

# TA18.5 Attachment 1

## Toronto Atmospheric Fund - Consolidated Unaudited Summary of Revenues and Expenditures For 9 months ending September 30, 2017 - \$ in 000's

<b>Revenues</b>	Ref	Actual	Budget-9 months	Variance	Comments
Revenue from Securities Portfolio-realized & unrealized gains	A1	\$ 3,527	\$ 1,568		<i>Strong performance in TAF's publicly-traded portfolio holdings</i>
Direct Investments - loans and ESPA contracts	A2	\$ 631	\$ 248		<i>Growing contracts &amp; interest revenues vs conservative budget</i>
External Funding - recognized	A3	\$ 488	\$ 300		<i>\$596K of external revenue committed to TAF was brought forward</i>
<b>Total Revenues</b>	<b>A4</b>	<b>\$ 4,646</b>	<b>\$ 2,116</b>	<b>\$ 2,531</b>	<i>Total revenues are considerably ahead of budget</i>
<b>Program Expenses</b>					
Program expenditures - including program staff	B1	\$ 1,175	\$ 1,420		
Grants	B2	\$ 594	\$ 605		
<b>Program Expenses</b>	<b>B3</b>	<b>\$ 1,769</b>	<b>\$ 2,024</b>	<b>\$ 255</b>	<i>Actual program expenses are below budget</i>
<b>Corporate Expenses</b>					
Staff	C1	\$ 225	\$ 258		
Other	C2	\$ 70	\$ 296		<i>Under-budget due to deferred expenditures related to premises, IT</i>
<b>Corporate Expenses</b>	<b>C3</b>	<b>\$ 295</b>	<b>\$ 554</b>	<b>\$ 259</b>	<i>Actual corporate expenses below budget</i>
<b>Total Expenses = Programs + Corporate</b>	<b>D1</b>	<b>\$ 2,064</b>	<b>\$ 2,579</b>	<b>\$ 514</b>	<i>Actual total operations below budget</i>
<b>Depreciation</b>	<b>D2</b>	<b>\$ 202</b>	<b>\$ 201</b>	<b>\$ 1</b>	<i>Depreciation on energy retrofit (ESPA) assets</i>
<b>Net Revenues over Expenditures</b>	<b>D3</b>	<b>\$ 2,380</b>	<b>-\$ 664</b>	<b>\$ 3,044</b>	<i>Large positive variance after 9 months</i>
				<b>\$ 3,045</b>	

### Notes - Referencing specific lines above

A1 - Revenue variability is expected due to financial market fluctuations (positive and negative) given TAF's strong reliance on its securities portfolio.

During the first nine months of the year, all four global equity funds and the fixed income portfolio delivered positive results.

In particular, Generation fund, which is TAF's largest single holding now totalling \$19 million, gained over 28% during the nine months of 2017.

Line A1 includes both realized gains (from sold investments) and unrealized "paper" gains from securities which TAF continues to hold.

C3 - Corporate Expenses include activities related to Communications, Governance, Development and Administration

D3 - TAF typically submits deficit budgets based on \*conservative\* assumptions related to investment portfolio performance and revenues (low) and program expenses (high).

The intent is that operating deficit can be covered from capital - ie. Stabilization Fund which totalled just over \$7 million at end of fiscal 2016.

Since investment portfolio performance was so strong after 9 months, we do not expect to be drawing on the Stabilization Fund for fiscal year 2017.

*into 2017*

*and other*