



BID AWARD PANEL CONTRACT AWARD

Award of Sourcwell (NJPA) Contract No. 122017-FSC to FST Canada Inc., doing business as Joe Johnson Equipment for the Supply and Delivery of Two (2) Latest Model Hydro Excavation Trucks

Date: December 6, 2018
To: Bid Award Panel
From: Chief Purchasing Officer
Wards: All

RECOMMENDATIONS

The Chief Purchasing Officer, recommends that the Bid Award Panel grant authority to award the following contract as per the Toronto Municipal Code, Chapter 195-6.6. Procurement of same goods and services as a public body.

Call Number:
Sourcwell (NJPA) RFP Number 122017

Description:

Sourcwell (NJPA) and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issued the Request For Proposal (RFP) #122017 to result in a national contract Sourcwell (NJPA) Contract #122017-FSC with Federal Signal Corporation for the procurement of Catch basin Cleaners, Water Jetters, Vacuum Excavators, Hydro Excavation and Related Services. The effective date of the Contract is February 20, 2018 and will expire on February 20, 2022. This contract may be extended for a fifth year at Sourcwell's discretion.

After reviewing this Sourcwell (NJPA) Request for Proposal and Contract, Fleet Services, Standards and Specifications Section in conjunction with Toronto Water will piggyback on this Sourcwell (NJPA) Contract with Federal Signal Corporation and issue a purchase order to their local dealer, FST Canada Inc., doing business as Joe Johnson Equipment to purchase Two (2) Latest Model Hydro Excavation Trucks in 2018 with option to purchase additional units from 2019 to 2023 pending budget availability.

Recommended Contractor:
FST Canada Inc., doing business as Joe Johnson Equipment

Contract Award Value (2018)

\$1,023,130 net of all applicable taxes and charges

\$1,156,137 including all applicable taxes and charges

\$1,041,138 net of HST recoveries

Potential Contract Award Value (2019-2023)

\$8,290,703 net of all applicable taxes and charges

\$9,368,495 including all applicable taxes and charges

\$8,436,620 net of HST recoveries

The total potential contract award identified in this report for the full term is \$9,313,834 net of all taxes, and \$10,524,632 including all applicable taxes and charges. **The total potential cost to the City including optional purchases is \$9,477,757 net of HST recoveries.**

Contract is expected to start from date of award and end on Feb 20 2022. This contract may be extended for a fifth year at Sourcewell's discretion

FINANCIAL IMPACT

The total potential contract award identified in this report for the full term is \$9,313,834 net of all applicable taxes and charges, and \$10,524,632 including all applicable taxes and charges. The total potential cost to the City including optional purchases is \$9,477,757 net of HST recoveries.

Funding is available in the 2018 Approved Capital Budget and 2019–2027 Approved Capital Plan for Fleet Services. Funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

Account	Description	2018 (net of HST recoveries)	2019 (net of HST recoveries)	2020 (net of HST recoveries)	2021 (net of HST recoveries)	Optional 2022-2023 (net of HST recoveries)
CFL038-14	Toronto Water (2018 Replacement) Units	\$1,041,138				
CFL038-15	Toronto Water (2019 Replacement)		\$1,608,558			
CFL038-16	Toronto Water (2020 Replacement)			\$2,209,086		
CFL038-17	Toronto Water (2021 Replacement)				\$2,275,358	

CFL038-18	Toronto Water (2022 Replacement)					\$2,343,618
Total Price (net of HST Recoveries)		\$1,041,138	\$1,608,558	\$2,209,086	\$2,275,358	\$2,343,618
Grand Total Price (net of HST Recoveries)						\$9,477,757

CALL SUMMARY

Call Issued: November 16, 2017

Call Closed: December 20, 2017

Number of Addenda Issued: One

Number of Bids: Twenty-eight (28)

DIVISION CONTACTS

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COMMENTS

The City of Toronto is utilizing the Sourcewell (National Joint Power Alliance - NJPA) Contract for the recommended award, as per the Toronto Municipal Code, Chapter 195-6.6. Procurement of same goods and services as a public body, the following requirements have been met

a. The firm recommended for award is the Sixth scoring Proponent based on the evaluation criteria included in the Call and meeting the requirements of the Call;

b. The resulting contract between the public body and the supplier stipulates that the same goods and/or services be made available to other public bodies which include the City at the same price as provided by the supplier to the initiating public body;

c. The same goods and/or services will be made available to the City for the same or better price than the price that is to be paid by the public body;

d. the appropriate Division has reviewed the Sourcewell (NJPA) submission and found the price to be reasonable, within available budget and concurs with the recommendation;

e. The supplier is not ineligible, suspended or otherwise in contravention of Chapters 71 - Financial Control and 195 - Purchasing of the City of Toronto Municipal Code.

f. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is;

1. for a Contract funded by the operating budget, five (5) years or less including any option terms.

g. being within the authority of the Bid Award Panel;

h. there are no material written objections to the award;

i. the Call Document was advertised on the Sourcewell (NJPA) internet website as part of the Competitive Call process; and

j. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Call is on the file in the Purchasing & Materials Management Division.

SIGNATURE

Mike Pacholok
Chief Purchasing Officer