



Agenda

- Budget Context and Directions
- 2. Executive Summary
 - ✓ Service Review
 - ✓ Efficiencies
 - ✓ Service Level Adjustments
 - ✓ Actions taken to Balance the Budget
- 3. 2012 Operating Budget Overview
- 4. Budget Timelines



Budget Context

The Challenge

- Opening Spending Pressure → \$774 million
- Reliance on one-time revenues needs to end
- Spending has outpaced revenue growth
- Capital financing putting pressure on operating budget

The Solution

- Cut spending through efficiencies and service level adjustments
- Maximize revenue sources
- Moderate impact of capital financing
- Moderate Tax and TTC fare increases

This budget makes significant progress in all areas and moves the City close to the goal of fiscal sustainability



Budget Directions

10% Net Budget Reduction

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Core Service Review

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User Fee Policy & Review

Service Efficiency Studies





Executive Summary



City Services at Work

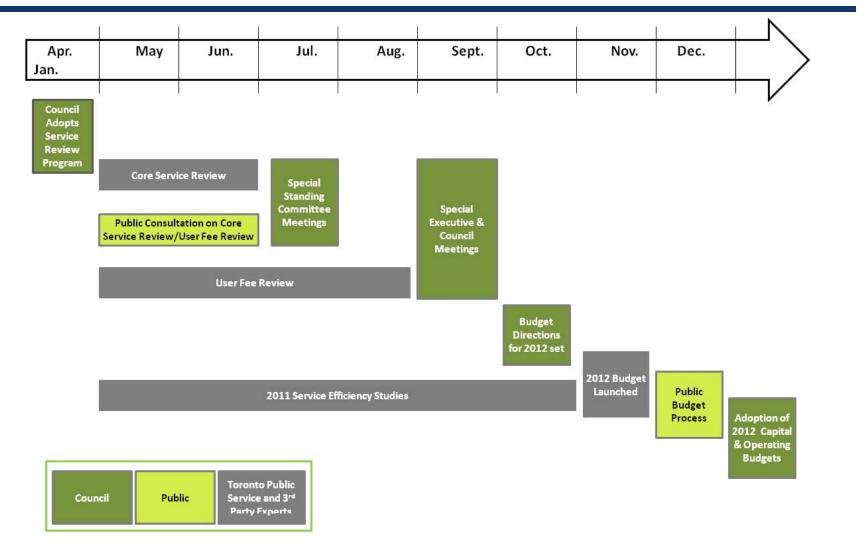
Services provided 24/7

- Solid Waste Collection & Recycling
- Water and Wastewater ①
- Emergency Services
 - Police ①
 - > Fire ①
 - > EMS ①
- Transportation and Transit
 - > TTC ①
 - Roads ①
 - > Sidewalks
- Economic Development
- Libraries
- Parks and Recreation
- Court Services

- Arts, Culture and Heritage
- Bylaw Enforcement and Inspections
- Planning and Development
- Building Permits
- Licensing
- Tourism Promotion
- Social and Health Services
 - > Social Assistance
 - > Homes for the Aged ①
 - Child Care
 - Hostels ①
 - Social Housing ①
 - Public Health
 - > Community Support



Service Review Program



^{*}For details see Council Report Service Review Program, 2012 Budget Process and Multi-year Financial Planning Process



Core Service Review - KPMG Findings

Rankings:

- > 90% of services as core legislated or essential
- > 8% traditional enhance quality of life; contribute to health economy
- > 1% other/discretionary respond to emerging needs and priorities

Assessment:

- > 85% of services are delivered at or below standard
- > 15% are delivered above standard
- Identified opportunities:
 - > 69 to eliminate, divest or reduce services
 - > 119 to conduct further review for future efficiencies



Core Service Review - Financial Impact

- Total estimated savings for all service adjustments and efficiencies identified by KPMG - approximately \$200 to \$300 million
- Estimated savings for 2012:
 - Council approved service eliminations and reductions (\$30 million)
 - > efficiencies being actively considered by staff (\$65 million)
- Capital expenditure reductions as a result of adopting the recommendations in this report could total approximately \$132 million gross in the ten-year capital plan.



