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Attachment 2

FINANCIAL STATEMENTS

For

BOARD OF MANAGEMENT OF MOSS PARK ARENA For the year ended DECEMBER 31, 2017

Welch LLP



INDEPENDENT AUDITOR'S REPORT

To the Council of the Corporation of the

CITY OF TORONTO AND BOARD OF MANAGEMENT OF MOSS PARK ARENA

We have audited the accompanying financial statements of the Board of Management of Moss Park Arena, which comprise the statement of financial position as at December 31, 2017, and the statements of operations, changes in net debt, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Board of Management of Moss Park Arena as at December 31, 2017 and the results of its operations and its cash flows for the year then ended in accordance with Canadian public sector accounting standards.

Chartered Professional Accountants Licensed Public Accountants

Toronto, Ontario July 9, 2018.

Welch LLP - Chartered Professional Accountants 36 Toronto Street, Suite 1070, Toronto ON, M5C 2C5 T: 647 288 9200 F: 647 288 7600 W: welchllp.com An Independent Member of BKR International

BOARD OF MANAGEMENT OF MOSS PARK ARENA

STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2017

FINANCIAL ASSETS Cash \$ 67,305 \$ 54,237 Accounts receivable 15,542 33,078 Accounts receivable - City of Toronto (note 6) 328,125 329,375 Due from the City of Toronto - deficit (note 5) 92,910 88,791 503.882 506,481 FINANCIAL LIABILITIES 77,642 79,428 Accounts payable and accrued liabilities 77,642 79,428 Deferred revenue 99,379 95,962 City of Toronto - working capital advance 10,000 10,000 Post-employment benefits payable (note 6) 328,125 329,375 State 515,146 514,765 NET DEBT (11,264) (8,284) NON-FINANCIAL ASSETS 10,071 31,044 Prepaid expenses 490 490 Inventories -10,774 -7.794 ACCUMULATED SURPLUS \$ 20,751 \$ 31,044		<u>2017</u>	<u>2016</u>
Accounts receivable 15,542 33,078 Accounts receivable - City of Toronto (note 6) 328,125 329,375 Due from the City of Toronto - deficit (note 5) 92,910 89,791 503,882 506,481 FINANCIAL LIABILITIES 77,642 79,428 Accounts payable and accrued liabilities 77,642 79,428 Deferred revenue 99,379 95,962 City of Toronto - working capital advance 10,000 10,000 Post-employment benefits payable (note 6) 328,125 329,375 State 515,146 514,765 NET DEBT (11,264) (8,284) NON-FINANCIAL ASSETS 10,0751 31,044 Prepaid expenses 490 490 Inventories 10,774 7,794 32,015 39,328 32,015	FINANCIAL ASSETS		
Accounts receivable - City of Toronto (note 6) 328,125 329,375 Due from the City of Toronto - deficit (note 5) 92,910 89,791 503,882 506,481 FINANCIAL LIABILITIES 77,642 79,428 Accounts payable and accrued liabilities 77,642 79,428 Deferred revenue 99,379 95,962 City of Toronto - working capital advance 10,000 10,000 Post-employment benefits payable (note 6) 328,125 329,375 NET DEBT (11,264) (8,284) NON-FINANCIAL ASSETS 10,774 7,794 Tangible capital assets (note 4) 20,751 31,044 Prepaid expenses 490 490 Inventories 10,774 7,794 32,015 39,328 32,015	Cash	\$ 67,305	\$ 54,237
Due from the City of Toronto - deficit (note 5) 92,910 89,791 503,882 506,481 FINANCIAL LIABILITIES 77,642 79,428 Deferred revenue 99,379 95,962 City of Toronto - working capital advance 10,000 10,000 Post-employment benefits payable (note 6) 328,125 329,375 S15,146 514,765 515,146 514,765 NET DEBT (11,264) (8,284) NON-FINANCIAL ASSETS 10,0751 31,044 Prepaid expenses 490 490 Inventories 10,774 7,794 32,015 39,328	Accounts receivable	15,542	33,078
