Options for Film Studio Infrastructure

February 5, 2018



Threatened/Displaced Studio/Workshop Space



Studio + PS Production Immediate Replacement Requirement 213,000 ft²



Required Replacement Sites by End of March 2019





75 Commissioners Studio City Scaffold (TPLC Lease) 40,000 Studio /10,000 Workshop

50,000 s.f.

95 Commissioners Streak Productions (TPLC Lease)

All Workshop

68,756 s.f.

TOTAL **118,756 s.f.**

Required Replacement Sites by End of December 2019





54 Commissioners St Studio 54 (Waterfront Toronto Lease) 32,475 Studio / 6,792 Workshop

39,267 s.f.

80 Commissioners St PS Productions (TPLC Lease)

Ancillary / Post Production

54,824 s.f.

TOTAL **94,091 s.f.**

Immediately Available

Lake Shore Bouleyard

185 Villiers 625 Lakeshore Boulevard E

King St. E

Queens Quay E

75 Basin Street and 475 Commissioners

915 Lakeshore Boulevard E

29 and 41 Basin Street

101 Commissioners Street

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Unwin Ave

nmissioners SI

Immediately Available

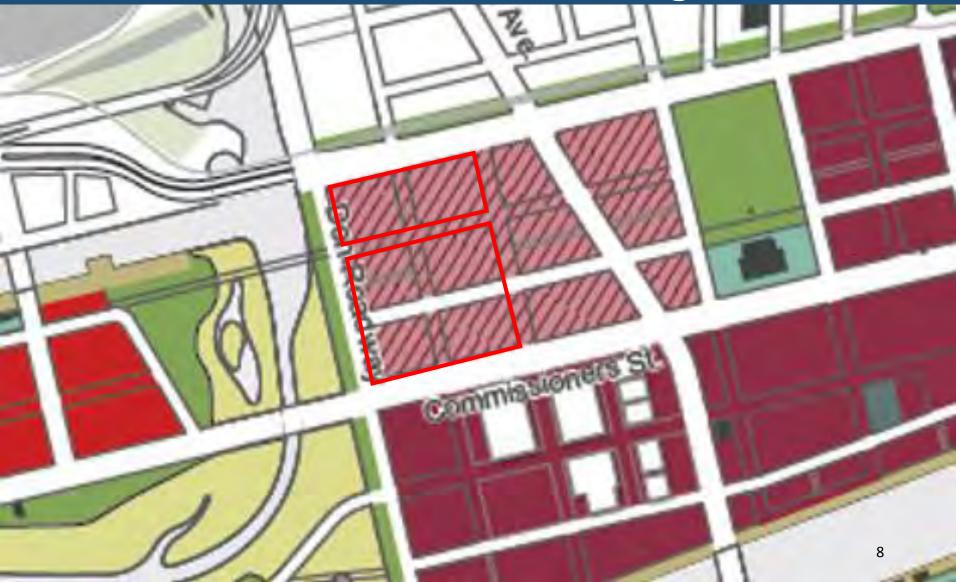
City Owned Land Private Lands



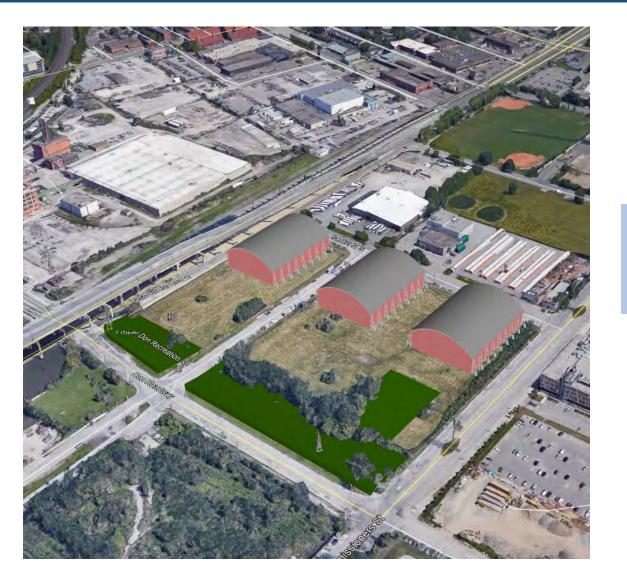
185 Villiers 625 Lakeshore Boulevard E



185 Villiers, 625 Lakeshore Boulevard E: Planning Framework

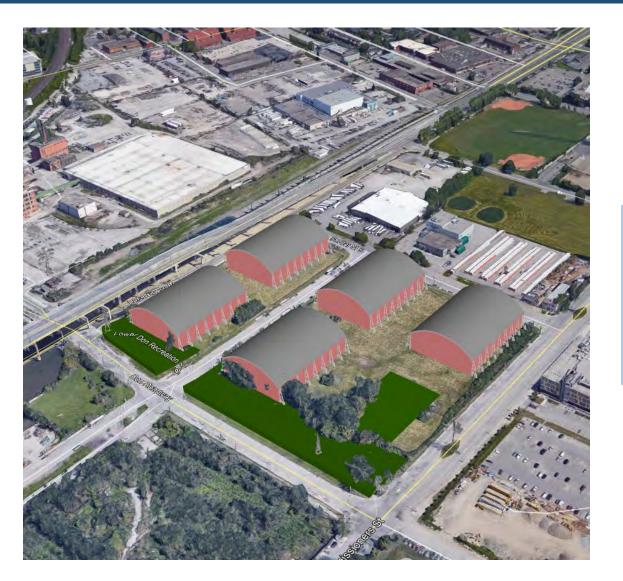


185 Villiers, 625 Lakeshore Boulevard E: Capacity – Phase 1



137,700 s.f.

185 Villiers, 625 Lakeshore Boulevard E: Capacity – Phase 2



229,000 s.f. 50% Coverage

185 Villiers, 625 Lakeshore Boulevard E: Evaluation

Supporting Factors

Issues/Impacts

Challenges

- City Ownership
- Vacant Site
- Supportive Zoning (I3 D2)
- Large Property
- Excellent Road Access
- Some Development Work Advanced
- Compatible Land Uses

• Soil Clean Up

- PIC Mixed Use: Street Pattern
 - Future Residential Permissions
 - Potential Park
- Final Location and Implication of the Berm

- Naturalization Impacts - Site Partially Impacted Until 2023
- Need to Consider ability to build "into" the berm
- Gardiner/Lakeshore Reconstruction Issues

