ANDING ANDING ANDIN ANDIN ANDING ANDIN ANDING ANDIN ANDING

OPERATING ANALYST NOTES



Office of the Chief Financial Officer 2015 OPERATING BUDGET OVERVIEW

The Office of the Chief Financial Officer ensures the effective use of the Corporation's financial resources by providing sound financial planning and management and advice; maintaining financial control; developing and implementing effective financial strategies and providing timely, accurate, and efficient services to Divisions, Agencies, Council and the public.

2015 Budget Highlights

The total cost to deliver this service to Toronto residents in 2015 is \$9.446 million as shown below.

	Approved	2015 Rec'd	Chang	e
(In \$000s)	2014 Budget	Budget	\$	%
Gross Expenditures	16,202.5	16,226.5	24.0	0.1%
Gross Revenue	6,756.7	6,780.7	24.0	0.0
Net Expenditures	9,445.8	9,445.8	-	-

The 2015 Recommended Operating Budget for the Office of the Chief Financial Officer provides \$0.306 million to fund pressures arising mainly from inflationary and cost of living increases for staff. Through increased cost recoveries from internal and external sources, the Program was able to offset these pressures achieving 0% change, while maintaining the 2014 level of service.

Contents

Overview & Recommendations

I: 2015–2017 Service Overview and Plan	v 5
II: 2015 Recommended Budget by Service	: 13
III: Issues for Discussion	34
Appendices:	
1. 2014 Performance	41
2. 2015 Recommended Operat Budget by Expenditure	ing
	44

- 3. 2015 Organization Chart 45
- 4. Summary of 2015 Service Changes N/A
- 5. Summary of 2015 New & Enhanced Service Changes 46
- 6. Inflows/Outflows to / from Reserves & Reserve Funds 47
- 7. 2015 User Fee Rate Changes N/A

Contacts

Kenneth Quan

Manager, Financial Planning Tel: (416) 392-8393 E-Mail: kquan2@Toronto.ca

Ron Budhu

Senior Financial Planning Analyst Tel: (416) 397-4559 E-Mail: <u>rbudhu@Toronto.ca</u>

2015 Operating Budget

Fast Facts

The Office of the CFO:

- Manages the City's investment portfolio totalling \$4.6 billion;
- Manages \$1.9 billion in sinking funds and supports the City's pension and trust funds.
- Insures \$15.0 billion worth of property.
- Recommends and provides financial oversight on a \$11.5 billion Operating Budget and a \$31.7 billion 10
 Year Capital Plan
- Maintain the City's fiscal health, by ensuring the debt servicing costs do not exceed 15% of property tax revenues.

Trends

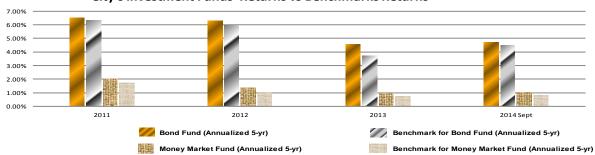
- The City's credit rating, which impacts its cost of borrowing continue to remain stable at AA+.
- Financial Planning will review and draft over 1,700 reports

Our Service Deliverables for 2015

The Office of the Chief Financial Officer provides quality financial and shared services; corporate strategic, financial and risk management expertise; and Corporate Financial Planning, Management, Reporting and Control services to ensure the fiscal sustainability of the City in delivering programs and services to the public.

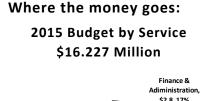
- Deliver a Multi-Year Operating Budget and Plan that sets priorities and is service-based, balanced and sustainable.
- Deliver a 10-Year Capital Budget and Plan within the affordability guidelines of the City that addresses priorities and reduces the backlog of State of Good Repair.
- Process up to 7,000 insurance claims including managing the defense of up to 2,500 legal claims.
- Complete the development charge background study for Scarborough Subway and Portlands, and present revised by-laws for Council consideration and adoption.
- Insure \$15.0 billion worth of property.
- Deliver the first budget for the new term of Council.
- Pilot a Participatory Budget Process in conjunction with the City Manager's office.
- Provide financial advice on an estimated 1,700 reports to Standing Committees and Council.
- Review and revise the Financial Control By-Law.

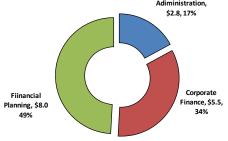
Key Performance Measure-Average Performance of City's Investment Funds

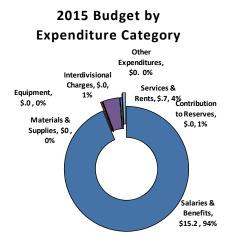


City's Investment Funds' Returns vs Benchmarks Returns

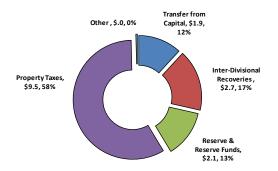
2015 Operating Budget Expenses & Funding







Where the money comes from: 2015 Budget by Funding Source



Our Key Challenges & Priority Actions

- Delivering a Long-Term Financial Plan that provides for sustainable services and reliable infrastructure with modest impacts to tax payers.
- Continuing to streamline and re-engineer service delivery processes that will reduce the cost structure and maximize non-tax revenue sources.
 - The 2015 Recommended Operating Budget includes \$0.099 million to provide additional support for the Shared Services project.
- Addressing capital funding challenges from the rising state-of-good repair backlog and growth demands.
 - Continuing to leverage City assets and establish non-debt strategies to generate funding for unmet capital needs and help offset new debt requirements.
 - The 2015-2024 Recommended Capital Plan includes an additional \$1.6 billion over the 10 year period to address critical capital investments and SOGR backlog.
- Enhancing transparency and accountability of the City budget.
 - Continue implementing service-based and performance focused multi-year planning and budgeting so that residents will know City service costs, service levels and key deliverables.

2015 Operating Budget Highlights

The 2015 Recommended Operating Budget of \$16.227 million net provides funding for:

 Inflationary costs for salaries and benefits (\$0.356 million).

Recommendations

The City Manager and Chief Financial Officer recommend that:

1. City Council approve the 2015 Recommended Operating Budget for the Office of the Chief Financial Officer of \$16.227 million gross, \$9.446 million net, for the following services:

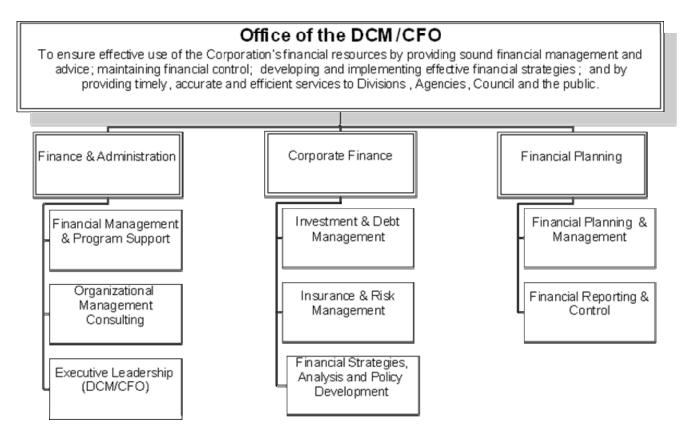
	Gross	Net
<u>Service:</u>	<u>(\$000s)</u>	<u>(\$000s)</u>
Finance & Administration:	2,771.9	2,585.6
Corporate Finance:	5,477.0	1,762.3
Financial Planning:	7,977.6	5,097.9
Total Program Budget	16,226.5	9,445.8

2. City Council approve the 2015 recommended service levels for the Office of the Chief Financial Officer as outlined on pages 16-17, 22-26 and 31 of this report, and associated staff complement of 114 positions.

Part I: 2015 – 2017 Service Overview and Plan

Program Map

The Office of the Chief Financial Officer delivers 3 main services, Finance & Administration, Corporate Finance and Financial Planning as detailed in the following Program Maps:



2015 Service Deliverables

The 2015 Recommended Operating Budget of \$16.227 million gross and \$9.446 million net for the Office of the Chief Financial Officer will fund:

- Recommend a new planning and budgeting process for the City of Toronto that establishes a multiyear plan of Council's priorities with an affordable framework.
- Deliver the first budget for the new term of Council.
- Pilot a Participatory Budget Process in conjunction with the City Manager's office.
- Provide financial advice on and review an estimated 1,700 reports to Standing Committees and Council for financial application.
- Review and revise the Financial Control By-Law.
- Coordinate and manage Internal Services operating and capital budget development that optimizes resources used to deliver services based on sound financial business analysis within corporate guidelines and directions.
- Provide oversight and quality assurance of financial and administrative controls to promote compliance with corporate policies and procedures.

2015 Operating Budget

- Deliver a Multi-Year Operating Budget and Plan that sets priorities and is service-based, balanced and sustainable.
- Deliver a 10-Year Capital Budget and Plan within the affordability guidelines of the City that addresses priorities and reduces the backlog of State of Good Repair.
- Provide consulting, project management and coordination to improve planning and promote continuous improvement within the cycle set by the DCM/CFO.
- Support the City's capital works program by issuing debentures and monetizing assets as necessary.
- Invest the City's funds to ensure that the investment earnings budget is achieved.
- Insure \$15.0 billion worth of property.
- Process up to 7,000 insurance claims including managing the defense of up to 2,500 legal claims.
- Review approximately 350 contract reports for award by Bid Committee and approximately 50 contract reports for award by Council.
- Complete development charge background study for Scarborough Subway and Portlands, and present revised by-law for Council consideration and adoption.
- Develop a policy on purpose built rental incentives.
- Review Municipal Land Transfer Tax policy.
- Review government business enterprises dividend policy.
- Develop a longer term financing strategy for Toronto Water capital projects.
- Update the City's Long Term Financial Plan.
- Provide project analysis, advisory, negotiation and research services for major corporate initiatives and multi-lateral projects – Toronto-York Spadina Subway Extension, Waterfront Revitalization, Pan Am Games, Scarborough Subway and other transportation/transit funding.

	20	14	2015 Recom	mended Operati	ng Budget					tal Change 2017 Plan	
<u>(In \$000s)</u>	Approved Budget	Projected Actual	2015 Rec'd Base	2015 Rec'd New/Enhanced	2015 Rec'd Budget	2015 Rec.d Budget Ap Chang	proved	20:	16	201	17
By Service	\$	\$	\$	\$	\$	\$	%	\$	%	\$	%
Finance & Administration											
Gross Expenditures	2,672.9	2,613.4	2,672.9	99.0	2,771.9	99.0	3.7%	53.7	1.9%	26.5	0.9%
Revenue	87.3	87.3	87.3	99.0	186.3	99.0	113.4%	31.4	16.9%	3.2	1.5%
Net Expenditures	2,585.6	2,526.1	2,585.6		2,585.6			22.3	0.9%	23.3	0.9%
Corporate Finance											
Gross Expenditures	5,217.9	4,863.9	5,407.5	69.5	5,477.0	259.1	5.0%	74.7	1.4%	6.9	0.1%
Revenue	3,455.6	3,153.4	3,645.2	69.5	3,714.7	259.1	7.5%	55.6	1.5%	5.4	0.1%
Net Expenditures	1,762.3	1,710.5	1,762.3		1,762.3			19.1	1.1%	1.5	0.1%
Financial Planning											
Gross Expenditures	8,311.7	7,362.9	7,977.6		7,977.6	(334.1)	(4.0%)	(192.2)	(2.4%)	(1,528.1)	(19.6%)
Revenue	3,213.8	3,047.6	2,879.7		2,879.7	(334.1)	(10.4%)	(306.0)	(10.6%)	(1,601.3)	(62.2%)
Net Expenditures	5,097.9	4,315.3	5,097.9		5,097.9			113.8	2.2%	73.2	1.4%
Total											
Gross Expenditures	16,202.5	14,840.2	16,058.0	168.5	16,226.5	24.0	0.1%	(63.8)	(0.4%)	(1,494.7)	(9.2%)
Revenue	6,756.7	6,288.3	6,612.2	168.5	6,780.7	24.0	0.4%	(219.0)	(3.2%)	(1,592.7)	(24.3%)
Total Net Expenditures	9,445.8	8,551.9	9,445.8		9,445.8			155.2	1.6%	98.0	1.0%
Approved Positions	112.0	106.0	112.0	2.0	114.0	2.0	1.8%			(12.0)	(10.5%)

Table 12015 Recommended Operating Budget and Plan by Service

The Office of the Chief Financial Officer's 2015 Recommended Total Operating Budget is \$16.227 million gross and \$9.446 million net, reflecting 0% increase over the 2014 Approved Net Operating Budget.

