should be capitalized.</li> </ul>
Related Party Transactions	<ul> <li>The organization has amounts payable or receivable from the City of Toronto. We understand the operating fund is balanced monthly and is currently reconciled, and the capital account is reconciled on a quarterly basis and is currently reconciled.</li> </ul>	<ul> <li>Management will provide a reconciliation of the organization's balances with the City of Toronto.</li> <li>We will confirm all year end balances with the City of Toronto and review any significant reconciling items.</li> </ul>
Employee Benefit Liabilities	<ul> <li>The Zoo sponsors defined benefit plans providing retirement and post employment benefits to employees. The City of Toronto funds this obligation.</li> <li>An actuarial valuation for these plans is conducted on a periodic basis.</li> <li>The last actuarial valuation for retirement and post-employment benefits was completed by one of the City of Toronto actuaries using the Zoo's data as at December 2006. This valuation also included projections for 2008 and 2009.</li> <li>The Zoo will have an actuarial valuation completed for its retirement and post-employment benefits using the Zoo's data as at December 31, 2009. The results of this valuation will be used in the recording of employee benefit liabilities in the December 31, 2009 financial statements.</li> </ul>	<ul> <li>We will rely on the work performed by the City of Toronto's contracted consultants in auditing the retirement and post-employment benefits.</li> <li>When we rely on others, we are required by our professional standards to perform certain audit procedures (i.e. evaluate their objectivity, professional qualifications and reputation, understand significant assumptions, perform tests over the data used) and evaluate the results to determine if the specialists' work provides appropriate audit evidence.</li> <li>We will assess whether any plan changes as a result of new collective bargaining agreements' and agreements with non-union employees have been appropriately considered in the new valuations.</li> </ul>
Pay Equity	The organization continues to accrue amounts for pay equity payments for non-permanent staff.	We will review the reasonableness of accruals recorded by management.

2009 Audit Planning - Toronto Zoo

Accounting/Audit Issues	Discussion	Preliminary Evaluation
Vendor Claims	<ul> <li>In the prior year the Zoo recorded an accrual in the amount of \$306K for two vendor claims against the Zoo relating to outstanding payments for work performed. The accruals were based on management's best estimation of the likely payout to these vendors.</li> </ul>	<ul> <li>We will review the provision in the current year to determine if it is still outstanding and, if so, whether the accrual is still appropriate.</li> </ul>
Current Year Changes	• In early 2009, the Board of Directors of the Toronto Zoo Foundation ("Foundation") approved the dissolution of the Foundation. The Foundation's restricted and endowment funds and investments in the aggregate amount of the two funds were transferred to the Toronto Community Foundation as detailed in the related Trust agreement dated May 29, 2009. The Toronto Community Foundation will carry out the trust activities and make distributions to the Zoo in accordance with the terms of the donor restrictions and internal restrictions that have been placed on the funds. Activities related to Development operations and all remaining assets and liabilities were assumed by the zoo.	We will review and discuss with management the trust agreements with the Toronto Zoo Foundation and the appropriate accounting for the transfer of certain assets and liabilities from the Foundation and related disclosures in the financial statements.
Introduction to Public Sector Accounting Standards	<ul> <li>Included in the New Developments in Accounting and Auditing Standards section of this package, we have informed you of amendments made to the Introduction to Public Sector Accounting Standards that impact government organizations.</li> <li>While the amendments have no current impact, the changes made will impact the future financial reporting of the Zoo.</li> <li>The amendments are effective for years beginning on or after January 1, 2011 and may require restatement to the comparative 2010 period.</li> </ul>	Understanding the impact of these amendments is a significant undertaking. As such, it is imperative that the Zoo is up to date with current developments and is beginning to assess the impact on financial reporting.
Financial Statement Concepts	<ul> <li>As noted in the "New Developments in Accounting or Auditing Standards", the Zoo has to comply with the amended CICA 1000. The objective of this standard is to reinforce a principle-based approach to the recognition of costs as assets and to clarify the application of the concept of matching revenues and expenses in CICA 1000.</li> </ul>	We will review assets that are related to start up, pre- production and similar costs that do not meet the definition of assets and ensure that they are appropriately accounted for.

## New Developments in Accounting or Auditing Standards

Each year, we review changes in professional standards, legislation and stakeholder requirements that may have an impact on our audit, including the presentation or disclosure of items in the financial statements, our audit scope, and matters requiring communication.

