Toronto 2018 Internal Corporate Services

2018 Preliminary Operating Budget and 2018 - 2027 Preliminary Capital Budget & Plan



ITORONTO

December 15, 2017



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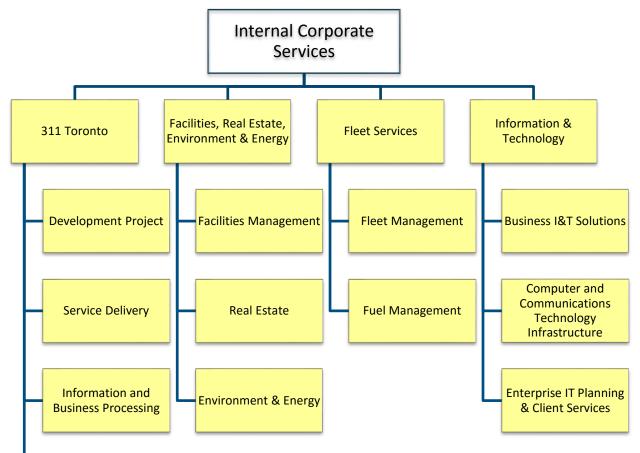




Cluster Overview



Services Delivered By Internal Corporate Services



Performance Reporting "Internal Corporate Services is a driven organization providing sustainable asset management, expert knowledge and innovative business solutions that support a quality customer experience.





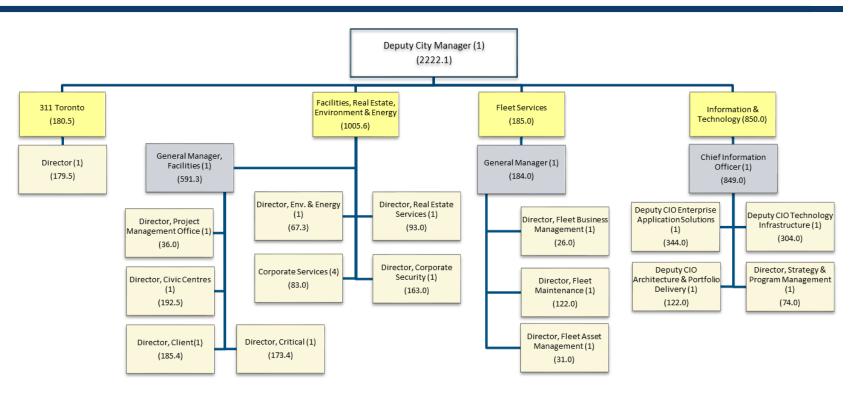
- 24/7 Contact centre, access to non-emergency City services, in 180+ languages
- 311 website access to online services, as well as links to mobile apps
- City-wide real estate service delivery model supporting a real estate portfolio of over 6,700 buildings, 106 million sq ft and 28,800 acres of leased and owned lands
- Managing 452 facilities & 11.8 million sq ft, est. replacement value approx. \$4.2 billion
- Manage over 700 leases of City space, \$48 million in annual lease revenues
- Over 5,500 vehicles and equipment with est. replacement value of \$549 million and 23 City-owned fuel sites
- 850 enterprise, business solutions & software applications, support of City Programs and services delivery
- Managing a complex and integrated network, connecting over 700 City facilities and 5,000 network components
- Maintains 25,000+ desktop computers, tablets and notebooks, 25,000 phones, 10,000+ wireless devices and 2700 servers and 3 data centres

See Appendix A for detailed account





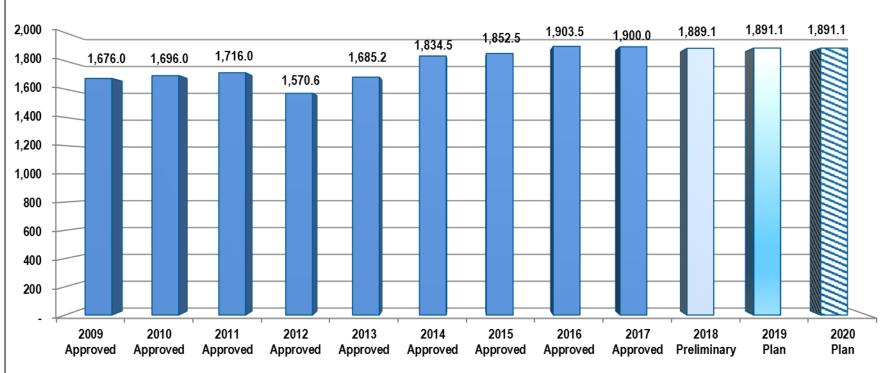
2018 Organizational Chart for Internal Corporate Services



Budget	Category	Senior Management	Management with Direct Reports	Management without Direct Reprots / Exempt Professional & Clerical	Union	Total
Operating	Permanent Pos	13.0	260.0	323.0	1232.3	1828.3
operating	Temporary Pos	0.0	0.0	32.7	26.1	58.8
Capital	Permanent Pos	0.0	10.0	33.0	34.0	77.0
Capital	Temporary Pos	0.0	12.0	144.0	103.0	259.0
Total	Total	13.0	282.0	532.7	1395.4	2223.1



Staffing Trend (Excludes Capital Positions)



Key Points

Net <u>reduction</u> of 10.9 positions in 2018

(Excludes positions for new/enhanced services not included in the 2018 Preliminary Operating Budget)

- 5 additional positions for operational sustainment of I&T and Fleet capital projects
- Offset by:
 - Reduction of 9.8 positions due to changes in operational requirements across Internal Corporate Services
 - Reduction of 6.1 positions from service efficiencies in FREEE and 311



Vacancy Analysis

		2015			2016		2017 Year-End Projections				
		Vacancies			Vacancies		# of	# of	Vacancies %		
		% of Total	Approved		% of Total	Approved	Vacancies	Vacancies	of Total	Approved	
	# of	Approved	Pos.	# of	Approved	Pos.	as at	Projections	Approved	Pos.	
	Vacancies	Pos.	Equivalent	Vacancies	Pos.	Equivalent	Sep 30 *	to Dec 31	Pos.	Equivalent	
Operating	146.5	7.9%	1,852.5	221.7	11.6%	1,903.5	224.8	178.0	9.4%	1,903.0	
Capital	131.1	38.0%	345.1	120.3	34.6%	347.3	90.0	82.0	25.4%	323.0	
Total	277.6	12.6%	2,197.6	342.0	15.2%	2,250.8	314.8	260.0	11.7%	2,226.0	

* Based on the 2017 9-month Quarterly Variance Report

Key Points:

- The cluster has achieved a 3.5% improvement in its vacancy rate compared to 2016
- Hiring Strategies:
 - Prioritization of filling critical positions first
 - Developed strategies to recruit, retain and manage workforce (e.g. increased use of "Talent Pipeline" strategy to reduce fill-time for high turnover positions in 311, FM and Security)
 - Partner with Human Resources to provide a dedicated team to expedite recruitment
 - Focus on career development for both non-union and union staff, and using tools such as Talent Management to develop talent throughout the organization
 - Analyzed barriers for hard-to-fill positions and developing training and recruitment initiatives to address skill gaps and vacancies (FM and Fleet).





