

Amendment to Contract No. 47019673 for the provision of Cardiac Monitor/Defibrillator

Date: November 6, 2017

To: Community Development and Recreation Committee

From: Acting Chief, Toronto Paramedic Services, and Director, Purchasing and Materials Management

Wards: All

SUMMARY

The purpose of this report is to request the authority to amend Contract No. 47019673 issued to Zoll Medical Canada Limited for the provision of Cardiac Monitor/Defibrillator with all components and accessories, and replacement of Cardiac Monitor/Defibrillator including extended warranty and preventative maintenance plan, RFP No. 0507-15-0113, by an additional amount of \$1,382,294.40 excluding all taxes and charges or \$1,406,622.78, net of HST recoveries.

An additional 40 monitors, their components and extended maintenance packages are needed for the increase in Operations by 113 Full-time Equivalents (FTE) to Paramedic Services complement, approved from 2015 to 2016 budgets, along with additional ambulances and the increase to the number of Operation-ready ambulances. Traditionally, spare ambulances did not have high value equipment assigned to them, but now most spare ambulances are fully stocked and ready for deployment. Contract No. 47019673 was issued to Zoll Medical Canada Limited in 2015, where the preparation of the RFP had started back in 2014 when future quantities from increased approved budgets in Operations were not known.

RECOMMENDATIONS

The Acting Chief, Toronto Paramedic Services, and the Director, Purchasing and Materials Management, recommends that:

1. The Community Development and Recreation Committee, in accordance with Section 71-11.1.C of the City of Toronto Municipal Code Chapter 71 (Financial Control Bylaw), grant authority to amend Contract No. 47019673 for the provision of Cardiac Monitor/Defibrillator with all components and accessories, and replacement of Cardiac Monitor/Defibrillator including extended warranty and preventative maintenance plan, by an additional amount of \$1,382,294.40 excluding all taxes and charges, increasing the

current contract value from \$6,650,225.92 to \$8,032,520.32 excluding all taxes and charges (or net of HST recoveries from \$6,767,269.90 to \$8,173,892.68).

FINANCIAL IMPACT

The amendment to Contract No. 47019673 for an additional amount of \$1,382,294.40 excluding all taxes and charges (\$1,406,623 net of HST recoveries), increases the current contract value of contract from \$6,650,226 excluding all taxes and charges (\$6,767,270 net of all HST recoveries) to \$8,032,521 excluding all taxes and charges (\$8,173,893 net of HST recoveries).

Funding is available in 2017 Approved Capital Budget for Toronto Paramedic Services. Funding is also available in the 2017 Approved Operating Budget for Toronto Paramedic Services, and additional funding will be requested in the 2018 and 2019 Operating and Capital Budget Submission for Toronto Paramedic Services. Funding details are provided in the table to follow (net of HST recoveries):

	2017	2018	2019	Total
Capital Funding: CAM059-01 Medical Equipment Replacement	\$401,000	\$250,000	\$275,000	\$926,000
Operating Funding: B46700 B46750 B46751 B46752 B46753 B46754 C/E 3055	\$49,000	\$250,000	\$181,623	\$480,623
Funding Increase	\$450,000	\$500,000	\$456,623	\$1,406,623

The Acting Chief Financial Officer has reviewed this report and agrees with the financial impact information.

DECISION HISTORY

On December 9 and 10, 2015, City Council adopted CD8.2 and authorized the Chief and General Manager, Toronto Paramedic Services to negotiate and enter into an agreement with Zoll Medical Canada Inc. being the highest overall scoring proponent meeting the requirements of Request for Proposal 0507-15-0113. The City Council decision can be found at the following link:

COMMENTS

Toronto Paramedic Services (PS) is requesting the target value be increased by an additional \$1,382,294.40 (excluding taxes) for the purchase of 40 additional cardiac monitors with accessories and optional extended maintenance packages for the life of the cardiac monitors.

The reason for requiring these extra monitors is at the time the original RFP submission, Toronto Paramedic Services' (PS) requirements were underestimated. From 2015 to 2016 budgets, City Council approved an increase of 113 Full-time Equivalent (FTE) to PS complement and therefore PS could not have determined the additional units would be required as the RFP was prepared in 2014 for award in 2015. The monitors are needed for additional ambulances that have been added to Operations and to increase the number of Operation-ready ambulances. Traditionally, spare ambulances did not have high value equipment assigned to them, but now most spare ambulances are fully stocked and ready for deployment. All additional units will be purchased under the same terms and conditions of the original RFP. The contract term was for one (1) year from the date of the award to November 15, 2016 with the option to renew at the sole discretion of the Chief and General Manager, Toronto Paramedics Services and subject to budget approval for an additional nine (9) separate one year periods, concluding November 15, 2025.

Toronto Paramedic Services is mandated by the Provincial Equipment Standards for Ontario Ambulance Services issued by Emergency Health Services Branch Ministry of Health and Long-Term Care the Ministry of Health to have cardiac monitors/defibrillators on every ambulance.

CONTACT

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SIGNATURE

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