#### Discussion

#### Revisions to Not-for-Profit Accounting Standards (4400 Series)

- The AcSB has issued revisions to the 4400 series and certain other sections to amend or improve certain parts of the Handbook that relate to not-for-profit organizations.
- The changes are effective for years beginning on or after January 1, 2009, with earlier adoption permitted.
- The following is a summary of the more significant changes:
- Introduction to Accounting Standards that Apply Only to Not-for-Profit Organizations:
  - Cross-reference the Introduction to CICA 1100, Generally Accounting Principles, thereby reminding readers that Accounting Guidelines and EIC Abstracts are applicable to NFPs;
  - CICA 4400, Financial Statement Presentation by Not-for-Profit Organizations:
    - Makes CICA 1540, Cash Flow Statements, applicable to NFPs; as a result, investing and financing activities will need to be presented separately;
    - Makes the disclosure of net assets invested in capital assets optional—if presented, it may be either in a note to the financial statements or directly on the face of the statement of financial position; and
    - Requires the reporting of revenues and expenses on a gross basis in the statement of operations unless not required by other quidance.
  - CICA 4470, Disclosure of Allocated Expenses by Not-for-Profit Organizations:
    - Applies to organizations that classify their expenses by function rather than purpose;
    - Requires disclosures when fundraising and general support expenses allocated to other functions;
    - Disclosures include accounting policy explaining policies adopted for allocation, nature of expenses allocated, basis on which allocations made, and details of amounts allocated.
- This section is not expected to have a significant impact on the organization

# New Developments in Accounting or Auditing Standards (continued)

#### Discussion

#### Introduction to Public Sector Accounting Standards

• The objective of this project was to revise the Introduction to Public Sector Accounting Standards to clarify which generally accepted accounting principles ("GAAP") government organizations should apply when preparing their own financial statements.

Government Business Enterprises and Government Business Type Organizations

- PSAB approved an amendment to the Introduction to Public Sector Accounting Standards in September 2009, the highlights of which are
  as follows:
  - Government business enterprises will adhere to standards for publicly accountable profit-oriented enterprises, meaning the adoption of IFRS, for fiscal periods beginning on or after January 1, 2011.
  - Government business-type organizations ("GBTOs") classification in the Public Sector Accounting Handbook would be eliminated and
    government organizations currently classified as GBTOs may be categorized as other government organizations ("GGOs") or
    government not-for-profit organizations ("GNFPOs"). OGOs would generally base their financial reporting on the Public Sector
    Accounting Handbook; however, where IFRS is more applicable for certain organizations, these organizations would adopt IFRS.
  - PSAB approved developing a section equivalent to IFRS 1 in the Public Sector Accounting Handbook to guide the transition to IFRS.
  - The exposure draft for the amendment is expected to be approved in November 2009, with the final Public Sector Accounting Handbook Section expected to be approved in March 2010.
- We believe the Zoo will be categorized as an OGO under the Public Sector Accounting Handbook.
- Refer to "Items of Audit Significance Discussed with Management" for further discussion

#### Financial Statement Concepts

- CICA 1000, Financial Statement Concepts, is amended to eliminate paragraphs that may have been used by some to support the recognition of assets that would not otherwise meet the definition of an asset or the recognition criteria. The section is also amended to add guidance from the International Accounting Standards Board Framework for the Preparation and Presentation of Financial Statements to further clarify the distinction between assets and expenses. These changes are effective for fiscal years beginning on or after October 1, 2008, with earlier adoption permitted.
- The objectives of this standard are to reinforce a principle-based approach to the recognition of costs as assets and to clarify the application of the concept of matching revenues and expenses in CICA 1000.
- These changes will eliminate the practice of recognizing as assets a variety of start-up, pre-production and similar costs that do not meet the definition and recognition criteria of an asset. Consequently, such costs will be expensed as incurred. Costs that meet the definition of an asset, such as prepaid expenses, will still be able to be recognized as assets.
- These amendments may cause not-for-profit organizations to recognize expenses earlier than the revenue they may generate if the only reason for deferring these expenses has been the matching principle (i.e., the costs do not meet the definition of an asset or other specific balance sheet item). We believe these changes are likely to have a significant impact on many not-for-profit organizations.
- Refer to "Items of Audit Significant Discussed with Management"

## Engagement Letter

Mr. Jeffrey Griffiths, Auditor General City of Toronto Metro Hall 55 John Street, 9<sup>th</sup> Floor Toronto, ON M5V 3C6 30 October 2009

#### Dear Mr. Griffiths:

1. This engagement letter, including any additional terms that are attached, (collectively, the "Agreement") confirms the terms upon which Ernst & Young LLP ("we" or "EY") has been engaged to perform a statutory audit and report on the consolidated financial statements of the City of Toronto (the "City") for the year ending December 31, 2009. The services described in this paragraph may hereafter be referred to as either "Audit Service" or "Audit Services".