Operating Budget Overview



2017 Key Service Accomplishments

Modernization

- Upgraded and stabilized technology infrastructure and systems for improved customer service
 - Unified Contact Centre Enterprise (UCCE) upgrade
 - Replacement of 311 knowledge base, upgrade to lagan system
- Leveraged procurement to provide City Programs and Agencies a streamlined process to procure vehicles/ equipment based on existing Fleet Services specifications.
- Modernized City business processes, systems and IT support that enabled response to 186,000 service desk requests, resolved 37,000 application requests and 1300+ changes across 850 City applications and supported over 25,000 City Staff
- Enhanced the Online Citizen experience for City Services (16+ million visits annually) i.e. MyWatertoronto, RentSafeTO and Waste Wizard
- Expanded Open Data for the City to 246 datasets and 1,100+ data files





2017 Key Service Accomplishments

Transformation

- City-Wide Real Estate Model Centralizes real estate activities City wide
- Etobicoke Civic Centre Proceeding with Phase Two of the Major Capital Project Approval for the potential relocation of the Etobicoke Civic Centre
- Implementation of TransformTO strategies Ontario Municipal Challenge Fund \$250M project value
- Digital transformational solutions for Municipal Licensing implemented a digital process to allow simplified process for over 60,000 Vehicle for Hire licenses to be issued since 2016
- Office Modernization Optimizing space and costs and driving modernized business practices with pilots at
 Metro Hall and NYCC

Operational Effectiveness

- Quicker, easier and seamless mobile access for staff from anywhere at any time through expanded WiFi access in 10 main City facilities
- Talent Development Mentorship Program, job shadowing, project mgmt. certification
- Alternate service delivery model in Fleet for preventative maintenance and repairs
- Centralized 23 City Wide fleet fuel sites -fueling over 7100 assets, using 1 software/hardware program
- Live Green Partnership & Innovations- raised \$480,000 in cash and in-kind sponsorships

See Appendix B for detailed account



Operating Budget Variance as of Sep. 30, 2017

	Year-to-Date							Year-End Projection								
City Program	Gross Exper	nditures	Reven	iue	Net Vari	nance	Alert	Gross Expe	enditures	Reven	iue	Net Va	riance	Alert		
In \$ Millions	\$	trend	\$	trend	\$	trend		\$	trend	\$	trend	\$	trend			
ICS Total	(4.2)	▼	4.7		(8.8)	▼	G	(16.2)	▼	(14.7)	▼	(1.5)	▼	G		
Year-to-Date Net Variance	85% to 105%	Ø	0% to 85%	R	>105%		Year-End	G	<=100%	R	>100%					

- ICS is projecting a year-end positive variance of \$1.505 million or 1.0% compared to the 2017 Approved Net Operating Budget
- Underspending is primarily in salaries and benefits driven by vacancies and delays in capital project implementation resulting in under expenditures, but also a corresponding under recovery from capital.



Key Issues & Challenges for 2018 and Beyond

- Optimization of planned maintenance and maximization of capital project delivery
- The need to modernize tools, technologies and work spaces to meet operational demands
- Integrated service delivery and digital enablement need to drive policies that encourage innovation
- Attracting, developing and retaining talent in competitive and highly skilled industries
- Operational and Business Processes & Continuity
- Creating secure, agile and accelerated IT Delivery model based on business demands





Service Objectives & Key Priority Actions

- Building City Wide Integrated Portfolio Plan support work of TRA
- **Driving Customer Service Excellence** CRM pilot, enhancing digital customer experience
- Environmental reducing environmental footprint and increasing renewable energy
- Leasing revenues maximizing revenues and portfolio optimization
- **Transformation Initiatives** improving operational and business processes
- People Development attracting talent, developing high performance teams, hiring strategies and talent management
- Partnerships leveraging partnerships with City divisions, agencies and vendors

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• **Operational Effectiveness** – creating a data driven culture

See Appendix E for detailed account



Business Modernization & Transformation Initiatives

Digital Modernization

Enterprise-wide Customer Relationship Management (CRM) - The development of a new CRM to enable the City to provide a superior level of customer service Online Service Delivery Program - Digital Migration Strategy - Create lower cost channel options for users including online and self-serve Channel Strategy - New service delivery model to provide customers with channel choices and increase the usability of less costly online channels

Major Transformation Initiatives

City Wide Real Estate Review - New centralized real estate service delivery model Office Modernization Program - Continuation of the program with 3 floors in 2018 with longterm strategy in Q1 2018 TransformTO - City-wide initiative lead by the EED which aims to move Toronto towards achieving Council's 2050 goal to reduce Green House Gas (GHG) emissions by 80%. City-Wide Fleet Consolidation - Continued exploration of the opportunity for management and oversight of fleet for all Divisions and City Agencies



Business Modernization & Transformation Initiatives

Operational Effectiveness

Work & Asset Management

Delivery of efficient maintenance programs that maintain the City's infrastructure

Information Management & Business Intelligence

Implementing technology that provides data and analytics to support evidence-based decision making

Other Major Program support

 Programs such as Employee Productivity, Human Resources Transformation, Procurement & Supply Chain Transformation, Time & Attendance & Payroll Transformation, IT Foundational Components, Finance Transformation, Project Management and Open Government.

