



## BID COMMITTEE CONTRACT AWARD

**Award of Request for Quotation No. 6037-15-7032 to Flow Kleen Technology Ltd. and PA Catch Basin Cleaning Service Inc. for the provision of all labour, materials, tools and equipment necessary to Clear Storm Water Catch Basins in the City of Toronto.**

<b>Date:</b>	March 23, 2015
<b>To:</b>	Bid Committee
<b>From:</b>	Director, Purchasing and Materials Management
<b>Wards:</b>	All Wards

### RECOMMENDATIONS

The Director of Purchasing and Materials Management recommends that the Bid Committee grant authority to award the following contract:

<b>Call No:</b>	Request for Quotation No. 6037-15-7032
<b>Description:</b>	<p>For the provision of all labour, materials, tools and equipment necessary to Clear Storm Water Catch Basins in the City of Toronto from the date of award to March 31, 2016 with the option to renew the Contract for additional two (2) separate one (1) year periods at the sole discretion of the City and subject to budget approval(s).</p> <p>Should the option(s) be exercised, then the General Manager of Toronto Water, or his designate, will request the Director of the Purchasing and Materials Management Division to process the renewals under the same terms and conditions.</p>
<b>Recommended Bidders:</b>	<ol style="list-style-type: none"> <li>1. Flow Kleen Technology Ltd. (Toronto East York, North York and Etobicoke York Districts)</li> <li>2. PA Catch Basin Cleaning Service Inc. (Scarborough District)</li> </ol>
<b>Contract Award Value:</b>	<p><u>Flow Kleen Technology Ltd.*</u></p> <p><b>Date of award to March 31, 2016</b>                  \$2,160,630.00 net of all applicable taxes and charges                  \$2,441,511.90 including all applicable taxes and charges  <b>\$2,198,657.09 net of HST recoveries</b></p> <p>Option Year 1 – April 1, 2016 to March 31, 2017</p>

\$2,225,448.90 net of all applicable taxes and charges  
\$2,514,757.26 including all applicable taxes and charges  
\$2,264,616.80 net of HST recoveries

Option Year 2 – April 1, 2017 to March 31, 2018  
\$2,292,212.37 net of all applicable taxes and charges  
\$2,590,199.97 including all applicable taxes and charges  
\$2,332,555.30 net of HST recoveries

**The total potential cost to the City including all option years is \$6,795,829.19 net of HST recoveries.** The total potential award including all option years is \$7,546,469.13 including all applicable taxes and charges and \$6,678,291.27 net of all applicable taxes and charges.

Note: \* The actual duration of work is from date of award to December 31, 2015. However, the contract period remains open till March 31, 2016.

PA Catch Basin Cleaning Service Inc.\*

**Date of award to March 31, 2016**  
\$557,950.00 net of all applicable taxes and charges  
\$630,483.50 including all applicable taxes and charges  
**\$567,769.92 net of HST recoveries**

Option Year 1 – April 1, 2016 to March 31, 2017  
\$574,688.50 net of all applicable taxes and charges  
\$649,398.01 including all applicable taxes and charges  
\$584,803.02 net of HST recoveries

Option Year 2 – April 1, 2017 to March 31, 2018  
\$591,929.16 net of all applicable taxes and charges  
\$668,879.95 including all applicable taxes and charges  
\$602,347.11 net of HST recoveries

**The total potential cost to the City including all option years is \$1,754,920.05 net of HST recoveries.** The total potential award including all option years is \$1,948,761.46 including all applicable taxes and charges and \$1,724,567.66 net of all applicable taxes and charges.

Note: \* The actual duration of work is from date of award to December 31, 2015. However, the contract period remains open till March 31, 2016.

Combined: Flow Kleen Technology Ltd. & PA Catch Basin Cleaning Services Inc.

**The grand total potential cost to the City including all option years is \$8,550,749.24 net of HST recoveries.** The total potential award including all option years is \$9,495,230.58 including all applicable taxes and charges and \$8,402,858.92 net of all applicable taxes and charges.