Service Efficiency Studies – 2 Year Process

- In progress (per Council authorization in April 2011): Savings expected in 2012 2014
 - Divisions: Solid Waste Management, Transportation, SSHA/AHO, PFR
 - Agencies: Toronto Police Service, Toronto Public Library, TTC
 - Cross-program: Environment & Energy programs, Communications, Fleet, Facilities & Real Estate
- To be undertaken in 2012: Savings expected 2013 2015
 - > Divisions: Fire & EMS, Child Care, Long Term Care Homes, Courts
 - Cross-program: Counter Services, Shared Services, Community Infrastructure



User Fee Policy - Principles

- Charge user fee when a service provides a direct benefit to individuals, identifiable groups or businesses
- Determine full cost of service as the starting point
- Consider waivers and rebates based on criteria such as ability to pay
- Automatic annual inflation adjustment effective Jan. 1 of each year
- Review user fees at least once every 4 years for compliance with policy
- Provide Public Notice period of five working days for new user fees or changes to existing user fees beyond inflation
- City Council also directed staff to update the User Fee Policy using Toronto's adopted Equity Lens and gender and racial equity analysis



Actions Taken to Balance the Budget

	<u>2012</u>	<u>2011</u>
Base Budget Adjustments and Efficiencies Service Adjustments	267 88	57 -
10% =	355	57
Revenues increased:	\	
- economic growth	155	158
- other revenues	94	145
- TTC fare increase - 10 Cents	30	-
- 2.5% property tax increase	57	_
Application of Tax Stabilization Reserve	83	346
	774	706