FINANCIAL LIABILITIES 503.882 506.481 Accounts payable and accrued liabilities 77,642 79,428 Deferred revenue 99,379 95,962 City of Toronto - working capital advance 10,000 10,000 Post-employment benefits payable (note 6) 328,125 329,375 State 515.146 514.765 NET DEBT (11,264) (8,284) NON-FINANCIAL ASSETS 10,0751 31,044 Prepaid expenses 490 490 Inventories 10,774 7,794 32,015 39,328	Accounts receivable - City of Toronto (note 6)	328,125	329,375
FINANCIAL LIABILITIESAccounts payable and accrued liabilities77,64279,428Deferred revenue99,37995,962City of Toronto - working capital advance10,00010,000Post-employment benefits payable (note 6)328,125329,375		-	89,791
Accounts payable and accrued liabilities 77,642 79,428 Deferred revenue 99,379 95,962 City of Toronto - working capital advance 10,000 10,000 Post-employment benefits payable (note 6) 328,125 329,375 State 515,146 514,765 NET DEBT (11,264) (8,284) NON-FINANCIAL ASSETS 10,004 490 Tangible capital assets (note 4) 20,751 31,044 Prepaid expenses 490 490 Inventories 10,774 7,794 32,015 39,328 39,328		503,882	506,481
Accounts payable and accrued liabilities 77,642 79,428 Deferred revenue 99,379 95,962 City of Toronto - working capital advance 10,000 10,000 Post-employment benefits payable (note 6) 328,125 329,375 State 515,146 514,765 NET DEBT (11,264) (8,284) NON-FINANCIAL ASSETS 10,004 490 Tangible capital assets (note 4) 20,751 31,044 Prepaid expenses 490 490 Inventories 10,774 7,794 32,015 39,328 39,328			
Deferred revenue 99,379 95,962 City of Toronto - working capital advance 10,000 10,000 Post-employment benefits payable (note 6) 328,125 329,375 S15,146 514,765 515,146 514,765 NET DEBT (11,264) (8,284) NON-FINANCIAL ASSETS (11,264) (8,284) Prepaid expenses 490 490 Inventories -10,774 7,794 32,015 39,328 39,328		77 642	70 428
City of Toronto - working capital advance 10,000 10,000 Post-employment benefits payable (note 6) 328,125 329,375 S15,146 514,765 NET DEBT (11,264) (8,284) NON-FINANCIAL ASSETS (11,264) (8,284) Prepaid expenses 490 490 Inventories 10,774 7,794 32,015 39,328	•••		
Post-employment benefits payable (note 6) 328,125 329,375 515,146 514,765 NET DEBT (11,264) (8,284) NON-FINANCIAL ASSETS (11,264) (8,284) Prepaid expenses 490 490 Inventories 10,774 7,794 32,015 39,328		•	
515.146 514.765 NET DEBT (11,264) (8,284) NON-FINANCIAL ASSETS (11,264) (8,284) Tangible capital assets (note 4) 20,751 31,044 Prepaid expenses 490 490 Inventories 10,774 7,794 32,015 39,328		•	
NET DEBT (11,264) (8,284) NON-FINANCIAL ASSETS 20,751 31,044 Prepaid expenses 490 490 Inventories 10,774 7,794 32,015 39,328			
NON-FINANCIAL ASSETS 20,751 31,044 Prepaid expenses 490 490 Inventories 10,774 7,794 32,015 39,328		010,140	
Tangible capital assets (note 4) 20,751 31,044 Prepaid expenses 490 490 Inventories 10,774 7,794 32,015 39,328	NET DEBT	(11,264)	(8,284)
Prepaid expenses 490 490 Inventories 10,774 7,794 32,015 39,328	NON-FINANCIAL ASSETS		
Prepaid expenses 490 490 Inventories 10,774 7,794 32,015 39,328	Tangible capital assets (note 4)	20.751	31,044
Inventories <u>10,774</u> 7,794 32,015 39,328		•	•
	• •	10,774	7,794
ACCUMULATED SURPLUS <u>\$ 20,751</u> <u>\$ 31,044</u>		32,015	39,328
	ACCUMULATED SURPLUS	<u>\$ 20,751</u>	<u>\$31,044</u>