	The above cost calculations for the Option Years reflect an estimated 3% increase in the Consumer Price Index.
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**Financial Impact:**

The total potential contract award identified in this report including all option years is \$9,495,230.58 including all applicable taxes and charges. The total potential cost to the City including all option years is \$8,550,749.24 net of HST recoveries.

Funding in the amount of \$2,766,427.01 is included in the 2015 Approved Operating Budget for Toronto Water (Cost Centre: TW2035; Cost Element: 4424).

Should the City choose to exercise its option to renew for an additional two (2) separate one (1) year periods, then appropriate funding, if needed, will be included in 2016-2017 annual Operating Budget Submissions for Toronto Water.

Note: \* The actual duration of work is from date of award to December 31, 2015. However, the contract period remains open till March 31, 2016.

Funding details/ Cashflow are provided in the table below (all amounts net of HST recoveries):

Period	Cost Centres: TW2035  Cost Element: 4424	Total (net of HST Recoveries)
Date of Award to December 31, 2015	\$2,766,427.01	
January 1 to March 31, 2016	\$0.00	
<i>Total: Contract Period</i>	\$2,766,427.01	\$2,766,427.01
<i>Total: 2015 Budget Year</i>	\$2,766,427.01	
April 1 to December 31, 2016	\$2,849,419.82	
January 1 to March 31, 2017	\$0.00	
<i>Total: Option Year 1</i>	\$2,849,419.82	\$2,849,419.82
<i>Total: 2016 Budget Year</i>	\$2,849,419.82	
April 1 to December 31, 2017	\$2,934,902.41	
January 1 to March 31, 2018	\$0.00	
<i>Total: Option Year 2</i>	\$2,934,902.41	\$2,934,902.41
<i>Total: 2017 Budget Year</i>	\$2,934,902.41	
<b>Grand Total</b>		<b>\$8,550,749.24</b>

## CALL SUMMARY

<b>Ward No:</b>	All Wards	
<b>Call Dates:</b>	Issued: February 3, 2015 Closed: February 18, 2015	
<b># of Addenda Issued:</b>	Two (2)	
<b>Number of Bids: Three (3)</b>	<b>Bidder Names</b>	<b>Bid Total Price (incl. HST)</b>
	<u>Toronto - East York District</u>	
	1. Flow Kleen Technology Ltd.	\$941,414.30
	2. Sub Terrain Direction Drilling Ltd.	\$959,370.00
	<u>North York District</u>	
1. Flow Kleen Technology Ltd.	\$638,280.50	
2. Sub Terrain Direction Drilling Ltd.	\$850,890.00	
<u>Etobicoke-York District</u>		
1. Flow Kleen Technology Ltd.	\$861,817.10	
2. Sub Terrain Direction Drilling Ltd.	\$1,101,750.00	
<u>Scarborough District</u>		
1. PA Catch Basin Cleaning Service Inc.	\$630,483.50	
2. Flow Kleen Technology Ltd.	\$698,317.40	
3. Sub Terrain Direction Drilling Ltd.	\$800,718.00	
<b>Division Contacts</b>	Victor Tryl, P. Eng. Manager, Professional Services Purchasing and Materials Management Telephone: (416) 397-4801 Email: vtryl@toronto.ca	Frank Trinchini Manager, District Contract Services Toronto Water Telephone: (416) 395-6284 Email: ftrinch@toronto.ca

## COMMENTS

For the recommended contract award, the following requirements have been met:

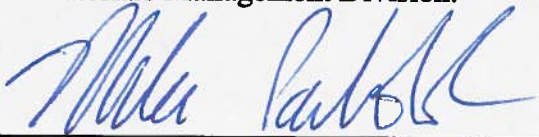
- (a) The firm recommended for award is the lowest bidder meeting specifications or to the highest scoring proponent based on the evaluation criteria included in the call and meeting the requirements of the call;
- (b) the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- (c) the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

- i. for a contract funded by the operating budget, 5 years or less including any option years; or
- ii. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Committee;

- (d) there are no material written objections to the award;
- (e) the call document was advertised on the City's internet website and bids or proposals were opened publicly; and
- (f) the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.



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Michael Pacholok  
Director, Purchasing and Materials Management Division