- Base pressures of \$0.306 million net were offset by base revenue adjustments of \$0.306 million bringing the 2015 Recommended Base budget to \$9.446 million net or 0% over the 2014 Approved Budget of \$9.446 million net.
- All three services in the Office of the Chief Financial Officer are experiencing inflationary and cost of living increases in salary and benefits totaling \$0.356 million net. The above pressures are reduced by internal and external recoveries to offset these costs.
- New and Enhanced Services recommended in the 2015 Operating Budget include 1 new temporary Policy & Research Analyst position in Finance & Administration to support the Shared Services Project for \$0.099 million gross and \$0 net, funded from the Innovation Reserve Fund and 1 new Senior Investment Analyst in Corporate Finance for \$0.070 million gross and recovered from additional investment income generated and included in the Non-Program Revenue Budget for net \$0 cost to the Program.
- The 2016 and 2017 Plans reflect the inflationary cost increases for progression pay, step and annualization of 2015 new positions. No cost of living allowance is included in 2016 due to 2016 being the year in which the next cycle of collective bargaining begins.

Approval of the 2015 Recommended Operating Budget will result in the Office of the Chief financial Officer increasing its total staff complement by 2 positions from 112 to 114 as highlighted in the table below:

		2015 Budget						
Changes	Finance & Administration	Corporate Finance	Financial Planning	Total	2016	2017		
2014 Approved Opening Complement	19.0	37.0	56.0	112.0	114.0	114.0		
In-year Adjustments								
Adjusted 2014 Staff Complement	19.0	37.0	56.0	112.0	114.0	114.0		
Capital Project Delivery					-	(12.0)		
New / Enhanced Service Requests	1.0	1.0		2.0				
Total	20.0	38.0	56.0	114.0	114.0	102.0		
Pos Change over prior year	1.0	1.0		2.0		12.0		
% Change over prior year	5.3%	2.7%	0.0%	1.8%	0.0%	(10.5%)		

Table 22015 Recommended Total Staff Complement

The Program's total staff complement will increase by 1.8% or 2 complement primarily as a result of the following changes:

- 1 new temporary position required to support the Shared Services Project in Finance & Administration, funded from the Innovation Reserve Fund.
- 1 new position required in Corporate Finance to provide in-depth investment analysis, funded from investment income generated and included in Non-Program.

The 2015 Recommended Operating Budget includes base expenditure pressures of \$0.306 million net, primarily attributable to salary inflationary increases which have offset by \$0.306 net in recommended base revenue adjustments as detailed below:

	2015 Recomm	ended Operat	ing Budget	
(In \$000s)	Finance & Administration	Corporate Finance	Financial Planning	Total Rec'd 2015 Base Budget
Gross Expenditure Changes				
Economic Factors				
Corporate Economic Factors		0.5		0.50
COLA and Progression Pay				
Salary & Fringe Benefits Adjustments	(51.2)	(54.5)	2.8	(102.9)
COLA	51.1	47.6	124.9	223.6
Progression Pay	51.1	49.2	143.2	243.5
Gapping	(1.0)	(1.9)	(5.8)	(8.7)
Other Base Changes				
Changes in Inter-Divisional Charges	(50.0)			(50.0)
Total NET Gross Expenditure Changes		40.9	265.1	306.00
Revenue Changes				
Adjustments to Recovery from Rate Programs			22.8	22.80
Recovery from NonProgram			242.3	242.30
Adjustments to Recovery from Development Charges		9.9		9.90
Adjustments to Recovery from TTC		31.0		31.00
Total NET Revenue Changes		40.9	265.1	306.00
Net Expenditure Changes				0.00

	Table	e 3
Key	Cost	Drivers

Key cost drivers for Office of the Chief Financial Officer are discussed below:

- Common for all 3 Services:
 - Cost of living adjustments of 2.25% applied to all staff, progression pay, gapping, adjustments to salaries to reflect actual rates and associated fringe benefit adjustments result in an increase of \$0.356 million.
- Corporate Finance:
 - Base pressure is reduced by \$0.010 million in increased recoveries from development charges for progression pay increases as approved by Council.
 - \$0.031 million in increased recoveries from the TTC for the time staff will be spending on the development of the Scarborough Subway project.
- Financial Planning:
 - Recoveries of \$0.023 million from Toronto Water and Solid Waste Management are required to offset increased salary and benefit costs of Financial Planning staff assigned to these Programs, to provide the same level of service as in 2014.
 - \$0.242 million in recoveries from Non Program budget required to offset inflationary salaries and benefits costs for Financial Planning staff responsible for capital budgets and funding oversight, to provide the same level of service as in 2014.

toronto.ca/budget 2015

There is no 2015 recommended service change for the Office of the chief Financial Officer as the increased costs are offset by increased recoveries for a net \$0 increase over the 2014 Approved Operating Budget.

	New and Enhanced				Total Re	c'd Service	Changes		Incremental Change				
	Finance & Administration				•	oorate ance	\$	\$	#	2016	6 Plan	an 2017 Plan	
Description (\$000s)	Gross	Net	Gross	Net	Gross	Net	Pos.	Net	Pos.	Net	Pos.		
Enhanced Services Priorities													
Policy & Research Analyst- Shared Services	99.0				99.0		1.0						
Senior Investment Analyst			69.5		69.5		1.0						
-													
Sub-Total	99.0		69.5				2.0						
Total	99.0		69.5		168.5		2.0						

Table 5

2015 Total Recommended New & Enhanced Service Priorities Summary

New recommended enhanced priorities and services representing no increase net are detailed below:

Recommended Enhanced Service Priorities (\$0.099 million gross & \$0.000 million net)

Policy & Research Analyst- Shared Services (\$0.099 million gross and \$0 million net)

 A new temporary Policy & Research Analyst position to provide support for the Shared Services project is recommended beginning April 1st, 2015 at a cost of \$0.099 million gross in 2015 and annualized additional cost of \$0.031 million gross in 2016 will be recovered from the Innovation Reserve Fund at a net \$0 cost.

Senior Investment Analyst (\$0.070 million gross and \$ 0 million net)

 Effective June 1, 2015, a Senior Investment Analyst position is recommended to improve riskadjusted investment earnings, robust management of financial and operational risk and reducing the cost of capital. Funding of \$0.070 million is required in 2015 and an additional \$0.058 million in 2016, which will be recovered from additional investment income generated and included in Non Program for a net \$0 cost.

		2016 - Inc	remental I		2017 - Incremental Increase					
	Gross		Net	%	#	Gross		Net	%	#
Description (\$000s)	Expense	Revenue	Expense	Change	Positions	Expense	Revenue	Expense	Change	Positions
Known Impacts:										
Progression Pay & Salary & Benefits	162.0	6.8	155.2	1.6%		115.7	17.7	98.0	1.0%	
Adjustments	102.0	0.8	155.2	1.0%		115.7	17.7	98.0	1.0%	
Capital Project Delivery	(314.9)	(314.9)				(1,610.4)	(1,610.4)			(12.0)
Annualization	89.1	89.1								
Sub-Total	(63.8)	(219.0)	155.2	1.6%		(1,494.7)	(1,592.7)	98.0	1.0%	(12.0)
Total Incremental Impact	(63.8)	(219.0)	155.2	1.6%		(1,494.7)	(1,592.7)	98.0	1.0%	(12.0)

Table 6								
2016 and 2017 Plan by Program								

Approval of the 2015 Recommended Base Budget for the Office of the Chief Financial Officer will result in a 2016 net incremental increase of \$0.155 million and in 2017 net incremental increase of \$0.098 million respectively to maintain the 2015 service levels.

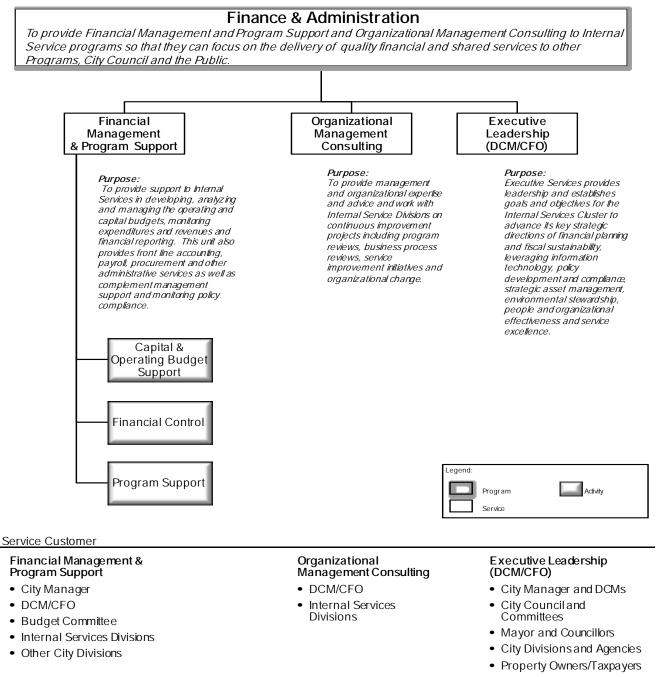
Future year incremental costs are primarily attributable to the following:

Known Impacts

- Progression pay, and benefit increases will result in an increased pressure of \$0.155 million net in 2016 and \$0.098 million net in 2017. Since 2016 is a collective bargaining year, no estimate of costs of living is included.
- Adjustments to salaries and benefits for temporary positions pertaining to capital projects will result in a decrease of \$0.315 million gross and \$0 net in 2016 and \$1.610 million gross and \$0 million net in 2017.
- Annualization of new positions in 2015 will result in increases of \$0.089 million in 2016.

Part II: 2015 Recommended Budget by Service

Finance & Administration

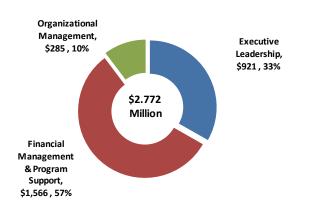


Media

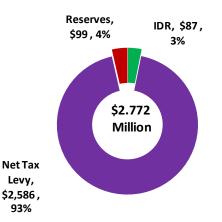
What we do

Provide Financial Management, Program Support and Organizational Management Consulting to Internal Service programs so that they can focus on the delivery of quality financial and shared services to other Programs, City Council and the Public.

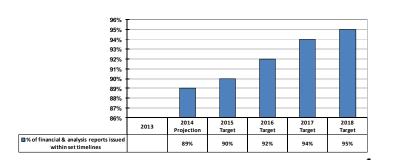
2015 Service Budget by Activity (\$000s)



Service by Funding Source (\$000s)



% of Financial & Analysis Reports Issued within set Timelines



- Tracking of actual data for issuing of financial and analysis reports began in 2014.
- In 2014, Finance & Administration will issue 89% of financial and analysis reports within set timelines.
- Finance & Administration staff will strive for 90% achievement in 2015 towards a goal of 95% in 2018.