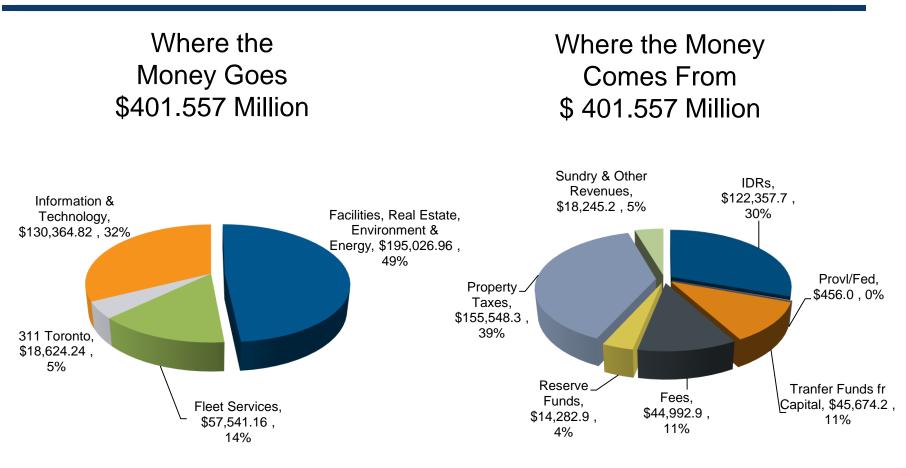




2018 - 2020 Preliminary Operating Budget & Plan

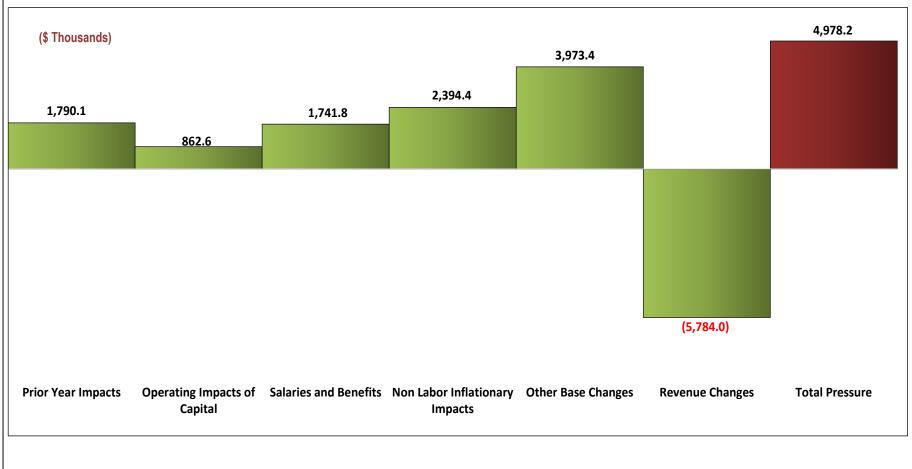


2018 Preliminary Operating Budget Gross Expenditures by Program & Funding Source



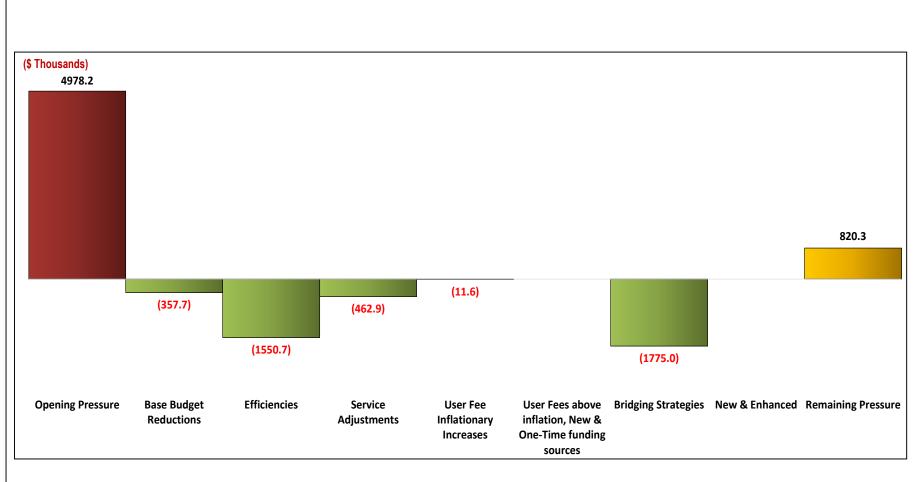


2018 Operating Budget Key Cost Drivers





Actions to Achieve Budget Target Included in 2018 Preliminary Service Change Summary





2018 Preliminary Operating Budget Summary Internal Corporate Services

(In \$000s)	2017 Budge		2018 Prel Bud	-	Change from 2017 Over (Under) Gross Net				
	Gross	Net	Gross	Net	\$	%	\$	%	
Internal Corporate Services									
Facilities, Real Estate, Environment & Energy	195,315	69,603	195,027	69,602	(288)	-0.1%	(1)	0.0%	
Fleet Services	54,207	(10)	57,541	(302)	3,334	6.2%	(293)	(3078.2%)	
311 Toronto	17,997	9,826	18,624	9,825	627	3.5%	(0)	0.0%	
Information & Technology	128,435	75,310	130,365	76,423	1,930	1.5%	1,114	1.5%	
Internal Corporate Services	395,955	154,728	401,557	155,548	5,602	1.4%	820	0.5%	

- Overall budget increase of 0.5% over 2017 for ICS Cluster, driven by corporate pressures placed on the I&T division resulting from rapid growth and adoption of technology solutions and the introduction of corporate net new transformational technology solutions.
- Base budget pressures of \$5 million mainly driven by inflationary increase, salaries and benefit increase (COLA, progression pay, step increases and annualization) and operating impacts from capital projects.
- Identified base savings, service efficiencies and service level adjustments totaling \$4.2 million to offset this pressure.



New/Enhanced Services <u>Included</u> in 2018 Preliminary Operating Budget

			2018		Incremer			tal Impact		
			2019 Plan		2019 Plan		2020	Plan		
Category (\$000s)	Туре	Gross	Net	Positions	Net	Positions	Net	Positions		
Communication/Training/HR Management:		1	,		1		1			
CSR Training on Tax & Utility Calls	Staff Initiated	290.5								
Sub-Total		290.5	0.0	0.0	0.0	0.0	0.0	0.0		
Total		290.5	0.0	0.0	0.0	0.0	0.0	0.0		

- Cost to backfill Customer Service Representatives (CSR) attending tax and utility call training
- Funded by the Tax Stabilization Reserve



2018 Complement Changes 2017 New/Enh Capital Change Total Operating Approved Prior Project Service 2018 Service Total from Priorities Preliminary Staff Year Impacts of Delivery 2017 Base Changes Base Changes Changes Efficiencies Included Complement Impact Capital Change Included Budget Approved Operating 311 Toronto 165.0 (1.5)(1.5) 163.5 (1.5) 928.0 918.6 (9.4) FREEE (4.8)(4.6)(9.4) Fleet Services 178.0 1.0 (2.0)(1.0)177.0 (1.0)Information & Technology 629.0 4.0 (3.0)1.0 630.0 1.0 (10.9) 1,900.0 5.0 (9.8) (6.1)(10.9)1,889.1 Subtotal - Operating Capital 311 Toronto 13.0 4.0 4.0 17.0 4.0 83.0 6.0 6.0 89.0 6.0 FREEE Fleet Services 8.0 8.0 (2.0)Information & Technology 222.0 (2.0)(2.0)220.0 Subtotal - Capital 326.0 8.0 8.0 334.0 8.0 (2.9) **Total Complement** 8.0 (9.8) (6.1)(2.9)2,223.1 2.226.0 5.0

2018 Complement Changes

- Base reductions of 9.8 positions primarily due to completed projects and changes in client requirements.
- Efficiency reductions of 6.1 positions resulting from standardization of services across City Divisions with no impact to current service levels.



New/Enhanced Services <u>Not Included</u> in 2018 Preliminary Operating Budget

	2018				Increment	al Impact	Incremental Impact						
				2019	2019 Plan		Plan						
Description (\$000s)	Gross	Net	Positions	Net	Positions	Net	Positions						
Referred to the Budget Process:													
TransformTO													
TransformTO - Acc. Work Plan - Leading by Example	330.0	96.2	4.0	100.3	3.0	4.3	0.0						
TransformTO - Community Energy Planning & Low- Carbon Thermal	555.0	555.0	<mark>8</mark> .0	510.9	1.0	122.9	0.0						
Transform TO Coordination	353.3	353.3	3.0	431.6	0.0	-70.6	0.0						
Transform TO - Better Buildings Programs	1,136.2	1,093.2	10.0	1,652.2	6.0	661.4	0.0						
Transform TO - Improve Fleet Fuel Efficiency	172.4	172.4	2.0	96.2	0.0	6.9	0.0						
Sub-Total Referred to Budget Process - TransformTO	2,546.9	2,270.2	27.0	2,791.1	10.0	724.8	0.0						
Staff Initiated:													
Enhanced Security Measures at Toronto City Hall	778.6	778.6	10.0	19.7		19.8							
New Paramedics Custodial & Op. Maintenance-1300 Wilson Ave	220.0												
Day 2 Support Required for UCCE Technology Infrastructure	<mark>9</mark> 5.0	95.0											
Equipt. to Support Enhanced Maintenance and Quality Mgmt	15.0												
Equipt. to Support Horticulture and Urban Agriculture	36.2												
Sub-Total Staff Initiated	1,144.8	873.6	10.0	19.7	0.0	19.8	0.0						
Total	3,691.8	3,143.8	37.0	2,810.9	10.0	744.7	0.0						





