## Inclusionary Zoning Jurisdictional Scan, October 2021

|                                                      | San Francisco                                                                                                                                                                                                     | Chicago                                                                                                                                                                                | New York                                                                                                                                                                                                            | Los Angeles<br>County                                                                                                                                                                                                               | Boston                                                                                                                                                                                                  | Vancouver                                                                                                                                                                                                                                        | Montreal                                                                                                                                      |
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| Population<br>Size <sup>12</sup>                     | 881,549                                                                                                                                                                                                           | 2.7 million                                                                                                                                                                            | 8.3 million                                                                                                                                                                                                         | 10 million                                                                                                                                                                                                                          | 692,600                                                                                                                                                                                                 | 631,486                                                                                                                                                                                                                                          | 1.7 million                                                                                                                                   |
| Year Adopted                                         | 2002 (first adopted)<br>2017 (last updated)                                                                                                                                                                       | 2007 (Affordable<br>Requirements<br>Ordinance)<br>2021 (last updated)                                                                                                                  | 1987 (Voluntary<br>Inclusionary Housing<br>– highest density<br>residential districts)<br>2005 (Voluntary<br>Inclusionary Housing<br>– neighbourhood<br>rezonings)<br>2016 (Mandatory<br>Inclusionary<br>Housing)   | 2020 (Inclusionary<br>Housing Ordinance)                                                                                                                                                                                            | 2000 (first adopted)<br>2015 (last updated)                                                                                                                                                             | 1988 (first adopted)<br>2013-2018<br>(Community Plans<br>approved)<br>2018 (Sustainable<br>Large Developments<br>Policy updated)                                                                                                                 | 2005 (Strategy for<br>inclusion of<br>affordable housing)<br>2021<br>(By-law for a diverse<br>Metropolis)                                     |
| Mandatory /<br>Voluntary                             | Mandatory                                                                                                                                                                                                         | Mandatory/ Voluntary                                                                                                                                                                   | Mandatory<br>Began as voluntary<br>policy in 1987                                                                                                                                                                   | Mandatory                                                                                                                                                                                                                           | Mandatory                                                                                                                                                                                               | Mandatory                                                                                                                                                                                                                                        | Mandatory<br>Began as voluntary<br>program in 2005                                                                                            |
