Howard Grant

Howard Grant is a senior procurement management professional with an in-depth understanding of business relationship issues in both collaborative public-public partnering and public-private sector contract undertakings.

Howard is a founding partner and President of Partnering and Procurement Inc (PPI). He has assisted public-sector clients at the municipal, provincial and federal level. His pragmatic approach and thorough understanding of public sector procurement policy and procedures has been successfully applied to a significant number of complex, pathfinder procurement initiatives.

At the operational level, he coordinates the provision of PPI's professional and technical expertise, either individually or as an integrated unit, to offer clients the full range of multi-discipline services needed in the planning and assessment stage of any major investment project. This includes risk identification, simulation and analysis of dependencies, business facilitation and dispute resolution, the review of organization and institutional structures, business performance measures, and the application of critical strategic thinking to the development of going forward options. He also has overall responsibility for the development of propriety PPI assessment and selection processes for public sector procurement assignments.

Howard also acts as an independent Fairness Commissioner for oversight and audit of competitive public sector procurement to ensure that fair, open and accountable processes are maintained.

PPI has no active commercial involvement or any conflict of interest with any downstream venture that provides goods or services to its clients. The provision of management consulting services is its sole business interest. Under Howard's leadership, the integrity of PPI's assessment and selection approach and methodology is demonstrated by the successful completion of over 300 projects without any project ever having received a legal challenge or been put to a trade tribunal review by an unsuccessful bidder.