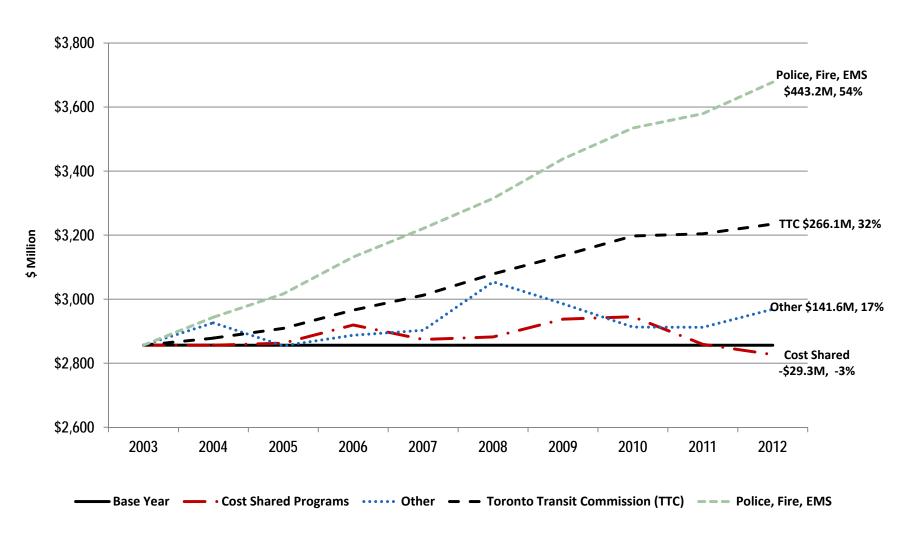


Staffing Impact from 10% Reduction/Target

	2011 Approved	Staff Reduction
	Positions as at	due from 10%
	April 2011	Target
Citizen Centred Services "A"	12,696.6	(479.5)
Citizen Centred Services "B"	6,642.8	(367.3)
Internal Services	2,728.8	(199.1)
City Manager's Office	409.0	(12.0)
Other City Programs	971.8	(33.0)
TOTAL - CITY OPERATIONS	23,449.0	(1,090.9)
Toronto Public Library	1,824.9	(152.5)
Toronto Transit Commission	13,099.0	(324.0)
Toronto Police Services	7,888.0	(372.0)
Other Agencies	3,632.4	(97.6)
TOTAL - AGENCIES	26,444.3	(946.1)
TOTAL LEVY OPERATIONS	49,893.3	(2,037.0)
Toronto Parking Authority	298.7	0.0
Solid Waste Management Services	1,341.7	(254.5)
Toronto Water	1,718.3	(47.0)
TOTAL NON-LEVY OPERATIONS	3,358.7	(301.5)
TOTAL	53,252.0	(2,338.5)



54% of the Growth in Net Expenditures since 1998 is Due to Police, Fire and EMS





Efficiency Savings - Examples

Toronto Transit Commission – Conventional

- Workforce Reductions and Overtime (\$23M)
- Advertising Revenue Increase (\$5M)
- Toronto Public Library
 - Business Process Re-Engineering, Technology, Staffing Structure (\$6.84M)
- Transportation Services
 - Efficiency in Road Repair Service (\$0.997M)
 - Traffic Control Savings (\$1.25M)
 - Consolidate Leaf Collection Activities (0.509M)
- Toronto Police Services Senior Staffing Reorganization (\$3.079M)
- Fire Non-Salary Budget Reductions (\$0.657M)



Efficiency Savings - Examples

- Shelter, Support & Housing Administration
 - Re-negotiated Residual Subsidy Paid to TCHC (\$6M)
 - Staffing and Work Realignment (\$1.215M)
- Toronto Employment & Social Services Technology Automation (\$3.086M)
- Municipal Licensing and Standards
 - Productivity Increase District Enforcement (\$1.436M)
 - Shift Restructuring, Animal Services (0.56M)
- Facilities Management and Real Estate
 - Reduced Utility Costs (\$1.24M)
 - Contracted Services (\$1.774M)
- I.T. Efficiency Savings Desktop and Application Delivery (\$1.55M)
- Fleet Services Consolidation of Functions in Fleet Services & Garage Closures (\$1M)



Efficiency Savings - Examples

- Parks, Forestry & Recreation Merge New Trees & Street Tree Maintenance Program (\$0.981M)
- Toronto Environment Office End of Community Animators Contract (\$0.968M)
- Administrative Staff Reductions
 - City Clerk (\$2.322M)
 - Office of the Treasurer (\$1.579M)
 - Policy, Planning and Administration (\$1.2M)
 - City Managers Office (\$1.043M)
 - Social Development, Finance and Administration (0.536M)
 - > 311 Toronto (\$0.2M)



Service Level Adjustments - Examples

Toronto Transit Commission

- Conventional Service returns to 2004-2005 service levels off-peak; and 2008 peak service standards on bus/streetcar routes (\$14M)
- Wheel Trans. remove exemption from eligibility criteria for ambulatory dialysis patients (\$5M)
- Police Services Defer hiring of 236 Police Officers (\$14.636M)
- Fire Services Defer hiring of 68 Firefighters (\$7.221M)
- Emergency Medical Services Defer Hiring of 36 Paramedics (\$1.11M)
- Toronto Public Library 7% Reduction to Harmonize Open Hours and Library Materials (\$7.327M) – subject to TPL Board Alternatives



Service Level Changes - Examples

- Parks, Forestry & Recreation
 - Off-Peak Hour Reductions at Selected Arenas (\$0.26M) Prime time retained
 - Eliminate Recreational Programming at Selected Shared Use TDSB Schools (\$2.111M)
 - Eliminate Programming at selected TDSB Pools (\$0.979M)
 - Closing 5 of 105 Wading Pools and 2 of 59 Outdoor Pools with Low Usage and high capital cost requirements (\$0.157M)
- Shelter, Support & Housing Administration Non-core, Non-Provincially Mandated Shelter Closures over 2 years (\$1.972M)
 - Birchmount Shelter, Downsview Dells Shelter, and Bellwoods Shelter (97% beds retained)