#### **Audit Responsibilities and Limitations**

- 2. The objective of our audit is to express an opinion on whether the consolidated financial statements present fairly, in all material respects, the financial position, results of operations and cash flows of the City in conformity with Canadian generally accepted accounting principle.
- 3. We will conduct our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable rather than absolute assurance that the consolidated financial statements taken as a whole are free of material misstatement whether caused by error, fraud or illegal acts whose consequences have a material effect on the consolidated financial statements. There are inherent limitations in the audit process, including, for example, the use of judgment and selective testing of the data underlying the financial statements, the inherent limitations of internal controls, and the fact that much of the audit evidence available to the auditor is persuasive rather than conclusive in nature. Furthermore, because of the nature of fraud, including attempts at concealment through collusion and forgery, an audit designed and executed in accordance with Canadian generally accepted auditing standards may not detect a material fraud. Further, while effective internal control reduces the likelihood that misstatements will occur and remain undetected, it does not eliminate the possibility. For these reasons, we cannot guarantee that fraud, error and illegal acts, if present, will be detected when conducting an audit in accordance with Canadian generally accepted auditing standards. Also, an audit is not designed to detect error or fraud that is immaterial to the consolidated financial statements.
- 4. In accordance with standards established by the Canadian Institute of Chartered Accountants, we will communicate certain matters related to the conduct and results of the audit to the Audit Committee. Such matters include, when applicable, disagreements with management, whether or not resolved; difficulties encountered in performing the audit; our level of responsibility under professional standards in Canada for the financial statements, for internal control, and for other information in documents containing the audited financial statements; unrecorded audit differences that were determined by management to be immaterial, both individually and in the aggregate, to the financial statements as a whole; changes in the City's significant accounting policies and methods for accounting for significant unusual transactions or for controversial or emerging areas; our judgments about the quality of the City's accounting principles; our basis for conclusions regarding sensitive accounting estimates; management's consultations, if any, with other accountants; and major issues discussed with management prior to our retention.

- 5. As part of our audit, we will consider, solely for the purpose of planning our audit and determining the nature, timing, and extent of our audit procedures, the City's internal controls over financial reporting. This consideration will not be sufficient to enable us to provide assurance on the effectiveness of internal controls over financial reporting or to identify all significant weaknesses.

  Canadian generally accepted auditing standards define a significant weakness in internal control as one in which, in the auditor's professional judgment, the deficiency is such that a material misstatement is not likely to be prevented or detected in the financial statements being audited.
- 6. If we determine that there is evidence that misstatements, resulting from error, other than trivial errors, or that fraud or illegal or possibly illegal acts may exist or have occurred (other than illegal acts that are considered inconsequential), we will bring such matters to the attention of an appropriate level of management. The type and significance of the matter to be communicated will determine the level of management to which the communication is directed and whether the communication is also made to the Auditor General and the Audit Committee. If we become aware of fraud involving senior management or fraud (whether caused by senior management or other employees) that causes a material misstatement of the consolidated financial statements, we will report this matter directly to the Auditor General and the Audit Committee. We will also determine that the Auditor General and the Audit Committee is adequately informed of misstatements, resulting from error, other than trivial errors and illegal or possibly illegal acts that come to our attention unless they are clearly inconsequential. We will not duplicate any reporting made by the Auditor General in his communications to the Audit Committee and we will work with the Auditor General in our understanding of the risks that may arise as a result of any reportable incidents to his group in the year. In addition, we will inform the Auditor General, the Audit Committee and appropriate members of management of significant audit adjustments and significant weaknesses in the design or implementation of internal controls to prevent or detect fraud or error noted during our audit procedures, as well as related party transactions identified by us that are not in the normal course of operations and that involve significant judgments made by management concerning measurement and disclosure.
- 7. We also may communicate to the appropriate levels of management other opportunities we observe for economies in or improved controls over the City's operations. The matters communicated will be those that we identify during the course of our audit. Audits do not usually identify all matters that may be of interest to management in discharging its responsibilities.
- 8. In accordance with CICA Handbook Section 5751, Communications with Those Having Oversight of the Financial Reporting Process, we will communicate in writing to the Audit Committee any relationships between Ernst & Young LLP, its partners and professional employees and the City of Toronto (including related entities) that, in our professional judgment, may reasonably be thought to bear on our independence. Further, we will confirm our independence with respect to the City of Toronto.

