



STAFF REPORT ACTION REQUIRED

Contract Awards - RFQs 6032-15-0091, 6032-15-0092, 6032-15-0094 and 6032-15-0097 to 6032-15-0105 (inclusive) for Snow Clearing, Sanding and Salting of Sidewalks, Bus Stops, Pedestrian Crosswalks (PXO's) and Signalized Intersections.

Date:	May 12, 2015
To:	Public Works and Infrastructure Committee
From:	Director, Purchasing and Materials Management General Manager, Transportation Services
Wards:	All
Reference Number:	P:\2015\Cluster B\TRA\Scarborough District\pw1554 (AFS 20788)

SUMMARY

The purpose of this report is to advise on the results of the Requests for Quotation (RFQ) 6032-15-0091, 6032-15-0092, 6032-15-0094, 6032-15-0097, 6032-15-0098, 6032-15-0099, 6032-15-0100, 6032-15-0101, 6032-15-0102, 6032-15-0103, 6032-15-0104, and 6032-15-0105 for Snow Clearing, Sanding and Salting of Sidewalks, Bus Stops, Pedestrian Crosswalks (PXO's) and Signalized Intersections for the winter seasons from 2015-2016 to 2021-2022 [seven (7) winter seasons], in accordance with specifications as required by Toronto Transportation Services and service levels as approved by City Council, and to request authority to award the contracts to the recommended bidders. Results for RFQ 6032-15-0093, 6032-15-0095 and 6032-15-0096 are addressed in a separate report.

RECOMMENDATIONS

The General Manager of Transportation Services and the Director of Purchasing and Materials Management Division recommend that:

1. City Council grant authority to award RFQ 6032-15-0091 for Snow Clearing, Sanding and Salting of Sidewalks, Bus Stops, Pedestrian Crosswalks (PXO's) and Signalized Intersections Area 1, Arterial Road, within Toronto and East York District, for the 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, and 2021-2022 winter seasons to Caranci Brothers Inc., being the lowest bidder meeting specifications, for a grand total price of \$26,105,494.81 net of HST recoveries, including an estimate of the annual cost adjustments using 3% per year after year 1;
2. City Council grant authority to award RFQ 6032-15-0092 for Snow Clearing, Sanding and Salting of Sidewalks, Bus Stops, Pedestrian Crosswalks (PXO's) and Signalized Intersections Area 1, Collectors and Local Roads, within Toronto and East York District, for the 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, and 2021-2022 winter seasons to A&F DiCarlo Construction Inc. being the lowest bidder meeting specifications, for a grand total price for the seven winter seasons of \$11,716,255.31 net of HST recoveries including an estimate of the annual cost adjustments using 3% per year after year 1;
3. City Council grant authority to award RFQ 6032-15-0094 for Snow Clearing, Sanding and Salting of Sidewalks, Bus Stops, Pedestrian Crosswalks (PXO's) and Signalized Intersections West North end area, within North York District, for the 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, and 2021-2022 winter seasons, to 614128 Ontario Ltd., (o/a Trisan Construction) being the lowest bidder meeting specifications for a grand total price for the seven winter seasons of \$11,882,392.84 net of HST recoveries, including an estimate of the annual cost adjustments using 3% per year after year 1;
4. City Council grant authority to award RFQ 6032-15-0097 for Snow Clearing, Sanding and Salting of Sidewalks, Bus Stops, Pedestrian Crosswalks (PXO's) and Signalized Intersections East North end area, within North York District, for the 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, and 2021-2022 winter seasons, to Maple-Crete Inc., being the lowest bidder meeting specifications for a grand total price for the seven winter seasons of \$12,689,244.07 net of HST recoveries, including an estimate of the annual cost adjustments using 3% per year after year 1;
5. City Council grant authority to award RFQ 6032-15-0098 for Snow Clearing, Sanding and Salting of Sidewalks, Bus Stops, Pedestrian Crosswalks (PXO's) and Signalized Intersections South area, within Etobicoke - York District, for the 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, and 2021-2022 winter seasons, to VBN Paving Limited, being the lowest bidder meeting specifications for a grand total price for the seven winter seasons of \$14,500,780.19 net of HST recoveries, including an estimate of the annual cost adjustments using 3% per year after year 1;
6. City Council grant authority to award RFQ 6032-15-0099 for Snow Clearing, Sanding and Salting of Sidewalks, Bus Stops, Pedestrian Crosswalks (PXO's) and Signalized Intersections Central area, within Etobicoke - York District, for the 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, and 2021-2022 winter seasons,