2015 Service Levels

Finance & Administration

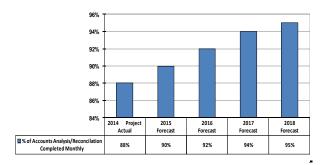
				Approve	d Service Level	s	Recommended		
Туре	Sub-Type	Status	2011	2012	2013	2014	2015		
		Approved							
Capital & Operating Budget Support	Capital Budget	Approved	Capital Bu	dget and 10 Yea a	Capital Budget and 10 Year Plan of Capital Works prepared annually				
	Operating	Approved		Operating Budg	get prepared a	Operating Budget prepared annually			
Financial Control	Management Reports	Approved	Statistics Can		apital Expendi d semi-annual	tures is prepared and Y	Statistics Canada Report on Capital Expenditures is prepared and submitted semi-annually		
		Approved	Consul	tants' expendit	ure report prep	pared annually	Consultants' expenditure report prepared annually		
		Approved				O Compliance and listributed monthly	DPO Activity Report, Blanket Contracts, PO Compliance and Parked Document reports reviewed and distributed monthly		
		Approved	Attendance		Reports prepar nonthly	ed and distributed	Attendance Management Reports prepared and distributed monthly		
	Variance Reports	Approved		perating Varian tics are prepared	-	Cluster Performance ated quarterly	Capital and Operating Variance Reports and Cluster Performance Statistics are prepared and consolidated quarterly		
	Financial Oversight	Approved	accounts	analysis and jou	accounts analysis and journal entries reviewed monthly				
		Approved	Review	and coordinatio comple	Review and coordination of cluster signing authorities completed annually				
	Payroll Reports	Approved				r Distribution and buted bi-weekly	Additional Cost, Bank Balance and Labour Distribution and Overtime Reports prepared and distributed bi- weekly		
Program Support	Accounting	Approved		eimbursements	-	endor accounts and within 3-5 business	Cheque requisitions, goods receipt, new vendor accounts and petty cash reimbursements are processed within 3- 5 business days of receipt		
		Approved	Pcard tra	nsactions are re	viewed and ap	proved monthly	Pcard transactions are reviewed and approved monthly		
		Approved	Rete	ntion of accoun	ting records on	Retention of accounting records on a daily basis			
	Purchasing	Approved	divisional p	ease orders (CRI urchase orders (are processed w	DPO), materia	Contract release orders (CRO), corporate express requisitions, divisional purchase orders (DPO), material stores requisitions are processed within 3-5 business days			
		Approved	Purchase	Purchase requisitions and sole source documentation are processed within 5-10 business days Purchase requisitions and sole sole sole sole sole sole sole sole					
		Approved	Corporate o	alls are manage	Corporate calls are managed within standards established by PMMD				
		Approved	Rete	ntion of purchas	sing records on	a daily basis	Retention of purchasing records on a daily basis		

				Approve	d Service Level	s	Recommended		
Туре	Sub-Type	Status	2011	2012	2013	2014	2015		
	Payroll	Approved	Time and attendance reporting and pay advice distribution are completed bi- weekly						
		Approved	Reimburseme	nt of employee	e expenses are	processed bi-weekly	Reimbursement of employee expenses are processed bi-weekly		
		Approved				data updates are late of notification	Benefit changes and employee payroll data updates are processed within 10 business days from date of notification		
		Approved	Ret	ention of payro	oll records on a	daily basis	Retention of payroll records on a daily basis		
	Organizational Support	Approved	Orga	anizational cha	rts are revised	as required	Organizational charts are revised as required		
		Approved		•	roval (OCA) req 1 10 business da	uests are reviewed ays of receipt	HR Organizational Management eRequests (HOMeR) are reviewed and processed within 10 business days of receipt		
		Approved	Staff requisition requests are reviewed and sent for DCM approval within 5-8 days of receipt						
		Approved	Cluster summ		nces/seminars CM's approval	Cluster summary of Conferences/seminars is compiled annually for DCM's approval			
		Approved		Proj	ect specific		Project specific		

The 2015 Recommended Service Levels are consistent with the approved 2014 Service Levels.

Service Performance

Effectiveness Measure -% of Accounts Analysis/Reconciliation completed monthly



- Tracking of actual data for completed accounts analysis/reconciliation began in 2014.
- In 2014, Finance & Administration will complete 88% of accounts analysis/reconciliation monthly.
- Finance & Administration staff will strive for 90% in 2015 towards a goal of 95% in 2018.

	2014		2	015 Recon	nmended Oper	ating Budge	et					Incremental Change			
	Approved Budget	Base Budget	Rec'd Service Changes	2015 Rec'd Base	Rec'd Base Budget vs. 2014 Budget	% Change	Rec'd New/ Enhanced	2015 Rec'd Budget	2015 Rec'd Bud t vs. 2014 Budg		2016 Plan		2017	Plan	
(\$000s)	\$	\$	\$	\$	\$	%	\$	\$	\$	%	\$	%	\$	%	
GROSS EXP.															
Executive Leadership	824.4	822.1		822.1	(2.3)	(0.3%)	99.0	921.1	96.7	11.7%	48.2	5.2%	21.2	2.2%	
Financial Management & Program Support	1,573.7	1,565.9		1,565.9	(7.8)	(0.5%)		1,565.9	(7.8)	-0.5%	0.5	1.2%	1.2	0.1%	
Organizational Management	274.8	284.9		284.9	10.1	3.7%		284.9	10.1	3.7%	5.0	4.1%	4.1	1.4%	
Total Gross Exp.	2,672.9	2,672.9		2,672.9	0.0	0.0%	99.0	2,771.9	99.0	3.7%	53.7	1.9%	26.5	0.9%	
REVENUE															
Executive Leadership	87.3	87.3		87.3			99.0	186.3	99.0	113.4%	31.4	16.9%	3.2	1.5%	
Financial Management &															
Organizational Management															
Total Revenues	87.3	87.3		87.3			99.0	186.3	99.0	113.4%	31.4	16.9%	3.2	1.5%	
NET EXP.															
Executive Leadership	737.1	734.8		734.8	(2.3)	(0.3%)		734.8	(2.3)	-0.3%	16.8	2.3%	18.0	2.4%	
Financial Management & Program Support	1,573.7	1,565.9		1,565.9	(7.8)	(0.5%)		1,565.9	(7.8)	-0.5%	0.5	0.0%	1.2	0.1%	
Organizational Management Consulting	274.8	284.9		284.9	10.1	3.7%		284.9	10.1	3.7%	5.0	1.8%	4.1	1.4%	
Total Net Exp.	2,585.6	2,585.6		2,585.6	(0.0)	(0.0%)		2,585.6	0.0	0.0%	22.3	0.9%	23.3	0.9%	
Approved Positions	19.0	19.0		19.0			1.0	20.0	1.0	5.3%		0.0%			

Table 72015 Recommended Service Budget by Activity

Finance & Administration provides Financial Management and Program Support and Organizational Management Consulting to Internal Service programs so that they can focus on the delivery of quality financial and shared services to other Programs, City Council and the Public.

The 2015 Recommended Operating Budget for Finance & Administration of \$2.772 million gross and \$2.586 million net is \$0 or 0% over the 2014 Approved Net Budget.

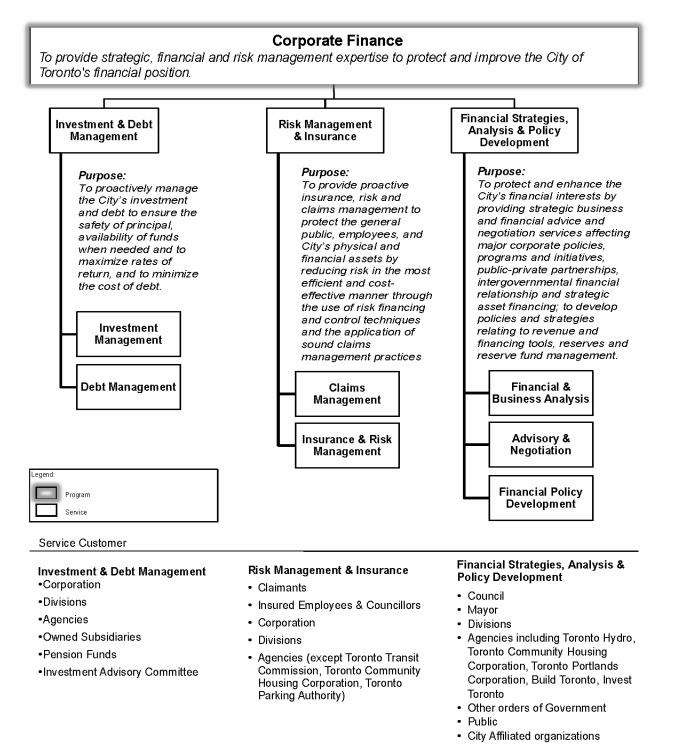
- Base Budget pressures are primarily attributable to salary and benefit increases for COLA, step increases, and progression pay.
 - The contractually obligated increases of 2.25% cost of living allowance, progression pay, step adjustments and maintaining gapping rate common among all activities result in an increase of \$0.050 million in salaries and benefits.
- The base pressures are offset by a reduction in interdivisional charges from Internal Audit of \$0.050 million in Financial Management & Program Support.

New Request

Funding of \$0.099 million gross and \$0 net in 2015, with an additional \$0.031 million gross and \$0 net in 2016 is recommended for a new temporary Policy & Research Analyst position:

- The Policy & Research Analyst position will provide support to the Shared Services project by
 performing research, developing policy and providing advice on various aspects of shared services.
 The position will also assist the subject matter working groups with the assessment and redesign of
 business processes, the development of service level agreements and the creation of governance
 structures under an adopted shared services model.
- Funding for this program will be recovered from the Innovation Reserve Fund at a net \$0 cost to Finance and Administration.

Corporate Finance



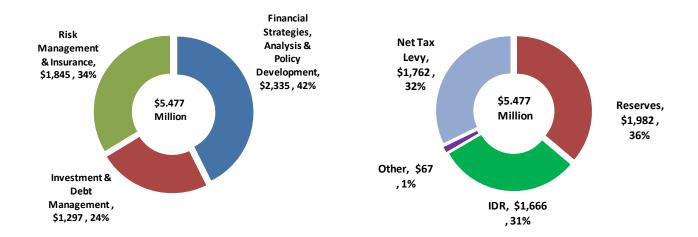
What we do

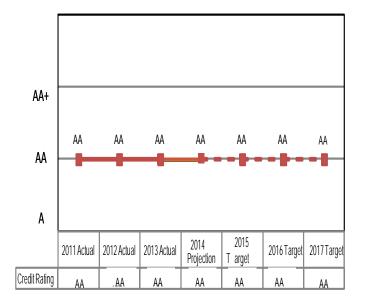
Provide strategic, financial and risk management expertise to protect and improve the City of Toronto's financial position.

toronto.ca/budget 2015

2015 Service Budget by Activity (\$000s)

Service by Funding Source (\$000s)





Credit Rating

- The City's credit rating has maintained a stable outlook during difficult economic times due to:
 - Interest rate spreads remain stable in relation to the underlying Province of Ontario bonds and in relation to other municipalities.
 - The City has strong credit ratings of AA+ from Moody's, and AA from Standard and Poor's and DBRS. These ratings are based on Toronto's wealthy and diversified economy, low debt burden, very positive liquidity and positive financial management.
- These excellent ratings reflect the expectation that the City's economy will continue to generate taxable assessment growth.

2015 Service Levels

Corporate Finance

				Approved	Service Levels		Recommended
Activity	Туре	Sub-Type	2011	2012	2013	2014	2015
Investment Management	Money Market Funds			e invested in either th essment of the durati		bond funds based on restments should be	Available funds are invested in either the money market or bond funds based on management's assessment of the duration for which the investments should be held
	Sinking Funds			e invested in either th essment of the durati		bond funds based on restments should be	Available funds are invested in either the money market or bond funds based on management's assessment of the duration for which the investments should be held
	Bond Funds			e invested in either th essment of the durati	•	bond funds based on estments should be	Available funds are invested in either the money market or bond funds based on management's assessment of the duration for which the investments should be held
	City Owned Subsidiaries		Government Busine Invest Toronto, Bui Corp, Toronto Hydr Authority) as repo	ght/review of financ ess Enterprises (Toro Id Toronto, Toronto (o Corporation, and T rted in financial stat d implemented throu	nto Portland Corp., Community Housing Foronto Parking ements and	review of City	Shareholder oversight review of City Government Business Enterprises. Summaries of quarterly statements and subsidiary statements as available to CFO; Business Plans to CFO & CMO; Annual Financial Statements as attachment to CMO annual shareholder reports.
	Investment strategy for owned subsidiaries		Asset monetization strategy review	Enwave Energy Corp sale process	Asset monetization	strategy review	Asset monetization strategy review
Debt Management	Debentures			ssuings spreads cha Credit ratings are g	Interest rates and issuings spreads change on a daily basis based on capital market conditions. Credit ratings are generally assessed and issued once per year		
	Loans					N/A in 2014	none
Th OI at	Third party loan or line of credit agreements executed		Financial performa organizations is as annually, but more information is ava identified	sessed at least	Work with Facilities and programs to update energy finance policies in respect of Sustainable Energy Funds and internal (recoverable) loans for positive present value projects.	Provide corporate oversight	Provide corporate oversight
	Debt strategy for owned subsidiaries			resolved in a timely manner and effort required is directly related to complexity of issue being resolved	into updating of shareholder directions for THC and TCHC; develop and get Council approval of dividend	into updating of shareholders directions for THC and TCHC; develop and get Council approval of dividend policies for BT and	Develop and get Council approval of dividend policies for BT and TPLC.