### Management's Responsibilities and Representations

- 9. The preparation and fair presentation of the consolidated financial statements in accordance with Canadian generally accepted accounting principles are the responsibility of the management of the City. Management also is responsible for establishing and maintaining effective internal controls, for properly recording transactions in the accounting records, for safeguarding assets, and for identifying and ensuring that the City complies with the laws and regulations applicable to its activities.
- 10. The design and implementation of internal controls to prevent and detect fraud and error are the responsibility of the City's management, as is an assessment of the risk that the consolidated financial statements may be materially misstated as a result of fraud. Management of the City is responsible for apprising us of all known instances of fraud, suspected fraud, illegal or possibly illegal acts and allegations involving financial improprieties received by management or the Audit Committee (regardless of the source or form and including, without limitation, allegations by "whistle-blowers," employees, former employees, analysts, regulators or others), and for providing us full access to information and facts relating to these instances and allegations and any internal investigations of them, on a timely basis. Allegations of financial improprieties include allegations of manipulation of financial results by management or employees, misappropriation of assets by management or employees, intentional circumvention of internal controls, inappropriate influence on related party transactions by related parties, intentionally misleading EY, or other allegations of illegal acts or fraud that could have a nontrivial effect on the financial statements or otherwise affect the financial reporting of the City. If the City limits the information otherwise available to us under this paragraph (based on the City's claims of solicitor/ client privilege, litigation privilege, or otherwise), the City will immediately inform us of the fact that certain information is being withheld from us. Any such withholding of information could be considered a restriction on the scope of our Audit Services and may alter the form of report we may issue on the City's financial statements; prevent us from consenting to the inclusion of previously issued auditor's reports in future City filings; or otherwise affect our ability to continue as the City's auditors. The City and we will disclose any such withholding of information to the Audit C
- 11. Management is responsible for providing us with and making available complete financial records and related data and copies of all minutes of meetings of Council and committees; information relating to any known or probable instances of non-compliance with legislative or regulatory requirements, including financial reporting requirements; information relating to any illegal or possibly illegal acts, and all facts related thereto; and information regarding all related parties and related party transactions. Failure to provide this information on a timely basis may cause us to delay our report, modify our procedures or even terminate the engagement.
- 12. Management is responsible for adjusting the consolidated financial statements to correct material misstatements and for affirming to us in its representation letter that the effects of any unrecorded audit differences accumulated by us during the current audit and pertaining to the latest period presented are immaterial, both individually and in the aggregate, to the consolidated financial statements taken as a whole.

- 13. As required by Canadian generally accepted auditing standards, we will make specific inquiries of management about the representations contained in the consolidated financial statements. Management is responsible for affirming to us in its representation letter and providing us with information regarding the recognition, measurement and disclosure of specific items, including but not limited to the following:
  - its assessment of the reasonableness of significant assumptions underlying fair value measurements and disclosures in the consolidated financial statements or used to support amounts in the consolidated financial statements;
  - any plans or intentions that may affect the carrying value or classification of assets and liabilities;
  - information relating to the measurement and disclosure of transactions with related parties;
  - an assessment of all areas of measurement uncertainty known to management that are required to be disclosed in accordance with CICA Handbook Section 1508, Measurement Uncertainty;
  - information relating to claims and possible claims, whether or not they have been discussed with the City's legal counsel;
  - information relating to other liabilities and contingent gains or losses, including those associated with guarantees, whether written or oral, under which the City is contingently liable;
  - information on whether the City has satisfactory title to assets, whether liens or encumbrances on assets exist, or whether assets are pledged as collateral;
  - information relating to compliance with aspects of contractual agreements that may affect the consolidated financial statements; and
  - information concerning subsequent events.
- 14. At the conclusion of the audit, we obtain representation letters from certain members of management to confirm significant representations on matters that are directly related to items that are material, either individually or in the aggregate, to the consolidated financial statements; matters that are not directly related to items that are material to the consolidated financial statements but are significant, either individually or in the aggregate to the engagement; and those that are relevant to your judgments or estimates that are material, either individually or in the aggregate, to the consolidated financial statements. The responses to the inquiries of management, the written representations from management and the results of our audit tests comprise the evidential matter we will rely upon in forming an opinion on the consolidated financial statements.

