Appendix B Sales & Event Management Activity

EP1.6 Appendix B

Social Media

	October	November	December
Impressions	 Twitter: 82.97K 	Twitter: 56.3K	Twitter: 37.7K
	Facebook: 168.6K	Facebook: 386.1K	Facebook: 67.7K
Number of Posts	Twitter: 76	Twitter: 42	Twitter: 40
	Facebook: 19	Facebook: 22	 Facebook: 15
Growth	Twitter: +30	Twitter: +17	Twitter: +23
	Facebook: +33	Facebook: +24	Facebook: +11

Online News Coverage - # of Hits

	October	November	December
Enercare Centre	429	215	141
Beanfield Centre	125	6	2
Exhibition Place	499	239	55

NOTE: Hits = number stories or articles referencing a particular search term (i.e. Beanfield Centre) that received coverage, including new articles, blog posts, reports, social media, images, etc.

Q2 Sales Performance - # of contracted events booked

	Total # of Events: 57
Meetings/Conventions/Conferences	20
Consumer/Trade Shows	8
Sporting Events/Walks/Marathons	5
Exams/Education	1
Film/TV/Basecamp	1
Festivals	2
Other	20

Appendix B Sales & Event Management Activity

Quarterly Report - Event Summary

Description

October, 2018 - Count: 10

Beanfield Centre - Count: 1

Centennial College: Executive Team Meeting

Enercare Centre - Count: 3

MLSE Marlies Ingress/Egress 2018/2019 Season MLSE Ingress/Egress: Elevation Worship concert

Royal Agricultural Winter Fair 2018

Parking Lots/Outdoor Event Space - Count: 6

MLSE Storage of Platinum Seats due to RAWF 2018

"My Spy" Stunt Rehearsal Canada Soccer Activation MLSE Coca Cola Activation "My Spy" Stunt Rehearsal

MLSE - BMO Field Resod October-November 2018

November, 2018 - Count: 10

All Buildings & Outdoor Space - Count: 1

Pride Marine Yacht Storage

Beanfield Centre - Count: 4

Megaport and Beanfield Event

CNEA Board & Executive Meeting November 2018

ClickDimensions Training Canadian Tire CIO SLT Offsite

Enercare Centre - Count: 2

Tourism Industry Council of Ontario Commercial Film Shoot

CIPO Trademark Exams November 2018

Parking Lots/Outdoor Event Space - Count: 2

MLSE Warner Music activation - Country Day at the Marlies

Holodomor Commemorative 85th Service 2018

Queen Elizabeth Building - Count: 1

24 Hour Interim Respite Site

December, 2018 - Count: 9

Beanfield Centre - Count: 5

CNE All-Staff Retreat

Beanfield Metroconnect : SirtNet: Year-In-Review & Cloud Strategy

Aviva Leader's Summit

Beanfield Metroconnect December CFO Meeting

CNEA Board Meeting December 2018

BMO Field - Count: 1

MLSE - Storage of BMO Field Seating

Enercare Centre - Count: 2

Toronto Police Service Inspections

Toys for Tots Holding Space

Parking Lots/Outdoor Event Space - Count: 1

Horse Drawn Carriage Rides to Andy Kim Christmas Show