



To: Board of Management

From: Robin D. Hale  
Chief Operating Officer

Subject: **PRELIMINARY OPERATING RESULTS – APRIL 2010**

Date: 2010-05-05

---

**Summary:**

This report will present the 2010 preliminary operating results for the period ending 2010-04-30.

**Recommendations:**

**It is recommended that the Board receive this report for information.**

**Comments/Discussion:**

The attached report on operations shows the preliminary financial results of the Toronto Zoo for the period ending 2010-04-30. It indicates the variance between actual and operating budget in expenditures and revenues. The report is presented as a key summary for expenditures by feature group by program area, and provides a summary of revenues.

The preliminary operating results report provides the Board of Management with the current information on the net expenditure position of the Toronto Zoo.

---

R. D. Hale  
Chief Operating Officer

**List of Attachments:**

Schedule I - Preliminary Operating Results for the period ending 2010-04-30



**PRELIMINARY OPERATING RESULTS  
FOR THE PERIOD ENDING 2010-04-30**

FEATURE GROUP CATEGORY	PROGRAM AREA				YTD TOTAL \$	YTD Operating Budget \$	Budget Variance over (under)	
	Conservation, Education & Research \$	Marketing & Communications \$	Operations, Administration & General Mgmt. \$	Revenues & Recoveries \$			%	\$
<b>GROSS EXPENDITURES</b>								
Salaries and Benefits	1,293,302	680,713	5,109,062		7,083,077	7,153,083	(1.0)	(70,006)
Materials and Supplies	380,258	105,242	1,243,954		1,729,454	1,749,708	(1.2)	(20,254)
Equipment	31,836	11,391	221,427		264,654	393,586	(32.8)	(128,932)
Services and Rents	96,280	304,254	621,683		1,022,217	1,001,602	2.1	20,615
Cost of Goods Sold		149,321			149,321	183,143	(18.5)	(33,822)
Food Services		566,959			566,959	579,275	(2.1)	(12,316)
<b>TOTAL GROSS EXPENDITURES</b>	<b>1,801,676</b>	<b>1,817,880</b>	<b>7,196,126</b>		<b>10,815,682</b>	<b>11,060,397</b>	<b>(2.2)</b>	<b>(244,715)</b>
<b>REVENUES &amp; RECOVERIES</b>								
User Fees - Admissions				(1,500,403)	(1,500,403)	(1,250,039)	20.0	250,364
- School Groups				(319,210)	(319,210)	(411,662)	(22.5)	(92,452)
- Parking				(475,195)	(475,195)	(482,667)	(1.5)	(7,472)
Rides & Rentals		(22,504)			(22,504)	(118,573)	(81.0)	(96,069)
Retail Sales		(316,762)			(316,762)	(363,513)	(12.9)	(46,751)
Food Sales		(640,097)			(640,097)	(610,294)	4.9	29,803
Membership Revenue		(1,085,891)			(1,085,891)	(1,114,098)	(2.5)	(28,207)
Other Revenues	(3,741)	(17,009)	(478,120)	(83,760)	(582,630)	(602,655)	(3.3)	(20,025)
<b>TOTAL REVENUES &amp; RECOVERIES</b>	<b>(3,741)</b>	<b>(2,082,263)</b>	<b>(478,120)</b>	<b>(2,378,568)</b>	<b>(4,942,692)</b>	<b>(4,953,501)</b>	<b>(0.2)</b>	<b>(10,809)</b>
<b>NET EXPENDITURES</b>	<b>1,797,935</b>	<b>(264,383)</b>	<b>6,718,006</b>	<b>(2,378,568)</b>	<b>5,872,990</b>	<b>6,106,896</b>	<b>(3.8)</b>	<b>(233,906)</b>