## Fees and Billings

- 15. Our fees are based on our two-year contract extension for external audit services for fiscal years 2008 and 2009 in accordance with the price proposal form approved by City council. Our fees also include the audit of the Toronto Public Library Foundation and the Toronto Zoo Foundation which are not listed in paragraph 18 as their terms and conditions are covered in a separate engagement letter. We will submit our invoices as work progresses and payment of them will be due upon receipt.
- 16. Our estimated fees and schedule of performance are based upon, among other things, our preliminary review of the City's records and the representations City personnel have made to us and are dependent upon the City's personnel providing a reasonable level of assistance. Should our assumptions with respect to these matters be incorrect or should the condition of the records, degree of cooperation, or other

matters beyond our reasonable control require additional commitments by us beyond those upon which our estimated fees are based, we may adjust our fees and planned completion dates. In addition, fees for any special audit-related projects, such as research and/or consultation on special business or financial issues, will be billed separately from the audit fee referred to above and may be the subject of other written agreements supplemental to those in this letter.

#### Other Matters

- 17. You will provide to us copies of the printer's proofs of your annual report prior to publication for our review. Management of the City bears the primary responsibility to ensure the annual report contains no misrepresentations. We will review the report for consistency between the annual consolidated financial statements and other information contained in the report, and to determine if the consolidated financial statements and our report thereon have been accurately reproduced. If we identify any errors or inconsistencies which may impact on the consolidated financial statements, we will advise management and the Audit Committee as appropriate.
- 18. In addition to reporting on the consolidated financial statements of the City, we will also audit and report on the undernoted financial statements. The fee for these services is included in the Council approval as described in part 15 of this letter. Our comments noted above setting out the terms of our engagement as auditors of the City of Toronto also apply to the entities/work listed below:

Toronto Economic Development Corporation Toronto Community Housing Corporation Housing Services Inc. Toronto Parking Authority (including Carpark #161) Police Services Board Special Funds

City of Toronto Sinking Funds
Investment Policy Compliance
City of Toronto Trust Funds
Homes for the Aged Interest Trust Fund

Toronto Board of Health

Various Subsidy Claims:

- > Toronto Public Health
  - Preschool Speech and Language Program
  - Healthy Babies Healthy Children Program
  - AIDS Bureau Program
  - Infant Hearing Program
- > 10 Homes for the Aged
  - Bendale Acres
  - Carefree Lodge

- Castleview Wychwood Towers
- Cummer Lodge
- Fudger House
- Kipling Acres
- Lakeshore Lodge
- Seven Oaks
- True Davidson Acres
- Wesburn Manor
- > Community and Neighbourhood Services "Supportive Housing and Community Support"

Toronto Coach Terminal, Inc.

**Toronto Transit Commission** 

TTC Insurance Company Limited

Metropolitan Toronto Pension Fund

Toronto Fire Department Superannuation and Benefit Funds

Toronto Pension Fund

Toronto Police Benefit Fund

TTC Pension Fund Society

TTC Sick Benefit Association

York Employees Pension and Benefit Funds

Sony Centre for the Performing Arts

Toronto Zoo

Board of Governors of Exhibition Place

Canadian National Exhibition Association

Canadian National Exhibition Foundation

St. Lawrence Centre for the Arts

North York Performing Arts Centre Corporation

Toronto Public Library Board

Toronto Track and Field Centre

- 19. By your signature below, you confirm that the City, through City of Toronto Council, has expressly authorized you to enter into this Agreement with us on the City's behalf, and to bind the City.
- 20. The attached additional Terms and Conditions form an integral part of this engagement letter and govern our respective rights and obligations arising therefrom.

EY appreciates the opportunity to be of assistance to the City. If this Agreement accurately reflects the terms on which the City has agreed to engage EY, please sign below on behalf of the City and return it to Mark Barrett, Ernst & Young LLP, 175 Commerce Valley Drive, Suite 600, Thornhill, ON, L3T 7P6.

Yours very truly,

**Chartered Accountants** 

**Licensed Public Accountants** 

Acknowledged and agreed:

City of Toronto

Acknowledged and agreed this day of November, 2009.

City of Toronto

Name: Jeffrey Griffiths

Title: Auditor General

Name: Cam Weldon

Title: Deputy City Manager and Chief Financial Officer

Name: Ulli S. Watkiss:

Title: City Clerk:

**Ernst & Young LLP** 

**Chartered Accountants** 

**Licensed Public Accountants** 

I/We Have Authority to Bind the Corporation

Authorized by Item AU6.1 adopted by

City of Toronto Council on March 3, 4, & 5, 2008.

**APPROVED AS TO FORM** 

2009 Audit Planning - Toronto Zoo

18

#### Terms and Conditions

Except as otherwise specifically provided in the engagement letter or contract to which these terms and conditions are attached (collectively, the "Agreement") the following additional terms and conditions shall apply. As used herein "EY" refers to the Canadian firm of Ernst & Young LLP. "EY Entities" means EY, all members of the global Ernst & Young network, Ernst & Young Global Limited, and any of their respective affiliates (and "EY Entity" means any one of them).