- to Lima's Garden & Construction Inc. being the lowest bidder meeting specifications for a grand total price for the seven winter seasons of \$12,363,011.94 net of HST recoveries, including an estimate of the annual cost adjustments using 3% per year after year 1;
7. City Council grant authority to award RFQ 6032-15-0100 for Snow Clearing, Sanding and Salting of Sidewalks, Bus Stops, Pedestrian Crosswalks (PXO's) and Signalized Intersections North West area, within Etobicoke - York District, for the 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, and 2021-2022 winter seasons, to Municipal Maintenance Inc., being the lowest bidder meeting specifications for a grand total price for the seven winter seasons of \$12,911,194.83 net of HST recoveries, including an estimate of the annual cost adjustments using 3% per year after year 1;
 8. City Council grant authority to award RFQ 6032-15-0101 for Snow Clearing, Sanding and Salting of Sidewalks, Bus Stops, Pedestrian Crosswalks (PXO's) and Signalized Intersections North East area, within Etobicoke – York District, for the 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, and 2021-2022 winter seasons, to Municipal Maintenance Inc., being the lowest bidder meeting specifications for a grand total price for the seven winter seasons of \$10,968,882.04 net of HST recoveries, including an estimate of the annual cost adjustments using 3% per year after year 1;
 9. City Council grant authority to award RFQ 6032-15-0102 for Snow Clearing, Sanding and Salting of Sidewalks, Bus Stops, Pedestrian Crosswalks (PXO's) and Signalized Intersections Northwest Quadrant, within Scarborough District, for the 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, and 2021-2022 winter seasons, to Maple-Crete Inc., being the lowest bidder meeting specifications for a grand total price for the seven winter seasons of \$11,628,574.43 net of HST recoveries, including an estimate of the annual cost adjustments using 3% per year after year 1;
 10. City Council grant authority to award RFQ 6032-15-0103, for Snow Clearing, Sanding and Salting of Sidewalks, Bus Stops, Pedestrian Crosswalks (PXO's) and Signalized Intersections Southwest Quadrant, within Scarborough District, for the 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, and 2021-2022 winter seasons, to 614128 Ontario Ltd., (o/a Trisan Construction) being the lowest bidder meeting specifications for a grand total price for the seven winter seasons of \$13,026,556.20 net of HST recoveries, including an estimate of the annual cost adjustments using 3% per year after year 1;
 11. City Council grant authority to award RFQ 6032-15-0104 for Snow Clearing, Sanding and Salting of Sidewalks, Bus Stops, Pedestrian Crosswalks (PXO's) and Signalized Intersections Northeast Quadrant, within Scarborough District, for the 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, and 2021-2022 winter seasons, to Sidcon Construction being the lowest bidder meeting specifications for a

- grand total price for the seven winter seasons of \$10,297,034.41 net of HST recoveries, including an estimate of the annual cost adjustments using 3% per year after year 1 and;
12. City Council grant authority to award RFQ 6032-15-0105 for Snow Clearing, Sanding and Salting of Sidewalks, Bus Stops, Pedestrian Crosswalks (PXO's) and Signalized Intersections Southeast Quadrant, within Scarborough District, for the 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, and 2021-2022 winter seasons, to Defina Haulage Ltd., being the lowest bidder meeting specifications for a grand total price for the seven winter seasons of \$11,502,867.10 net of HST recoveries, including an estimate of the annual cost adjustments using 3% per year after year 1.

FINANCIAL IMPACT

The total cost to the City of Toronto for all twelve (12) contract awards for the seven (7) winter seasons (2015-2016 to 2021-2022) is \$159,592,288.18 net of HST recoveries, \$177,220,209.94 including all taxes and charges and \$156,832,044.20 net of all applicable taxes and charges, including an estimate of the annual cost adjustments using 3% per year after Year 1.

