

EDIT Pro Forma Statement of Operations (2016/2017)

**2 YEAR PRO FORMA:
Jan 1, 2016 – Dec 31, 2017**

REVENUE

Public Sector Grants	\$6.0 MM
Council of 150	\$2.0 MM
Private Sector Sponsorships ...	\$1.35 MM
Participation Fees	\$500 K
Admissions	\$450 K
In-Kind	\$400 K

Total Revenues **\$10.7 MM**

EXPENDITURES

Production	\$5.3 MM
Personnel	\$2.1 MM
Marketing & Communication	\$1.3 MM
Management & Administration ...	\$1.0 MM
Contingency	\$800 K

Total Expenditures **\$10.5 MM**

Modest (2%) excess revenues
over expenditures = \$200 K