	2019 - Incremental Increase						2020 - Incr	emental Inc	rease	
				%					%	
Description (\$000s)	Gross	Revenue	Net	Change	Position	Gross	Revenue	Net	Change	Position
Known Impacts:										
Prior Year Bridging Approval Impacts	-	(1,775.0)	1,775.0	1.1%	-	-	(1,775.0)	1,775.0	1.1%	-
Prior Year Impact	(664.7)	(936.1)	271.4	0.2%	(5.0)	21.6	17.4	4.2	0.0%	-
Operating Impact of Capital	476.1	150.8	325.3	0.2%	1.0	(27.5)	(47.2)	19.7	0.0%	(1.0)
Economic Factors	885.1	-	885.1	0.6%	-	812.1	-	812.1	0.5%	-
Salaries and Benefits	4,941.6	-	4,941.6	3.2%	(2.0)	3,840.0	117.0	3,723.0	2.3%	-
Other Base Changes	167.7	(220.2)	387.9	0.2%	-	31.7	3.4	28.3	0.0%	-
Revenue	-	541.7	(541.7)	-0.3%	-	-	369.9	(369.9)	-0.2%	-
Service Efficiencies	(3.1)	-	(3.1)	0.0%	-	(3.5)	-	(3.5)	0.0%	-
New & Enhanced	170.9	170.9	(0.0)	0.0%	-	(278.3)	(278.3)	-	0.0%	-
Total Incremental Impact	5,973.5	(2,068.0)	8,041.5	5.2%	(6.0)	4,396.2	(1,592.7)	5,988.9	3.7%	(1.0)

Key Points:

 Incremental increase primarily driven by salaries and benefits adjustments for COLA, Step increases/Progression Pay & Benefits





Capital Budget Overview



Summary of Key Milestones & Projects Completed in 2017

- Union Station Revitalization Project (\$800.7 million)
 - Continued turnover of completed areas to head lessee for retail fit out and revenue generation
- St. Lawrence Market North Redevelopment (\$91.5 million)
 - Finalized archeological assessment and new building design. Construction. contract award in Q1 2018

State of Good Repair Program (SOGR)

- Managing 300+ SOGR and client improvement projects spanning multiple years.
- Expect to complete 312 building audits by year-end as part of the AODA program

Energy related initiatives

- Completed LED lighting retrofits for 20 City of Toronto pools, Metro Hall, City Hall, and Old City Hall, resulting in approximately \$0.42 million in annual energy savings
- Completed solar PV installations at 46 locations

Office Modernization Program

- Completed the 15th & 2nd floors in Metro Hall, 1st floor of North York Civic
- 2017 program for 3 additional floors at Metro Hall (MH 6th floor SSHA, MH 11th floor – TESS, MH 18th floor – Toronto Water) in progress
- 3 additional locations planned for 2018





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Summary of Key Milestones & Projects Completed in 2017

- Customer Relationship Management (CRM) Tool Assessment
 - RFP finalized with vendor and pilot to be by Q2 of 2018
- Knowledge Base Upgrade (311)
- Channel & Counter Strategy / Digital Migration
 - Phase I = 4 services online, Phase II program developed for 2018
- Completed the centralization of 23 City Wide fuel sites
 - that fuel over 7,100 assets.
- Partnering with Solid Waste Management on CNG technology
 - for curbside residential collections vehicles. To date, approx. 40% of the collections units have been replaced by CNG vehicles
- Completed the installation of one DC Fast charging station
 - substantially reducing electric vehicle charging time. Two new electric vehicles added to the City's fleet





Summary of Key Milestones & Projects Completed in 2017

Enhanced the Online Citizen experience through the City's website:

- Winter Road Maintenance Online Map supports effective commuting
- MyWaterToronto allows residents to view water usage and foster water conservation
- RentSafeTO informs the public and tenants on building maintenance and upkeep
- Waste Wizard for Solid Waste Management Services helps to sort and properly dispose unwanted items

Administrative Penalty System Project

• improves process to dispute parking violations

New Payment Service Provider project

• transitioned the City to a new payment provider with over 700 point of sale terminals across 230 locations ensuring continuity of service and improving payment options

Pension Payroll and Employee Benefits Cross-Application Timesheet

• replaces manual processes driving efficiencies

Online Equity and Diversity Impact assessment tool

• that promotes rigour and consistency in assessing equity outcomes across the City





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Capital Budget Variance as of Sep. 30, 2017

Citzen Centred Services			Alert (Benchmark		
"Internal Corporate Services"	2017 Approved	YTD Spending	Year-End Projection	% at Year End	70% eponding rate)
Services	Cash Flow	TTD Spending	Frojection	10 at rear Enu	
311 Toronto	3.12	1.23	2.02	64.9%	Ø
FREEE*	291.14	91.56	155.28	53.3%	Ø
Fleet Services	49.85	29.41	44.83	89.9%	G
I&T	88.88	24.36	59.86	67.4%	\bigotimes
TOTAL	432.99	146.57	262.00	60.5%	\bigotimes
© >70%	🔗 betweer	n 50% and 70)% <mark>®</mark> <	< 50% or >	100%

*Includes Union Station Revitalization (\$137.8M) and Strategic Property Acquisitions (\$10.0M). Adjusted year-end forecast is 59% excluding special purpose funding to provide a true measure of FREEE capital program delivery.

- Year-over-year increase in forecasted spending on capital intensive divisions, including:
 - I&T 13.2% point increase
 - Facilities Management, SOGR 13.9% point increase
 - Environment & Energy Division 19.4% point increase
- On the core FM SOGR program forecasted spending is 70% with over 50% (\$43.4 million) of the 2018 plan already committed against vendor contracts, demonstrating a high readiness to deliver for 2018.



Key Issues & Challenges for 2018 and Beyond

- **Program Delivery** continued improvement in SOGR program completion
- **AODA compliance** working to meet AODA requirements by 2025
- Facility Resiliency programs to address aging facility infrastructure & resiliency
- Tools & Technology develop programs to support development of data driven culture
- Organizational Readiness capacity, change management and transformation focus
- Balance of program requirements and funding strive to support future programs with challenging budgets through improvements in operational efficiency and modernization



- Reviewing/implementing ASD models Facilities, Fleet
- Customer Service Excellence enhancing the customer experience through CRM and digital migration
- Facilities State of Good Repair (SOGR) achieving 80% completion while addressing critical backlog, also align to city wide real estate integrated plan
- Major Capital Project Delivery Substantial completion Union Station, Commence construction St Lawrence Market North, Finalize GSR Procurement option
- **Green Fleet** continuation of Green Fleet Consolidation Plan
- IT Capital Program Delivery
 - % completed project deliverables as per annual plan Target 88%
 - Project Timelines Met (on schedule) Vs. Planned Target 78%





2018 – 2027 Preliminary Capital Budget & Plan



Key Projects Included in 2018 - 2027 Preliminary Capital Budget & Plan

- State of Good Repair and Asset Lifecycle replacement (SOGR) (\$1,477.0 million)
 - Facility SOGR to maintain City facilities (\$568 million)
 - Fleet vehicle replacements (\$702.0 million)
 - Asset lifecycle management of I&T assets and infrastructure (\$207 million)
- Union Station Revitalization Project (\$30.5 million remaining of a \$800.7 million project cost)
 - Complete remaining stage 2/3 works (Bay Concourse, moats, VIA Concourse and retail areas)
- North West PATH Phase 2 (\$50.0 million)
- St. Lawrence Market North Redevelopment (\$77.6 million remaining of a \$91.5 million project cost)
 - Award construction contract and build the new St. Lawrence Market North facility
 - Accessibility for Ontarians with Disabilities Act (AODA) (\$196.2 million)
 - CRM Update and Replacement (\$6.1 million)