Approved on behalf of the Board of Management

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BOARD OF MANAGEMENT OF MOSS PARK ARENA

STATEMENT OF OPERATIONS

YEAR ENDED DECEMBER 31, 2017

	<u>Budget</u> (unaudited)	<u>2017</u>	<u>2016</u>
Revenue	(unauulleu)		
ice rentals	\$ 499,500	\$ 488,429	\$ 458,454
Hockey school, camps and league operations (Schedule A)	346,000	286,461	258,385
Snack bar and vending operations (Schedule B)	27,500	4,371	6,887
Pro shop and skate sharpening (Schedule B)	29,000	17,008	17,768
Facility rentals	8,000	5,416	6,368
Other	-	11,332	139
Funding from (to) the City of Toronto for			
employee related costs (note 6)	-	<u>(1,250</u>)	<u> 11,526</u>
	910,000	<u>811,767</u>	759,527
Expenses			
Salaries and wages	420,777	433,718	407,174
Utilities	180,715	186,307	174,812
Employee benefits	124,292	119,014	138,203
General administration	110,750	36,327	35,364
Repairs and maintenance	46,550	29,508	32,762
Insurance	10,550	10,500	10,500
Professional fees	5,000	5,573	5,035
Amortization	-	10.293	10,293
	898,634	831,240	<u> </u>
Net revenue over expenses (expenses over revenue)	44.000	(40,470)	(54.040)
before the undernoted	11,366	(19,473)	(54,616)
Vehicle and equipment reserve contribution (note 7)	(11,000)	(11,000)	(11,000)
Operating surplus (deficit)	<u>\$ 366</u>	(30,473)	(65,616)
	<u>v 000</u>	(00, 170)	(00,010)
Net expenditures receivable from the City of Toronto (note 5)		20,180	72,728
		20,160	
Annual surplus (deficit)		(10,293)	7,112
Accumulated surplus, beginning of year		31,044	23,932
Accumulated surplus, end of year		<u>\$ 20.751</u>	<u>\$ 31,044</u>

BOARD OF MANAGEMENT OF MOSS PARK ARENA STATEMENT OF CHANGES IN NET DEBT YEAR ENDED DECEMBER 31, 2017

		<u>2017</u>		<u>2016</u>
Annual surplus (deficit)	\$	(10,293)	\$	7,112
Acquisition of tangible capital assets		-		(17,405)
Amortization of tangible capital assets		10,293		10,293
Utilization (purchase) of inventories, net		(2.980)		273
Changes in net debt		(2,980)		273
Net debt, beginning of year		(8,284)		(8,557)
Net debt, end of year	<u>\$</u>	(11,264)	<u>\$</u>	<u>(8.284</u>)



BOARD OF MANAGEMENT OF MOSS PARK ARENA

STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2017

		<u>2017</u>	<u>2016</u>
CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES			
Annual surplus (deficit)	\$	(10,293)	\$ 7,112
Adjustments for:			
Amortization		10,293	 <u>10,293</u> 17,405
Non-cash changes to operations:			00-01
Accounts receivable		17,536	(17,421)
Accounts receivable - City of Toronto		1,250	(11,529)
Due from the City of Toronto - deficit		(3,119)	(72,728)
Inventories		(2,980)	273
Accounts payable and accrued liabilities		(1,786)	23,176
Deferred revenue		3,417	7,388
Post-employment benefits payable		(1,250)	 11,529
		13,068	 (41,907)
CAPITAL TRANSACTIONS		•	
Purchase of tangible capital assets		-	 (17,405)
INCREASE (DECREASE) IN CASH		13,068	(59,312)
CASH AT BEGINNING OF YEAR		54,237	 113,549
CASH AT END OF YEAR	<u>\$</u>	67,305	\$ <u>54,237</u>

1. NATURE OF OPERATIONS

The Board of Management of Moss Park Arena (the "Arena") was established as a community recreation centre under the Community Recreation Centres Act, pursuant to Chapter 25 of the City of Toronto Municipal Code, By-Law No. 381-74, as amended. The Board of Management operates and manages the Arena on behalf of the City of Toronto (the "City").