| Program<br>Targets<br>AMI = Area<br>Median<br>Income | Rental: 55%, 80%<br>and 110% of AMI<br>Ownership: 80%,<br>105% and 130% AMI<br>55% AMI = \$65,950<br>USD for a family of 3<br>/ \$1,649 for a two-<br>bedroom unit<br>80% AMI = \$95,900<br>USD for a family of 3 | Rental: 60% of AMI<br>Ownership: 100% of<br>AMI<br>60% AMI = \$67,100<br>USD for a family of 3<br>/ \$1,259 for a two-<br>bedroom unit<br>100% AMI = \$83,900<br>USD for a family of 3 | Option 1: 60% of AMI<br>Option 2: 80% of AMI<br>Workforce Option:<br>115% of AMI<br>Deep Affordability<br>Option: 40% of AMI<br>60% AMI = \$64,440<br>USD for a family of 3<br>/ \$1,437 for a two-<br>bedroom unit | Rental: average of<br>40% AMI or 65%<br>AMI or 80% AMI<br>Ownership: average<br>of 135% AMI<br>Target extremely low<br>(30% AMI), very low<br>(50% AMI) lower<br>income (80% AMI) or<br>moderate income<br>(120% AMI)<br>households | Rental: 70% of AMI<br>Ownership: 80% of<br>AMI and 100% of<br>AMI<br>70% AMI = \$67,650<br>USD for a family of 3<br>/ \$1,597 for a two-<br>bedroom unit<br>80% AMI = \$87,000<br>USD for a family of 3 | Social housing:<br>households in core<br>housing need,<br>affordable to<br>incomes below the<br>BC Housing income<br>limits (\$69,000 for a<br>two-bedroom unit)<br>Moderate income<br>housing: households<br>earning \$30,000 -<br>\$80,000 CAD | 10% below market<br>value, as established<br>by an appraiser<br>Or 80% of median<br>market rent if<br>developed under a<br>government program |

 <sup>&</sup>lt;sup>1</sup> Population of U.S. cities based on United States 2019 Census
<sup>2</sup> Population of Canadian cities based on Statistics Canada Census Profile, 2016 Census

|                | San Francisco                                                                                                                                                                                                    | Chicago                                                                                                                                                                                                                                                                                                                                                                                                                                  | New York                                                                                                                                                                                                                                                                                                                                                                         | Los Angeles<br>County                                                                                                                                                                                                            | Boston                                                                                                                                          | Vancouver                                                                                                                                                                                                                                       | Montreal                                                                                                                                          |
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|                | / \$2,398 for a two-<br>bedroom unit<br>110% AMI =<br>\$131,900 USD for a<br>family of 3 / \$3,298<br>for a two-bedroom<br>unit                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                          | 80% AMI = \$85,920<br>USD for a family of 3<br>/ \$1,974 for a two-<br>bedroom unit                                                                                                                                                                                                                                                                                              | 50% AMI =\$50,700<br>USD for a family of 3<br>/ \$870 for a two-<br>bedroom unit<br>80% AMI =\$81,100<br>USD for a family of 3<br>/ \$1,044 for a two-<br>bedroom unit<br>120% AMI = \$86,400<br>USD for a family of 3           | /\$240,800 for a two-<br>bedroom unit<br>100% AMI =<br>\$108,750 USD for a<br>family of 3 /\$314,000<br>for a two-bedroom<br>unit               | /\$1,600 for a two-<br>bedroom unit                                                                                                                                                                                                             |                                                                                                                                                   |
| Unit Set Aside | On-site:<br>18% of units for<br>rental or<br>20% for ownership<br>Small projects:<br>12% of units<br>Off-site/Cash-in-lieu:<br>20-30%<br>Rates increase<br>between 0.5% to<br>1.0% per year from<br>2018 to 2025 | In Downtown,<br>Inclusionary Areas<br>and Community<br>Preservation Areas:<br>Rental:<br>Option 1 - 20% of<br>unit sat average 60%<br>AMI<br>Option 2 - 16% at<br>average 50% AMI<br>Option 3 - 13% at<br>average 40% AMI<br>Option 4 - 10% at<br>average 30% AMI<br>Ownership:<br>Option 1 – 20% of<br>units at average<br>100% AMI<br>Option 2 – 16% at<br>average 80% AMI<br>In low-moderate<br>income areas:<br>Rental: 10% of units | Option 1: 25% of<br>residential floor area<br>at average of 60%<br>AMI<br>Option 2: 30% of<br>residential floor area<br>at average of 80%<br>AMI<br>Workforce<br>Option: 30%of<br>residential floor area<br>at average of 115%<br>AMI<br>Deep<br>Affordability<br>Option: 20% of<br>residential floor area<br>at 40%<br>Offsite: additional 5%<br>affordable housing<br>required | Rental:<br>10% of total units at<br>40% AMI or 15%<br>units at 65% AMI or<br>20% units at 80%<br>AMI<br>Ownership:<br>5%-20% of units at<br>135% AMI<br>depending on<br>submarket area<br>Lower set asides for<br>small projects | Onsite:13% of units<br>Offsite: 15%-18% of<br>units (depending on<br>Zone)<br>Cash-in-lieu: based<br>on 15%-18% of units<br>(depending on Zone) | Sustainable Large<br>Developments<br>Policy: 20% of total<br>residential floor area<br>as social housing<br>and 10% moderate<br>income housing<br>Community Plan<br>Areas: 20%-30% of<br>site's residential floor<br>space as social<br>housing | 10% of GFA in Zone<br>1 or 20% of GFA in<br>Zone 2 or cash<br>contribution if outside<br>Affordable Housing<br>Zones<br>20% for social<br>housing |

