## TORONTO PAN AM SPORTS CENTRE SUMMARY OF EXPENDITURES BY ACTIVITY For the year 2015

|  |    | s Original Budget<br>2015 | TPASC Bud     | dget 2015  | Vari   | ance 2015 |
|--|----|---------------------------|---------------|------------|--------|-----------|
| FIXED REVENUE:   |    |                           |               |            |        |           |
| Legacy Fund Income:  |    |                           |               |            |        |           |
| Legacy Fund Facility Maintenance Income (capital contribution) |    | 1,500,000                 |               | 1,500,000  |        | -         |
|  |    |                           |               |            |        |           |
| Space Cost Recoveries:   |    |                           |               |            |        |           |
| CSIO   |    | 917,817                   |               | 612,673    |        | (305,143) |
| UTSC - Administration  |    | 47,566                    |               | 52,118     |        | 4,552     |
| UTSC - Student Clubs   |    | 42,261                    |               | 42,261     |        | -         |
| City   |    | 14,651                    |               | 24,612     |        | 9,961     |
| Subtotal, Space Cost Recoveries                                | \$ | 1,022,294                 | \$            | 731,664    | \$     | (290,630) |
| Field of Play Recoveries:                                      |    |                           |               |            |        |           |
| Legacy fund in support for HP                                  |    | 2,576,293                 |               | 2,576,293  |        | _         |
| HP   |    | 802,190                   |               | 500,138    |        | (302,052) |
| UTSC - Administration  |    | 1,765,504                 |               |            |        |           |
|  |    | 3,638,207                 |               | 1,765,504  |        | -         |
| City Subtotal, Field of Play Recoveries                        | \$ |                           | Ċ             | 3,638,207  | \$     |           |
| Jubiolal, Field of Flay Nelloveries                            | Ş  | 8,782,194                 | ې             | 8,480,142  | ş<br>— | (302,052) |
| Start Up   |    |                           |               |            |        |           |
| City   |    |                           |               |            |        |           |
| UTSC   |    |                           |               |            |        |           |
| TOTAL, FIXED INCOME  | \$ | 11,304,488                | \$ :          | 10,711,806 | \$     | (592,682) |
|  |    |                           |               |            |        |           |
| MIXED USE REVENUE:   |    |                           |               |            |        |           |
| Rental Income  |    |                           |               |            |        |           |
| Aquatics Rental  |    | 485,463                   |               | 506,794    |        | 21,331    |
| Field House Rental   |    | 435,500                   |               | 526,452    |        | 90,952    |
| Lockers Rental   |    | 39,495                    |               | 44,472     |        | 4,977     |
| Room Rental  |    | 267,435                   |               | 237,720    |        | (29,715)  |
| Climbing Wall Rental   |    | 30,000                    |               | 30,000     |        | -         |
| Running Track Rental N/A                                       |    | 20,000                    |               | -          |        | (20,000)  |
| Special Events (Swim Meets/Trials)                             |    |                           |               | 20,000     |        | 20,000    |
| Fitness Centre Income  |    |                           |               |            |        | -         |
| Membership Revenues  |    | 1,336,939                 |               | 1,014,400  |        | (322,539) |
| Personal Training Revenue                                      |    | 135,540                   |               | 72,000     |        | (63,540)  |
| Other Fitness Revenues   |    | 90,589                    |               | 78,510     |        | (12,079)  |
| Non Fitness Revenues   |    | 66,750                    |               | -          |        | (66,750)  |
| Drop-In Revenues N/A   |    |                           |               |            |        | -         |
| Subtotal, Rental Income  | \$ | 2,907,712                 | \$            | 2,530,348  | \$     | (377,363) |
| Ancillary Revenue  |    |                           |               |            |        |           |
| Food & Beverage  |    | 120,000                   |               | 1,500,000  |        | 1,380,000 |
| Retail (Licence agreeement for space)                          |    | 50,000                    |               | 70,000     |        | 20,000    |
| Child Minding  |    |                           |               |            |        | -         |
| Office Space Rental  |    | 28,532                    |               | 39,181     |        | 10,649    |
| Parking  |    | 40,000                    |               | 245,922    |        | 205,922   |
| Medicine Clinic  |    | -                         |               |            |        | -         |
| Subtotal, Ancillary Revenue                                    | \$ | 238,532                   | \$            | 1,855,103  | \$     | 1,616,571 |
| Other Revenue  |    |                           |               |            |        |           |
| Sponsorship  |    | 250,000                   |               | 250,000    |        | -         |
| Education Programs (From Year 2 and beyond)                    |    |                           |               |            |        | -         |
| Other Income   |    |                           |               |            |        | -         |
| Subtotal, Other Revenue  | \$ | 250,000                   | \$            | 250,000    | \$     | -         |
|  |    |                           | _ <del></del> |            |        |           |
| External Revenue Required                                      |    |                           |               |            |        |           |
| External Revenue Required  TOTAL, MIXED USE REVENUE            | \$ | 3,396,244                 | \$            | 4,635,451  | \$     | 1,239,207 |