The annual cost estimate of 3% growth is consistent with the increase in winter maintenance contract prices over the last 7 years. Funding in the amount of \$5,292,311.77 for the period of December 1 to December 31, 2015 is required, of which \$969,262.50 is a budgeted contingency, resulting in a net requirement of \$4,323,049.27. This amount is included in the 2015 Approved Operating Budget for Transportation Services (\$1,000,000.00 of which will be reallocated to the accounts in the table below -- \$500,000 from each of TP0186 GL4503 and TP0213 GL4503).

The remaining first winter's (2015-2016 season) funding need (\$15,535,495.85) between January 1 and March 31, 2016, along with the first part of the second winter's adjusted cost, will be included in the 2016 Operating Budget Submission. The budget for the first winter season requirement is \$20,827,807.62 net of HST recoveries. The following funding details include the contract cost increase which is not part of the 2015 Approved Operating Budget for Transportation Services.

Operating Budget Funding Details – First Winter Season 2015/2016					
RFQ #	District	Operating Account	Dec. 1, 2015-Dec. 31, 2015 (Net of HST recoveries)	Jan 1, 2016- Mar. 31, 2016 (Net of HST recoveries)	Total (Net of HST recoveries)
6032-15-0091	Toronto & East York	TP0109	\$865,696.08	\$2,541,236.87	\$3,406,932.94
6032-15-0092	Toronto & East York	TP0109	\$388,528.02	\$1,140,517.74	\$1,529,045.76
		Sub-total	\$1,254,224.10	\$3,681,754.60	\$4,935,978.70
6032-15-0094	North York	TP0373	\$394,037.37	\$1,156,690.38	\$1,550,727.76
6032-15-0097	North York	TP0373	\$420,793.74	\$1,235,233.24	\$1,656,026.98
		Sub-total	\$814,831.12	\$2,391,923.62	\$3,206,754.74
6032-15-0098	Etobicoke York	TP0359	\$480,866.91	\$1,411,577.04	\$1,892,443.95
6032-15-0099	Etobicoke York	TP0359	\$409,975.41	\$1,203,476.20	\$1,613,451.61
6032-15-0100	Etobicoke York	TP0359	\$428,153.95	\$1,256,839.01	\$1,684,992.96
6032-15-0101	Etobicoke York	TP0359	\$363,744.04	\$1,067,764.76	\$1,431,508.80
		Sub-total	\$1,682,740.30	\$4,939,657.02	\$6,622,397.32
6032-15-0102	Scarborough	TP0387	\$385,620.40	\$1,131,982.45	\$1,517,602.85
6032-15-0103	Scarborough	TP0387	\$431,979.50	\$1,268,068.85	\$1,700,048.35
6032-15-0104	Scarborough	TP0387	\$341,464.60	\$1,002,363.82	\$1,343,828.42
6032-15-0105	Scarborough	TP0387	\$381,451.76	\$1,119,745.48	\$1,501,197.24
		Sub-total	\$1,540,516.25	\$4,522,160.61	\$6,062,676.86
Total – 1st Winter Season			\$5,292,311.77	\$15,535,495.85	\$20,827,807.62

Estimated Costs – Years 2-7

Year	Estimated Costs (net of HST recoveries)
2016/17	\$21,452,641.85
2017/18	\$22,096,221.10
2018/19	\$22,759,107.73
2019/20	\$23,441,880.97
2020/21	\$24,145,137.39
2021/22	\$24,869,491.52

Total Estimated Costs – Years 1-7 (2015-2016 season to 2021-2022 season)

Years	Estimated Costs (net of HST recoveries)
2015-2016 to 2021-2022	\$159,592,288.18

Future funding will be requested in subsequent annual Transportation Services Operating Budget Submissions for the required portions of the contract period.

The Deputy City Manager & Chief Financial Officer has reviewed this report and agrees with the financial impact information.