|                          | San Francisco                                                                       | Chicago                                                                                                                                                                                                                                              | New York                                                                                                                                                                                             | Los Angeles<br>County                                                                                  | Boston                                                                                           | Vancouver                                                                                                                                                                         | Montreal                                                                                                                                                                                                                                                             |
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|                          |                                                                                     | Ownership: 10% of<br>units at 100% AMI or<br>8% at average 80%<br>AMI                                                                                                                                                                                |                                                                                                                                                                                                      |                                                                                                        |                                                                                                  |                                                                                                                                                                                   |                                                                                                                                                                                                                                                                      |
| Delivery<br>Options      | Onsite<br>Offsite<br>Cash-in-lieu<br>Dedicating land (in<br>some<br>neighbourhoods) | Onsite units<br>Offsite units (new<br>units or convert<br>existing rental units<br>to affordable)<br>Cash-in-lieu<br>(restricted to 50% of<br>contribution)                                                                                          | Onsite units<br>Offsite units<br>Cash-in-lieu for<br>projects less than 25<br>units (2,322 square<br>metres)                                                                                         | Onsite units<br>Offsite units                                                                          | Onsite units<br>Offsite units<br>Cash-in-lieu                                                    | Transfer<br>unencumbered dirt<br>site or air space<br>parcel delivered<br>turnkey to the City to<br>accommodate social<br>housing;<br>Cash-in-lieu in<br>limited<br>circumstances | Affordable housing:<br>Transfer land or a<br>building<br>On-site units<br>Cash-in-lieu<br>Social housing:<br>Sell a building/lot to<br>the city<br>Cash-in-lieu                                                                                                      |
| Affected<br>Developments | Developments<br>needing rezoning<br>and as of-right<br>developments                 | Development<br>projects that receive<br>a zoning change,<br>City land, or financial<br>assistance (e.g. tax<br>increment financing,<br>grants, low income<br>housing tax credits)<br>Inclusionary housing<br>areas updated at<br>least every 5 years | Development in<br>medium and high-<br>density districts when<br>zoning map changes<br>allow substantial new<br>housing or private<br>development<br>applications that<br>increase housing<br>density | Developments<br>located in specified<br>submarkets (e.g.<br>Coastal South LA,<br>Santa Clarita Valley) | Units requiring<br>zoning relief,<br>financed by the City,<br>or built on City<br>owned property | Large sites and<br>development in<br>development in<br>certain Community<br>Plan areas (e.g.<br>Downtown East Side,<br>West End, Cambie<br>Corridor)                              | Residential projects<br>in an Affordable<br>Housing Area (Zone<br>1 and Zone 2) where<br>the Urban<br>Development Plan<br>was amended to<br>increase residential<br>density by at least<br>20%; additional<br>zones will be added<br>as the Urban Plan is<br>amended |
| Threshold Size           | 10 units or more                                                                    | 10 units or more                                                                                                                                                                                                                                     | 10 units or more or<br>greater than 1,161<br>square metres                                                                                                                                           | 5 units or more                                                                                        | 10 units or greater                                                                              | Large sites: land<br>parcels totalling at<br>least 8,000 square<br>metres or containing<br>at least 45,000<br>square metres of<br>new development<br>floor area                   | Affordable housing<br>requirement: no<br>minimum threshold if<br>located in an<br>affordable housing<br>zone; or<br>development<br>proposing >4,500<br>square metres if<br>outside of affordable<br>housing zones                                                    |

