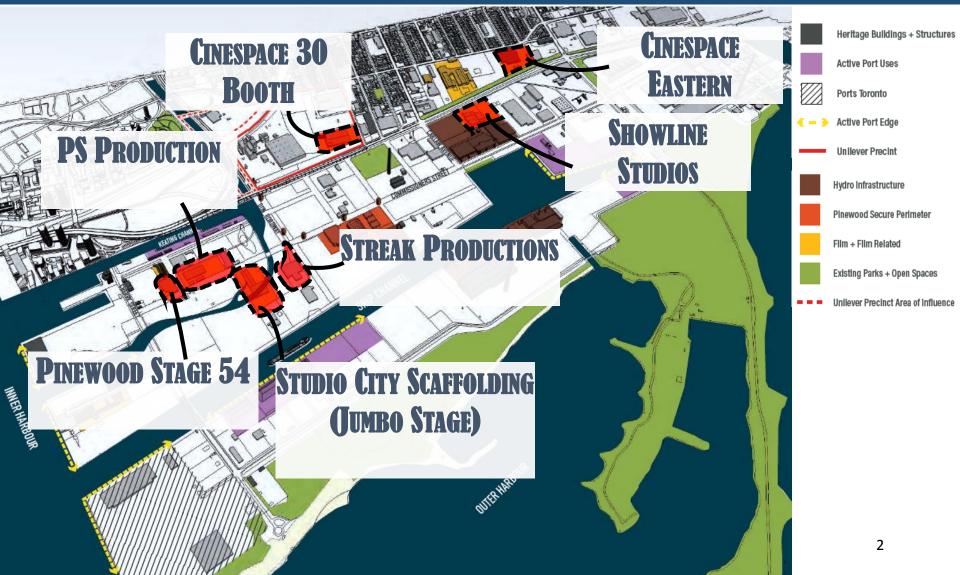
Options for Film Studio Infrastructure

Attachment 1



February 2018

Threatened/Displaced Studio/Workshop Space



Studio + PS Production **Immediate** Replacement Requirement 213,000 ft²



Required Replacement Sites by End of March 2019





75 Commissioners Studio City Scaffold (TPLC Lease) 40,000 Studio /10,000 Workshop

50,000 s.f.

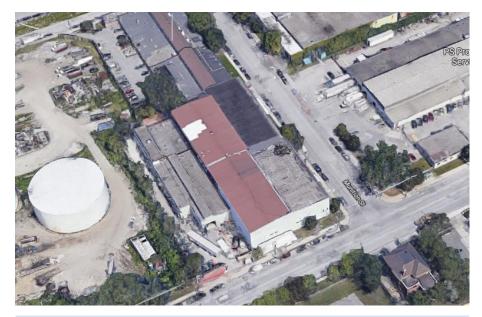
95 Commissioners Streak Productions (TPLC Lease)

All Workshop

68,756 s.f.

TOTAL **118,756 s.f.**

Required Replacement Sites by End of December 2019





54 Commissioners St Studio 54 (Waterfront Toronto Lease) 32,475 Studio / 6,792 Workshop

39,267 s.f.

80 Commissioners St PS Productions (TPLC Lease)

Ancillary / Post Production

54,824 s.f.