				Approved	Recommended					
Activity	Туре	Sub-Type	2011	2012	2013	2014	2015			
	Credit Rating					Maintain existing credit ratings from the three credit rating agencies with the possibility of increasing the rating.	Maintain existing credit ratings from the three credit rating agencies with the possibility of increasing the rating.			
	Investor Relations					Attend 3 investor conferences, give presentations and meet upon request with investors.	Attend 3 investor conferences, give presentations and meet upon request wit investors.			
Claims Management	Claims Management – General Liability			s is often outside of ing can range from several years where	City Clerk's Office v Canada Post. City o reports to adjuster	divisions return claim within 30 days of	Claimants acknowledged upon receipt by City Clerk's Office via return email or Canada Post. City divisions return claim reports to adjuster within 30 days of receipt of request. Claim resolution timing is variable.			
	Claims Management – Other Coverage		City control and tim	s is often outside of ing can range from several years where	City Clerk's Office v Canada Post. City o reports to adjuster	divisions return claim within 30 days of	Claimants acknowledged upon receipt by City Clerk's Office via return email or Canada Post. City divisions return claim reports to adjuster within 30 days of receipt of request. Claim resolution timing is variable.			
Claims Management	Insurance ~ Risk Financing – insurance policies, self insured funding		internally funded le	vels. Deductible lev cy coverages are sec		and supplements City Council and the urance markets and	Coverage through external insurers is contracted annually and supplements internally funded levels. Deductible levels are approved by City Council and the upside limit of policy coverages are secured through the insurance markets and approved by Council.			
	Insurance ~ Insurance Consulting		In	accordance with ea	ch contract being re	viewed	In accordance with each contract being reviewed			
Ir Pi Bi Ri Ca Ri N St	Insurance ~ Performance Bonds		li	n accordance with e	In accordance with each issue being reviewed					
	Risk Management ~ Consultation and Advice		h	n accordance with e	In accordance with each issue being reviewed					
	Risk Management ~ Strategies and Policies		I	n accordance with e	In accordance with each issue being reviewed					
	Risk Management ~ Letters of Credit		In	accordance with ea	In accordance with each security being reviewed					
Financial and Business Analysis	Business Analysis ~ Major purchases and contract review	Cost sharing, fiscal arrangements	reviewed at the leve	l of detail required	r most documents. E based on its size and shed in consultation	complexity.	Comments provided within 48 hours for most documents. Each document is reviewed at the level of detail required based on its size and complexity. Turnaround times are generally established in consultation with the client divisions			
	Business Analysis ~ Revenue and economic competitiveness	Revenue sharing	Reports prepared in Council Committee			City's business cluding consideration /ater rates, and other	Ongoing review of City's business competitiveness, including consideration of property taxes, water rates, and other fees and charges.			

2015 Operating Budget

				Approved	Service Levels	1	Recommended				
Activity	Туре	Sub-Type	2011	2012	2013	2014	2015				
	Business Analysis ~ RFP/RFQ evaluation			In accordance with	each bid being revie	wed	In accordance with each bid being reviewed				
	Major City- Building Initiatives		Delivered within r	negotiated timelines 1	00% of Time	Reports and presentations prepared in accordance with Council Committee deadlines and the timing of the budget process	Reports and presentations prepared in accordance with Council Committee deadlines and the timing of the budget process				
	Public-Private partnerships			screening for applicated and optimizing and optimizing and optimizing and optimizing and optimizing and a second		-	Lead/support P3 screening for Federal P3 funding on time minimizing capital costs and optimizing Federal contributions potentially solid waste, transportation infrastructure				
	Asset Optimizing and Financing		Delivered within r	negotiated timelines 1	100% of Time		Delivered within negoitated timelines 100% of time				
	Real Estate/ Land Development Transactions		Delivered within r	negotiated timelines 1	.00% of Time	Responses are concluded as quickly as possible taking into consideration the nature of the request and time involved, along with the consideration of other priorities	Responses are concluded as quickly as possible taking into consideration the nature of the request and time involved, along with the consideration of other priorities				
Advisory and Negotiation	Financial Advisory/Strateg y ~ Long Term financial planning	Funding programs		entations prepared in e deadlines and the t		Monitor and provide support for funding arrangements for social housing funding and transit	Monitor and provide support for funding arrangements for social housing funding and transit. Update the City's Long Term Financial Plan				
	Financial Advisory/Strateg y ~ Project Management and Capital Financing				Analysis completed and reports prepared and signed by Committee deadline in accordance with budget process	Analysis completed and reports prepared and signed by Committee deadline in accordance with budget process					
	Financial Advisory/Strateg y~finance analysis and advice		Delivered within r	negotiated timelines 1	Delivered within negoitated timelines 100% of time						
	Financial Advisory/Strateg y ~ Negotiating Intergovernment al financing agreements					Analysis completed and reports prepared and signed by Committee deadline in accordance with budget process	Analysis completed and reports prepared and signed by Committee deadline in accordance with budget process				
	Financial Advisory/Strateg y ~ Monitoring, compliance review and administration of intergovernment al funding agreements	Advisory/Strateg r ~ Monitoring, compliance eview and dministration of ntergovernment Il funding		eporting and other ach agreement	Monitor and provide support for influencing and adapting to legislative changes related to Provincial Municipal Financial Service Delivery Review (PMFSDR) uploads and other funding arrangements (gas tax, etc.)	Committee deadline in	Analysis completed and reports prepared and signed by Committee deadline in accordance with budget process				

2015 Operating Budget

Office of the Chief Financial Officer

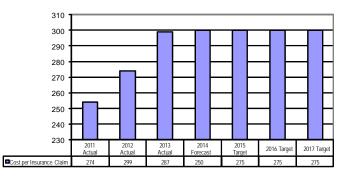
				Approved	Service Levels		Recommended
Activity	Туре	Sub-Type	2011	2012	2013	2014	2015
	Financial Advisory/Strateg y ~ Review of financial implications and opportunities re regulatory and legislative amendments		Monitor and provide s changes related to Cit Government Business	y of Toronto Act, e		Monitor and work with Solid Waste Management to review the rates and their implications as necessary. Monitor and provide support for influencing and adapting to legislative changes related to Build Toronto regulations, social housing funding and Metrolinx allocation of revenues	Monitor and work with Solid Waste Management to review the rates and their implications as necessary. Monitor and provide support for influencing and adapting to legislative changes related to Build Toronto regulations, social housing funding and Metrolinx allocation of revenues
Financial Policy Development	Financial Policy ~ City of Toronto Act Taxes		Service levels depende report required, e.g. Co request certain policy specified deadlines	ouncil may	Part X tax authoriti	egard to application of es re bag fee, MLTT, and isit funding initiatives.	Provide advice on regard to application of Part X tax authorities re bag fee, MLTT, and new Metrolinx/transit funding initiatives.
	Financial Policy ~ Municipal Land Transfer Tax		Monitor situation and Tax administration an		as required for Mun	icipal Land Transfer	Monitor situation and provide support as required for Municipal Land Transfer Tax administration and policy changes
	Financial Policy ~ Property tax		Reported to Committee with their deadlines a conjunction with budg law is required to be a Council, per City of To	nd in get process.By- approved by City	On going review of Property policy.	On going review of Property policy.	On going review of Property policy.
	Financial Policy ~ Water rate	Investment financial oversight	Analysis completed ar prepared and signed b deadline in accordanc process	oy Committee		City's business cluding consideration vater rates, and other	Ongoing review of City's business competitiveness, including consideration of property taxes, water rates, and other fees and charges.
	Financial Policy ~ Garbage Rate	Public private partnerships	Analysis completed ar prepared and signed b deadline in accordanc process	oy Committee	Monitor and work with Solid Waste Management to review the rates and their implications as necessary.	Provide assistance and advice to internal and external clients on timely basis 100% of the time	Provide assistance and advice to internal and external clients on timely basis 100% of the time
	Financial Policy ~ Capital financing	Right of way contributions	Report submitted as p approval process to s authority for borrowir	eek Council	Monitor telecomm right of way legal initiatives in regard to charging for access to City rights of way.	Reviews and recommendations provided in accordance with budget process guidelines 100% of the time	Reviews and recommendations provided in accordance with budget process guidelines 100% of the time
	Financial Policy ~ Reserve Funding		As required for each n with Committee sched			As required for each new reserve fund and in accordance with Committee schedules and deadlines	As required for each new reserve fund and in accordance with Committee schedules and deadlines
	Intergovernment al funding, cost allocation and legislative frameworks					Meeting agenda closing deadlines 100% of the time	Meeting agenda closing deadlines 100% of the time
	Development Financine					Delivered within negotiated timelines 100% of the time	Delivered within negotiated timelines 100% of the time

				Approved	Service Levels		Recommended
Activity	Туре	Sub-Type	2011	2012	2013	2014	2015
	Development Charge By-law	Background Study & By-law	Reviewed and upda (scheduled 2012-13 the by-law in the in	3); amendments to	Bring forward updated City wide background study and revised by-law for Council consideration and adoption.	Bring forward area specific background study and revised by- law for Scarborough transit and port lands area	Bring forward area specific background study and revised by-law for Scarborough transit and port lands area
		Administration & Implementation	Provide assistance clients on timely 10	and advice to interr 00% of the time	al and external	Delivered within negotiated timelines 100% of the time. On- going discussion and negotiations with Province regarding legislative reform	Delivered within negotiated timelines 100% of the time. On-going discussion and negotiations with Province regarding legislative reform
		Capital Financing	Reviews and recom guidelines 100% of	•	d in accordance with	h budget process	Reviews and recommendations provided in accordance with budget process guidelines 100% of the time
		Reporting	Meeting agenda clo	osing deadlines 1009	% of the time	Delivered within negotiated timelines 100% of the time	Delivered within negotiated timelines 100% of the time
	Capital Financing Tools		implement a Tax In	on and negotiations crement Financing; G d to Province within the time	ty comments and negotiated timelines		Delivered within negotiated timelines 100% of the time

The 2015 Recommended Service Levels are consistent with the 2014 Approved Service Levels.

Service Performance

Costs per Insurance Claim



 The costs per claim have increased in 2012 with the new 5 year agreement with the service provider. However, the increase was balanced by an improved client service agreement and improved focus on cost control.