- 1. **Services** EY shall exercise due professional care and competence in the performance of the services provided pursuant to this Agreement (the "Services") to the reasonable satisfaction of the client's Auditor General and Deputy City Manager and Chief Financial Officer and EY will use all reasonable efforts to complete the performance of the Services within any stipulated time-frames. EY shall not be liable for failures or delays in the performance of Services that arise from causes beyond its control, including the untimely performance by client, its representatives, advisors or agents.
- 2. **Unexpected Events** If changes to the scope or timing of any Services are required because of a change in applicable law or professional standards or events beyond a party's reasonable control, but not involving its fault or negligence (any of which, a "Change"), the parties agree to adjust the fees for, and/or timing of, the Services appropriately and, if necessary, Client will obtain Audit Committee and Council approval of such adjustments. Each party shall be excused from default or delay in the performance of its obligations (other than payment obligations) under this Agreement to the extent caused by a Change.
- 3. Client Data & Information Client will provide, or cause to be provided, to EY in a timely manner complete and accurate data and information ("Client Data") and access to resources as may be reasonably required by EY to perform the Services. EY may disclose Client Data, including personal information, to other EY Entities for the purposes of (i) rendering the Services, (ii) fulfilling EY Entities' professional obligations to manage conflicts of interest and to maintain auditor independence and (iii) implementing standardized performance recording and documentation systems within the global Ernst & Young network. EY Entities or their service providers may process and store Client Data, which may include personal information, outside of Canada.
- 4. **Confidentiality** Subject to the other terms of this Agreement, both Client and EY agree that they will take reasonable steps to maintain the confidentiality of any proprietary or confidential information of the other.

EY shall comply with the Privacy, Security and Confidentiality Terms and Conditions attached as Appendix B to the Request for Proposals No. 9155-03-7140, except that, unless specifically requested by client, (i) EY shall not be encrypting e-mail communications which may contain personal information, and (ii) any personal information in EY's possession shall not be segregated from the rest of its audit working papers. EY shall not at any time before, during or after the completion of the engagement divulge any confidential information communicated to or acquired by EY or disclosed by any of the entities being audited in the course of carrying out the engagement, except

as required by law. No such information shall be used by EY on any other project without prior written approval of the client. The client shall take all reasonable steps to maintain the confidentiality of any of EY's proprietary or confidential information.

- 5. **Privacy** Client confirms to EY that it has obtained any consents that may be required under applicable privacy legislation for any collection, use or disclosure of personal information that is necessary in order for EY to provide the Services. EY shall adhere to applicable privacy legislation when dealing with personal information that was obtained from Client. Personal information is collected, used and disclosed by EY in accordance with EY's privacy policy, which is available at <a href="http://www.ey.com/ca">http://www.ey.com/ca</a>.
- 6. Internet Communications Unless otherwise agreed with Client, EY and other EY Entities may correspond by means of the Internet or other electronic media or provide information to Client in electronic form. There are inherent risks associated with the electronic transmission of information on the Internet or otherwise. EY cannot guarantee the security and integrity of any electronic communications sent or received in relation to this engagement and cannot guarantee that transmissions or other electronic information will be free from infection by viruses or other forms of malicious software.
- 7. **Right to Terminate Services** Subject to any applicable professional standards and legislation, either party may terminate this Agreement, with or without cause, by providing 30 days written notice to the other party. In the event of EY's failure to comply with the terms of this Agreement, client has the right to terminate this Agreement if the failure has not been rectified 15 days after written notice was provided to EY of the failure. In the event of early termination, for whatever reason, Client will be invoiced for time and expenses incurred up to the end of the notice period together with reasonable time and expenses incurred to bring the engagement to a close in a prompt and orderly manner. EY shall also have the right, upon 7 days prior notice, to suspend performance of the Services in the event Client fails to pay any amount required to be paid under this Agreement.
- 8. **Expenses** Client shall reimburse EY for all reasonable expenses incurred in connection with the performance of the Services. The costs of administrative items such as telephone, research material, facsimile, overnight mail, messenger, administrative support, among others will be billed to Client at 11.5% of EY's fees for professional services and are included in our fee. Other major direct costs such as travel, meals, accommodation and other significant expenses will be charged as incurred.
- 9. **Billing & Taxes** Bills including expenses will be rendered on a regular basis as the assignment progresses. Accounts are due when rendered. Interest on overdue accounts is calculated at the rate noted on the invoice commencing 30 days following the date of the invoice. The fees, expenses and other charges payable pursuant to this Agreement do not include taxes or duties. All applicable taxes or duties, whether presently in force or imposed in the future, shall be assumed and paid by Client without deduction from the fees, expenses and charges hereunder.

