



To: Board of Management

From: Robin D. Hale  
Chief Operating Officer

Subject: **PRELIMINARY OPERATING RESULTS – JANUARY 2010**

Date: 2010-02-18

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**Summary:**

This report will present the preliminary operating results for the period ending 2010-01-31.

**Recommendations:**

**It is recommended that the Board receive this report for information.**

**Comments/Discussion:**

The attached report on operations shows the preliminary financial results of the Toronto Zoo for the period ending 2010-01-31. It indicates the variance between actual and operating budget in expenditures and revenues. The report is presented as a key summary for expenditures by feature group by program area, and provides a summary of revenues.

The preliminary operating results report provides the Board of Management with the current information on the net expenditure position of the Toronto Zoo.

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R. D. Hale  
Chief Operating Officer

**List of Attachments:**

Schedule I - Preliminary Operating Results for the period ending 2010-01-31



**PRELIMINARY OPERATING RESULTS  
FOR THE PERIOD ENDING 2010-01-31**

FEATURE GROUP CATEGORY	PROGRAM AREA				YTD TOTAL \$	YTD Operating Budget \$	Budget Variance over (under)	
	Conservation, Education & Research \$	Marketing & Communications \$	Operations, Administration & General Mgmt. \$	Revenues & Recoveries \$			%	\$
GROSS EXPENDITURES								
Salaries and Benefits	335,200	152,762	1,295,148		1,783,110	1,791,015	(0.4)	(7,905)
Materials and Supplies	12,587	26,050	270,204		308,841	340,649	(9.3)	(31,808)
Equipment	0	0	2,058		2,058	38,822	(94.7)	(36,764)
Services and Rents	2,354	27,865	13,587		43,806	123,816	(64.6)	(80,010)
Cost of Goods Sold		8,068			8,068	10,922	(26.1)	(2,854)
Food Services		41,555			41,555	52,083	(20.2)	(10,528)
<b>TOTAL GROSS EXPENDITURES</b>	350,141	256,300	1,580,997		2,187,438	2,357,307	(7.2)	(169,869)
REVENUES & RECOVERIES								
User Fees - Admissions				(71,256)	(71,256)	(82,922)	(14.1)	(11,666)
- School Groups				(8,452)	(8,452)	(11,571)	(27.0)	(3,119)
- Parking		0		(10,106)	(10,106)	(11,000)	(8.1)	(894)
Rides & Rentals		(845)			(845)	(1,000)	(15.5)	(155)
Retail Sales		(16,809)			(16,809)	(20,237)	(16.9)	(3,428)
Food Sales		(48,506)			(48,506)	(45,593)	6.4	2,913
Membership Revenue		(65,593)			(65,593)	(100,000)	(34.4)	(34,407)
Other Revenues	(26,859)	(1,256)	(25,006)	0	(53,121)	(102,258)	(48.1)	(49,137)
<b>TOTAL REVENUES &amp; RECOVERIES</b>	(26,859)	(133,009)	(25,006)	(89,814)	(274,688)	(374,581)	(26.7)	(99,893)
<b>NET EXPENDITURES</b>	323,282	123,291	1,555,991	(89,814)	1,912,750	1,982,726	(3.5)	(69,976)