			-				-							
	2014				mended Oper	ating Budg						Incremen	tal Change	
		_	Rec'd	2015	Rec'd Base		Rec'd	2015						
	Approved	Base	Service	Rec'd	Budget vs.	~ -	New/	Rec'd		d Budget		-1		
(1)	Budget	Budget	Changes	Base	2014 Budget			Budget		Budget	2016		2017	
(\$000s)	\$	\$	Ş	\$	\$	%	\$	\$	\$	%	\$	%	\$	%
GROSS EXP.														
Financial Strategies, Analysis & Policy Development	2,281.7	2,334.9		2,334.9	53.2	2.3%		2,334.9	53.2	2.3%	25.4	1.1%	1.6	0.1%
Investment & Debt Management	1,197.7	1,237.3		1,237.3	39.6	3.3%	60.1	1,297.4	99.7	8.3%	48.1	3.7%	3.2	0.2%
Risk Management & Insurance	1,738.5	1,835.3		1,835.3	96.8	5.6%	9.4	1,844.7	106.2	6.1%	1.2	0.1%	2.1	0.1%
Total Gross Exp.	5,217.9	5,407.5		5,407.5	189.6	3.6%	69.5	5,477.0	259.1	5.0%	74.7	1.4%	6.9	0.1%
REVENUE														
Financial Strategies, Analysis & Policy Development	484.9	532.3		532.3	47.4	9.8%		532.3	47.4	9.8%	4.5	0.8%	0.1	0.0%
Investment & Debt Management	1,175.4	1,217.1		1,217.1	41.7	3.5%	62.8	1,279.9	104.5	8.9%	51.8	4.0%	3.4	0.3%
Risk Management & Insurance	1,795.3	1,895.8		1,895.8	100.5	5.6%	6.7	1,902.5	107.2	6.0%	(0.7)	0.0%	1.9	0.1%
Total Revenues	3,455.6	3,645.2		3,645.2	189.6	5.5%	69.5	3,714.7	259.1	7.5%	55.6	1.5%	5.4	0.1%
NET EXP.														
Financial Strategies, Analysis & Policy Development	1,796.8	1,802.6		1,802.6	5.8	0.3%		1,802.6	5.8	0.3%	20.9	1.2%	1.5	0.1%
Investment & Debt Management	22.3	20.2		20.2	(2.1)	(9.4%)	(2.7)	17.5	(4.8)	(21.5%)	(3.7)	(21.1%)	(0.2)	(1.4%)
Risk Management & Insurance	(56.8)	(60.5)		(60.5)	(3.7)	6.5%	2.7	(57.8)	(1.0)	(1.8%)	1.9	3.3%	0.2	0.3%
Total Net Exp.	1,762.3	1,762.3		1,762.3	0.0	0.0%	0.0	1,762.3	0.0	0.0%	19.1	1.1%	1.5	0.1%
Approved Positions	37.0	37.0		37.0			1.0	38.0	1.0	2.7%		0.0%		

Table 72015 Recommended Service Budget by Activity

Corporate Finance provides strategic, financial and risk management expertise to protect and improve the City of Toronto's financial position.

The 2015 Recommended Operating Budget for Corporate Finance of \$5.477 million gross and \$1.762 million net is \$0 or 0% over the 2014 Approved Net Budget.

- Base Budget pressures are primarily attributable to salary and benefit increases for COLA, step increases, and progression pay.
 - The contractually obligated increases of 2.25% cost of living allowance, progression pay, step adjustments and maintaining gapping rate common among all activities result in an increase of \$0.040 million in salaries and benefits.
- The base pressures in Financial Strategies, Analysis and Policy Development are offset by increased recoveries from development charges of \$0.010 million to cover progression pay increases as approved by Council and increased recoveries from TTC of \$0.031 million for the time staff will be spending on the development of the Scarborough Subway project.

New Request

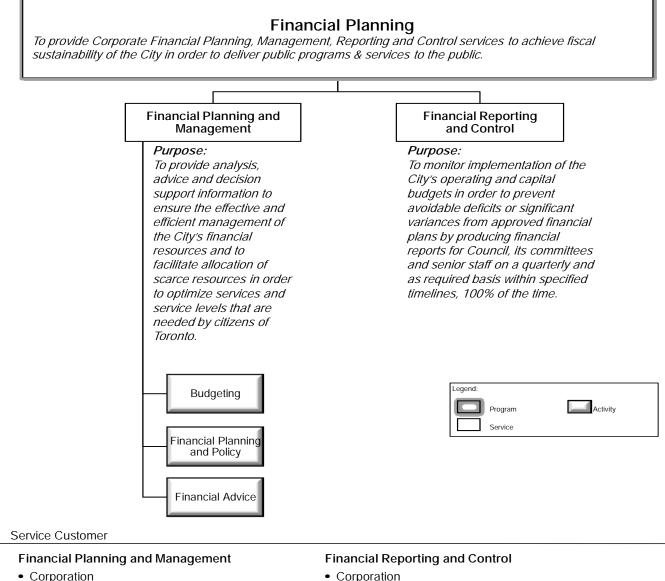
Funding of \$0.070 million gross and \$0 net in 2015, with an additional \$0.058 million gross and \$0 net in 2016 is recommended for a Senior Investment Analyst in Corporate Finance:

 Effective June 1, 2015 a Senior Investment Analyst position is recommended to support the City's strategic action outcomes of fiscal sustainability and good governance by improving risk-adjusted investment earnings, robust management of financial and operational risk and reducing the cost of capital.

2015 Operating Budget

- The nature of the investment environment, capital financing landscape and risk management standard has all become more complex and sophisticated. In addition, the number and size of the investment and debt portfolios have expanded significantly. As a result, the time and resources that are required to perform the necessary in-depth analysis and due diligence of various financial instruments and investments have grown beyond the capacity of the current staff resources. As well, there is a need for an additional person to manage the day to day operation of the new liquidity program (Promissory Note) which will enhance liquidity and investment earnings.
- Funding will be recovered from additional investment income generated and included in Non Program for a net \$0 cost.

Financial Planning



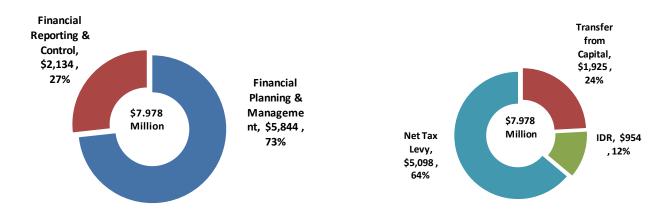
- Corporation
- Taxpayer/Stakeholders (Bond rating Agencies, etc.)
- Taxpayer/Stakeholders (Bond rating Agencies, etc.)

What we do

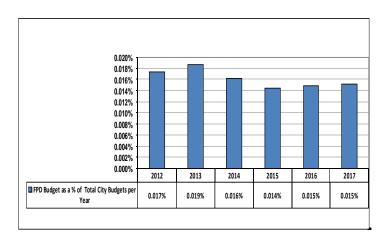
Provide comprehensive annual and multi-year financial plans for approval by City Council that outline the cost and financing to deliver City services and its capital infrastructure within the service level standards, affordability targets and priorities established by City Council.

2015 Service Budget by Activity (\$000s)

Service by Funding Source (\$000s)



FPD Operating Budget as a % of Total City Operating and Capital Budget & Plan



- Financial Planning Division's Net Operating Budget was 0.019 % of the City's Total Operating and Capital Budgets in 2013 of \$27.4 billion.
- In 2014, FPD's Net Operating Budget was 0.016% of the City's Total Operating and Capital Budgets & Plan.
- The forecast is that FPD's Net Operating Budget as a percentage of the City's Total Operating and Capital Plan will decrease to 0.014% in the 2015 year and slightly increase to 0.015% in 2016 and 2017 based on a percentage of the City's Total Operating and Capital Plan.

