



FISCAL IMPACT STATEMENT NOTICE OF MOTION MM32.3

Financial Implications:

<input checked="" type="checkbox"/> Operating	
<input type="checkbox"/> Current year impacts: \$ _____ (gross) \$ _____ (net)	<input checked="" type="checkbox"/> Future year impacts: \$100 - \$200K (net) <input type="checkbox"/> Following year (Likely annual MTCE cost) <input type="checkbox"/> Future years
<input checked="" type="checkbox"/> Funding sources (specify):	
<input type="checkbox"/> Accommodation within approved operating budget	<input type="checkbox"/> Third party funding
<input type="checkbox"/> New revenues	<input type="checkbox"/> Tax rate impact
<input type="checkbox"/> Reserve/Reserve Fund contributions	<input checked="" type="checkbox"/> Other
<input type="checkbox"/> Budget adjustments: \$ _____ (net)	(Potential Revenue Loss: \$0.903M - \$1.021M)
<input type="checkbox"/> Impact on staffing levels: _____ (positions)	

<input checked="" type="checkbox"/> Capital	
<input type="checkbox"/> Current year impacts: \$0 _____ (gross) \$0 _____ (debt)	<input checked="" type="checkbox"/> Future year impacts: \$3 million (debt) <input type="checkbox"/> Following year <input type="checkbox"/> Future years
<input type="checkbox"/> Funding sources (specify):	
<input type="checkbox"/> Accommodation within approved capital budget	<input type="checkbox"/> Third party funding
<input type="checkbox"/> New revenues	<input type="checkbox"/> Debt
<input type="checkbox"/> Reserve/Reserve Fund contributions	<input type="checkbox"/> Other
<input type="checkbox"/> Budget adjustments: \$ _____ (debt)	
<input type="checkbox"/> Operating Impact:	
<input type="checkbox"/> Program costs: \$ _____ (net)	
<input type="checkbox"/> Debt service costs: \$ _____ (net)	

Impacts/Other Comments:

- Service Level Impact (specify):
- Consistent with Council Strategic directions and fiscal priorities (specify):

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Capital Costs:

- The representatives from the City of Carmel (Indiana) agreed to purchase the carousel for \$3.0 million and presented a capital project for \$5.0 million to their City Council (not approved).
- While a fair market value assessment would be required, the purchase price would likely be similar.
- Purchase would be debt funded and is not eligible for any other development sources of funding.
- Purchase price may change subject to negotiations.
- Operating costs have not been estimated. PFR would likely require a condition assessment and, as a heritage asset, any associated maintenance would be at a premium.

Waiving of Fees to Beasley Enterprise:

- William Beasley Enterprises ("Beasley") operates under three separate License Agreements on the Toronto Islands:
 - Centreville Children's Amusement Area, including Rides, Food and Merchandise Concession outlets along with the Animal Display Area known as Far Enough Farm. Their current agreement, for a term of 10 years commencing March 1, 2013 to October 31, 2022 with an additional 10 years at the discretion of the General Manager, Parks, Forestry and Recreation (GM) was awarded through RFP # 9119-12-7173 in 2013.
 - Operation of Centre Island Restaurant, Island Snack Bar and Food & Beverage Catering for a term of 10 years commencing July 1, 2013 to December 31, 2022, with an additional 10 year term at the discretion of the GM was awarded through RFP # 0613-12-0252 in 2013.
 - Operation and Maintenance of four Food and Beverage Concessions including the Ferry Terminal for a term of 10 years commencing May 15, 2013 to December 31, 2022, with an additional 10 year term at the discretion of the GM was awarded through RFP# 0613-13-0014 in 2013.
- The revenue generated from the License Agreement is as follows:

	Centreville Amusement	Centre Island Rest/Snack	Concessions	
Initial Term	Guaranteed Licence Fee	Bar & Catering	(including Ferry Terminal)	Total Agreement
	(Basic Fee)	(Basic Fee)	(Basic Fee)	(Per Year)
2017	\$690,000	\$125,000	\$88,500	\$903,500
2018	\$710,000	\$127,500	\$89,000	\$926,500
2019	\$725,000	\$130,000	\$95,500	\$950,500
2020	\$745,000	\$132,500	\$96,000	\$973,500
2021	\$760,000	\$135,000	\$102,500	\$997,500
2022	\$780,000	\$137,500	\$103,000	\$1,020,500
Total Remaining Term	\$4,410,000	\$787,500	\$574,500	\$5,772,000

- Any reduction in the License Agreement would result in a direct revenue shortfall to the Parks, Forestry and Recreation Operating Budget

Submitted by: _____
Deputy City Manager & Chief Financial Officer

Date: October 3, 2017