Under the By-Law, the Board of Management, at the end of each fiscal year, shall pay to the City all revenue received by the Board over and above that necessary to pay all the charges, costs and expenses resulting from or incidental to the management and control of the premises.

The Board of Management retains a working cash advance provided by the City, for the management and control of the premises, to be returned to the City upon the Board of Management ceasing to function for any reason.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of accounting

These statements have been prepared in accordance with Canadian public sector accounting standards as issued by the Public Sector Accounting Board ("PSAB").

Revenue recognition

Revenues and expenditures are recorded on an accrual basis, when the service has been provided, evidence of an arrangement exists, the fee is fixed or determinable and the amount is collectible.

Ice rentals, hockey schools and camp fees paid in advance are recorded as deferred revenue.

Financial instruments

The Arena initially measures its financial assets and financial liabilities at fair value.

The Arena subsequently measures all its financial assets and financial liabilities at amortized cost.

Financial assets measured at amortized cost include cash, accounts receivable and amounts due from the City. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

Inventories

Inventories held for resale are initially recorded at cost and subsequently measured at the lower of cost and net realizable value. The cost is determined on a first-in, first-out basis.

Tangible capital assets

Tangible capital assets are recorded at cost. Amortization is provided on a straight-line basis over their estimated useful lives as follows:

Computer equipment	- 3 years straight-line
Machinery and equipment	- 10 years straight-line



2. SIGNIFICANT ACCOUNTING POLICIES - Cont'd.

Contributed materials and services

Major capital expenditures are financed by the City of Toronto, which owns the facility, and are not recorded in these financial statements.

Services provided without charge by the City are not recorded in these financial statements.

Employee related costs

The Arena has adopted the following policies with respect to employee benefit plans:

- (a) The City of Toronto offers a multi-employer defined benefit pension plan to the Arena's eligible employees. Due to the nature of the Plan, the Arena does not have sufficient information to account for the Plan as a defined benefit plan; therefore, the multi-employer defined benefit pension plan is accounted for in the same manner as a defined contribution plan. An expense is recorded in the period in which contributions are made.
- (b) The Arena also offers its eligible employees a defined benefit sick leave plan, a postretirement life, health and dental plan, a long-term disability plan and continuation of health, dental and life insurance benefits to disabled employees. The accrued benefit obligations are determined using an actuarial valuation based on the projected benefit method prorated on service, incorporating management's best estimate of future salary levels, inflation, sick day usage estimates, ages of employees and other actuarial factors.

Net actuarial gains and losses that arise are amortized over the expected average remaining service life of the employee group.

The Arena recognizes an accrued benefit liability on the statement of financial position, which is the net of the amount of the accrued benefit obligations and the unamortized actuarial gains / losses.

Use of estimates

The preparation of financial statements in conformity with Canadian public sector accounting standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Management makes accounting estimates when determining the useful life of its tangible capital assets, significant accrued liabilities, the post-employment benefits liabilities and the related costs charged to the statement of operations. Actual results could differ from those estimates, the impact of which would be recorded in future periods.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimates are revised and in any future years affected.



3. FINANCIAL INSTRUMENTS

Transactions in financial instruments may result in an entity assuming or transferring to another party one or more of the financial risks described below. The following disclosures provide information to assist users of the financial statements in assessing the extent of risk related to the Arena's financial instruments.

Credit risk

The Arena is exposed to credit risk resulting from the possibility that parties may default on their financial obligations. The Arena's maximum exposure to credit risk represents the sum of the carrying value of its cash, accounts receivable and amounts due from the City of Toronto. The Arena's cash is with a Canadian chartered bank and as a result management believes the risk of loss on this item to be remote.