Service Level Changes - Examples

- Community Partnership & Investment Program Reduced funding (\$4.616M)
- Economic Development & Culture End WinterCity outdoor programming (\$0.46M)
- Transportation Services
 - Harmonized Local Sidewalk Snow Clearing Service Change (\$0.928M)
 - Road Cleaning Service Level Adjustments (\$4.242M)
- Long Term Care Homes & Services Visitor Cafeteria Closures (\$0.612M)
- Children's Service
 - Redirect Subsidy from School Boards to subsidized Parents (\$1.677M)
 - Realign Child Care Service Delivery at Hostels (\$0.82M)



2012 Operating Budget – Enhance Services

 TTC Ridership Growth - 188 Drivers to Meet Increas Ridership of 6 million passengers 	ed \$30M
 Ontario Works – Increased Avg. Caseload by 5,000 	\$11.7M
 Emerald Ash Borer – Tree Abatement 	\$3.6M
Welcome Policy Funding EnhancementProvincial Subsidy to Support	\$1.2M
Full Day Early Learning Kindergarten (FDELK)	\$1.4M
Ontario Summer Games	\$1.3M
 Waterfront Parks 	\$1.2M



2012 Operating Budget Overview



2012 Outlook Spending Pressures

	\$Million
City One-Time Funding	
Prior Year Surplus	346
Reserve Draws	14
Total Unsustainable Balancing Strategies	360
Expenditure Increases	
Cost of Living and Progression Pay	138
Fringe Benefit Liabilities - Contribution Requirements	78
Inflation - Material Supplies and Services	50
Capital Financing	55
Contribution to Reserves - Liabilities	10
Operating Impact of Capital	16
Other Base Change	67
Total Expenditure Increases	414
Outlook Pressure Before Revenue Increases	774



2012 Budget Balancing Strategies – Cost Reduction

Pressure as at Feb 2011	\$ Millions 774
Service Efficiency Savings & Base Budget Changes Fringe Benefits Liabilities - TTC Solvency Relief and	(137)
Contribution Reductions	(54)
Compensation Forecast Reduced	(28)
Debt Service Cost (lower interest rates/monetization)	(36)
Operating Impact of Capital (absorbed or delayed)	(12)
	(267)
Adjusted Pressure after Reduced Costs	507



2012 Budget Balancing Strategies – Revenue Adjustments

Adjusted Expenditure Pressure	507
Revenues from Economic Growth:	
MLTT	(68)
Assessment Growth	(42)
TTC Ridership Increase	(30)
Supplementary Taxes	(15)
Sub-Total	(155)
Other Revenues:	
Provincial Funding Increase	(22)
User Fees Changes	(12)
Hydro Dividends	(15)
Other Revenue	(45)_
Sub-Total	(94)
Total Revenues	(249)
Remaining Pressure before Service Changes, Rate	
Increase, and Tax Stabilization Reserve	<u>258</u>



