

# EX26.22

## Attachment 1 - EVALUATION Criteria (Request for pre-Qualification)

	POINTS
<b>A) IDENTIFICATION OF THE PROPONENT (10 points)</b>	<b>10</b>
A profile and summary of the Respondent including the scale and nature of current business activities, years in business and any other information the Respondent may wish to include demonstrating its capacity to partner on the development of new low-carbon thermal energy networks with the City, companies and affiliates and the nature of the Respondent's relationship to them	
<b>B) QUALIFICATIONS (70 points)</b>	
<b>Expertise</b>	<b>10</b>
Demonstrated ability to evaluate, design, build, and operate new low-carbon thermal energy networks (district energy). Knowledge and experience with the application of renewable energy technologies as energy sources to low-carbon thermal energy networks. Experience in the design, development, and operation of renewable energy based district energy systems.	
<b>Financing</b>	<b>10</b>
Demonstrated capability to finance development activities of new low-carbon thermal energy networks Demonstrated capability to secure financing for construction of new low-carbon thermal energy networks Track record in accessing grants, subsidies, low interest or similar contributions from senior levels of government (province and federal) or other similar bodies	
<b>Risks &amp; Mitigation</b>	<b>10</b>
Understanding of business risks presented by investment in low-carbon thermal energy networks and a demonstrated ability to develop and implement appropriate risk mitigation strategies.	
	<b>10</b>
Demonstrated knowledge of the Ontario energy marketplace, including the new cap and trade legislation and regulations and the potential long and short term impact on energy investments.	
<b>Relationships</b>	<b>10</b>
Existing relationships within the vendor community in the district and renewable energy sectors in Ontario. Proven long term relationships working with municipal government or equivalent in the district energy field	
<b>Readiness</b>	<b>10</b>
Ability to mobilize resources quickly for opportunity evaluation and master planning to secure funding from the Province of Ontario's cap and trade program, Federal Government programs, and other grants that may be available.	
<b>Contacts &amp; Client Base</b>	<b>10</b>
Extensive experience and contacts within the commercial property management and development industry in Ontario. An established base of clients that represent potential future users of the low-carbon energy systems in Toronto.	
<b>C) PLANS and APPROACHES (20 points)</b>	
<b>Motivation and Plans</b>	<b>6</b>
a) Why the Respondent is interested in partnering with the City on the development of low-carbon thermal energy networks? What motivates the Respondent? b) Suggested approach to developing new low-carbon thermal energy networks in Toronto. How would it work?	
<b>Division of Roles &amp; Responsibilities</b>	<b>6</b>
c) Preliminary identification of roles and responsibilities for the Respondent. What is the Respondent capable and willing to do? d) Preliminary identification of roles and responsibilities of the City. What should the City be capable and willing to do?	
<b>Needs from the City and Other Ideas</b>	<b>8</b>
e) What does the Respondent need from the City to succeed and achieve the City's objectives, including any in-kind or other contributions or access to assets? f) Any other innovative, creative or otherwise strategically valuable ideas.	
<b>TOTAL</b>	<b>100</b>