



STAFF REPORT ACTION REQUIRED

Invest Toronto - Annual General Meeting and Audited Annual Financial Statements 2013

Date:	June 17, 2014
To:	Executive Committee
From:	City Manager
Wards:	All
Reference Number:	

SUMMARY

This report recommends the actions necessary to comply with the requirements of the *Business Corporations Act* (Ontario) for holding the 2013 Annual General Meeting of the shareholder of Invest Toronto Inc. including receipt of its Annual Report and Audited Financial Statements and appointment of the auditor. This report also transmits information from Invest Toronto Inc. to City Council disclosing the compensation of executive officers employed by the corporation in 2013.

RECOMMENDATIONS

The City Manager recommends that:

1. City Council treat the Council meeting at which this report is considered as the 2013 Annual General Meeting of the Shareholder for Invest Toronto Inc. by:
 - a. Receiving the 2013 Annual Report of Invest Toronto Inc. titled "The Road to Success", which includes Audited Financial Statements, Attachment 1 to this report;
 - b. Appointing Pricewaterhouse Coopers LLP, Chartered Accountants, as the Auditor of Invest Toronto Inc. for fiscal year 2014, and authorizing the Board of Directors of Invest Toronto to fix the remuneration of such Auditor; and
 - c. Receiving the report from the Deputy City Manager and Chief Financial Officer, "Invest Toronto Inc. - 2013 Audited Financial Statements", Attachment 2 to this report.

2. City Council forward a copy of the 2013 Annual Report of Invest Toronto Inc. titled "The Road to Success", which includes Audited Financial Statements, Attachment 1 to this report, to the Audit Committee for information.
3. City Council receive the information of Attachment 3 concerning executive compensation disclosure in this report for information.

Financial Impact

There are no financial implications to the City resulting from the implementation of the recommendations in this report.

The Deputy City Manager and Chief Financial Officer has reviewed Invest Toronto Inc.'s 2013 Audited Financial Statements and his summary and comments are contained in Attachment 2 to this report.

DECISION HISTORY

At its meeting on June 11, 12 and 13, 2013, City Council adopted the City Manager's report on Invest Toronto's 2012 Annual General Meeting. Attached to the report were Invest Toronto's Annual Report and a report from the Deputy City Manager and Chief Financial Officer on the Company's Audited Financial Statements ([Invest Toronto - Annual General Meeting and Audited Annual Financial Statements 2012](#)).

At its meeting on July 11, 12 and 13, 2012, City Council required that the Shareholder Directions for all wholly-owned City corporations be amended to require public disclosure to the extent permitted by law of individual executive compensation as part of the annual reporting to the Shareholder and where required obtain consent from the executives for such disclosure ([Executive Compensation 2011 for City Agencies and Corporations](#)).

ISSUE BACKGROUND

Invest Toronto Inc. was incorporated under the *Ontario Business Corporations Act* (OBCA). The City is the sole shareholder. The mission of Invest Toronto is to offer one-on-one consultations to organizations making foreign direct investment decisions, assisting decision makers and site selectors while navigating through the transition process. Its services include: a complimentary concierge service for businesses; facilitation of interactions with sector experts and all three orders of government; and facilitation of business-to-business linkages.

This is Invest Toronto Inc.'s fifth Annual Shareholder's Meeting since incorporation in November 2008.

COMMENTS

In 2013, Invest Toronto connected global business to opportunities in Toronto as the primary business, sales and marketing corporation for the City of Toronto. In its annual report titled "The Road to Success," Invest Toronto reports that it continued to build relationships with existing clients and source new leads in 2013. Invest Toronto promoted Toronto to international businesses during investment missions to strategic markets such as China, India and Europe.

During 2013, the Corporation was involved in bringing twenty three new investments into the City. These investments are anticipated to bring three hundred and thirty six jobs and \$33.7 million in GDP to Toronto by the end of 2014. In 2013, Toronto was also recognized by The Financial Times receiving eight fDi American Cities of the Future awards. Invest Toronto was also acknowledged by Development Counsellors International as the Canadian economic development organization that most effectively markets its metropolitan region.

The Shareholder's review of Invest Toronto's 2013 Audited Financial Statements is set out in the report of the Deputy City Manager and Chief Financial Officer, which is attached to this report as Attachment 2 and which should be considered part of the agenda of the Annual General Meeting.

Invest Toronto Inc. has disclosed information concerning executive compensation for senior staff in Attachment 3 of this report as per request from City Council. The protection of individual privacy is required by the *Municipal Freedom of Information and Protection of Privacy Act* (MFIPPA). Specific compensation data of individual executives is private information under MFIPPA. Invest Toronto Inc. has indicated that current members of the senior management team have consented to the release of the information contained in Attachment 3 in order to enable the City Manager to publically disclose the information on the public agenda. The Corporation has considered the privacy impacts of the disclosure under MFIPPA and has provided assurances to the City that there is no unauthorized release of personal information protected under the legislation.

CONTACT

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SIGNATURE

Joseph P. Pennachetti
City Manager

ATTACHMENTS

Attachment 1: 2013 Annual Report from Invest Toronto Inc. titled "The Road to Success", which includes Audited Financial Statements

Attachment 2: Report of Deputy City Manager and Chief Financial Officer dated June 17, 2014 "Invest Toronto Inc. - 2013 Audited Financial Statements"

Attachment 3: Invest Toronto – 2013 Executive Compensation Disclosure