2015 Service Levels

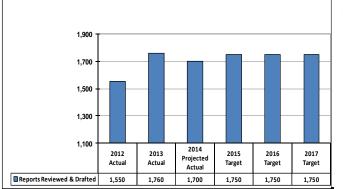
Financial Planning

	Sub-Type Analysis/ Recommendation provided Decision Support Process Management Analysis/ Recommendation provided Decision Support Process Management Reports Council Support Initiatives Issues Management Issues Management Issues Management Issues Management Issues Management Issues Management Issues Management Issues Management Issues Management Issues Management Issues Management Issues Management Issues Management Issues Management Intergovernmental Stakeholder Relations (Media/ Council/Public) Analysis/ Recommendation provided	meetin Process updated and delivered A recommended Capital budget and plan, annually, in accordance with Council's mandates Released at least 24 hours for notes a meetin Process updated and delivered Meeting agenda clo Meeting agenda clo Meeting agenda clo Responses released within Provided necessary information Responses released within Provided necessary information Responses released within Provided necessary information	accordance with Council's mandates within the first month of the fiscal year. and 7 days for Reports, prior to council / committee ng, 100% of the time 6 weeks in advance of submission guidelines A recommended Capital budget and plan,	accordance with Council's mandates within the first month of the fiscal year. Released at least 24 hours for notes and 7 days for Reports, prior to council / committee meeting, 100% of the time Process updated and delivered 6 weeks in advance of submission guidelines A recommended Capital budget and plan, annually, in accordance with Council's mandates within the first month of the fiscal year. Released at least 24 hours for notes and 7 days for Reports, prior to council / committee meeting, 100% of the time Process updated and delivered 6 weeks in advance of submission guidelines Meeting agenda closing deadlines 100% of the time Meeting agenda closing deadlines 100% of the time Responses released within prescribed timelines 100% of the time Provided necessary information to support negotiated stance, 100% of the time Responses released within prescribed timelines 100% of the time				
ision port te of ancial	Recommendation provided Decision Support Process Management Analysis/ Recommendation provided Decision Support Decision Support Process Management Reports Council Support Initiatives Issues Management Issues Management Issues Stakeholder Relations (Media/ Council/Public) Recommendation	annually by end of year Released at least 24 hours for notes a meetir Process updated and delivered A recommended Capital budget and plan, annually, in accordance with Council's mandates Released at least 24 hours for notes a meetir Process updated and delivered Meeting agenda clo Meeting agenda clo Responses released within Responses released within Provided necessary information Responses released within A recommended Service Plan annual	accordance with Council's mandates within the first month of the fiscal year. and 7 days for Reports, prior to council / committee ng, 100% of the time 6 weeks in advance of submission guidelines A recommended Capital budget and plan, annually, in accordance with council's mandates within the first month of the fiscal year. and 7 days for Reports, prior to council / committee ng, 100% of the time 6 weeks in advance of submission guidelines swithin the first month of the fiscal year. and 7 days for Reports, prior to council / committee ng, 100% of the time 6 weeks in advance of submission guidelines sing deadlines 100% of the time assing deadlines 100% of the time an prescribed timelines 100% of the time an prescribed timelines 100% of the time an prescribed timelines 100% of the time	accordance with Council's mandates within the first month of the fiscal year. Released at least 24 hours for notes and 7 days for Reports, prior to council / committee meeting, 100% of the time Process updated and delivered 6 weeks in advance of submission guidelines A recommended Capital budget and plan, annually, in accordance with Council's mandates within the first month of the fiscal year. Released at least 24 hours for notes and 7 days for Reports, prior to council / committee meeting, 100% of the time Process updated and delivered 6 weeks in advance of submission guidelines Meeting agenda closing deadlines 100% of the time Meeting agenda closing deadlines 100% of the time Responses released within prescribed timelines 100% of the time Provided necessary information to support negotiated stance, 100% of the time Responses released within prescribed timelines 100% of the time				
tision port te of ancial	Process Management Analysis/ Recommendation provided Decision Support Process Management Reports Council Support Initiatives Issues Management Issues Management Issues Management Issues Management Issues Management Issues Management Issues Management Issues Management Issues Management Intergovernmental	meetin Process updated and delivered A recommended Capital budget and plan, annually, in accordance with Council's mandates Released at least 24 hours for notes a meetin Process updated and delivered Meeting agenda clo Meeting agenda clo Meeting agenda clo Responses released within Provided necessary information Responses released within Provided necessary information Responses released within Provided necessary information	ang, 100% of the time 6 weeks in advance of submission guidelines 6 weeks in advance of submission guidelines annually, in accordance with council's mandates within the first month of the fiscal year. and 7 days for Reports, prior to council / committee ng, 100% of the time 6 weeks in advance of submission guidelines 9 weeks in advance of submission guidelines 9 weeks in advance of submission guidelines 9 weeks in geadlines 100% of the time 9 main deadlines 100% of the time 9 m prescribed timelines 100% of the time 10 m prescribed timelines 100% of the time 10 m prescribed timelines 100% of the time	Reports, prior to council / committee meeting, 100% of the time Process updated and delivered 6 weeks in advance of submission guidelines Arecommended Capital budget and plan, annually, in accordance with Council's mandates within the first month of the fiscal year. Released at least 24 hours for notes and 7 days for Reports, prior to council / committee meeting, 100% of the time Process updated and delivered 6 weeks in advance of submission guidelines Meeting agenda closing deadlines 100% of the time Meeting agenda closing deadlines 100% of the time Meeting agenda closing deadlines 100% of the time Responses released within prescribed timelines 100% of the time Provided necessary information to support negotiated stance, 100% of the time				
tision port te of ancial	Management Analysis/ Recommendation provided Decision Support Process Management Reports Council Support Initiatives Issues Management Issues Management Intergovernmental Stakeholder Relations (Media/ Council/Public) Analysis/ Recommendation	A recommended Capital budget and plan, annually, in accordance with Council's mandates Released at least 24 hours for notes a meetin Process updated and delivered Meeting agenda clo Meeting agenda clo Responses released within Provided necessary information Responses released within A recommended Service Plan annua	A recommended Capital budget and plan, annually, in accordance with council's mandates within the first month of the fiscal year. and 7 days for Reports, prior to council / committee ng, 100% of the time 6 weeks in advance of submission guidelines osing deadlines 100% of the time osing deadlines 100% of the time n prescribed timelines 100% of the time n prescribed timelines 100% of the time n prescribed timelines 100% of the time	submission guidelines A recommended Capital budget and plan, annually, in accordance with Council's mandates within the first month of the fiscal year. Released at least 24 hours for notes and 7 days for Reports, prior to council / committee meeting, 100% of the time Process updated and delivered 6 weeks in advance of submission guidelines Meeting agenda closing deadlines 100% of the time Meeting agenda closing deadlines 100% of the time Meeting agenda closing deadlines 100% of the time Responses released within prescribed timelines 100% of the time Provided necessary information to support negotiated stance, 100% of the time Responses released within prescribed timelines 100% of the time				
tision port te of ancial	Recommendation provided Decision Support Process Management Reports Council Support Initiatives Issues Management Issues Management Intergovernmental Stakeholder Relations (Media/ Council/Public) Analysis/ Recommendation	plan, annually, in accordance with Council's mandates Released at least 24 hours for notes a meetin Process updated and delivered Meeting agenda clo Meeting agenda clo Meeting agenda clo Responses released within Provided necessary information Responses released within Provided necessary information Responses released within A recommended Service Plan annua	annually, in accordance with council's mandates within the first month of the fiscal year. and 7 days for Reports, prior to council / committee ng, 100% of the time 6 weeks in advance of submission guidelines bing deadlines 100% of the time osing deadlines 100% of the time in prescribed timelines 100% of the time in prescribed timelines 100% of the time in prescribed timelines 100% of the time	accordance with Council's mandates within the first month of the fiscal year. Released at least 24 hours for notes and 7 days for Reports, prior to council / committee meeting, 100% of the time Process updated and delivered 6 weeks in advance of submission guidelines Meeting agenda closing deadlines 100% of the time Meeting agenda closing deadlines 100% of the time Meeting agenda closing deadlines 100% of the time Responses released within prescribed timelines 100% of the time Provided necessary information to support negotiated stance, 100% of the time Responses released within prescribed timelines 100% of the time				
te of ancial	Process Management Reports Council Support Initiatives Issues Management Issues Management Intergovernmental Stakeholder Relations (Media/ Council/Public) Recommendation	meetin Process updated and delivered Meeting agenda clo Meeting agenda clo Meeting agenda clo Responses released within Provided necessary information Responses released within Provided necessary information A recommended Service Plan annua	ng, 100% of the time 6 weeks in advance of submission guidelines 6 sing deadlines 100% of the time 9 sing deadlines 100% of the time 9 n prescribed timelines 100% of the time	Reports, prior to council / committee meeting, 100% of the time Process updated and delivered 6 weeks in advance of submission guidelines Meeting agenda closing deadlines 100% of the time Meeting agenda closing deadlines 100% of the time Meeting agenda closing deadlines 100% of the time Responses released within prescribed timelines 100% of the time Responses released within prescribed timelines 100% of the time Provided necessary information to support negotiated stance, 100% of the time Responses released within prescribed timelines 100% of the time				
te of ancial	Management Reports Council Support Initiatives Issues Management Issues Management Intergovernmental Stakeholder Relations (Media/ Council/Public) Analysis/ Recommendation	Meeting agenda clo Meeting agenda clo Meeting agenda clo Responses released within Responses released within Provided necessary information Responses released within A recommended Service Plan annua	asing deadlines 100% of the time asing deadlines 100% of the time asing deadlines 100% of the time in prescribed timelines 100% of the time to support negotiated stance, 100% of the time in prescribed timelines 100% of the time	submission guidelines Meeting agenda closing deadlines 100% of the time Meeting agenda closing deadlines 100% of the time Meeting agenda closing deadlines 100% of the time Responses released within prescribed timelines 100% of the time Responses released within prescribed timelines 100% of the time Provided necessary information to support negotiated stance, 100% of the time Responses released within prescribed timelines 100% of the time				
te of ancial	Council Support Initiatives Issues Management Issues Management Intergovernmental Stakeholder Relations (Media/ Council/Public) Analysis/ Recommendation	Meeting agenda clo Meeting agenda clo Responses released within Responses released within Provided necessary information Responses released within A recommended Service Plan annua	osing deadlines 100% of the time osing deadlines 100% of the time in prescribed timelines 100% of the time in prescribed timelines 100% of the time to support negotiated stance, 100% of the time in prescribed timelines 100% of the time	Meeting agenda closing deadlines 100% of the time Meeting agenda closing deadlines 100% of the time Responses released within prescribed timelines 100% of the time Responses released within prescribed timelines 100% of the time Provided necessary information to support negotiated stance, 100% of the time Responses released within prescribed timelines 100% of the time				
ancial	Initiatives Issues Management Issues Management Intergovernmental Stakeholder Relations (Media/ Council/Publics/ Recommendation	Meeting agenda clo Responses released within Responses released within Provided necessary information Responses released within A recommended Service Plan annua	osing deadlines 100% of the time n prescribed timelines 100% of the time n prescribed timelines 100% of the time to support negotiated stance, 100% of the time n prescribed timelines 100% of the time	Meeting agenda closing deadlines 100% of the time Responses released within prescribed timelines 100% of the time Responses released within prescribed timelines 100% of the time Provided necessary information to support negotiated stance, 100% of the time Responses released within prescribed timelines 100% of the time				
ancial	Issues Management Issues Management Intergovernmental Stakeholder Relations (Media/ Council/Public) Analysis/ Recommendation	Responses released within Responses released within Provided necessary information Responses released within A recommended Service Plan annua	n prescribed timelines 100% of the time n prescribed timelines 100% of the time to support negotiated stance, 100% of the time n prescribed timelines 100% of the time	Responses released within prescribed timelines 100% of the time Responses released within prescribed timelines 100% of the time Provided necessary information to support negotiated stance, 100% of the time Responses released within prescribed timelines 100% of the time				
ancial	Management Issues Management Intergovernmental Stakeholder Relations (Media/ Council/Public) Analysis/ Recommendation	Responses released within Provided necessary information Responses released within A recommended Service Plan annua	n prescribed timelines 100% of the time to support negotiated stance, 100% of the time n prescribed timelines 100% of the time	the time Responses released within prescribed timelines 100% of the time Provided necessary information to support negotiated stance, 100% of the time Responses released within prescribed timelines 100% of the time				
ancial	Management Intergovernmental Stakeholder Relations (Media/ Council/ Public) Analysis/ Recommendation	Provided necessary information Responses released within A recommended Service Plan annua	to support negotiated stance, 100% of the time	the time Provided necessary information to support negotiated stance, 100% of the time Responses released within prescribed timelines 100% of the time				
	Stakeholder Relations (Media/ <u>Council/ Public)</u> Analysis/ Recommendation	Responses released within A recommended Service Plan annua	n prescribed timelines 100% of the time	stance, 100% of the time Responses released within prescribed timelines 100% of the time				
	Relations (Media/ <u>Council/Public)</u> Analysis/ Recommendation	A recommended Service Plan annua		Responses released within prescribed timelines 100% of the time				
	Analysis/ Recommendation		ally by end of year, in accordance with council's	A recommended Service Plan annually by end of year, i				
	provided		ties and directions	accordance with council's priorities and directions				
	Decision Support		nd 7 days for Reports, prior to council / committee ng, 100% of the time	Released at least 24 hours for notes and 7 days fo Reports, prior to council / committee meeting, 100% the time				
	Process Management	Process updated and delivered	6 weeks in advance of submission guidelines	Process updated and delivered 6 weeks in advance submission guidelines				
	Analysis/ Recommendation provided	Analysis provided withi	n (turnaround time) 100% of the time	Analysis provided within (turnaround time) 100% of the time				
	Decision Support	Inquiries addressed/ Responses rele	ased within prescribed timelines 100% of the time	Inquiries addressed/ Responses released within prescribed timelines 100% of the time				
	Process Management	Process updated and delivered	6 weeks in advance of submission guidelines	Process updated and delivered 6 weeks in advance of submission guidelines				
icy velopment d Review		Review policies c	nce per year, 100% of the time	Review policies once per year, 100% of the time				
lget	Operating - Variance	Quarterly within	145 days of quarterly closing	Quarterly within 45 days of quarterly closing				
1	Capital - Variance	Quarterly withir	45 days of quarterly closing	Quarterly within 45 days of quarterly closing				
	Ad hoc (request)	Responses released within	n prescribed timelines 100% of the time	Responses released within prescribed timelines 100% of the time				
	Active Monitoring	0	ince per month	Once per month				
	In-Year Adjustments			Operating/ Capital budget adjustment requests reviewed in advance of Agenda closing deadlines 100% of the time				
		-	Financial Implications within 7 days upon receipt	Reviewing submitted Human Resources Organizational Management eRequests for Financial Implications within				
velo <u>d Re</u> dget nite	eview t pring &	view t Operating - Variance Capital - Variance Ad hoc (request) Active Monitoring In-Year Adjustments	ppment view c Operating - Variance Capital - Variance Capital - Variance Capital - Variance Ad hoc (request) Active Monitoring Coperating/Capital budget adjustment Adjustments Capital - Variance Capital - Variance	view Operating - Variance Quarterly within 45 days of quarterly closing Image: Capital - Variance Quarterly within 45 days of quarterly closing Image: Capital - Variance Quarterly within 45 days of quarterly closing Image: Capital - Variance Quarterly within 45 days of quarterly closing Image: Capital - Variance Quarterly within 45 days of quarterly closing Image: Adhoc (request) Responses released within prescribed timelines 100% of the time Image: Active Monitoring Operating/ Capital budget adjustment requests reviewed in advance of Agenda closing deadlines 100% of the time ement Reviewing submitted OCA forms for Financial Implications within 7 days upon receipt				

The 2015 Recommended Service Levels are consistent with the 2014 Approved Service Levels.

Service Performance

Outcome Measures- Number of Reports Reviewed for financial Impacts and Advice



- Reports reviewed and drafted increased from 1,550 in 2012 to 1,760 in 2013.
- 1,700 reports are projected to be reviewed and drafted in 2014.
- The forecast for 2015, 2016, and 2017 to remain relatively stable at an average of 1,750 annually.

	2014		2	015 Recom	mended Oper	ating Budg	et					Incremer	ental Change			
	Approved Budget	Base Budget	Rec'd Service Changes	2015 Rec'd Base	Rec'd Base Budget vs. 2014 Budget	% Change	Rec'd New/ Enhanced	2015 Rec'd Budget		d Budget Budget	2016 Plan		2017	Plan		
(\$000s)	\$	\$	\$	\$	\$	%	\$	\$	\$	%	\$	%	\$	%		
GROSS EXP. Financial Planning & Management	6,227.1	5,844.0		5,844.0	(383.1)	(6.2%)		5,844.0	(383.1)	-6.2%	(172.5)	(3.0%)	(1,304.9)	(23.0%)		
Financial Reporting & Control	2,084.6	2,133.6		2,133.6	49.0	2.4%		2,133.6	49.0	2.4%	(19.7)	(0.9%)	(223.2)	(10.6%)		
Total Gross Exp.	8,311.7	7,977.6		7,977.6	(334.1)	(4.0%)		7,977.6	(334.1)	-4.0%	(192.2)	(2.4%)	(1,528.1)	(19.6%)		
REVENUE Financial Planning & Management	2,676.6	2,371.4		2,371.4	(305.2)	(11.4%)		2,371.4	(305.2)	-11.4%	(260.8)	(11.0%)	(1,361.8)	(64.5%)		
Financial Reporting & Control	537.2	508.3		508.3	(28.9)	(5.4%)		508.3	(28.9)	-5.4%	(45.2)	(8.9%)	(239.5)	(51.7%)		
Total Revenues	3,213.8	2,879.7		2,879.7	(334.1)	(10.4%)		2,879.7	(334.1)	-10.4%	(306.0)	(10.6%)	(1,601.3)	(62.2%)		
NET EXP. Financial Planning & Management	3,550.5	3,472.6		3,472.6	(77.9)	(2.2%)		3,472.6	(77.9)	-2.2%	88.3	2.5%	56.9	1.6%		
Financial Reporting & Control	1,547.4	1,625.3		1,625.3	77.9	5.0%		1,625.3	77.9	5.0%	25.5	1.6%	16.3	1.0%		
Total Net Exp.	5,097.9	5,097.9		5,097.9	(0.0)	(0.0%)		5,097.9	(0.0)	0.0%	113.8	2.2%	73.2	1.4%		
Approved Positions	56.0	56.0		56.0				56.0					(12.0)	(21.4%)		

Table 72015 Recommended Service Budget by Activity

Financial Planning provides comprehensive annual and multi-year financial plans for approval by City Council that outline the cost and financing to deliver City services and its capital infrastructure within the service level standards, affordability targets and priorities established by City Council.