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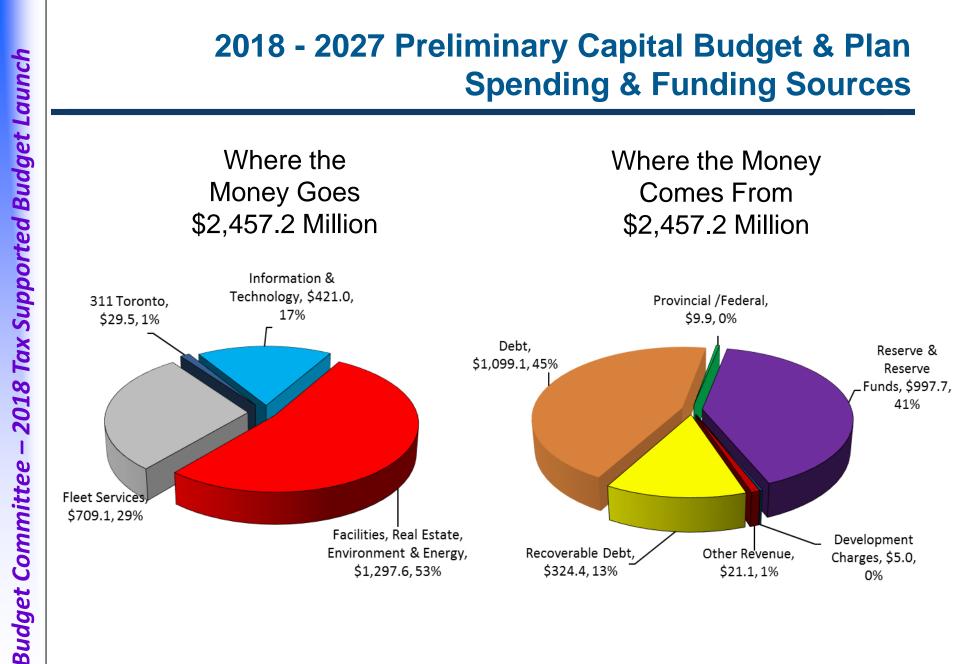
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Key Projects Included in 2018 - 2027 Preliminary Capital Budget & Plan

- Channel & Counter Strategy (\$8.7 million)
- Office Modernization Program (\$12.0 million)
 - Continue roll out of pilot projects while larger strategy is developed
- TransformTO (\$116.5 million)
 - Projects to rollout across City facilities in support of TransformTO strategies
- Key modernization initiatives for Transportation and MLS (\$25.5 million)
 - Work Management Solution for Transportation (\$15.3 million)
 - MLS Modernization Phase 2 work (\$10.2 million)
- Consolidated Data Centre (\$10.2 million)
 - Enterprise Technology Solutions (\$22.1 million)
 - Enterprise Business Intelligence Implementation (\$5.0 million)
 - Enterprise Collaboration Foundation (\$4.3 million)
 - SAP System Upgrade (\$4.0 million)
 - Directory Services (\$3.1 million)
 - eTime Enterprise Rollout (\$2.9 million)
 - Open Data Master Plan Implementation (\$2.8 million)

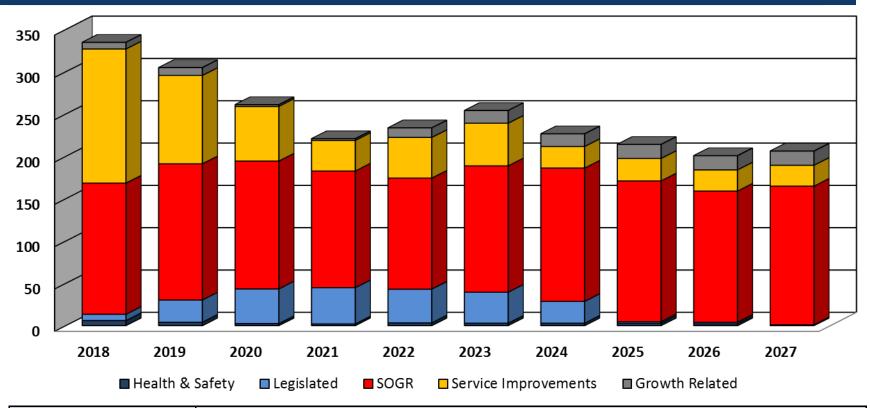








2018 - 2027 Preliminary Capital Budget & Plan by Project Category

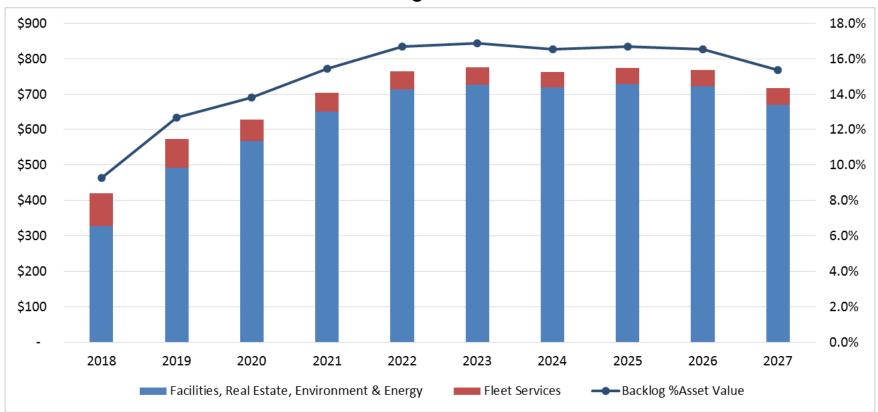


		20 1	8 - 2027	Prelimina	ry Capital	Budget a	and Plan	by Catego	ory	
\$ Million	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Health & Safety	6.0	4.0	2.4	2.0	3.3	2.9	2.9	2.9	2.2	0.9
Legislated	7.4	26.3	40.9	42.8	39.8	36.7	25.8	1.8	1.8	0.2
SOGR	155.0	160.9	151.1	137.9	131.3	149.2	157.5	166.3	155.0	163.8
Service Improvements	158.5	104.4	64.6	36.2	48.1	50.4	25.4	26.6	25.1	24.7
Growth Related	7.8	9.3	2.1	2.0	11.3	15.0	15.0	16.6	16.8	16.8



State of Good Repair Backlog

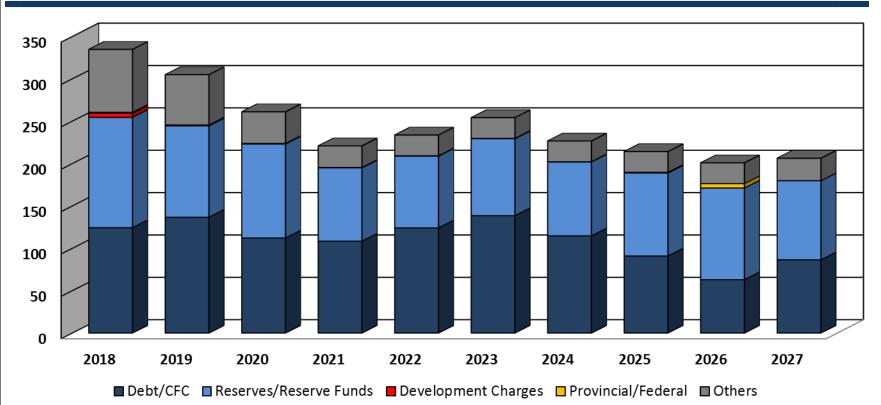
Accumulated Backlog as a % of Asset Value



Increase in SOGR backlog driven by greater emphasis on completing BCA's over next
 5 years to improve asset lifecycle management and identify critical SOGR needs



2018 - 2027 Preliminary Capital Budget and Plan by Funding Source



		2018	3 - 2027 Pro	eliminary	Capital Bu	dget and F	Plan by Fu	nding Sou	rce	
\$ Million	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Debt/CFC	124.3	136.7	112.2	108.5	124.0	138.5	114.7	90.9	63.0	86.4
Reserves/Reserve Funds	130.2	107.9	110.9	86.5	84.8	90.9	87.1	98.0	108.1	93.4
Development Charges	5.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Provincial/Federal	0.9	1.0	0.6	0.4	0.4	0.4	0.3	0.8	5.2	0.0
Others	74.2	59.4	37.4	25.5	24.5	24.5	24.5	24.5	24.5	26.5