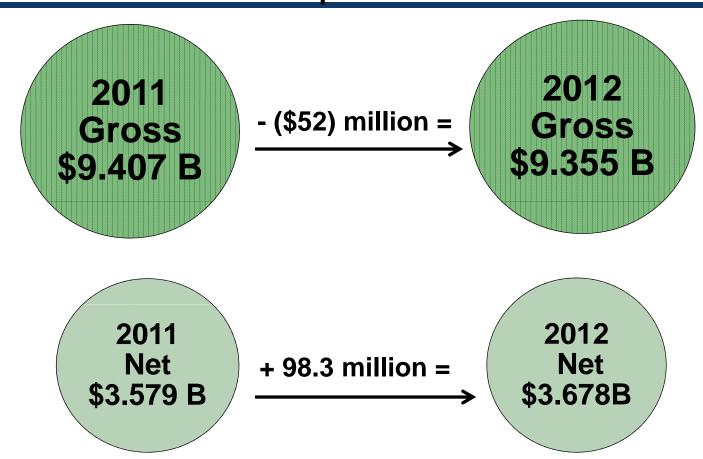
2012 Budget Balancing Strategies

- Service Level Changes, Rate Increases

Remaining Pressure before Service Changes, Rate	
Increase, and Tax Stabilization Reserve	258
Service Level Adjustments	(88)
TTC - 10 Cent Fare Increase	(30)
Property Tax Increase	
(2.5% Residential/ 0.83% Non-Residential)	(57)
Tax Stabilization	(83)
Remaining Pressure	0



2012 Operating Budget Reduction in Gross Expenditures



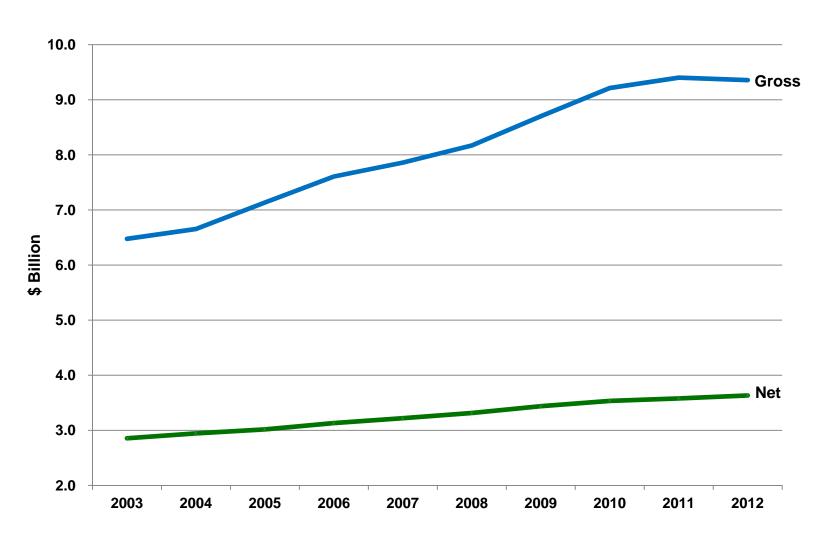
\$98.3M Net Increase - \$41.8M Assessment Increase

= \$56.5M Tax Increase (2.5% Residential & 0.83% Non-Residential)