- 10. **Governing Law** This Agreement shall be governed by and construed in accordance with the laws of the Province of Ontario and the laws of Canada applicable therein, without regard to principles of conflicts of law. The parties hereby irrevocably and unconditionally submit and attorn to the exclusive jurisdiction of the courts of the Province of Ontario in connection with any dispute, claim or other matter arising out of or relating to this Agreement or the Services.
- 11. EY Reports EY retains all copyright and other intellectual property rights in everything created by EY before or during the course of an engagement, including all EY reports, advice or other EY communications of any kind ("EY Reports") and all methodologies, tools, systems, software and working papers created by EY. Any EY Reports are intended solely for the purpose described in the engagement letter or contract to which these terms and conditions are attached. Except as otherwise specifically agreed in such engagement letter or contract Client shall not refer to EY or reproduce, quote or refer to any EY Report (or any portion, summary or abstract thereof) in any document filed or distributed in connection with (i) a purchase or sale of securities or (ii) continuous disclosure obligations under applicable securities laws. EY assumes no duty, obligation or responsibility whatsoever to any third parties that obtain access to an EY Report (i.e. parties other than those to whom an EY Report is addressed). Any services or procedures performed for Client will not be planned or conducted (i) in contemplation of reliance by third parties (ii) with respect to any specific transactions contemplated by third parties or (iii) with respect to the interests or requirements of third parties. Client may not rely on any draft EY Report.

The client will have the full right to use any Reports for their intended purpose, i.e. audit reports provided to client in accordance with the provisions of the *City of Toronto Act, 2006* and in particular with sections 233, 234 and 235 thereof and not prepared for use by third parties, although EY specifically acknowledges and agrees that the audit reports shall be part of the public record which may be inspected by any person.

All working papers and reports will be retained by EY, at its expense, for ten (10) years, unless notified by the Client in writing of the need to extend the retention period.

- 12. **Limitation of Liability** To the fullest extent permitted by law and regardless of whether such liability is based on breach of contract, tort (including negligence), breach of statute, strict liability, failure of essential purpose or otherwise,
  - (a) EY's liability shall be several and not joint and several, solidary or *in solidum* and EY shall only be liable for its proportionate share of any total liability based on degree of fault having regard to the contribution to any loss or damage in question of any other persons responsible and/or liable for such loss and damage;

- (b) in no event shall either party be liable to the other for any consequential, incidental, indirect, punitive or special damages (including loss of profits, data, business or goodwill) in connection with the performance of the Services or otherwise under this Agreement, even if the relevant party has been advised of the likelihood of such damages; and
- (c) in any case the total aggregate liability of EY arising out of or relating to this Agreement or the Services shall be limited to the greater of (i) the total fees paid to EY for the Services and (ii) \$2,000,000. This paragraph (c) shall not limit EY's liability for death, bodily injury, physical damage to tangible property, fraud or willful misconduct of EY.

For the purposes of this section ("Limitation of Liability"), the term EY includes all other EY Entities and any subcontractors, members, shareholders, directors, officers, managers, partners or employees of EY or any other EY Entity.

13. **Insurance** - EY agrees that it shall, at its own expense during the performance of the Services, cause to be maintained a Comprehensive General Liability policy of insurance containing a \$2,000,000.00 per occurrence and in the aggregate limit of coverage, and a Professional Liability and Errors and Omissions policy of insurance containing a \$5,000,000.00 per occurrence and in the aggregate limit of coverage.

In respect of the Comprehensive General Liability coverage, such coverage shall include:

- (i) the client as an additional insured only with respect to liability arising out of the actions of EY;
- (ii) a cross liability/severability of interest clause
- (iii) personal injury liability;
- (iv) broad form contractual liability;
- (v) contingent employer's liability;
- (vi) employer's liability; and
- (vii) non-owned automobile liability.

In respect of Professional Liability and Errors and Omissions coverage, such coverage shall include coverage of each person made available for the performance of Services by EY. EY agrees that it shall, at its own expense, maintain the levels of coverage described above for Two (2) Years subsequent to the completion or other termination of the Services.

If requested by the client to do so, EY will from time to time provide certificates of insurance to the client evidencing such levels of coverage.

EY acknowledges that its insurance policies are subject to deductible amounts, which deductible amounts shall be borne by EY.

