



BID AWARD PANEL CONTRACT AWARD

Award of Request for Proposal No. 3405-18-0150 to Abledent, Inc. for Dental Clinic Management System

Date: November 29, 2018
To: Bid Award Panel
From: Chief Purchasing Officer
Wards: All

RECOMMENDATIONS

The Chief Purchasing Officer recommends that the Bid Award Panel grant authority to award the following contract:

Call Number:
RFP No. 3405-18-0150

Description:
The purpose of this report is to advise on the results of the Request for Proposal (RFP) 3405-18-0150 for the provision of Dental Clinic Management System and to seek authority to negotiate and to enter into an Agreement with the recommended proponent Abledent, Inc. for a period of three (3) years, with the option to renew for additional two (2) separate one (1) year periods.

Recommended Bidder or Proponent:
Abledent, Inc.

Contract Award Value:
\$547,346 net of all applicable taxes and charges
\$618,501 including all applicable taxes and charges
\$556,979 net of HST recoveries

Contract is expected to start on January 2, 2019 and end on December 31, 2021.

Option Year 1 (January 1, 2022 to December 31, 2022)
\$78,582 net of all applicable taxes and charges
\$88,798 including all applicable taxes and charges
\$79,965 net of HST recoveries

Option Year 2 (January 1, 2023 to December 31, 2023)
\$78,582 net of all applicable taxes and charges
\$88,798 including all applicable taxes and charges
\$79,965 net of HST recoveries

The total potential contract award including all option years is \$716,909 net of HST recoveries, \$796,096 including all applicable taxes and charges and \$704,510 net of all applicable taxes and charges.

FINANCIAL IMPACT

The total potential contract award identified in this report, including all option years is \$796,096 including all applicable taxes and charges and \$704,510 net of all applicable taxes and charges. The total potential cost to the City, including option years is \$716,909, net of HST recoveries.

Funding has been included in the 2019 Toronto Public Health Operating and Capital Budget Submissions. Ongoing funding for annual license, maintenance and support will be requested in the 2020-2021 Operating Budget Submissions for Toronto Public Health.

Should the City choose to pick-up the two additional two year option periods, then additional funding will be requested in the 2022-2023 Operating Submissions for Toronto Public Health. Additional funding details are provided in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

WBS Element/Cost Centre	2019 Net of HST recoveries	2020 Net of HST recoveries	2021 Net of HST recoveries	Option Yr. 1 2022 Net of HST recoveries	Option Yr. 2 2023 Net of HST recoveries	Total Net of HST recoveries
CPH001-24	\$254,585					\$254,585
PH3740 / CE3601	\$81,408	\$95,229	\$95,229	\$95,229	\$95,229	\$462,324
Grand Total Cost	\$335,993	\$95,229	\$95,229	\$95,229	\$95,229	\$716,909

CALL SUMMARY

Call Issued: June 14, 2018

Call Closed: July 18, 2018

Number of Addenda Issued: Two (2)

Number of Bids: Two (2)

Table 2: Summary of Proposals Received

Proponent Name
Abeldent Inc
Prococious Technologies Inc*

*Submission found Non-Compliant with the requirements of the Request for Proposal

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest bidder meeting specifications or to the highest scoring proponent based on the evaluation criteria included in the call and meeting the requirements of the call;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the call document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Purchasing Officer