2003 to 2012 Operating Budget

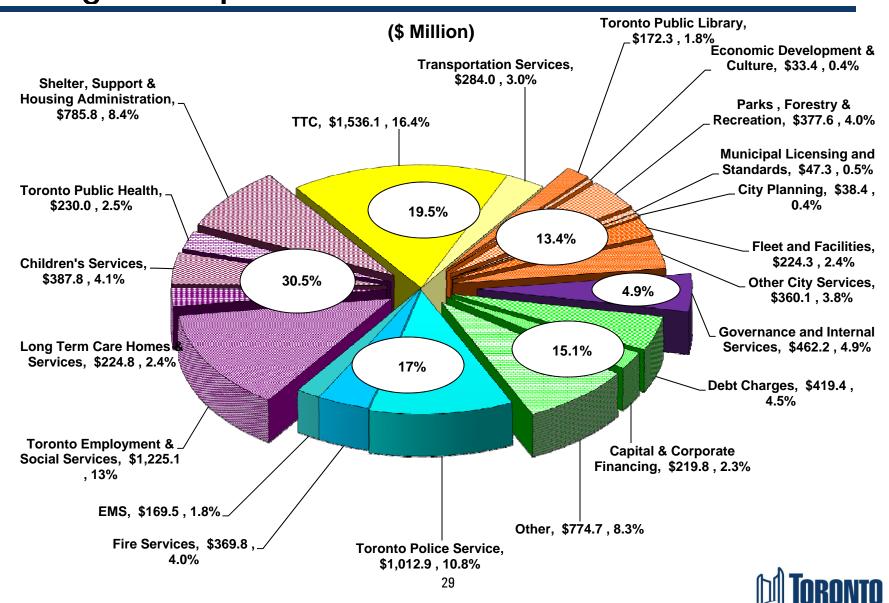
- Expenditures Reduced in 2012





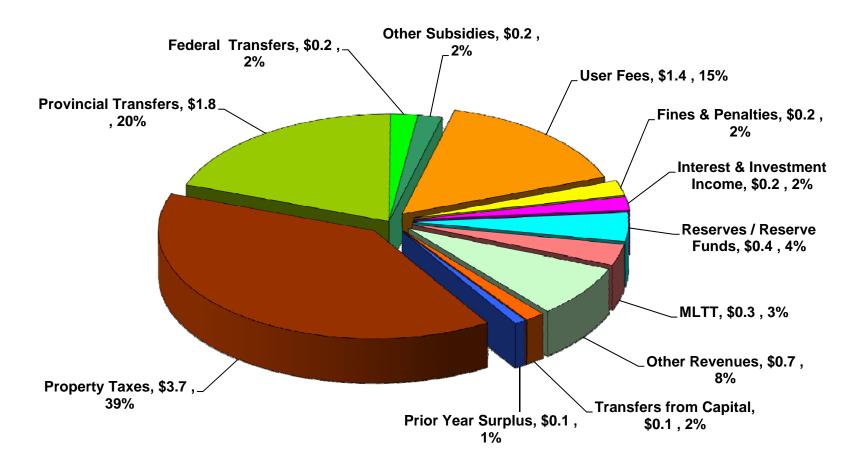
Where the Money Goes:

- Program Expenditures of \$9.355Billion



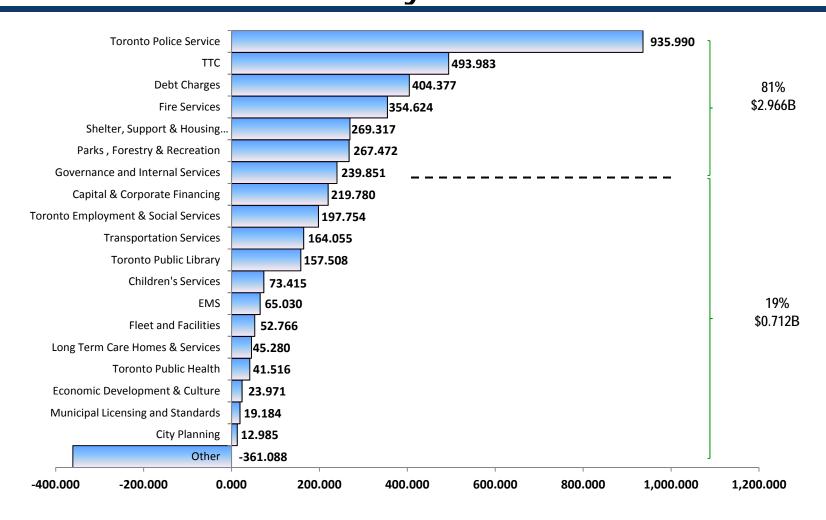
Where the Money Comes From - Program Revenues of \$9.355 Billion

(\$ Billion)