Management believes that the Arena's credit risk with respect to accounts receivable is limited. The organization manages its credit risk by reviewing accounts receivable aging and following up on outstanding amounts.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Arena's cash earns interest at prevailing market rates and the interest rate exposure related to these financial instruments is negligible.

Liquidity risk

Liquidity risk refers to the adverse consequence that the Arena will encounter difficulty in meeting obligations associated with financial liabilities, which are comprised of accounts payable and accrued liabilities.

The Arena manages liquidity risk by monitoring its cash flow requirements on a regular basis. The Arena believes its overall liquidity risk to be minimal as the Arena's financial assets are considered to be highly liquid.

Changes in risk

There have been no significant changes in the Arena's risk exposures from the prior year.

4. TANGIBLE CAPITAL ASSETS

Tangible capital assets consist of the following:

	2	017	2016				
	Cost	Accumulated amortization	Cost	Accumulated amortization			
Machinery and equipment Computer equipment	\$ 44,917 	\$ 29,968 <u> 15,513</u> \$ 45,481	\$ 44,917 <u>21,315</u> 66,232	\$ 25,477 <u>9,711</u> \$ 35,188			
Accumulated amortization	45,481		35,188				
	<u>\$ 20,751</u>		<u>\$ 31,044</u>				

5. OPERATING SURPLUS (DEFICIT) DUE TO (FROM) THE CITY OF TORONTO

The amount due from the City of Toronto consists of the following:

	<u>2017</u>	<u>2016</u>
Balance, beginning of year	<u>\$ (89,791</u>)	<u>\$ (17,063</u>)
Current year's operating deficit Current year's tangible capital asset purchases Current year's amortization Net expenditure receivable from the City of Toronto	(30,473) - - (20,180)	(65,616) (17,405) <u>10,293</u> (72,728)
Received from the City of Toronto during the current year	17,061	-
Balance, end of year	<u>\$ (92,910</u>)	<u>\$ (89,791</u>)

6. **POST-EMPLOYMENT BENEFITS PAYABLE AND ACCOUNTS RECEIVABLE**

The Arena participates in a benefit plan provided by the City of Toronto. The Arena provides administrative employees with long-term disability benefits and the continuation of health, dental and life insurance benefits to disabled employees.

The Arena also provides health, dental, accidental death and disability, life insurance and long-term disability benefits to eligible employees. Depending on length of service and individuals' election, management retirees are covered either by the former City of Toronto retirement benefit plan or by the current retirement benefit plan.

Due to the complexities in valuing the benefit plans, actuarial valuations are conducted on a periodic basis. The most recent actuarial valuation was completed as at December 31, 2015 with projections to December 31, 2016, 2017 and 2018. Assumptions used to project the accrued benefit obligation were as follows:

- long-term inflation rate 2.0%
- assumed health care cost trends range from 3.0% to 4.0%
- rate of compensation increase range from 3.0% to 3.5%
- discount rates post-retirement 3.2%, post-employment 2.8%, sick leave 3.0%

Information about the Arena's employee benefits, other than the multi-employer, defined benefit pension plan noted below, is as follows:

	<u>2017</u>	<u>2016</u>
Continuation of benefits to disabled employees Income benefits	\$ 163,907 173,986	\$ 182,015 194,156 52,444
Sick leave benefits Post-retirement benefits	41,166 <u>153,208</u> 532,267	53,444 <u>107,044</u> 536,659
Deduct: unamortized actuarial loss	(204,142)	(207,284)
Employee benefit liability	<u>\$ 328,125</u>	<u>\$ 329,375</u>

6. **POST-EMPLOYMENT BENEFITS PAYABLE AND ACCOUNTS RECEIVABLE** - Cont'd.

The continuity of the accrued benefit obligation is as follows:

	<u>2017</u>	<u>2016</u>
Balance, beginning of year Current service cost Interest cost Interest cost Amortization of actuarial loss Expected benefits paid	\$ 329,375 4,312 14,934 (6,111) 41,003 (55,388)	\$ 317,846 4,222 14,953 - 41,428 (49,074)
Balance, end of year	<u>\$ 328,125</u>	<u>\$ 329,375</u>

A receivable of \$328,125 (2016 - \$329,375) from the City has resulted from the recording of sick leave and post-retirement benefits. Funding for these costs continues to be provided by the City as benefit costs are paid and the City continues to be responsible for the benefit liabilities that may be incurred by the Arena.