The 2015 Recommended Operating Budget for Financial Planning of \$7.978 million gross and \$5.098 million net is \$0 million or 0% over the 2014 Approved Net Budget.

- Base Budget pressures are primarily attributable to salary and benefit increases for COLA, step increases, and progression pay.
 - The contractually obligated increases of 2.25% cost of living allowance, progression pay, step adjustments and maintaining gapping rate common among all activities result in an increase of \$0.265 million in salaries and benefits.
- The base pressures are offset by:
 - Interdivisional recoveries from Toronto Water and Solid Waste were increased by \$0.023 million to offset salary and benefits pressures for Financial Planning staff assigned to these Programs, to provide the same level of service as in 2014.
 - Increased recoveries of \$0.242 million from the Non Program budget to offset increased salary and benefits costs increases for Financial Planning staff that have capital budgeting, management and oversight to provide the same level of service as in 2014.

Part III: Issues for Discussion

Issues for Discussion Issues Impacting the 2015 Budget

Service-Based, Performance-Focussed Budgeting and the New Budget Process

Governments are increasingly being called upon to make difficult decisions among competing priorities and to deliver and demonstrate value in services they provide. As part of efforts to continuously improve services and ensure they provide value and are sustainable, the City is in the process of making major changes to the way it plans for, delivers and monitors services provided to its residents, businesses and the community.

Service-Based Budgeting

The launch of the Financial Planning Analysis and Reporting System (FPARS) Project and the Public Budget Formulation (PBF) tool provides the City with the capacity to transform how it develops and evaluates the annual multi-year budgets. The FPARS project's major goal is to strengthen the foundational elements of sound financial planning, budgeting and performance management and establish principles and best practices that will support the City's transition towards a service-based and performance focussed organization. The project provides systems and processes to link strategic directions to service objectives, support service focused, performance-based budgeting and provide tools for planning, analyzing, evaluating and reporting financial and service performance information based on the services the City delivers to the public.

Beginning in the 2014 Budget process, the City moved away from the traditional organizational view of presenting budgets (i.e. based on allocating budgets to programs within each Program / Division) to presenting them in service view (i.e. based on services provided to the public and internal clients). City Council approved its first multi-year service-based operating budget based on the allocation to the program maps established for each City Program in 2014.

The City's Service Inventory is comprised of 155 distinct City services offered to the public to support direct service delivery and good governance. The City's Service Inventory, complete with qualitative and quantitative service profile information for City Divisions was expanded during 2013 to include program maps; service profiles; and service levels for all City Agencies except TTC and Police Services. The FPARS Business Transformation team staff continued to work with TTC and Police Services to finalize their program maps and associated service information and with a few City Divisions that refined or reflect service changes in time for the 2015 Budget process. Essentially, investments are made to services such as Transit, Police, Child Care, Community Recreation, Fire Rescue and Emergency Response, Road and Sidewalk Maintenance, and Solid Waste Collection and Transfer, etc.

Service-based budgeting also enables the evaluation of the use of human resources. A new complement planning and management process has been created that links positions, people and their budget according to the services provided by each City Division.

As the FPARS tools continue to evolve and add functionality, the 2015 Budgets have taken the presentation of the budgets in service view a step further. Changes to each service including key cost drivers, service efficiencies and other reductions are now presented by service and activity in the 2015 Operating Analyst Notes. For more information on added functionality of FPARS to support service-

based budgeting, please see the *Issues for Discussion* section of the 2015 Capital Budget Analyst Notes for Financial Services.

Each year, Council, staff and the public are able to see exactly how much money has been invested into each service, how much of that service has been delivered, and compare with the previous year(s). This will help with the difficult decisions around increasing or decreasing service levels and how much to invest in each service.

Shared Services

Shared Services is the consolidation of administrative services in order to reduce duplication and allow the divisions and agencies to focus on delivering their core services.

The City uses a shared services model to deliver administrative services through Cluster C divisions. The City agencies, however, continue to manage and deliver their own administrative services and share services with the City through methods, processes and technologies that are not standard across agencies. The Shared Services Project aims to standardize this by expanding the shared services model to the City agencies.

The goal of the Shared Services Project is for the City and the agencies to work collaboratively to identify and implement shared services opportunities that will achieve cost savings and service improvements.

Background

In 2012, The City Manager identified eight corporate support services to review as a part of a Shared Service Study and retained KPMG LLP (KPMG) to undertake the assignment. The corporate support services included were: information technology, internal audit, insurance and risk management, legal services, human resources/labour relations, procurement & materials management, real estate, and records management.

KPMG's study focused on the City's six largest agencies with a view to expanding any resulting opportunities to additional City agencies, where appropriate. The agencies included were: Exhibition Place, Toronto Parking Authority, Toronto Police Service, Toronto Public Health, Toronto Public Library, and Toronto Transit Commission.

At its meeting on June 11, 12, and 13, 2013, in consideration of <u>EX32.3 (*Results of the Shared Services Study – Agencies*)</u>, City Council approved the implementation of eighteen opportunities and no further action on two opportunities. Eleven opportunities were recommended to be implemented in the shorter term and reported out as required through the City's 2014/2015 budget process or to a standing committee or specific agency board. The remaining seven opportunities were broad transformational directions to the City and its agencies that require significant business process reengineering, organizational change, and information technology investment to successfully implement. The City Manager referred these opportunities to the Deputy City Manager & Chief Financial Officer, in consultation with City agencies, for further due diligence, planning, and the development of a five-year shared service implementation plan.

Based on the direction to accelerate the implementation of the shared services opportunities given by Council on January 29, 2014, the Deputy City Manager & Chief Financial Officer implemented the

creation of a temporary project team that facilitated the creation of an Executive Steering Committee and 13 working groups, which have started analysing options to accelerate implementation.

The Executive Steering Committee provides leadership and strategic direction to the Shared Services Project Team and the working groups. Membership includes senior executives from the in-scope agencies, the Deputy City Manager & Chief Financial Officer, and the City division heads for the inscope functions.

Working Groups consists of staff from both the City and agencies, and are responsible to further analyze the opportunities, determine their feasibility, and recommend the strategy to move forward to the Executive Steering Committee.

Expected Cost Savings

As described in EX32.3 (*Results of the Shared Services Study – Agencies*), KPMG quantified the financial benefits for four opportunities with a high-level estimate of potential cost savings \$58.8 to \$65.3 million per year with up-front investments of between \$3.5 and \$10.5 million. Of this \$58.8 to \$65.3 million per year in cost savings, KPMG estimated:

- \$47 million from pursuing a joint labour relations and collective bargaining strategy; and
- \$10 million from sharing common procurement and implementing strategic sourcing.

While there are potential cost savings in these areas, actual savings will be highly dependent on the viability of the opportunities as determined by more detailed review, due diligence, and implementation planning, and may be significantly lower than KPMG's estimates.

Current Status

Following the successful launch of the project, ensuring working groups were formed with appropriate representation from the agencies and senior City staff members were engaged, the Project Director and one of the Policy and Research Analyst positions have ended and the incumbents returned to their home positions.

In order for the Shared Services Project Team to continue to provide leadership and coordinate the implementation of the Council approved recommendations of the KPMG study, additional resources are required. As such, a request for a Policy Research Analyst position and funding of \$0.099 million was included in the 2015 Budget submission to continue to work. Any additional resources required will be addressed in 2015 or in a future year budget submission.

Agencies and Divisions Involved

Toronto Community Housing Corporation and the Toronto Zoo have been added to the project scope. City Divisions involved include:

City Clerk's Office	Information & Technology	Toronto Zoo
Corporate Finance	Internal Audit	ТСНС
Facilities Management	Pension, Payroll & Employee	
	Benefits	

Fleet ServicesProcurement & MaterialsManagementHuman ResourcesReal Estate Services

Implementation of Recommendations

During the review, additional shared services opportunities that could potentially achieve cost savings without service reductions were identified and pursued. These opportunities involved creating functional centres of excellence and incorporating agencies into the Facilities Transformation Project.

The chart below is a summary of the status of the shared services recommendations. Further details are can be accessed in the report <u>EX43.21 (*Update on the Shared Services Project*)</u>.

Recommendation	Status
Implement and Report as Required	
Share generic training and learning functions	In Progress
Coordinate and standardize common Health and Safety functions	In Progress
Enhance the use of the City's Internal Audit by agencies	Complete
Establish a Quality Assurance Centre of Excellence	In Progress
Continue to rationalize City Stores and automate P2P processes	In Progress
Provide the City's application for FOI submission to agencies	In Progress
Expand the City's provision of lessor services to TTC and TPA	Complete
Insure TTC and TPA under the City's insurance	In Progress
Implement Pending Further Due Diligence and Planning	
Develop a labour relations and collective bargaining strategy	In Progress
Share procurement of common goods and implement strategic sourcing	In Progress
Standardize human resource systems and share payroll administration	In Progress
Share common information technology infrastructure	In Progress
Rationalize information technology applications	In Progress
Coordinate real estate contract and vendor management	In Progress

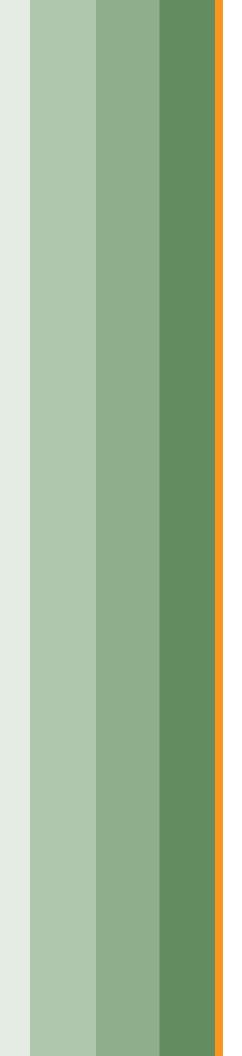
Recommendation	Status
Establish a Change Management Centre of Excellence	In Progress
Include the agencies in a plan to transition to digital records	In Progress
Additional Shared Services Opportunities	
Incorporate the agencies in the Facilities Transformation Project	In Progress
Create a Fleet Management Centre of Excellence	Complete
Establish an IT Contract Management Centre of Excellence	In Progress
Create an Internal Audit Centre of Excellence	Complete
Create a Real Estate Centre of Excellence	Complete

Next Steps

Implementing a shared services delivery model requires leadership, careful planning, strategic technology investments, and good governance. It often involves a multi-year and multi-phase transformation to effect technology investments and business re-engineering across multiple organizations.

The Shared Services Project team is developing a five-year shared services implementation plan that outlines the steps to implement shared services opportunities between the City and the Agencies. This plan will include expanding the scope of the project to examine functions not included in the KPMG study. The Project Team will report to the agency boards in June 2015 and Council in July 2015 with a report that outlines the approved recommendations and a five-year, high-level implementation plan.

Financial impacts of recommended shared service models, including investments and/or savings will be reported through future years' budget submissions as required.