TOTAL **94,091 s.f.**

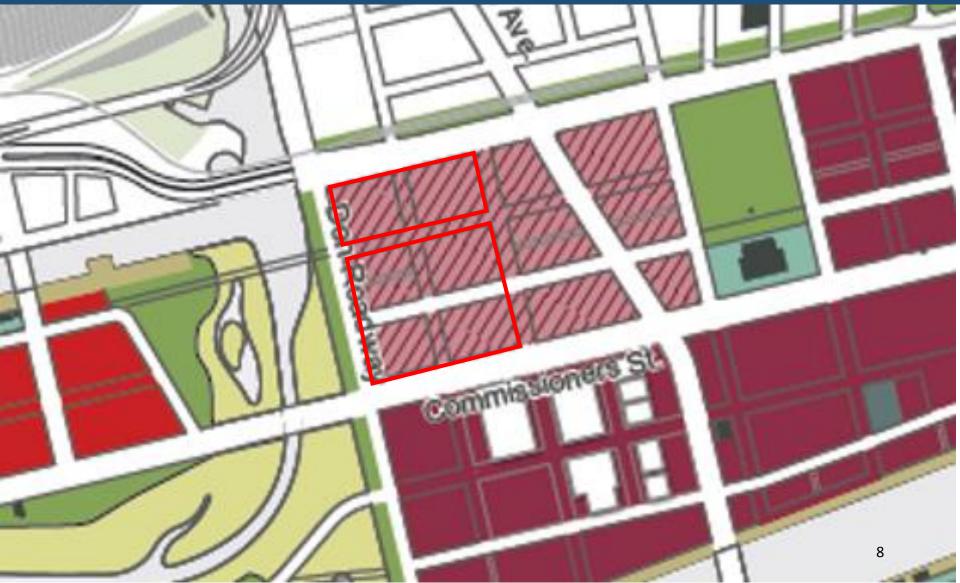
Immediately Available

King St. E 915 Lakeshore Boulevard E Lake Shore Boulevard **185 Villiers** 625 Lakeshore Boulevard E 75 Basin Street and **475 Commissioners** Queens Quay 29 and 41 Basin Street 2 101 Commissioners Street Unwin Ave **Immediately Available City Owned Land Private Lands** 6

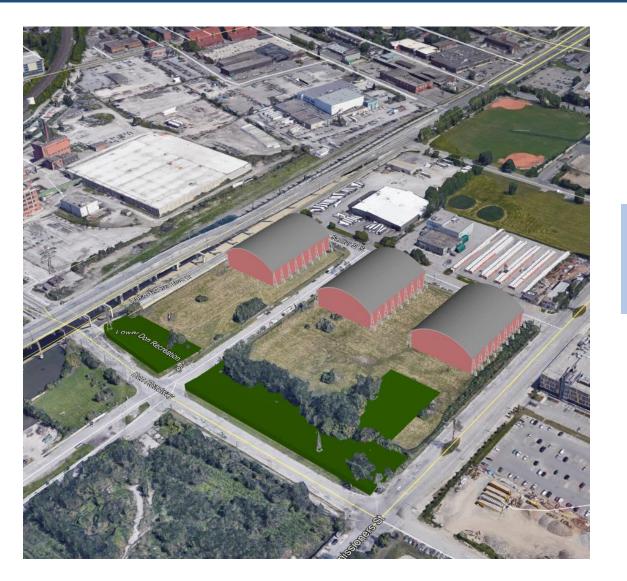
185 Villiers 625 Lakeshore Boulevard E



185 Villiers, 625 Lakeshore Boulevard E: Planning Framework

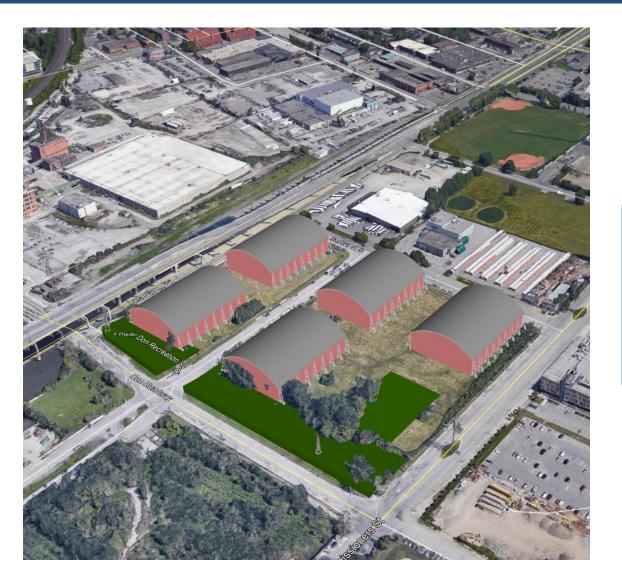


185 Villiers, 625 Lakeshore Boulevard E: Capacity – Phase 1



137,700 s.f.

185 Villiers, 625 Lakeshore Boulevard E: Capacity – Phase 2



229,000 s.f. 50% Coverage

185 Villiers, 625 Lakeshore Boulevard E: Evaluation

Supporting Factors

Issues/Impacts

Challenges

- City Ownership
- Vacant Site
- Supportive Zoning (I3 D2)
- Large Property
- Excellent Road Access
- Some Development Work Advanced
- Compatible Land Uses

- Soil Clean Up
- PIC Mixed Use: Street Pattern
 - Future Residential Permissions
 - Potential Park
- Final Location and Implication of the Berm

- Naturalization Impacts - Site Partially Impacted Until 2023
- Need to Consider ability to build "into" the berm
- Gardiner/Lakeshore Reconstruction Issues