915 Lakeshore Boulevard E (Showline)



915 Lakeshore Boulevard E: Planning Framework



915 Lakeshore Boulevard E: Evaluation

Supporting Fact	lors

• Current Studio Use

- Supportive Zoning (I3 D2)
- Will require RFP Process for Operating
- Near Term Availability
- Port Land Planning Framework
 - No residential
- Excellent Road Access

Issues/Impacts	Challenges
 Soil Clean Up Compatibility with Canroof Access to Site Restricted until City Purchases the Site 	

915 Lakeshore Boulevard E: Capacity



+/-80,000 s.f. 50% Coverage

101 Commissioners Street



101 Commissioners Street: Planning Framework



101 Commissioners Street: Evaluation

Supporting Factors

Issues/Impacts

Challenges

- City Ownership
- Pinewood
- Large Property
- Port Lands Planning Framework
- PIC Core
- Excellent Road Access

- Lease agreement
- Soil Contamination

 Naturalization Impacts - Site Partially Impacted Until 2023

- Availability Limited City Control
- Zoning Restrictions (I4 D2 & I3 D2) – I4 Requires Minor Variance

101 Commissioners Street: Capacity



294,500 s.f. 49% Coverage

29 and 41 Basin Street



29 and 41 Basin Street: Planning Framework



29 and 41 Basin Street: Evaluation

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Suppo	orting	Factors

Issues/Impacts

• City Ownership

- No Impacts from Don River Naturalization
- Port Lands Planning Framework
- PIC Core

•	Probable Soil
	Contamination

- Availability
 - Existing tenants
- Future Street Pattern
- Water's Edge Access

 Restrictive Zoning (I4 D2) – Requires MV

Challenges

29 and 41 Basin Street: Capacity



157,000 s.f. 50% Coverage

75 Basin Street 475 Commissioners Street



75 Basin Street 475 Commissioners Street Planning Framework



75 Basin Street 475 Commissioners Street Evaluation

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Supp	orting	Factors

Issues/Impacts

Challenges

- Large Property
- No Impacts from Don River Naturalization
- Port Lands Planning Framework
- PIC Core
- Vacant Site