Incremental Operating Impact of Capital

Net Expenditures (\$000s)	2018 P Buc	relim. Iget	2019	Plan	2020	Plan	2021 - 20)27 Plan	2018 - 20	27 Total
	\$	Position	\$	Position	\$	Position	\$	Position	\$	Position
Previously Approved Projects										
Enterprise Collaboration Foundation	140.9	1.0	3.7		3.7				148.3	1.0
Web Revitalization Project	251.5	2.0	8.6		7.2				267.2	2.0
Cross Application Time Sheet (CATS) / Time,										
Attendance & Scheduling System (TASS)	111.8		19.4		2.6				133.8	0.0
Cloud Gateway Foundation Project	26.0								26.0	0.0
Access Anywhere (Employee WIFI										
Foundation)	62.2		59.8						122.0	0.0
Disaster Recovery Program (DRP)	20.1								20.1	0.0
Directory Services Transition Project	19.0								19.0	0.0
Total	631.5	3.0	91.4	0.0	13.5	0.0	0.0	0.0	736.4	3.0

Key Points:

Budget Committee – 2018 Tax Supported Budget Launch

 A total of \$0.736 million and 3.0 positions are required from 2018 – 2020 to aid in implementation and sustain various completed capital projects



Unfunded Capital Projects

Project Description	Total Project	Non-Debt	Debt										
(\$ Million)	Cost	Funding	Required	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Facilities, Real Estate, Environment & Energy													
Fire Hall Generators - Additional Funding	5.5		5.5		5.5								
Electrical Resiliency - Phase 1	16.7		16.7	3.1	13.5								
Fire Services - Security Upgrades	2.3		2.3		0.8	0.8	0.8						
Electrical Resiliency - Future Years	15.3		15.3		1.2	4.7	7.7	1.7					
Office Modernization Program (OMP) - Future Year	81.0		81.0		9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0
Subtotal	120.7	-	120.7	3.1	30.0	14.5	17.5	10.7	9.0	9.0	9.0	9.0	9.0
311 Toronto													
CRM Implementation	1.7		1.7		1.7								
Voice Recognition System	1.3		1.3		0.5	0.8							
Teleworking	0.5		0.5		0.5								
Live Chat	1.0		1.0			1.0							
TTC - Scheduling & Booking	0.3		0.3			0.3							
Digital Migration	2.0		2.0									2.0	
Subtotal	6.8	-	6.8	-	2.7	2.1	-	-	-	-	-	2.0	-
Cluster - Total	127.4	-	127.4	3.1	32.7	16.5	17.5	10.7	9.0	9.0	9.0	11.0	9.0













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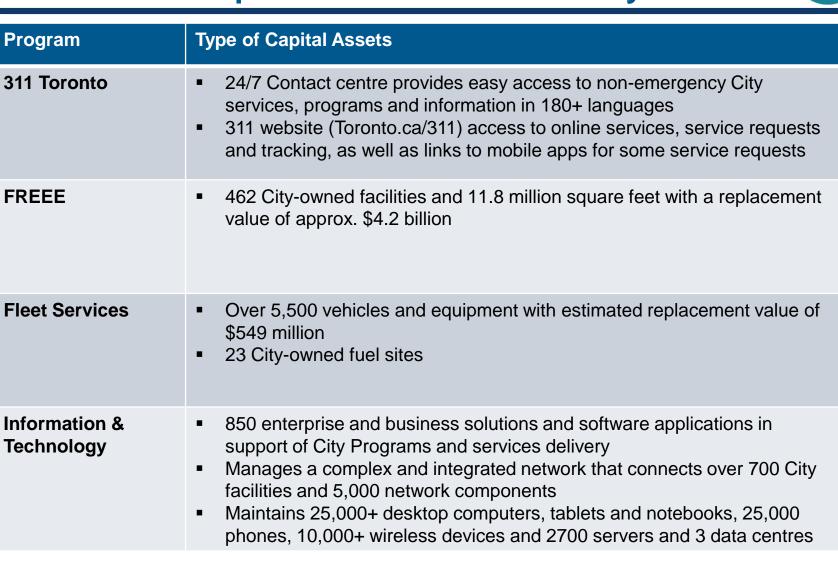




Appendices



Appendix A: Capital Assets To Deliver City Services







Operating Appendices

Appendix B: 2017 Key Service Accomplishments

Program **Key Accomplishments** Over 1.3 million customer transactions per year 311 **Toronto** Upgraded technology infrastructure and systems for improved customer service Implemented Tomcat as the system platform replacing Websphere, to support the case \checkmark management system Stabilized the technology infrastructure with a telephony audit and subsequent Unified Contact Centre Enterprise (UCCE) upgrade City-Wide Real Estate Model – Council approved that centralizes real estate activities FREEE across the City government with an expanded city-wide scope TransformTO - Ontario Municipal Challenge Fund - 29 proposals submitted; \$250 Million project value Office Modernization Pilot - continues with Toronto Water, Shelter, Support & Housing \checkmark Administration, and Toronto Employment & Social Services. Security Magazine's Top 500 Security Ranking - City of Toronto recognized for the 7th straight year Live Green Partnership & Innovations raised approximately \$480,000 in cash and inkind sponsorships. Staff Development - Mentorship Program to all staff and partnering TESS management, and organizational development tool roll-out



Appendix B: 2017 Key Service Accomplishments

Asset based Preventive Maintenance Pilot launched which included asset tagging.

Facilities Management Office has launched. This will provide the entire division with

Obtained council authority to undertake the necessary due diligence required to proceed with Phase Two of the Major Capital Project Approval for the potential

Obtained council authority to proceed with the development of the Bridletowne

Neighbourhood Centre Community Hub in conjunction with the Scarborough Rouge

Presented the portfolio optimization strategy for Toronto Police Services, Toronto Fire

This will contribute to the strategic management of our assets

strategic and ongoing business support

relocation of the Etobicoke Civic Centre:

Hospital and the YMCA of Greater Toronto;

Services, and Toronto Paramedic Services



2018 Tax Supported Budget Launch Program **Key Accomplishments** FREEE **Budget Committee**



Appendix B: 2017 Key Service Accomplishments

Program	Key Accomplishments
Fleet Services	 Alternate service delivery model for preventative maintenance and repairs for non- specialized class 1-2 vehicles.
	 Completed centralization and oversight of 23 City Wide fuel sites that fuel over 7100 assets and now utilize 1 common software and hardware program.
	 Leveraged procurement leadership to provide other City Programs and Agencies with the ability to procure vehicles or equipment based on existing Fleet Services specifications.
Information & Technology	 ✓ Modernized City business processes, systems and support ✓ Provided IT support on 1.4 million general inquiries and service requests made to 311 Toronto ✓ Responded to 186,000 IT service desk calls annually and supported over 25,000 City staff ✓ Resolved 37,000+ application requests and 1,300+ changes for over 850 City applications ✓ Enhanced the Online Citizen experience for City Services (16+ million visits annually)
	 ✓ New online services such as MyWaterToronto and RentSafeTO, Waste Wizard and several more ✓ Expanded Open Data for the City to 246 datasets and 1,100+ data files
	 Municipal Licensing digital transformation and innovation by implementing an end to end digital process for over 60,000 Vehicle for Hire licenses since 2016