In addition, the Arena makes contributions to the Ontario Municipal Employees Retirement System (OMERS), which is a multi-employer plan, on behalf of most of its employees. This plan is a defined benefit plan, which specifies the amount of the retirement benefit to be received by the employees based on the length of service and rate of pay. Employer contributions to this pension plan amounted to \$40,693 (2016 - \$38,113).

The most recent actuarial valuation of the OMERS plan as at December 31, 2017 indicates the Plan is in a surplus position and the plan's December 31, 2017 financial statements indicate a net surplus of \$605 million (a deficit of \$5.403 billion net against unrecognized investment returns of \$6.008 billion that must be recognized over the next four years). The plan's management is monitoring the adequacy of the contributions to ensure that future contributions together with the Plan assets and future investment earnings will be sufficient to provide for all future benefits. At this time, the Arena's contributions accounted for 0.0021% of the plan's total employer contributions. Additional contributions, if any, required to address the Arena's proportionate share of the deficit will be expensed during the period incurred.

7. VEHICLE AND EQUIPMENT REPLACEMENT RESERVE

These contributions are for the financing of replacement ice resurfacer machines required by the Arena Boards in future years. This year's contribution was \$11,000 (2016 - \$11,000).

8. **COMPARATIVE FIGURES**

Comparative figures have been reclassified where necessary to conform to the presentation adopted in the current year.



BOARD OF MANAGEMENT OF MOSS PARK ARENA HOCKEY SCHOOL, CAMP AND LEAGUE OPERATIONS YEAR ENDED DECEMBER 31, 2017

Sales	<u>Budgeted</u> (unaudited)	<u>2017</u>	<u>2016</u>
••••••	¢ 400.000	A 405 004	¢ 404 700
Hockey League Registration	\$ 126,000	\$ 125,691	\$ 101,729
Hockey Winter League	98,000	120,893	104,939
Hockey School Camp	60,000	30,043	31,885
Hockey School Registration	52,500	38,576	43,950
Women's pickup	9,500	8,655	9,266
	<u>346,000</u>	323,858	<u>291,769</u>
Direct expenses			
Hockey League Referees	35,000	35,370	29,040
Hockey League expenses	5,000	1,400	4,095
Hockey School and Camp	3,500	127	249
Hockey School and Camp Instructors	3,000	500	
	46,500	<u> </u>	33,384
Gross profit	<u>\$ 299,500</u>	<u>\$ 286,461</u>	<u>\$ 258,385</u>



BOARD OF MANAGEMENT OF MOSS PARK ARENA SNACK BAR AND VENDING OPERATIONS YEAR ENDED DECEMBER 31, 2017

	<u>Budget</u> (unaudited)	<u>2017</u>	<u>2016</u>
Sales Snack bar Vending machines	\$ 27,500	\$ 14,368 <u>4,456</u> 18,824	\$ 15,132 <u>5,769</u> 20,901
Less: Cost of goods sold	16,000	14,453	14,014
Gross profit	<u>\$ 11,500</u>	<u>\$ 4,371</u>	<u>\$6,887</u>

PRO SHOP AND SKATE SHARPENING OPERATIONS

YEAR ENDED DECEMBER 31, 2017

	<u>Budget</u> (unaudited)	<u>2017</u>	<u>2016</u>
Sales Pro Shop Skate sharpening	\$ 15,000 <u>14,000</u> 29,000	\$ 19,930 <u>11,288</u> 31,218	\$ 18,753 <u>12,067</u> 30,820
Less: Cost of goods sold	5,000	14,210	13,052
Gross profit	<u>\$ 24.000</u>	<u>\$ 17.008</u>	<u>\$ 17,768</u>