- Probable Soil
 Contamination
- Future Street Pattern

Private Ownership

•Zoning Restrictions (I4 D2 & I3 D2) – I4 Requires MV

75 Basin Street 475 Commissioners Street Capacity



158,000 s.f. 45% Coverage

Site Evaluation

	915 Lakeshore Blvd. E (Showline)	195 Villing St., 625 Lakeshore Blvd. E	29 & 41 Basin St.	101 Commissioners St. (Pinewood Option Lands)	75 Basin St. & 475 Commissioners St.
Availability					
City Ownership					
Large Property Size					
Shape (irregular, rectangle etc)					
Zoning			•	•	
Lease / Covenant				-	
Consistent with Planning Framework					
Known Physical Constraints		<u> </u>		<u> </u>	
Naturalization Construction					
Naturalization Impacts		•			

Longer Term - Complex

Lake Shore Bouleyard E.

City/Provincially Owned Land

Longer Term and More Complex



Unwin Ave

missioners

ung St. I

Queens Quay E

Potential Properties - Subject to Lease Agreement **Potential Properties**

Immediately Available

Temporary Use and Backlot Opportunities

City/Provincially Owned Land

Potential for Temporary Use



Commissioners St.

Queens Quay

Potential Properties Subject to Lease Agreement

Lake Shore Bouleyard E.

Potential Properties

Implementation Options

- 1. Design-Build-Finance-Operate
 - City designs, builds, and finances the structure. The City also operates the business
- 2. Design-Build-Finance
 - City designs, builds, and finances the structure. The City finds a private entity to operate the business
- 3. RFP Long Term Land Lease
 - City will request bids from studios to build facilities within a time period (e.g. 40 years) on City owned land
- 4. Backstop Financing
 - Government provides guarantees to film studio developers for debt servicing in the Port Lands (private or public land)

Design-Build-Finance-Operate

Advantages	Disadvantages
 Maximum Control Potential Revenue Stream Design Flexibility Delivery Control Operational Control Addresses Challenges in Financing More Participants 	 Maximum Market, Financial, Delivery, Operation and Political Risks Compete directly with the Private Sector Significant long term demand on City Staff Resources Most Expensive Requires City Funding – Approvals

Not Recommended

Design-Build-Finance

Advantages

Disadvantages

- Maximum Control
- Revenue Stream
- Delivery Control
- Market and Operation Risks largely transfer to the private sector
- Addresses Challenges in Financing

- Still Significant Risks but can be mitigated
- Still Expensive
- Requires City Funding/Financing
- Requires City Approvals for Financing
- Significant near term demand on City Staff Resources

Recommended

Long Term Land Lease

Advantages

Disadvantages

- Most Market Risks Transferred
- Less City resources required
- Public Land is Leveraged for Purposes Designated in the Planning Framework
- Can Manage Product and Design
- Revenue Stream

- Limited Market Participants
- Longer Term Leases
- Complex Procurement

Recommended

Backstop Financing

Advantages	Disadvantages
 Private or Public Land Flexible Upfront Costs 	Feasibility Public Sector Financial Risk Fairness to Other Industries Approvals – Political Risk Impact on City Debt Capacity

Recommended





Recommendations

Use Temporary Building Structures to Rapidly Replace Lost Capacity:

- Can be erected quickly
- Similar quality to existing buildings
- 80,000 s.f.
 - Foundation \$3.2M
 - Building \$8.0M
 - Total \$11.2 M
- 40,000 s.f.
 - Foundation \$3.2M
 - Building \$1.6M
 - Total \$4.8 M
- Smaller Buildings maybe more efficient

Recommendations



Showline:

City Design Build Finance Temporary Building: RFP to Operate

To an estimated 130,000 s.f. - 12 Months



Basin Street:

City Design Build Finance Temporary Building: RFP to Operate

To an estimated **157,000 s.f.** - **16 Months** * *Requires minor variance*

Recommendations



Villiers/Commissioners:

Long Term Land Lease: City RFP to Develop Additional Studio Space Temporary and Permanent To an estimated 229,000 s.f.