Where the Money Goes - \$3.678 Billion Tax Levy





Staff Rec'd 2012 Tax Supported Program Operating Budget - By Cluster

	20	11	20	12	ı	Change fro Over (U		
(\$000s)	Approved Budget Rec'd Budget		Gross		Net			
	Gross	Net	Gross	Net	\$	%	\$	%
Citizen Centred Services "A"	3,430,039	993,020	3,299,317	951,273	(130,722)	(3.8%)	(41,747)	(4.2%)
Citizen Centred Services "B"	901,878	578,937	883,645	562,122	(18,232)	(2.0%)	(16,815)	(2.9%)
Internal Services	411,081	161,091	411,375	150,996	295	0.1%	(10,094)	(6.3%)
City Manager	44,594	36,810	43,507	35,009	(1,087)	(2.4%)	(1,801)	(4.9%)
Other City Programs	111,926	71,275	110,301	68,288	(1,624)	(1.5%)	(2,986)	(4.2%)
Accountability Offices	6,922	6,922	6,965	6,956	43	0.6%	34	0.5%
Total City Operations	4,906,439	1,848,053	4,755,111	1,774,644	(151,328)	(3.1%)	(73,409)	(4.0%)
Agencies	3,144,220	1,693,797	3,143,580	1,653,736	(639)	(0.0%)	(40,062)	(2.4%)
Corporate Accounts:								
Community Partnership and Investment Program	48,976	47,197	42,581	42,581	(6,396)	(13.1%)	(4,616)	(9.8%)
Capital & Corporate Financing	647,171	609,149	639,178	624,157	(7,992)	(1.2%)	15,008	2.5%
Non-Program Expenditures	649,588	532,130	765,609	604,335	116,021	17.9%	72,205	13.6%
Non-Program Revenues	10,877	(1,150,880)	9,102	(1,021,681)	(1,775)	(16.3%)	129, 199	11.2%
Net Operating Budget	9,407,271	3,579,447	9,355,162	3,677,771	(52,109)	(0.6%)	98,324	2.7%
Assessment Growth - 2012				(41,800)			(41,800)	
Net Operating Budget After Assessment Growth				3,635,971			56,524	1.6%



Staff Rec'd 2012 Tax Supported Program Net Operating Budget - Corporate Accounts

	2011 Approved	2012 Rec'd	_	om 2011 Approved Budget	
(\$000s)	Budget	Budget	\$	%	
Corporate Accounts					
Community Partnership and Investment Program	47,197	42,581	(4,616)	(9.8%)	
Capital & Corporate Financing	609,149	624,157	15,008	2.5%	
Non-Program Expenditures:					
Tax Deficiencies/Write-offs	75,000	67,000	(8,000)	(10.7%)	
Assessment Function (MPAC)	36,600	38,174	1,574	4.3%	
Parking Tag Enforcement & Oper.	56,069	57,817	1,749	3.1%	
Vacancy Rebate Program	23,460	·		(6.2%)	
Street & Expressway Lighting Services	42,519	•		(4.0%)	
Solid Waste Management Services Rebate	182,392	•		0.0%	
Other Corporate Expenditures	116,091	196,133	80,042	68.9%	
	532,130	604,335	72,205	13.6%	
Non-Program Revenues:					
Prior Year Surplus	(345,531)	(83,455)	262,077	75.8%	
Payments in Lieu of Taxes	(91,781)	(92,200)	(419)	(0.5%)	
Municipal Land Transfer Tax	(220,500)	-	(67,500)	(30.6%)	
Interest/Investment Earnings	(105,058)		(8,600)	(8.2%)	
Provincial Revenue	(91,600)		0	0.0%	
Parking Authority Revenues	(44,315)	· ·	0	0.0%	
Parking Tag Enforcement & Oper.	(77,066)		(3,583)	(4.6%)	
Other Corporate Revenues	(175,028)	(197,804)		(13.0%)	
TTC Fare Revenue	0	(30,000)		n/a	
	(1,150,880)	(1,021,681)	129,199	11.2%	
Total Corporate Accounts	37,596	249,391	211,795	563.3%	