Appendices:

Appendix 1 2014 Service Performance

2014 Key Service Accomplishments

In 2014, the Office of the Chief Financial Officer accomplishments included the following:

- Established and delivered the 2015 Budget process that accommodated the 2014 Municipal Election and accelerated approval timelines for City Council.
- ✓ Delivered the City's first service based operating budget in 2015.
- ✓ Reviewed and drafted over 1700 reports for financial implications and advice.
- ✓ Supported the election transitions, providing information and advice on the city's fiscal health, financial planning and management matters to prepare the Mayor-elect for the 2014-2018 terms of council.
- ✓ Coordinated the development of cluster 2015 Operating Budgets in accordance with divisional and cluster priorities and corporate guidelines and timelines.
- ✓ Coordinated the development of cluster 2015 Capital Budgets and 2016 to 2024 Capital Plans in accordance with corporate debt targets.
- Provided oversight of 2014 Operating (totaling \$453M gross and \$182M net) and Capital Budgets (totaling \$467M) for cluster divisions through monitoring, corrective action and variance reporting and prepared performance statistics summary for Divisions.
- Coordinated and managed organizational and complement changes for cluster divisions through, oversight, tracking and reporting.
- Provided consulting, project management and coordination support to program reviews in Pension, Payroll & Employee Benefits and Corporate Finance – Insurance & Risk Management; and implementation of customer service strategy in Revenue Services Division.
- ✓ Timely preparation and distribution of financial and management reports to cluster divisions.
- ✓ Provision of accounting, payroll and purchasing services to support divisional operations.
- ✓ Produced Quarterly Management Information Dashboard for Deputy City Manager & Chief Financial Officer and senior management.
- ✓ Issued \$600 million worth of debentures and managed principal and interest payments to support the City's capital works program.
- ✓ Managed the City's \$4.6 billion investment portfolio.
- ✓ Managed the \$1.9 billion in the sinking funds and supported the management of the City's pension fund and trust funds.
- ✓ Managed and administered a letter of credit portfolio of \$100 million that provides security for the City in the event of non-performance by its vendors and other parties.
- ✓ Insured \$15.0 billion worth of property.

2015 Operating Budget

- ✓ Processed up to 8,000 insurance claims including managing the defense of up to 2,500 legal claims.
- Reviewed approximately 370 contract reports for award by Bid Committee and approximately 40 contract reports for award by Council.
- ✓ Undertook a comprehensive review of all the City's credit and guarantee facilities.
- ✓ Contributed to the reform of the Taxi Cab Industry, and to the amendment of the Toronto's Imagination, Manufacturing, Innovation & Technology (IMIT) Financial Incentives Program to address the loss of smaller office buildings in the core.
- ✓ Contributed to the Special Purpose Business Assessment review undertaken by the Minister of Finance and Municipal Property Assessment Corporation.
- ✓ Provided support to Downsview Park funding strategy, Transit Task Force strategy, and Toronto Transit Commission life cycle cost review.
- ✓ Contributed to the City's response to the Provincial review of the Development Charges Act.
- Provided project analysis, advisory, negotiation and research services for major corporate initiatives and multi-lateral projects – Toronto-York Spadina Subway Extension, Waterfront Revitalization, Pan Am Games, Scarborough Subway, and other transportation/transit funding including reviewing new revenue tools for Metrolinx funding,. Lawrence Heights Revitalization, Gardiner expressway rebuild, review of taxi industry, independence of the Toronto Zoo, Seaton House, North St. Lawrence Market.

	2012 Actuals	2013 Actuals	2014 Approved Budget	2014 Projected Actuals*	2014 Approved Projected Actu	0
(\$000s)	\$	\$	\$	\$	\$	%
Gross Expenditures	14,042.8	14,188.9	16,202.5	14,840.2	(1,362.3)	(8.4)
Revenues	5,582.4	5,715.5	6,756.7	6,288.3	(468.4)	(6.9)
Net Expenditures	8,460.4	8,473.4	9,445.8	8,551.9	(893.9)	(9.5)
Approved Positions	109.0	111.0	112.0	106.0	(6.0)	(5.4)

2014 Financial Performance

2014 Budget Variance Analysis

* Based on the 3rd quarter Operating Budget Variance Report

2014 Experience

The Office of the Chief Financial Officer's year-end favourable variance is projected to be \$0.894 million or 9.5% below the 2014 Approved Operating Budget of \$9.446 million net.

The favourable variance was mainly due to under-expenditures in salaries and benefits for vacant positions. As the vacancies were gradually filled during the remainder of the year, the projected net favourable variance at year-end is \$0.894 million or 9.5% due to under-spending already realized from the vacant positions.

 To mitigate potential impacts on service levels, overtime has been used to offset the vacant positions. Both Corporate Finance and Financial Planning have been working with Human Resources to fill the vacant positions.

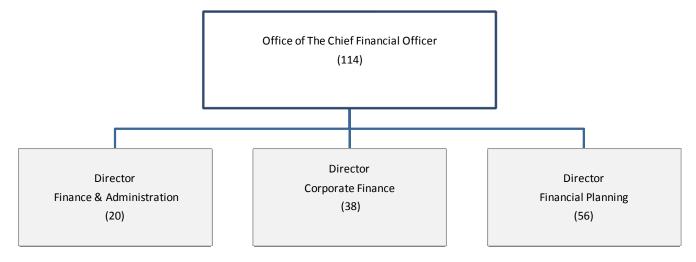
Impact of 2014 Operating Variance on the 2015 Recommended Budget

At September 30, 2014 there were 11 vacant positions in the Office of the Chief Financial Officer, of which 4 are capital funded positions and 7 are operating positions. The favourable variance from vacant positions is not expected to carry over to 2015, as vacant positions will be reduced to 6 at year end.

2015 Recommended Operating Budget by Expenditure Category Program Summary by Expenditure Category

				2014	2015	2015 Char	ige from		
	2012	2013	2014	Projected	Rec'd	2014 Approved		Pla	an
Category of Expense	Actual	Actual	Budget	Actual*	Budget	Budg	get	2016	2017
	\$	\$	\$	\$	\$	\$	%	\$	\$
Salaries and Benefits	13,253.5	13,458.0	15,171.8	13,944.0	15,236.4	64.6	0.4%	15,176.6	13,681.8
Materials and Supplies	36.6	31.7	65.7	47.7	66.0	0.3	0.5%	66.0	66.0
Equipment	2.8	10.8	18.7	3.0	9.2	(9.5)	(50.8%)	6.7	6.7
Services & Rents	502.1	431.7	694.4	593.6	713.0	18.6	2.7%	711.5	711.6
Contributions to Reserve/Res Funds	72.6	72.6	72.6	72.6	72.6			72.6	72.6
Other Expenditures	0.2	0.2	0.5	0.5	0.5		0.0%	0.5	0.5
Interdivisional Charges	175.0	183.9	178.8	178.8	128.8	(50.0)	(28.0%)	128.8	128.8
tal Gross Expenditures	14,042.8	14,188.9	16,202.5	14,840.2	16,226.5	24.0	0.1%	16,162.7	14,668.0
Interdivisional Recoveries	1,849.9	1,921.8	2,117.3	2,079.3	2,707.5	590.2	27.9%	2,778.7	2,791.5
User Fees & Donations	1.2								
Transfers from Capital Fund	2,163.6	2,314.5	2,524.5	2,358.2	1,925.3	(599.2)	(23.7%)	1,610.3	
Contribution from Reserve/Reserve Funds	1,458.9	1,433.1	2,078.8	1,850.8	2,080.8	2.0	0.1%	2,105.6	2,110.4
Sundry Revenues	108.8	46.1	366.1		67.1	(299.0)	(81.7%)	67.1	67.1
ital Revenues	5,582.4	5,715.5	6,756.7	6,288.3	6,780.7	(306.0)	(4.5%)	6,561.7	4,969.0
ital Net Expenditures	8,460.4	8,473.4	9,445.8	8,551.9	9,445.8	330.0		9,601.0	9,699.0
proved Positions	109.00	111.00	112.00	106.00	114.00			114.00	102.00

2015 Organization Chart



2015 Recommended Complement

Category	Senior Management	Management	Excempt Professional & Clerical	Union	Total
Permanent	4.00	17.00	64.00	18.00	103.00
Temporary			11.00		11.00
Total	4.00	17.00	75.00	18.00	114.00

Summary of 2015 Recommended New / Enhanced Service Priorities



2015 Operating Budget - Staff Recommended New and Enhanced Services

Summary by Service

(\$000s)

Form ID			Adjus				
Category Priority	Internal Focused Services Program: Office of the Chief Financial Officer	Gross Expenditure	Revenue	Net	Approved Positions	2016 Plan Net Change	2017 Plan Net Change
4920	CFO - New - Policy & Reserach Analyst - Shared Ser	rvices					
72 1	Description:						
	Effective March 1, 2015, one temporary Policy and Research million in 2015 and \$0.031 million in 2016) to assist the Sha	• •		d at an annual	cost of \$0.130 n	nillion (\$0.099	
	Service Level Impact:						
	There is no service level impact from this recommendation.						
	Service: F&A-Executive Leadership						
	Total Staff Recommended:	99.0	99.0	0.0	1.0	0.0	0.0
	Staff Recommended New/Enhanced Services:	99.0	99.0	0.0	1.0	0.0	0.0



2015 Operating Budget - Staff Recommended New and Enhanced Services

Summary by Service

(\$000s)

<i>•</i>	
	2016 Plan 2017 Plan et Change Net Change

5768 Sennior Investment Analyst

74 0 Description:

Effective June 1, 2015 a Senior Investment Analyst is recommended to support the City's strategic action outcomes of fiscal sustainability and goverance by improving risk-adjusted investment earnings, robust management of financial and operational risk and reducing cost of capital.

Service Level Impact:

An additional person to manage the day to day operation of the new liquidity program (Promissory Note) will enhance liquidity and investment earnings. Without the new person the new liquidity program will be under utilized.

Service: CPF-Investment & Debt Management

Total Staff Recommended:	60.0	62.8	(2.8)	1.0	(3.5)	(0.1)
Service: CPF-Risk Management & Insurance						
Total Staff Recommended:	9.4	6.7	2.7	0.0	3.5	0.2
Staff Recommended New/Enhanced Services:	69.5	69.5	0.0	1.0	0.0	0.0

72 - Enhanced Services-Service Expansion



2015 Operating Budget - Staff Recommended New and Enhanced Services

Summary by Service

(\$000s)

Form ID			Adjust	ments			
Category Priority	Internal Focused Services Program: Office of the Chief Financial Officer	Gross Expenditure	Revenue	Net	Approved Positions	2016 Plan Net Change	2017 Plan Net Change
Summa	ary:						
	Staff Recommended New/Enhanced Services:	168.5	168.5	0.0) 2.0	0.0	0.0

Inflows/Outflows to/from Reserves & Reserve Funds

Table 1

Program Specific Reserve / Reserve Funds

		Projected	Proposed Withdrawals (-) / Contributions (+)			
	Reserve /	Balance as of				
	Reserve Fund	Dec. 31, 2014	2015	2016	2017	
Reserve / Reserve Fund Name (In \$000s)	Number	\$	\$	\$	\$	
Projected Beginning Balance			5,367.0	5,126.0	4,884.7	
Development Charges	XR2120	5,367.0	(241.0)	(241.3)	(241.3)	
Total Reserve / Reserve Fund Draws / Contri	hutions	5,367.0	5,126.0	4.884.7	4,643.4	
Other Program / Agency Net Withdrawals &		5,507.0	5,120.0	4,004.7	4,043.4	
Balance at Year-End		5,367.0	5,126.0	4,884.7	4,643.4	

Table 2

Corporate Reserve / Reserve Funds

		Projected	Proposed With	drawals (-) / Contr	ntributions (+)		
	Reserve /	Balance as of					
	Reserve Fund	Dec. 31, 2014	2015	2016	2017		
Reserve / Reserve Fund Name (In \$000s)	Number	\$	\$	\$	\$		
Projected Beginning Balance			25,075.8	23,308.6	21,516.9		
Insurance Reserve Fund	XR1010	21,364.0	(1,740.8)	(1,733.9)	(1,735.4)		
Insurance Reserve Fund	XR1010		72.6	72.6	72.6		
Innovation Reserve Fund	XR1713	3,711.8	(99.0)	(130.4)	(133.7)		
Total Reserve / Reserve Fund Draws / Contri	butions	25,075.8	23,308.6	21,516.9	19,720.4		
Other Program / Agency Net Withdrawals &	Contributions						
Balance at Year-End		25,075.8	23,308.6	21,516.9	19,720.4		