

From: [Ed Godsalve](#)
To: [Executive Committee](#)
Cc: [Jennifer Cicchelli](#); ["Henry Bank"](#); ["Barry Bank"](#); ["Mark Bank"](#); ["Joshua Bank"](#); plant@bankbros.com
Subject: Industry Comments re EX 10.23 2016 Rate Supported Budgets- Toronto Water and Recommended 2016 Water and Wastewater Rates and Services Fees
Date: Tuesday, December 1, 2015 10:16:01 AM

Comments from:

Bank Bros. & Son, Ltd.
116 Glen Scarlett Road
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We understand that City Council is once again considering to surcharge businesses operating in Toronto on the basis of exceeding all four Waste Water Discharge parameters currently being monitored under the City's 24-hour sampling programme: BOD, TSS, TKN and P. Currently, only the one parameter that exceeds standards the most is being used. For us in the hide processing business, it is BOD.

I must point out that in August of 2011, Bank Bros. & Son, Ltd. purchased a V-fold press at the cost of \$270,000 to more closely comply with discharge standards. Our waste stream was cleaned up significantly to the point where our surcharges fell from \$15,000/quarter to an average of \$4,700. This is a reduction in pollution of 70%. Clearly the current method of surcharging is working and encouraging industry to discharge less to the City sewers.

Any further reductions to avoid additional rate increases require investment in additional expensive technology that is beyond the scope of most employers and would negatively affect operating profits. The City currently has the investment in treating waste water and we are doing our best to reduce the load on the system. It should stay this way.

Bank Bros. has also submitted to the City for approval details of proposed building modifications and odour controls to reduce the odour that escapes from our premises. The cost of this will run to over \$1,600,000. With this expense plus the waste water treatment installation in 2011, my Company will have already spent nearly two million dollars to preserve 39 well-paying jobs in Ward 11.

We are requesting that the rate structure remain as it is, based on the parameter that exceeds by-law limits the most. Our business is a commodity-based one. We have to stay competitive with US and Alberta companies that do not currently face this magnitude of wastewater surcharges.

Our suppliers in the meat packing business also have the same issues facing them: namely to keep costs low to compete in a low margin business.

As I stated above, the current system is working, we are investing significantly to reduce our impact on the Wastewater Systems. We now need to stay competitive so our employees will be able to continue to work for us in the City of Toronto.

Respectfully submitted

Edward Godsalve
Production Manager