Summary

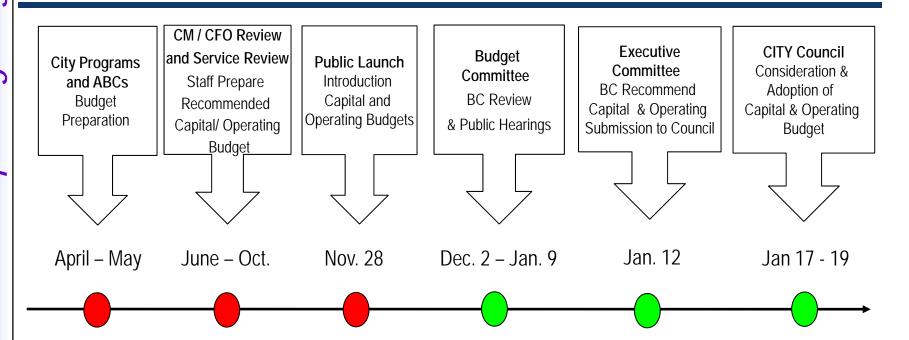
- The 2012 Operating Budget:
 - Major progress made towards fiscal sustainability
 - ✓ "One-time" pressures reduced from \$346 million to \$83 million
 - Limited Service Impacts
 - Modest Tax and TTC Fare Increases
 - Improved Capital Funding



Budget Review And Approval Timelines



2012 Budget Timelines





2012 Budget Timelines

- Public Budget Launch November 28
 - CM / CFO present 2012 Staff Recommended Budget to Budget Committee
- Budget Review Meetings December 2, 5 and 6
 - Deputy CM and Large Agency Presentations
 - Committee members request for additional information / Briefing Notes
- Budget Committee Holds Public Meetings December 7, 8
 - Public Input
- Budget Committee Wrap-up Dec. 9, 13
 - User Fee Report
 - > Final Budget Decisions



2012 Budget Timelines

- Budget Committee Final Review January 9
 - Corporate Capital and Operating Report
 - Core Service and Service Efficiency Study Update
 - Current Value Assessment Update
 - 2013 Outlook & Long Term Fiscal Plan Update
 - > 2011 Q3 Variance Reports
- Executive Committee Review January 12
 - Recommend Capital and Operating Budget to City Council
- Council Review and Approval January 17 19



Budget Committee Review ScheduleFriday, December 2, 2011

- Toronto Police Service & Police Services Board
- Parking Tag Enforcement and Operations
- Internal Services
 - Facilities Management and Real Estate
 - Sustainable Energy Plan
 - Union Station
 - Fleet Services
 - Information & Technology
 - Office of the Chief Financial Officer / Financial Services
 - Office of the Treasurer

- Other City Programs
 - City Manager's Office
 - City Clerk's Office
 - Legal Services
 - City Council
 - Mayor's Office
- Accountability Offices
 - Auditor General's Office
 - Office of the Integrity Commissioner
 - Office of the Lobbyist Registrar
 - Office of the Ombudsman



Budget Committee Review ScheduleMonday, December 5, 2011

- Citizen Centred Services 'A'
 - Affordable Housing Office
 - Children's Services
 - Court Services
 - Economic Development and Culture
 - Emergency Medical Services
 - Long Term Care Homes Services
 - Parks, Forestry & Recreation
 - Shelter, Support & Housing Administration
 - Social Development, Finance & Administration
 - Toronto Employment & Social Services
 - > 311 Toronto

Agencies

- Community Partnership and Investment Program
- Toronto Public Health
- Toronto Public Library
- Association of Community Centres
- Arena Boards of Management
- Yonge-Dundas Square
- Heritage Toronto



Budget Committee Review ScheduleTuesday, December 6, 2011

- Citizen Centred Services 'B'
 - City Planning
 - Waterfront Revitalization Initiative
 - Fire Services
 - Policy Planning, Finance & Administration / TEO
 - Municipal Licensing & Standards
 - Technical Services
 - Toronto Building
 - Transportation Services

- Agencies
 - Toronto Transit Commission
 - Toronto Zoo
 - Exhibition Place
 - Toronto and Region Conservation Authority
 - > Theatres
 - Sony Centre
 - St. Lawrence Centre
 - Toronto Centre for the Arts
 - Toronto Atmospheric Fund













TORONTO