- 14. Global Resources EY may use the services of personnel from other EY Entities to assist it in providing the Services. EY shall be solely responsible for the performance of the Services and all of the other liabilities and obligations of EY under this Agreement whether or not performed, in whole or part, by EY, any other EY Entity, or any subcontractor or personnel of any EY Entity. Client and its affiliates or other persons or entities for or in respect of which any of the Services are provided shall have no recourse, and shall bring no claim (whether in contract, tort, or otherwise) against any EY Entity other than EY, or against any subcontractors, members, shareholders, directors, officers, managers, partners or employees of EY or any other EY Entities and any subcontractors, members, shareholders, directors, officers, managers, partners or employees of EY or any other EY Entity shall have the express benefit of this section and shall have the right to rely on and enforce any of its terms.
- 15. **No Application** The preceding sections (*Limitation of Liability*, *Global Resources*) shall not apply to the extent prohibited by applicable law or regulation (including for these purposes applicable rules and interpretations of the US Securities and Exchange Commission relating to auditor independence and any applicable rules or guidance from a provincial Institute/Order of Chartered Accountants having jurisdiction).
- 16. Solicitation & Hiring of EY Personnel EY's independence could be compromised if Client were to hire certain EY personnel. Without the prior written consent of EY, Client shall not solicit for employment or for a position on its Board of Directors, nor hire, any current or former partner or professional employee of any of EY, any affiliate thereof or any other EY Entity, if such partner or professional employee has been involved in the performance of any audit, review, attest or assurance service for or relating to Client at any time since the date of filing of Client's most recent financial statements with the relevant securities regulator(s) or stock exchange(s) (or, if Client has not previously filed such financial statements, since the beginning of the most recent fiscal year to be covered by Client's first such financial statements), or in the 12 months preceding that date.
- 17. **Severability** In the event any provision of this Agreement is determined to be invalid, illegal or unenforceable, in whole or in part, such provision shall be deemed severed from this Agreement to the extent required and the remainder of this Agreement shall remain in full force and effect.
- 18. **Legal Proceedings** In the event EY is requested by Client or is required by government regulation, subpoena, or other legal process to produce documents or personnel as witnesses with respect to the engagement for Client, and provided that EY is not a party to the legal proceedings, Client shall reimburse EY for professional time and expenses, as well as the fees and expenses of counsel, incurred in responding to such requests.

- 19. LLP Status EY is a registered limited liability partnership ("LLP") continued under the laws of the province of Ontario and is registered as an extraprovincial LLP in Quebec and other Canadian provinces. Generally, a partner of an LLP has a degree of limited liability protection in that he or she is not personally liable for any debts, obligations or liabilities of the LLP that arise from the negligence of another partner or any person under that partner's direct supervision or control. As an LLP, EY is required to maintain certain insurance. EY's insurance exceeds the mandatory professional liability insurance requirements established by any provincial Institute/Order of Chartered Accountants.
- 20. **Miscellaneous** EY shall provide all Services as an independent contractor and nothing shall be construed to create a partnership, joint venture or other relationship between EY and Client. Neither party shall have the right, power or authority to obligate or bind the other in any manner. This Agreement shall not be modified except by written agreement signed by the parties. This Agreement may not be assigned in whole or in part by Client without EY's prior written consent, not to be unreasonably withheld. Any terms and provisions of this Agreement that by their nature operate beyond the term or expiry of this Agreement shall survive the termination or expiry of this Agreement, including without limitation those provisions headed *Client Data & Information, Confidentiality, Auditor Oversight, Limitation of Liability, Global Resources, Solicitation & Hiring of EY Personnel,* and Legal Proceedings. This Agreement shall enure to the benefit of and be binding upon the parties and their respective successors and permitted assigns. The provisions of this Agreement shall operate for the benefit of, and may be enforced by, other EY Entities and any subcontractors, members, shareholders, directors, officers, managers, partners or employees of EY or any other EY Entity. This Agreement constitutes the entire agreement between the parties relating to its subject matter and supersedes all prior representations, negotiations and understandings.

Other Relevant Documents - The terms and conditions contained in the Request for Proposals No. 9155-03-7140 and the Proposal by EY in response to R.F.P. No. 9155-03-7140 are incorporated into and form a part of this agreement. In the event of any inconsistency between the terms of the documents which make up this agreement, the following shall be the order of priority of the documents to the extent of any inconsistency:

- 1. The Engagement Letter;
- 2. The Standard Terms and Conditions;
- 3. The Proposal by EY referred to above as amended by the price proposal form dated approved by City council at its meeting held on May 26 and 27, 2008; and
- 4. Request for Proposals No. 9155-03-7140.

ERNST & YOUNG LLP

www.ey.com/ca

© 2008 Ernst & Young LLP A Member of Ernst & Young Global