|                                | San Francisco                                                                         | Chicago                                                                                                                                               | New York                                                                                                                                                                                          | Los Angeles<br>County                                                                                                                             | Boston                                                                                                                                                                                                                                                      | Vancouver                                                                                                                                                                                                                                                                               | Montreal                                                                                                                                                                                                                                                                                                                                     |
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| Affordability<br>Period        | Perpetuity                                                                            | Rental: 30 years<br>Ownership: 30 years<br>after initial sale, if<br>resold within term<br>affordability period is<br>renewed for another<br>30 years | Permanent                                                                                                                                                                                         | Rental: 55 years or<br>perpetuity<br>Ownership: initial<br>sale is restricted to<br>eligible buyers and<br>requires equity<br>sharing with County | 30 years with right to<br>renew for an<br>additional 20 years                                                                                                                                                                                               | Social housing<br>leased to non-profit<br>housing operators for<br>60 years                                                                                                                                                                                                             | Social housing<br>requirement: >450<br>square metres<br>Options for: no<br>resale restrictions<br>after first purchaser if<br>the initial purchaser's<br>down payment is<br>reduced to less than<br>5%; 30 years for<br>affordable ownership<br>units or 20 years for<br>affordable rental<br>units                                          |
| Number of<br>Units<br>Produced | Over 3,000 as of 2018                                                                 | 1,046 affordable<br>units and \$124<br>million in cash-in-lieu<br>from 2007-2029<br>511 affordable units<br>from 2018-2019                            | Mandatory program:<br>6,000 affordable<br>homes approved and<br>2,100 affordable<br>homes financed from<br>2016-2019<br>Voluntary program:<br>created 9,100<br>affordable homes<br>from 2014-2019 | N/A (adopted in 2020)                                                                                                                             | 2,599 onsite and<br>offsite units<br>completed between<br>2001-2018, of which<br>25% were ownership<br>and 75% rental<br>\$137 million in cash-<br>in-lieu payments<br>received up to 2018,<br>supporting the<br>completion of an<br>additional 1,414 units | From 1988-2001,<br>1,320 units of non-<br>market housing units<br>were built or under<br>development as a<br>result of the 20%<br>policy<br>21 projects approved<br>totalling 1,500 social<br>housing units as of<br>2017 as a result of<br>inclusionary policies<br>in Community Plans | N/A (adopted in<br>2021)<br>Between 2005-2018,<br>the incentive-based<br>strategy secured 101<br>agreements with a<br>potential of 6,560<br>social housing units,<br>financial<br>contributions totalling<br>\$23M for social<br>housing, and 5,800<br>planned affordable<br>units (of which 2,700<br>were built as of<br>December 31, 2018) |
| Measures and<br>Incentives     | Density bonus to<br>comply with state law<br>Local density bonus<br>offered where set | Requirements can be<br>reduced in exchange<br>for units with more<br>bedrooms                                                                         | Subsidies allowed to<br>support more<br>housing                                                                                                                                                   | Eligible for density<br>bonus ordinance<br>(state mandated<br>bonus), incentives,<br>waivers or reductions<br>of development                      | N/A                                                                                                                                                                                                                                                         | City and senior<br>government funding<br>is leveraged to<br>deliver social<br>housing and deepen<br>affordability                                                                                                                                                                       | Construction costs<br>for social housing<br>units subsidized by<br>the City or the<br>government of<br>Québec                                                                                                                                                                                                                                |