Appendix C: Operating Budget Variance as of Sep. 30, 2017

			Ye	ar-to-Date	<u>;</u>					Year-I	End Projec	tion		
City Program	Gross Expe	nditures	Rever	nue	Net Va	riance	Alert	Gross Expe	enditures	Rever	nue	Net Va	riance	Alert
In \$ Millions	\$	trend	\$	trend	\$	trend		\$	trend	\$	trend	\$	trend	
311 Toronto	(0.5)	▼	(0.4)	▼	(0.1)	▼	G	(0.9)	▼	(0.6)	▼	(0.3)	▼	G
FREEE	(0.1)	▼	2.0		(2.0)	▼	G	(6.2)	▼	(5.8)	▼	(0.4)	▼	G
Fleet Services	6.4		8.3		(1.9)	▼	©	5.0		5.1		(0.1)	▼	G
Information & Technology	(10.0)	▼	(5.2)	▼	(4.8)	▼	G	(14.1)	▼	(13.4)	▼	(0.8)	▼	G
ICS Total	(4.2)	▼	4.7		(8.8)	▼	G	(16.2)	▼	(14.7)	▼	(1.5)	▼	G
Year-to-Date Net Variance	85% to 105%	Ŷ	0% to 85%	R	>105%		Year-End	G	<=100%	R	>100%			



Appendix D: Key Issues & Challenges for 2018 and Beyond

311 Toronto	 Issues: Additional Calls to be transferred from 911 Employee Development and Staff Engagement for succession planning
	 Challenges: Implementation of new Customer Relationship Management (CRM) Increase in total contacts along with an increased complexity of calls Focused digital migration strategy that incorporates the overall customer service strategy
FREEE	 Issues: Optimize preventative and demand maintenance with state-of-good-repair plans and maximize capital projects delivery Improving resilience to high impact extreme weather
	 Challenges: Manage increasing energy costs Scale up of TransformTO while managing day-to-day business Managing the ongoing operations and lease management of St. Lawrence Market and Union Station in concurrence with large scale redevelopment projects Attracting, developing and retaining staff in a competitive market for talent and managing the loss of institutional knowledge



Appendix D: Key Issues & Challenges for 2018 and Beyond

Fleet Services	 Issues: Cost and Financial Management Capital reserve contribution shortfalls, vehicle reserve backlogs and associated impact of maintaining past-optimum life assets Facilities to meet operational demands Shortage of Bays due to 2016 Fire at Ellesmere Yard (replacement plan in progress) Aging and insufficient work space – best practices and vehicle technology
	 Challenges: Structure and Staffing Attracting and retaining fully qualified and knowledgeable staff Operational and Business Processes Fleet Management Information System (FMIS) data capture and management needs improvement; outdated Driver Training system Continue to improve Preventative Maintenance and reduce downtime
Information & Technology	 Issues: Integrated service delivery and digital enablement Adjust risk appetite/policies to drive innovation Ability to sustain business solutions due to growing demand for IT Solutions Prepare for shift to operating from capital (with services/cloud)
	 Challenges: Organizational Readiness Address Organizational Capacity/Business Readiness/Change Management and need for City-wide transformation focus and capacity Secure, Agile and Accelerated IT Delivery Model Increase in cyber-security complexity
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Appendix E: Service Objectives & Key Priority Actions

311 Toronto	 Service Objectives: Managing relationships with other stakeholders Sharing resources, information and business insight with other stakeholders Support open data
	 Key Priority Actions: ✓ CRM Pilot Phase 1 Implementation ✓ Continued implementation of industry wide best practices ✓ Enhance the use of speech analytics
FREEE	 Service Objectives: Automation of core facility operations business processes Maximize lease revenues and portfolio optimization Reduce energy demand and greenhouse gases and increase renewable energy Focus on providing strategic facility functions and ongoing business support
	 Key Priority Actions: ✓ Work Collaboratively with the new Toronto Realty Agency ✓ Synchronize preventative and demand maintenance with state-of-good-repair plans and maximize our ability to deliver on projects ✓ Invest in the growth and development of staff through talent management & training



Appendix E: Service Objectives & Key Priority Actions

d Budget I	Fleet Services	 Service Objectives: People Development Client Service Delivery Excellence Operational and Business Process Improvements
Tax Supported Budget		 Key Priority Actions: ✓ Structure and Staffing ✓ Operational and Business Processes ✓ Fleet Sustainability and Facilities
2018 Tax	Information & Technology	 Service Objectives: Leverage partnership opportunities with City Divisions, agencies and vendors Ensure effective IT investment priority setting through IT governance
Committee –		 Key Priority Actions: ✓ Drive City business transformation and modernization initiatives ✓ Continue implementing integrated resource planning for IT services ✓ Attract and develop a high performance team and succession planning
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Appendix F:

Business Modernization & Transformation Initiatives

Program	Transformation Initiative
311 Toronto	 Enterprise-wide Customer Relationship Management (CRM) The development of a new CRM to enable the City and 311 to provide a superior level of customer service. Digital Migration Strategy Through market research, create lower cost channel options for users including online and self-serve Channel Strategy New service delivery model to provide customers with channel choices and increase the usability of less costly online channels
FREEE	 City Wide Real Estate Review – new centralized real estate service delivery model Office Modernization Program – continuation of the program with 3 floors in 2018 TransformTO Accelerated Plan – City-wide initiative lead by the EED which aims to move Toronto towards achieving Council's 2050 goal to reduce Green House Gas (GHG) emissions by 80%.



Appendix F: Business Modernization & Transformation Initiatives

■ L a City-	AsformTO Lead the analysis and implementation of green fleet technologies that will drive actions necessary to achieve the TransformTO goal of 45% green fleet by 2030 -Wide Fleet Consolidation Continued exploration of the opportunity for management and oversight of fleet for all Divisions and City Agencies
Technology V E m c Ir tf F m 7 H T	 Online Service Delivery - Increase online self-serve functionality and providing more service offerings through lower cost channels. Work & Asset Management - to maintain the City's infrastructure more efficiently Enterprise Customer Relationship Management/Case Management - better manage contact and interactions with clients and partners, supporting seamless customer service and ensures easy access to City information and services. nformation Management & Business Intelligence - Implementing technology that provides data and analytics to support evidence-based decision making. Finance Transformation - enable accurate and timely access of financial management information. 7 Other Major Programs - Includes programs such as Employee Productivity, Human Resources Transformation, Procurement & Supply Chain Transformation, Time & Attendance & Payroll Transformation, IT Foundational Components, Project Management and Open Government.





		Incremental Revenue
Fee Description	%Increase	(\$000's)
Inflationary Increase:		
Facilities, Real Estate and Environment & Energy	2.0	31.0
Information & Technology		(19.4)
Subtotal		11.6
Total Incremental Revenue	11.6	

Key Points:

- FREEE user fees adjusted for inflation.
- I&T plans to put more items from the mapping catalogue up on the City's Open Data Website resulting in a reduction to the associated user fees.