915 Lakeshore Boulevard E (Showline)



915 Lakeshore Boulevard E: Planning Framework



915 Lakeshore Boulevard E: Evaluation

- Current Studio Use
- Supportive Zoning (I3 D2)
- Will require RFP Process for Operating
- Near Term Availability
- Port Land Planning Framework
 - No residential
- Excellent Road Access

| Issues/Impacts | Challenges |
|----------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| Soil Clean Up Compatibility with Canroof Access to Site Restricted until City Purchases the Site | |
| | |

915 Lakeshore Boulevard E: Capacity



+/-80,000 s.f. 50% Coverage

101 Commissioners Street



101 Commissioners Street: Planning Framework



101 Commissioners Street: Evaluation

Supporting Factors

Issues/Impacts

Challenges

- City Ownership
- Pinewood
- Large Property
- Port Lands Planning Framework
- PIC Core
- Excellent Road Access

- Lease agreement
- Soil Contamination

 Naturalization Impacts - Site Partially Impacted Until 2023

- Availability Limited City Control
- Zoning Restrictions (I4 D2 & I3 D2) – I4 Requires Minor Variance

101 Commissioners Street: Capacity



294,500 s.f. 49% Coverage

29 and 41 Basin Street



29 and 41 Basin Street: Planning Framework



29 and 41 Basin Street: Evaluation

| C | • • • • • | - |
|----------|-----------|----------|
| Sub | porting | Factors |
| | | |

Issues/Impacts

• City Ownership

- No Impacts from Don River Naturalization
- Port Lands Planning Framework
- PIC Core

| • | Probable Soil |
|---|---------------|
| | Contamination |

- Availability
 - Existing tenants
- Future Street Pattern
- Water's Edge Access

 Restrictive Zoning (I4 D2) – Requires MV

Challenges

29 and 41 Basin Street: Capacity



157,000 s.f. 50% Coverage

75 Basin Street 475 Commissioners Street



75 Basin Street 475 Commissioners Street Planning Framework



75 Basin Street 475 Commissioners Street Evaluation

Supporting Factors

Issues/Impacts

Challenges

- Large Property
- No Impacts from Don River Naturalization
- Port Lands Planning Framework
- PIC Core
- Vacant Site

- Probable Soil
 Contamination
- Future Street Pattern

Private Ownership

•Zoning Restrictions (I4 D2 & I3 D2) – I4 Requires Minor Variance

75 Basin Street 475 Commissioners Street Capacity



158,000 s.f. 45% Coverage

Site Evaluation

| | 915 Lakeshore Blvd. E (Showline) | 195 Lilling St., 625 Lakeshore Blvd. E | 29 & 41 Basin St. | 101 Commissioners St. (Pinewood Option Lands) | 75 Basin St. & 475 Commissioners St. |
|------------------------------------|----------------------------------------|----------------------------------------------|-------------------|--------------------------------------------------------|--------------------------------------------|
| Availability | | | | | |
| City Ownership | | | | | |
| Large Property Size | | | | | |
| Shape (irregular, rectangle etc) | | | | | |
| Zoning | | | • | <u> </u> | • |
| Lease / Covenant | | | • | <u> </u> | |
| Consistent with Planning Framework | | | | | |
| Known Physical Constraints | | <u> </u> | | <u> </u> | |
| Naturalization Construction | | | | | |
| Naturalization Impacts | | | | | |
| | | | | | |

Longer Term - Complex

Lake Shore Bowleyard E

City/Provincially Owned Land

Longer Term and More Complex



Unwin Ave

asioner

king St.

Queens Quay

Potential Properties - Subject to Lease Agreement **Potential Properties**

Immediately Available

Temporary Use and Backlot Opportunities

City/Provincially Owned Land

Potential for Temporary Use



Commissioners

Queens Quay

Potential Properties Subject to Lease Agreement

Lake Shore Bouleyard E

Potential Properties

Implementation Options

- 1. Design-Build-Finance-Operate
 - City designs, builds, and finances the structure. The City also operates the business
- 2. Design-Build-Finance
 - City designs, builds, and finances the structure. The City finds a private entity to operate the business
- 3. RFP Long Term Land Lease
 - City will request bids from studios to build facilities within a time period (e.g. 40 years) on City owned land
- 4. Backstop Financing
 - Government provides guarantees to film studio developers for debt servicing in the Port Lands (private or public land)