DECISION HISTORY

Council at its meeting held on December 16, 2013 adopted motions that confirmed the levels of service for roadway de-icing, snow plowing, driveway windrow opening and snow removal that would serve as the basis for the 2015 – 2022 winter maintenance contracts and enabling the General Manager, Transportation Services to issue Requests for Quotations for Winter Maintenance Services for seven (7) year terms covering the period November 2015 to April 2022. Refer to Motions 1, 2, 3 & 4 of Item PW27.15 of the following decision document link at <http://app.toronto.ca/tmmis/viewAgendaItemHistory.do?item=2013.PW27.15>

ISSUE BACKGROUND

All fifteen (15) Requests for Quotation (RFQs) for Snow Clearing, Sanding and Salting of Sidewalks, Bus Stops, Pedestrian Crosswalks (PXO's) and Signalized Intersections were issued by the Purchasing and Materials Management Division on March 9, 2015 on the City's Internet Website. A number of addenda were issued for each RFQ. The closing date for all of the RFQs was held on March 26, 2015.

The RFQs were designed so that each bidder could bid on one (1) or all twelve (12) of the RFQs. The RFQs all set out that the public opening process would be done by a lottery. The lottery process randomizes which RFQ would be opened first and provides bidders the opportunity to withdraw from a particular RFQ if they have submitted bids to multiple RFQs. This system is designed to prevent a bidder from being awarded too many contracts and being unable to meet the requirements of all the contracts won. The order that the RFQs were opened was 6032-15-0104, 6032-15-0091, 6032-15-0100, 6032-15-0102, 6032-15-0093, 6032-15-0096, 6032-15-0101, 6032-15-0094, 6032-15-0103, 6032-15-0099, 6032-15-0095, 6032-15-0098, 6032-15-0097, 6032-15-0092, and 6032-15-0105.

This report addresses the awards for RFQs 6032-15-0091, 6032-15-0092, 6032-15-0094, 6032-15-0097, 6032-15-0098, 6032-15-0099, 6032-15-0100, 6032-15-0101, 6032-15-0102, 6032-15-0103, 6032-15-0104, and 6032-15-0105. RFQs 6032-15-0093, 6032-15-0095 and 6032-15-0096 are dealt with in a separate report.

The following is the summary of bids received for Request for Quotation 6032-15-0091 Area 1, Arterial Road, within Toronto and East York District:

Bidder	Winter 2015/2016 (net of all applicable taxes and charges)
Caranci Brothers Inc.	\$3,348,008.00
Aqua Tech Solutions Inc.	\$3,412,952.00
A&F DiCarlo Construction Inc.	\$3,416,480.00
Trisan Construction	\$3,610,400.00
Maple-Crete Inc.	\$3,876,000.00
K.J. Beamish Construction Co. Ltd.	\$4,221,092.00
MTM Landscaping Contractors Inc	\$4,539,600.00
Bevcon Construction Ltd.	\$4,845,120.00 ¹
Aquagran Landscaping and Construction Ltd.	\$5,642,400.00 ¹
Queensway Excavating & Landscaping	\$5,868,401.52 ¹
Coco Paving Inc.	\$8,091,520.00

¹ This RFQ was declared non-compliant for not meeting the mandatory requirements.

The following is the summary of bids received for Request for Quotation 6032-15-0092 Area 1, Collectors and Local Roads, within Toronto and East York District:

Bidder	Winter 2015/2016 (net of all applicable taxes and charges)
A&F DiCarlo Construction Inc.	\$1,502,600.00
Pave-Tar Construction Ltd.	\$1,588,950.00
Maple-Crete Inc.	\$1,605,900.00
Bevcon Construction Ltd.	\$1,719,820.00 ¹
Aquagran Landscaping and Construction Ltd.	\$1,790,600.00 ¹
K.J. Beamish Construction Co. Ltd.	\$1,890,844.00
MTM Landscaping Contractors Inc	\$1,999,100.00
Coco Paving Inc.	\$3,430,850.00

¹ This RFQ was declared non-compliant for not meeting the mandatory requirements

The following is the summary of bids received for Request for Quotation 6302-15-0094 West North end area, within North York District:

Bidder	Winter 2015/2016 (net of all applicable taxes and charges)
Trisan Construction	\$1,523,907.00 ²
Lima's Garden & Construction Inc.	\$1,583,162.00
Bevcon Construction Ltd.	\$1,697,260.00 ¹
VBN Paving Ltd.	\$1,726,585.00
Maple-Crete Inc.	\$1,740,820.00
Pave-Tar Construction	\$1,930,690.00
Aquagran Landscaping and Construction Ltd.	\$1,828,862.00 ¹
Forest Ridge Inc.	\$2,125,275.00
MTM Landscaping Contractors Inc	\$2,171,600.00
Coco Paving Inc.	\$2,352,510.00
Crownwood Construction Ltd.	\$2,549,278.00

¹ This RFQ was declared non-compliant for not meeting the mandatory requirements

² Trisan Construction was suspended from bidding on construction related work, Trisan is eligible to be awarded this type of work.