|                               | San Francisco                                                                                                                                                                                                                                                                                            | Chicago                                                                                                                                                                                                                                                                                                 | New York                                                                                                                                                                                                                                                                            | Los Angeles<br>County                                                                                                                                                                                                                                                           | Boston                                                                                                                                                                                                                                  | Vancouver                                                                                                                                                                                                                                                                                                                                                                          | Montreal                                                                                                                                                                                                    |
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|                               | aside increased<br>above base rates<br>Local, state, or<br>federal public<br>subsidies may not be<br>used to fund units,<br>except for<br>tax-exempt bonds<br>coupled with 4% low-<br>income housing tax<br>credits                                                                                      | Density increases<br>offered where at<br>least 50% of the<br>affordable units are<br>provided on-site (e.g.<br>maximum floor area<br>ratio may increase by<br>an additional 0.5 to<br>4.0)                                                                                                              |                                                                                                                                                                                                                                                                                     | standards, and<br>parking reductions                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                         | Density bonusing<br>(e.g. in the Cambie<br>Corridor Plan, height<br>increases are<br>permitted from 4<br>storeys up to 18<br>storeys if 20% of the<br>residential floor area<br>is below-market<br>rental or 30% is<br>social housing)<br>100% rental<br>buildings are eligible<br>for Development<br>Cost Levy waivers<br>(as part of a separate<br>Rental Incentives<br>Program) | Additional financial<br>assistance provided<br>by government or<br>municipal programs<br>to deepen<br>affordability                                                                                         |
| Requirements<br>and Standards | Off-site: must be<br>within 1.6km<br>Unit Size: must meet<br>minimum size<br>requirements<br>Unit Mix: 25% two-<br>bedroom or larger,<br>including 10% three-<br>bedroom units<br>Unit Distribution:<br>should be evenly<br>distributed<br>throughout building<br>or throughout<br>building's lower two- | Offsite: must be in<br>TOD zone if<br>triggering<br>development in TOD<br>zone; must be within<br>1.6km if within a<br>community<br>preservation area;<br>each offsite unit must<br>have at least 2<br>bedrooms<br>Unit Mix: comparable<br>to market units<br>Unit Size: may be<br>smaller in aggregate | Off-site: located<br>within same<br>Community District<br>or 800m<br>Unit Mix:<br>50% must be two-<br>bedroom units or<br>greater, 75% must<br>be one-bedroom or<br>greater; must be<br>proportional to<br>market units<br>Unit Size: average<br>size must match<br>average size of | Offsite: location of<br>offsite units restricted<br>Unit Mix: Same<br>number of bedrooms<br>as market units<br>Unit Distribution:<br>reasonably<br>distributed<br>throughout project<br>Design:<br>indistinguishable in<br>appearance and<br>overall quality of<br>construction | Offsite: must be<br>located within 800m<br>Unit Mix: must be<br>consistent with<br>market units<br>Unit Size: must be<br>comparable to<br>market units<br>Distribution: must not<br>be stacked or<br>concentrated on the<br>same floors | Social housing must<br>comply with Housing<br>Design and<br>Technical Standards<br>Unit Mix: target of<br>50% of units with two<br>or more bedrooms<br>(e.g. Cambie<br>Corridor Plan)                                                                                                                                                                                              | Offsite: Affordable<br>requirements must<br>be located within<br>2km or set aside will<br>increase by 2%<br>Unit Mix: 25% of the<br>affordable GFA must<br>be family housing<br>with at least 3<br>bedrooms |

| San Fra                                                 | ancisco                                                           | Chicago                                                                                                                                                                                                                                                                                                | New York                                                                                                                                                                                                                                        | Los Angeles<br>County                                            | Boston                                                  | Vancouver | Montreal |
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| over 12<br>Design:<br>in exteri<br>appeara<br>overall o | comparable<br>ior<br>ance and<br>quality of<br>iction to<br>units | size compared to<br>market units<br>Unit Distribution:<br>must be reasonably<br>dispersed throughout<br>development<br>Design: comparable<br>to market in terms of<br>quality, energy<br>efficiency<br>Residents of AH<br>must have access to<br>the same on-site<br>amenities as market<br>residents. | market units by<br>bedroom type<br>Unit Distribution: IZ<br>units in rental<br>buildings must be<br>distributed through at<br>least 65% of the<br>building's stories<br>Residents cannot be<br>denied access to<br>amenities or<br>common areas | compared to market<br>units<br>Comparable access<br>to amenities | Quality: must be<br>comparable in design<br>and quality |           |          |