## TORONTO PAN AM SPORTS CENTRE SUMMARY OF EXPENDITURES BY ACTIVITY For the year 2015

|  | Owners ( | C Budget 2015  | Variance 2015 |              |  |
|--|----------|----------------|---------------|--------------|--|
|  |          |                |               |              |  |
| IXED EXPENDITURES:                             |          |                |               |              |  |
| Direct Costs:                                  |          |                |               |              |  |
| Salaries, Wages & Benefits                     |          | 5,449,639      | 5,267,061     | (182,578)    |  |
| Office Supplies                                |          | 88,759         | 88,759        | -            |  |
| General Supplies                               |          | 496,888        | 536,888       | 40,000       |  |
| Equipment and Furniture                        |          | 77,880         | 77,880        | -            |  |
| Repair and Maintenance                         |          | 416,225        | 416,225       | -            |  |
| Telecommunications                             |          | 119,910        | 135,317       | 15,408       |  |
| Services                                       |          | 60,420         | 119,754       | 59,334       |  |
| Other Expenses                                 |          | 203,750        | 203,750       | -            |  |
| Insurance                                      |          | 189,610        | 212,377       | 22,767       |  |
| Fitness Center Expenses                        |          | 207,660        | 158,440       | (49,220)     |  |
| Annual Maintenance Contracts                   |          | 430,179        | 450,179       | 20,000       |  |
| Utilities                                      |          | 1,534,101      | 1,380,146     | (153,955)    |  |
| Contracted Services                            |          | 2,496,225      | 3,039,931     | 543,706      |  |
| Information Technology                         |          | 598,735        | 299,000       | (299,735)    |  |
| Security                                       |          | 563,167        | 394,217       | (168,950)    |  |
| Grounds Services                               |          | 135,565        | 135,565       | -            |  |
| Cleaning (includes Garbage not budgeted)       |          | 953,470        | 810,449       | (143,020)    |  |
| Food & Beverage                                |          | 118,914        | 1,296,000     | 1,177,086    |  |
| Retail (Licence agreeement for space)          |          |                | -             | -            |  |
| Parking  |          | 126,375        | 104,700       | (21,675)     |  |
|  |          |                |               | -            |  |
| LICENCE FEE - UTSC/City                        |          |                | 750,000       | 750,000      |  |
| ubtotal, Direct Costs                          | \$       | 11,771,245 \$  | 12,836,706    | \$ 1,065,461 |  |
|  |          |                |               |              |  |
| TOTAL EXPENDITURES                             | \$       | 11,771,245 \$  | 12,836,706    | \$ 1,065,461 |  |
| NET OPERATING RESULTS BEFORE FACILITY RESERVES | \$       | 2,929,487 \$   | 2,510,552     | \$ (418,935) |  |
| acility Reserves:                              |          |                |               |              |  |
| Major Maintenance Reserve                      |          | 2,840,000      | 2,840,000     | -            |  |
| Capital Replacement Reserves                   |          | 1,100,929      | 1,100,929     | -            |  |
|  |          |                |               |              |  |
| ubtotal, Facility Reserves                     | \$       | 3,940,929 \$   | 3,940,929     | \$ -         |  |
| OTAL EXPENDITURES and FACILITY RESERVES        | \$       | 15,712,174 \$  | 16,777,634    | \$ 1,065,461 |  |
| NET OPERATING RESULTS AFTER FACILITY RESERVES  | \$       | (1,011,442) \$ | (1,430,377)   | \$ (418,935) |  |
| Cumlative Suprlus (Shortfall)                  | _        | (1,011,442)    | (747,879)     | 263,564      |  |