The following is the summary of bids received for Request for Quotation 6032-15-0097 East North end area, within North York District:

Bidder	Winter 2015/2016 (net of all applicable taxes and charges)
Maple-Crete Inc.	\$1,627,385.00
Bevcon Construction Ltd.	\$1,643,476.00 ¹
Grand-Mac Construction Ltd.	\$1,654,644.00
Lima's Garden & Construction Inc.	\$1,832,882.00
Aquagran Landscaping and Construction Ltd.	\$1,781,620.00 ¹
VBN Paving Ltd.	\$1,773,788.00
Defina Haulage Ltd.	\$1,821,341.86
Pave-Tar Construction	\$2,091,940.00
Forest Ridge Inc.	\$2,139,925.00
MTM Landscaping Contractors Inc	\$2,216,550.00
Coco Paving Inc.	\$2,386,730.00

¹ This RFQ was declared non-compliant for not meeting the mandatory requirements

The following is the summary of bids received for Request for Quotation 6302-15-0098 South area, within the Etobicoke – York District:

Bidder	Winter 2015/2016 (net of all applicable taxes and charges)
VBN Paving Ltd.	\$1,859,713.00
Pave-Tar Construction	\$1,908,620.00
Trisan Construction	\$1,956,524.00
Lima's Garden & Construction Inc.	\$2,145,051.60
Bevcon Construction Ltd.	\$2,175,080.00 ¹
MTM Landscaping Contractors Inc	\$2,277,800.00
Aquagran Landscaping and Construction Ltd.	\$2,472,350.00 ¹
Crownwood Construction Ltd.	\$2,559,488.00
Coco Paving Inc.	\$2,565,850.00

¹ This RFQ was declared non-compliant for not meeting the mandatory requirements

The following is the summary of bids received for Request for Quotation 6302-15-0099 Central area, within the Etobicoke – York District:

Bidder	Winter 2015/2016 (net of all applicable taxes and charges)
Lima's Garden & Construction Inc.	\$1,585,546.00
MTM Landscaping Contractors Inc	\$1,766,050.00
VBN Paving Ltd.	\$1,932,392.00
Pave-Tar Construction	\$2,018,360.00
T. Bolton Sod Company Ltd.	\$2,132,500.00
Bevcon Construction Ltd.	\$2,270,560.00 ¹
A&F DiCarlo Construction Inc.	\$2,298,988.00
Crownwood Construction Ltd.	\$2,551,512.00
Aquagran Landscaping and Construction Ltd.	\$2,596,970.00 ¹
Coco Paving Inc.	\$2,639,230.00

¹ This RFQ was declared non-compliant for not meeting the mandatory requirements

The following is the summary of bids received for Request for Quotation 6302-15-0100 North West area, within the Etobicoke – York District:

Bidder	Winter 2015/2016 (net of all applicable taxes and charges)
Municipal Maintenance Inc.	\$1,655,850.00
Lima's Garden & Construction Ltd.	\$1,825,632.00
Trisan Construction	\$1,847,738.00
Aqua Tech Solutions Inc.	\$1,861,802.00
VBN Paving Limited	\$2,089,827.00
Pave-Tar Construction	\$2,155,420.00
Crownwood Construction Ltd.	\$2,161,988.00
Maple-Crete Inc.	\$2,227,160.00
Bevcon Construction Ltd.	\$2,349,020.00 ¹
MTM Landscaping Contractors Inc	\$2,382,310.00
A&F DiCarlo Construction Inc.	\$2,568,558.00
Aquagran Landscaping and Construction Ltd.	\$2,819,560.00 ¹
Coco Paving Inc.	\$2,913,230.00

¹ This RFQ was declared non-compliant for not meeting the mandatory requirements

The following is the summary of bids received for Request for Quotation 6302-15-0101 North East area, within the Etobicoke – York District:

Bidder	Winter 2015/2016 (net of all applicable taxes and charges)
Municipal Maintenance Inc.	\$1,406,750.00
Lima's Garden & Construction Ltd.	\$1,423,012.00
Trisan Construction	\$1,445,334.00
Bevcon Construction Ltd.	\$1,590,408.00 ¹
VBN Paving Inc.	\$1,637,934.00
Pave-Tar Construction	\$1,653,320.00
Maple-Crete Inc.	\$1,702,540.00
MTM Landscaping Contractors Inc	\$1,801,800.00
Crownwood Construction Ltd.	\$2,007,300.00
Aquagran Landscaping and Construction Ltd.	\$2,127,720.00 ¹
Coco Paving Inc.	\$2,226,350.00

¹ This RFQ was declared non-compliant for not meeting the mandatory requirements

The following is the summary of bids received for Request for Quotation 6302-15-0102 Northwest Quadrant, within the Scarborough District:

Bidder	Winter 2015/2016 (net of all applicable taxes and charges)
Maple-Crete Inc.	\$1,491,335.00
Grand-Mac Construction Ltd.	\$1,505,779.72
Trisan Construction	\$1,618,945.00
Bevcon Construction Ltd.	\$1,639,224.00 ¹
Aqua Tech Solutions Inc.	\$1,641,922.80
Jim Kerr Excavating	\$1,699,105.00
VBN Paving Ltd.	\$1,795,714.50
RoyalCrest Paving	\$1,895,460.00
Pave-Tar Construction	\$1,908,690.00
Aquagran Landscaping and Construction Ltd.	\$1,979,180.00 ¹
MTM Landscaping Contractors Inc	\$2,122,300.00
Lima's Garden & Construction Ltd.	\$2,188,018.00
Forest Ridge Inc.	\$2,318,485.00
Coco Paving	\$2,515,225.00
Westridge Farm Equipment	\$2,981,855.00

¹ This RFQ was declared non-compliant for not meeting the mandatory requirements

The following is the summary of bids received for Request for Quotation 6302-15-0103 Southwest Quadrant, within the Scarborough District:

Bidder	Winter 2015/2016 (net of all applicable taxes and charges)
Trisan Construction	\$1,670,645.00 ²
Maple-Crete Inc.	\$1,726,083.00
Bevcon Construction Ltd.	\$1,909,450.00 ¹
VBN Paving Ltd.	\$1,913,520.50
Jim Kerr Excavating	\$1,922,845.00
Pave-Tar Construction	\$2,177,290.00
RoyalCrest Paving	\$2,249,140.00
Aquagran Landscaping and Construction Ltd.	\$2,302,438.00 ¹
MTM Landscaping Contractors Inc	\$2,356,800.00
Grand-Mac Construction Ltd.	\$2,366,043.25
Lima's Garden & Construction Ltd.	\$2,506,034.00
Coco Paving Ltd.	\$2,855,065.00

¹ This RFQ was declared non-compliant for not meeting the mandatory requirements

² Trisan Construction was suspended from bidding on construction related work, Trisan is eligible to be awarded this type of work.

The following is the summary of bids received for Request for Quotation 6302-15-0104 Northeast Quadrant, within the Scarborough District:

Bidder	Winter 2015/2016 (net of all applicable taxes and charges)
Sidcon Contracting	\$1,320,586.10
Grand-Mac Construction Ltd.	\$1,352,017.00
Defina Haulage Ltd.	\$1,441,040.69
Maple-Crete Inc.	\$1,454,225.00
Jim Kerr Excavating	\$1,538,475.00
Bevcon Construction Ltd.	\$1,616,518.00 ¹
VBN Paving Inc.	\$1,650,305.00
RoyalCrest Paving	\$1,675,000.00
Aqua Tech Solutions Inc.	\$1,707,410.63
Trisan Construction	\$1,744,244.00
Aquagran Landscaping and Construction Ltd.	\$1,835,701.00 ¹
MTM Landscaping Contractors Inc	\$1,835,701.00
Lima's Garden & Construction Ltd.	\$1,906,295.20
Pave-Tar Construction	\$1,912,950.00
Forest Ridge Inc.	\$1,988,965.00
Coco Paving Inc.	\$2,264,345.00