Design-Build-Finance-Operate

| Advantages | Disadvantages |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Maximum Control Potential Revenue Stream Design Flexibility Delivery Control Operational Control Addresses Challenges in Financing More Participants | Maximum Market, Financial, Delivery, Operation and Political Risks Compete directly with the Private Sector Significant long term demand on City Staff Resources Most Expensive Requires City Funding – Approvals |
| | |

Not Recommended

Design-Build-Finance

Advantages

Disadvantages

- Maximum Control
- Revenue Stream
- Delivery Control
- Market and Operation Risks largely transfer to the private sector
- Addresses Challenges in Financing

- Still Significant Risks but can be mitigated
- Still Expensive
- Requires City Funding/Financing
- Requires City Approvals for Financing
- Significant near term demand on City Staff Resources

Recommended

Long Term Land Lease

Advantages

Disadvantages

- Most Market Risks Transferred
- Less City resources required
- Public Land is Leveraged for Purposes Designated in the Planning Framework
- Can Manage Product and Design
- Revenue Stream

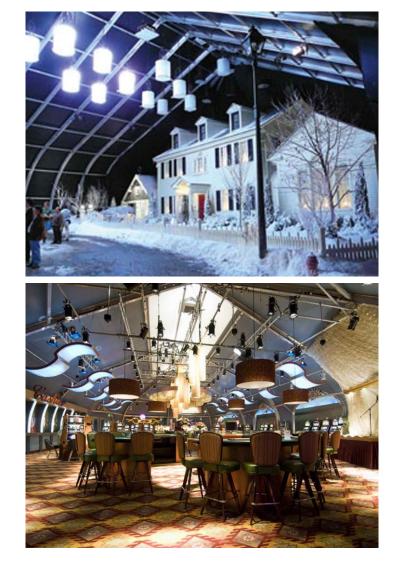
- Limited Market Participants
- Longer Term Leases
- Complex Procurement

Recommended

Backstop Financing

| Advantages | Disadvantages |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Not Land Specific Private or Public Land Flexible Upfront Costs Potential Speed of Implementation Tackles Key Financing Issues | Feasibility Public Sector Financial Risk Fairness to Other Industries Approvals – Political Risk Impact on City Debt Capacity |

Recommended



Recommendations

Use Temporary Building Structures to Rapidly Replace Lost Capacity:

- Can be erected quickly
- Similar quality to existing buildings
- 80,000 s.f.
 - Foundation \$3.2M
 - Building \$8.0M
 - Total \$11.2 M
- 40,000 s.f.
 - Foundation \$3.2M
 - Building \$1.6M
 - Total \$4.8 M
- Smaller Buildings maybe more efficient

Recommendations



Showline:

City Design Build Finance Temporary Building: RFP to Operate *(option for tenant to build)*

To an estimated 130,000 s.f. - 12 Months



Basin Street:

City Design Build Finance Temporary Building: RFP to Operate

To an estimated **157,000 s.f.** - **16 Months** * *Requires minor variance*



Recommendations

Villiers/Commissioners:

Long Term Land Lease: City RFP to Develop Additional Studio Space Temporary and Permanent To an estimated 229,000 s.f.



Private Land

City Partners with Private Studio Developers

- Reinforce Planning Policy to keep land values down
- Offer Financing
- Fast Track Approvals

Showline Timeline



City RFP to Operate and Develop Additional/Temporary Studio Space:

- Potential to Replace Capacity Displaced in Q1 2019
- Possible to be Ready by Q1 2019 but tight
- City Finance and Builds to expedite
- City Runs RFP seeking Operator
- Market Soundings with:
 - Studio City Scaffolding;
 - Streak;
 - Pinewood;
 - Cinespace;
 - others
- Timeline 12 months March 2018 to March 2019

Showline Timeline



Showline Studios:

City RFP to Operate and Develop Additional Studio Space:

- Confirmation of Technical Feasibility and Costing
- Development of RFP
- Foundation/Pad Design
- Environmental Phase 2 and 3
- Site Plan Approval
- Building Permit(s)
- Launch/Evaluation and Selection
- Lease Negotiation
- Site and Foundation Preparation
- Construction of Temporary Building

Approval Process for Council has not been included

Showline Critical Path

| | Months | | | | | | | | | | | |
|-----------------------------------------|--------|---|---|---|---|---|---|---|---|----|----|----|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| Confirmation of Feasibility and Costing | | | | | | | | | | | | |
| Environmental Phase 2 and 3 | | | | | | | | | | | | |
| Foundation - Pad Design | | | | | | | | | | | | |
| Structure Design | | | | | | | | | | | | |
| Site Plan Approval/CA Approval | | | | | | | | | | | | |
| Building Permit(s) | | | | | | | | | | | | |
| RFP Prep and Approval | | | | | | | | | | | | |
| RFP Execution and Lease Negotiation | | | | | | | | | | | | |
| Soil-Foundation Preparation | | | | | | | | | | | | |
| Temporary Building Construction | | | | | | | | | | | | |

