



BID AWARD PANEL CONTRACT AWARD

Award of Request for Quotation No. 6114-18-0302 to Metro Freightliner Hamilton and Tallman Truck Centre Limited for the Supply and Delivery of Twenty-Four (24) Latest Model Various Types Truck Chassis and Cab, 60,000 LBS (27,216 KG) GVWR, Tandem Axle Complete with Various Bodies

Date: November 29, 2018
To: Bid Award Panel
From: Chief Purchasing Officer
Wards: All

RECOMMENDATIONS

The Chief Purchasing Officer recommends that the Bid Award Panel grant authority to award the following contract:

Call Number:
RFQ No. 6114-18-0302

Description:
For the Supply and Delivery of Twenty-two (22) 2020 Freightliner Cascadia, Conventional Truck Chassis and Day Cab, 60,000 Lbs. (27,216 Kg) GVWR, Tandem Axle, Severe Duty On/Off Highway Tractor with Fifth Wheel.

The Price Form contains three (3) appendices (Appendices C, C1 and C2) and is being awarded to the lowest bidder meeting specifications per Appendix.

Recommended Bidder: (Appendix C as per RFQ)
Metro Freightliner Hamilton (Option A)

Contract Award Value:
\$3,694,591 net of all applicable taxes and charges
\$4,174,888 including all applicable taxes and charges
\$3,759,616 net of HST recoveries

Contract is expected to start on the date of award and end on December 31, 2019.

The total potential cost to the City is \$3,759,616 net of HST recoveries. The total potential award is \$4,174,888 including all applicable taxes and charges and \$3,694,591 net of all applicable taxes and charges.

Description:

For the Supply and Delivery of One (1) 2020 International HV613, Conventional Truck Chassis and Cab, 73,000 Lbs. (33,112 Kg) GVWR, Tandem Axle and One (1) Auxiliary Air Lift Pusher Axle Complete with 24' Contractor Dump Type Body with Walking Floor.

For the Supply and Delivery of One (1) 2020 International HV607, Conventional Truck Chassis and Cab, 60,000 lbs (27,216 kg) GVWR Tandem Axle, Complete with 18' All Steel Platform Type Body with Truck-Mounted Boom Crane.

Recommended Bidder: (Appendices "C1" and "C2" as per RFQ)

Tallman Truck Centre Limited

Contract Award Value:

\$698,967 net of all applicable taxes and charges

\$789,833 including all applicable taxes and charges

\$711,269 net of HST recoveries

The total potential cost to the City is \$711,269 net of HST recoveries. The total potential award is \$789,833 including all applicable taxes and charges and \$698,967 net of all applicable taxes and charges.

The total potential cost to the City for both awards is \$4,470,885 net of HST recoveries. The total contract award including all awards is \$4,393,558 net of all applicable taxes and charges, \$4,964,721 including all applicable taxes and charges.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$4,393,558 net of all applicable taxes and charges, \$4,964,721 including all applicable taxes and charges. The total cost to the City is \$4,470,885 net of HST recoveries.

Funding in the amount of \$4,470,885 net of HST recoveries is included in the 2018 Approved Capital Budget for Fleet Services under WBS Element CFL 008-19.

Table 1: Financial Impact Summary of Recommended Contracts

WSB Element	Description	Total Price (net of HST Recoveries)
CFL008-19	Solid Waste Management (2018 Replacement)	\$4,470,885

CALL SUMMARY

Call Issued: August 27, 2018

Call Closed: October 2, 2018

Number of Addenda Issued: One (1)

Number of Bids: Four (4) for Appendix C, One (1) for Appendices C1 and C2

Table 2: Summary of Bids Received for RFQ Number 6114-18-0302 including bid price

Bidder Name	Bidder Name	Bid Price (including H.S.T.)
Price Form Appendix "C"	Metro Freightliner Hamilton (Option A: Eaton Ultrashift)	\$4,174,888
	Metro Freightliner Hamilton (Option B: Allison Transmission)	\$4,281,236
	Premier Truck Group	\$4,454,912
	Tallman Truck Centre Limited	Non-Compliant
Price Form Appendices "C1" and "C2"	Tallman Truck Centre Limited	\$789,833

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest bidder meeting specifications included in the call and meeting the requirements of the call;
 - b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
 - c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,
- being within the authority of the Bid Award Panel;
- d. there are no material written objections to the award;
 - e. the call document was advertised on the City's internet website and bids or proposals were opened publicly; and
 - f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok, Chief Purchasing Officer