¹ This RFQ was declared non-compliant for not meeting the mandatory requirements

The following is the summary of bids received for Request for Quotation 6302-15-0105 Southeast Quadrant, within the Scarborough District:

Bidder	Winter 2015/2016 (net of all applicable taxes and charges)
Defina Haulage Ltd.	\$1,475,233.14
Grand-Mac Construction Ltd.	\$1,497,199.20
Bevcon Construction Ltd.	\$1,514,104.00 ¹
Jim Kerr Excavating	\$1,574,310.00
Trisan Construction	\$1,581,670.00
VBN Paving Inc.	\$1,642,973.00
Royal Crest Paving	\$1,733,200.00
Aquagran Landscaping and Construction Ltd.	\$1,848,000.00 ¹
MTM Landscaping Contractors Inc	\$1,863,040.00
Pave-Tar Construction	\$1,945,900.00
Lima's Garden & Construction	\$2,035,129.20
Coco Paving Inc.	\$2,315,330.00

¹ This RFQ was declared non-compliant for not meeting the mandatory requirements

COMMENTS

The Quotation documentation submitted by the recommended bidders have been reviewed by staff from both Transportation Services and Purchasing and Materials Management and were found to be in conformance with the Request for Quotation requirements. Transportation Services staff have compared the low bid for each depot to the estimated cost and found the prices of the recommended bidders to be reasonable and within the budget available.

The Fair Wage Office has reported that the recommended firms have indicated it has reviewed and understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

CONTACTS

Brian Provo
Acting Manager, Road Operations
Transportation Services,
Toronto and East York District
Tel: 416-392-0285
e-mail: rburlie@toronto.ca

E. Caruso
Manager, Goods & Services
Purchasing and Materials Management
Tel: 416-392-7316
e-mail: ecaruso@toronto.ca

T. Tenn
Manager, Road Operations
Transportation Services,
Scarborough District
Tel: 416-396-4823
e-mail: ttenn@toronto.ca

R. Helary
Manager, Road Operations
Transportation Services,
Etobicoke York District
Tel: 416-394-8345
e-mail: rhela@toronto.ca

H. Moreno
Manager, Road Operations
Transportation Services, North York District
Tel: 416-395-6270
e-mail hmoreno@toronto.ca

SIGNATURES

Michael Pacholok
Director
Purchasing and Materials Management

Stephen Buckley
General Manager
Transportation Services

ATTACHMENT

Appendix A – Adjusting Index

APPENDIX “A” - ANNUAL ADJUSTMENT OF COST

The unit bid prices will be adjusted annually as shown in the following example using the CPI as issued for the month of July.

The unit bid prices stated in the Vendor's Quotation will apply during the first Operating Year of the Term.

In the second and subsequent Operating Years, the unit bid prices will be the costs applicable in the previous Operating Year multiplied by [1 + CPI/100].

The unit bid price will be adjusted for the second Operating Year and, if the Term is extended, for the subsequent Operating Years to reflect 100% of the percentage change in the All Item Index of Consumer Price Index (CPI) for Toronto, or the replacement Index, on a year-to-year basis.

In the second and subsequent Operating Years, the unit bid price will be the cost applicable in the previous Operating Year multiplied by [1 + CPI/100].

where:

$$\Delta \text{ CPI} = \left(\frac{\text{CPI Current Operating Year} - \text{CPI Previous Operating Year}}{\text{CPI Previous Operating Year}} \right) \times 100\%$$

and:

CPI Current Operating Year = Monthly Consumer Price Index (All Items) - Toronto for the month containing the beginning of the second and subsequent Operating Years.

CPI Previous Operating Year = Monthly Consumers Price Index (All Items) - Toronto for the month containing the beginning of the previous Operating Year.

Note:

The Annual Adjustment of Cost formula outlined above has replaced the Adjusting Index formula used in the previous snow removal contracts so as to be more transparent and accurately reflect market increases.

The Adjusting Index formula had been developed by the former Metro Transportation and was in place for several previous snow removal contracts. It was unique in the industry and employed only by the City of Toronto.

The Annual Adjustment of Cost increased 14.9% over the last 7 year contract (2007/2008 to 2014/2015) – An average of 3% per year.

It is estimated that the increase in the Adjusting Index for this contract will remain consistent at an average of 3% per year.