Basin Street Timeline



City RFP to Operate and Develop Additional/Temporary Studio Space:

- Temporary Building of 40,000 s.f.
- Replaces Capacity Displaced in Q2-Q4 2019
- Requires Committee of Adjustment approval for Minor Variance
- City Finance and Builds to expedite
- City Runs RFP seeking Operator
- Market Soundings with:
 - Studio City Scaffolding;
 - Streak;
 - Pinewood;
 - Cinespace;
 - others
- Timeline 15 -16 months

Basin Street Timeline



Showline Studios:

City RFP to Operate and Develop Additional Studio Space:

- Confirmation of Technical Feasibility and Costing
- Development of RFP
- Foundation/Pad Design
- Environmental Phase 2 and 3
- Minor Variance Approval
- Site Plan Approval
- Building Permit(s)
- Launch/Evaluation and Selection
- Lease Negotiation
- Site and Foundation Preparation
- Construction of Temporary Building

Approval Process for Council has not been included

Basin Street Timeline

| | Months | | | | | | | | | | | | | | | | | |
|-----------------------------------------|--------|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| Confirmation of Feasibility and Costing | | | | | | | | | | | | | | | | | | |
| Environmental Phase 2 and 3 | | | | | | | | | | | | | | | | | | |
| Foundation - Pad Design | | | | | | | | | | | | | | | | | | |
| Structure Design | | | | | | | | | | | | | | | | | | |
| Minor Variance | | | | | | | | | | | | | | | | | | |
| Site Plan Approval/CA Approval | | | | | | | | | | | | | | | | | | |
| Building Permit(s) | | | | | | | | | | | | | | | | | | |
| RFP Prep and Approval | | | | | | | | | | | | | | | | | | |
| RFP Execution and Lease Negotiation | | | | | | | | | | | | | | | | | | |
| Soil-Foundation Preparation | | | | | | | | | | | | | | | | | | |
| Temporary Building Construction | | | | | | | | | | | | | | | | | | |

Villiers-Commissioners Studio Complex Timeline



City completes Design Build Finance for PS Productions – Potentially Adding Additional Studio Space

- Process Underway
- Addresses key City tenant needs and expansion
- Requires significant Financing
- Development Timeline: 36 months

or

City runs RFP to Lease Land for Studio Space

- Phased Development East to West
- Allow Unimpeded Development of Berm
- Respect Future Street Network and Park
- \$80M Plus Capital Investment at Build Out
- Development Timeline: 29 months +

Villiers-Commissioners RFP to Lease Land Timeline

| | Months | | | | | | | | | | | | | | | | | |
|---------------------------------|--------|---|---|---|----|----|----|----|----|----|----|----|----|----|----|----|----|----|
| | 2 | 4 | 6 | 8 | 10 | 11 | 13 | 14 | 16 | 17 | 19 | 20 | 22 | 23 | 25 | 26 | 28 | 29 |
| RFP Prep and Approval | | | | | | | | | | | | | | | | | | |
| Launch/Evaluation and Selection | | | | | | | | | | | | | | | | | | |
| Lease Negotiation | | | | | | | | | | | | | | | | | | |
| Design | | | | | | | | | | | | | | | | | | |
| Site Plan Approval/CA Approval | | | | | | | | | | | | | | | | | | |
| Building Permit(s) | | | | | | | | | | | | | | | | | | |
| Soil- Foundation Preparation | | | | | | | | | | | | | | | | | | |
| Construction | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |



RFP Considerations

- 1. Pre Marketing Soundings
- 2. Clarity on Use and Future Uses
- 3. Lease Developed Before Hand as part of RFP
- 4. Lease Term of up to 50 Years subject to use
- 5. Financing Support

Summary

- 1. Q1 2019 Demand to Replace 118,000 s.f. can be addressed at Showline within the Required Time Frame
- 2. Q4 2019 Demand to Replace Studio 54 capacity 39,267 s.f. can also be addressed
- 3. PS Productions requires a permanent structure can be replaced but longer time frame required
- 4. City needs to take the lead in a design build finance of temporary structures.
- 5. City's support in approvals and financing may trigger private sector moving forward on studio development