Capital Appendices

Appendix H: Summary of Key Milestones & Projects Completed in 2017

Program	Key Projects
311 Toronto	 Customer Relationship Management (CRM) Tool Assessment RFP has been finalized with Salesforce as the chosen vendor. The pilot solution will be implemented by Q2 of 2018. Project is currently on track.
	✓ Knowledge Base Upgrade
	 Successfully completed the KB upgrade that enhanced stability, ease of use and user friendliness.
	✓ Channel & Counter Strategy / Digital Migration
	 Project Charter - Phase 1 approved by Executive members including migration of 4 counter services and project planning & Technical Solution Architecture to be finalized by year-end
Fleet Services	 Completed the centralization and oversight of 23 City Wide fuel sites that fuel over 7,100 assets. The 23 City fuel sites now utilize 1 common software and hardware program
	 Continue to partner with Solid Waste Management to implement CNG technology on curbside residential collections vehicles. To date, approx. 40% of the collections units have been replaced by CNG vehicles
	 Continued to maintain the City of Toronto's Commercial Vehicle Operator's Registration (CVOR) rating at a satisfactory level with the Ministry of Transportation
	 Completed the installation of one DC Fast charging station substantially reducing electric vehicle charging time. Two new electric vehicles added to the City's fleet
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Appendix H: Summary of Key Milestones & Projects Completed in 2017

Program	Key Projects
FREEE	 Union Station Revitalization Project (\$800.7 million) Continued turnover of completed areas to head lessee for retail fit out and revenue generation St. Lawrence Market North Redevelopment (\$91.5 million) Finalized archeological assessment and new building design Construction contract award in Q1 2018
	 State of Good Repair Program Managing 300+ SOGR and client improvement projects spanning multiple years Expect to complete 312 building audits by year-end as part of the AODA program
	 Energy related initiatives Completed LED lighting retrofits for 20 City of Toronto pools, Metro Hall, City Hall, and Old City Hall, resulting in approximately \$0.42 million in annual energy savings Completed solar PV installations at 46 locations
	 Office Modernization Program Completed the 15th & 2nd floors in Metro Hall, 1st floor of North York Civic Developed and commenced the 2017 program for 3 additional floors at Metro Hall (MH 6th floor – SSHA, MH 11th floor – TESS, MH 18th floor – Toronto Water) 3 additional locations planned for 2018 Project Management Office Capital completion rate is trending to 70% afters years around 50-55% New forecasting methodology developed which drives the completion rate Y New Process Manual and updated tools and documents which will launch next week.
	This will standardize and streamline project delivery



Appendix H: Summary of Key Milestones & Projects Completed in 2017

Program	Key Projects
Information & Technology	 Enhanced the Online Citizen experience through the City's website: Winter Road Maintenance Online Map supports effective commuting MyWaterToronto allows residents to view water usage and foster water conservation RentSafeTO informs the public and tenants on building maintenance and upkeep Waste Wizard for Solid Waste Management Services helps to sort and properly dispose unwanted items. Administrative Penalty System improves process to dispute parking violations in Toronto Payment Service Provider project transitioned the City to a new payment provider with over 700 point of sale terminals across 230 locations ensuring continuity of service and improving payment options Pension Payroll and Employee Benefits Cross-Application Timesheet replaces manual processes driving efficiencies Enterprise Business Intelligence (BI) improves City analytics Implemented an online Equity and Diversity Impact assessment tool that promotes rigour and consistency in assessing equity outcomes across the City An additional 17 projects have been completed in 2017



Key Issues & Challenges for 2018 and Beyond

Issues:		
 Integrated Technology Solutions – Recognized inherent challenges associated with the integration of multiple existing IT systems with new solutions and upgraded software and hardware 		
 Increased call volumes as well as complexity 		
Challenges:		
 Regular upgrade and replacement required for uninterrupted service 		
 City Programs use legacy systems that are not fully compatible with current 311 IT infrastructure 		
Issues:		
Aging facility infrastructure		
 Meeting AODA requirements by 2025 		
 Revitalization of major public spaces while remaining open to the public 		
Challenges:		
 Lack of technologies and tools available to assist in managing and reporting on the capital portfolio 		
 Vulnerability of facilities to unexpected extreme events 		
 Coordination with key stakeholders on all major capital projects while maintaining base building services 		
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Appendix I: Key Issues & Challenges for 2018 and Beyond

Fleet Services	 Issues: Adequacy of Vehicle Capital Reserve contribution SOGR backlog and associated impact of maintaining past-optimum life assets
	Challenges:
	 Divisions/Agencies deferring the replacement of vehicles and equipment to future years due to financial pressures in other areas
	 Lengthy procurement process and delivery time
Information &	Issues:
Technology	 Integrated service delivery and digital enablement
	 Adjust risk appetite/policies to drive innovation
	 Ability to sustain business solutions due to growing demand for IT solutions
	 Prepare for shift to operation from capital (with services/cloud)
	Challenges:
	 Organizational Readiness
	 Address organizational capacity/business readiness/change management and need for City-wide transformation focus and capacity
	 Secure, Agile and Accelerated IT Delivery Model
	 Increase in cyber-security complexity



Appendix J: Key Objectives & Priority Actions

311 Toronto	 Objectives: Enterprise-wide Customer Relationship Management technology focus Implement the digital migration and channel & counter strategies to improve access to City services to realize "Toronto At Your Service" Business Model Continued stability on all the infrastructure and software to ensure continuity of operations
	 Key Priority Actions: ✓ Develop an enterprise-wide CRM solution ✓ Integration with City Programs ✓ Digital and Channel Migration - Continue with the push to online for services currently offered on counters
FREEE	 Objectives: Identify and address critical backlog issues across a portfolio of over 400 sites Update building condition assessments across the portfolio using industry measures and benchmarks Delivering on time and on budget results for all projects within the capital program
	 Key Priority Actions: A planned investment in state of good repair projects in 2018 with an objective to execute on at least 80% of the plan Build project management skills and discipline and leverage external contractors for project delivery Further development on key City assets in conjunction with Toronto Realty Agency Ongoing management and progress of strategic capital project initiatives



Appendix J: Key Objectives & Priority Actions

Fleet Services	 Objectives: Continuation of City's Consolidated Green Fleet Plan – align with TransformTO objectives Continue to implement Council approved Alternative Service Delivery model
	 Key Priority Actions: ✓ Continue to work with client divisions to execute the 3-point action plan to drive the lowest total costs of fleet ownership.
Information & Technology	 Objectives: Leverage partnership opportunities with City Divisions, agencies and vendors Ensure effective IT investment priority setting through IT governance
	 Key Priority Actions: ✓ Drive City business transformation and modernization initiatives ✓ Continue implementing integrated resource planning for IT services ✓ Attract and develop a high performance team and succession planning



Appendix K: Key Projects Included in 2018 - 2027 Preliminary Capital Budget & Plan

Program	Capital Project Description	\$ Million
311 Toronto	CRM Upgrade and ReplacementChannel & Counter Strategy	\$6.1M \$8.7M
FREEE	 State of Good Repair projects to maintain assets, including structural repairs, re-roofing, and renovations to mechanical and electrical work 	\$567.8M
	 Accessibility for Ontarians with Disabilities Act (AODA) 	\$196.2M
	 Union Station Revitalization (Total project budget - \$800.7M) 	\$30.5M
	 St. Lawrence Market North Redevelopment (Total project budget - \$91.5M) 	\$77.6M
	 North West Path – Phase 2 (Total project \$50.0M) Office Modernization Program Transform TO 	\$49.6M \$12.0M \$116.5M



Appendix K: Key Projects Included in 2018 - 2027 Preliminary Capital Budget & Plan

Program	Capital Project Description	\$ Million
Fleet Services	 Vehicle replacements 	\$702.7M
	 Fleet Management System & Fuel System Integration 	\$1.3M
	 Fuel site closures, upgrades and replacement 	\$2.5M
	 Green Fleet Plan 	\$1.6M
nformation &	 Work Management Solution – Transportation 	\$15.3M
Гechnology	 Consolidated Data Centre 	\$10.2M
	 Municipal Licensing Services (MLS) Modernization Phase 2 	\$10.1M
	 Enterprise Business Intelligence Implementation 	\$5.0M
	 Enterprise Collaboration Foundation 	\$4.3M
	 SAP System Upgrade 	\$4.0M
	 Directory Services 	\$3.1M
	 eTime Enterprise Rollout 	\$2.9M
	 Open Data Master Plan Implementation 	\$2.8M
	 Asset Lifecycle Management 	\$206.8M