Private Land

City Partners with Private Studio Developers

- Reinforce Planning Policy to keep land values down
- Offer Financing
- Fast Track Approvals

Showline Timeline



City RFP to Operate and Develop Additional/Temporary Studio Space:

- Potential to Replace Capacity Displaced in Q1 2019
- Possible to be Ready by Q1 2019 but tight
- City Finance and Builds to expedite
- City Runs RFP seeking Operator
- Market Soundings with:
 - Studio City Scaffolding;
 - Streak;
 - Pinewood;
 - Cinespace;
 - others
- Timeline 12 months March 2018 to March 2019

Showline Timeline



Showline Studios:

City RFP to Operate and Develop Additional Studio Space:

- Confirmation of Technical Feasibility and Costing
- Development of RFP
- Foundation/Pad Design
- Environmental Phase 2 and 3
- Site Plan Approval
- Building Permit(s)
- Launch/Evaluation and Selection
- Lease Negotiation
- Site and Foundation Preparation
- Construction of Temporary Building

Approval Process for Council has not been included

Showline Critical Path

Showline Studios Expansion - Temporary Building Critical Path

Months 2 3 5 7 9 10 12 1 6 8 11 1 4 Confirmation of Feasibility and Costing Environmental Phase 2 and 3 Foundation - Pad Design Structure Design Site Plan Approval/CA Approval Building Permit(s) **RFP** Prep and Approval **RFP Execution and Lease Negotiation** Soil-Foundation Preparation **Temporary Building Construction**

Basin Street Timeline



City RFP to Operate and Develop Additional/Temporary Studio Space:

- Temporary Building of 40,000 s.f.
- Replaces Capacity Displaced in Q2-Q4 2019
- Requires Committee of Adjustment approval for Minor Variance
- City Finance and Builds to expedite
- City Runs RFP seeking Operator
- Market Soundings with:
 - Studio City Scaffolding;
 - Streak;
 - Pinewood;
 - Cinespace;
 - others
- Timeline 15 -16 months

Basin Street Timeline



Showline Studios:

City RFP to Operate and Develop Additional Studio Space:

- Confirmation of Technical Feasibility and Costing
- Development of RFP
- Foundation/Pad Design
- Environmental Phase 2 and 3
- Minor Variance Approval
- Site Plan Approval
- Building Permit(s)
- Launch/Evaluation and Selection
- Lease Negotiation
- Site and Foundation Preparation
- Construction of Temporary Building

Approval Process for Council has not been included

Basin Street Timeline

Basin Street																		
	Months																	
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
Confirmation of Feasibility and Costing																		
Environmental Phase 2 and 3																		
Foundation - Pad Design																		
Structure Design																		
Minor Variance																		
Site Plan Approval/CA Approval						-												
Building Permit(s)																		
RFP Prep and Approval																		
RFP Execution and Lease Negotiation																		
Soil-Foundation Preparation																		
Temporary Building Construction																		

Villiers-Commissioners Studio Complex Timeline



City completes Design Build Finance for PS Productions – Potentially Adding Additional Studio Space

- Process Underway
- Addresses key City tenant needs and expansion
- Requires significant Financing
- Development Timeline: 36 months

or

City runs RFP to Lease Land for Studio Space

- Phased Development East to West
- Allow Unimpeded Development of Berm
- Respect Future Street Network and Park
- \$80M Plus Capital Investment at Build Out
- Development Timeline: 29 months +

Villiers-Commissioners RFP to Lease Land Timeline

Villiers-Commissioners Studio Complex - Phase One - Critical Path																		
	Months																	
	2	4	6	8	10	11	13	14	16	17	19	20	22	23	25	26	28	29
RFP Prep and Approval																		
Launch/Evaluation and Selection																		
Lease Negotiation																		
Design																		
Site Plan Approval/CA Approval																		
Building Permit(s)																		
Soil- Foundation Preparation																		
Construction																		



RFP Considerations

- 1. Pre Marketing Soundings
- 2. Clarity on Use and Future Uses
- 3. Lease Developed Before Hand as part of RFP
- 4. Lease Term of up to 50 Years subject to use
- 5. Financing Support

Summary

- 1. Q1 2019 Demand to Replace 118,000 s.f. can be addressed at Showline within the Required Time Frame
- 2. Q4 2019 Demand to Replace Studio 54 capacity 39,267 s.f. can also be addressed
- 3. PS Productions requires a permanent structure can be replaced but longer time frame required
- 4. City needs to take the lead in a design build finance of temporary structures.
- 5. City's support in approvals and financing may trigger private sector moving forward on studio development