



## BID AWARD PANEL CONTRACT AWARD

### **Award of Request for Quotation No. 3405-18-0356 to ONX Enterprise Solutions Ltd. for the non-exclusive supply and delivery of maintenance and support services for HP ESMI Suite also known as Micro Focus ESMI suite.**

**Date:** December 27, 2018  
**To:** Bid Award Panel  
**From:** Chief Purchasing Officer  
**Wards:** All

#### **RECOMMENDATIONS**

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**The Chief Purchasing Officer recommends that the Bid Award Panel grant authority to award the following contract:**

**Call Number:**  
RFQ No. 3405-18-0356

**Description:**

For the non-exclusive supply and delivery of maintenance and support services for HP ESMI Suite also known as Micro Focus ESMI suite, including Asset Management, Configuration Management, Discovery, Service Delivery and Quality Assurance for various City of Toronto Divisions for a period of five (5) years from the date of award.

**Recommended Bidder:**

ONX Enterprise Solutions Ltd.

**Contract Award Value:**

\$5,493,612 net of all applicable taxes and charges  
\$6,207,782 including all applicable taxes and charges  
**\$5,590,300 net of HST recoveries**

**Contract is expected to start on January 1, 2019 and end on December 31, 2023.**

#### **FINANCIAL IMPACT**

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The total contract award identified in this report is \$6,207,782 including all applicable taxes and charges and \$5,493,612 net of all applicable taxes and charges. The total cost to the City is \$5,590,300 net of HST recoveries.

Funding is included in the 2019 Operating Budget Submission for the Information & Technology Division. Additional operating funding will be requested in the 2020-2023 Information & Technology Operating Budget Submissions. Funding details are provided in Table 1 below:

Table 1: Financial Impact Summary of Recommended Contract

| WBS Element / Cost Centre | Jan 1, 2019 to Dec 31, 2019 | Jan 1, 2020 to Dec 31, 2020 | Jan 1, 2021 to Dec 31, 2021 | Jan 1, 2022 to Dec 31, 2022 | Jan 1, 2023 to Dec 31, 2023 | Total (net of HST recoveries) |
|---------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-------------------------------|
| IT1010 – 4474             | 500,000                     | 500,000                     | 500,000                     | 500,000                     | 500,300                     | 2,500,300                     |
| IT2006 – 4474             | 325,000                     | 325,000                     | 325,000                     | 325,000                     | 325,000                     | 1,625,000                     |
| IT1060 – 4474             | 165,000                     | 165,000                     | 165,000                     | 165,000                     | 165,000                     | 825,000                       |
| IT1089 – 4474             | 128,000                     | 128,000                     | 128,000                     | 128,000                     | 128,000                     | 640,000                       |
| Total                     | \$1,118,000                 | \$1,118,000                 | \$1,118,000                 | \$1,118,000                 | \$1,118,300                 | \$5,590,300                   |

## CALL SUMMARY

**Call Issued:** October 24, 2018 **Call Closed:** November 23, 2018

**Number of Addenda Issued:** Not Applicable

**Number of Bids:** One (1)

Table 2: Summary of Bids Received for RFQ No. 3412-18-0365 including bid price

| Bidder                        | Bid Price (including H.S.T.) |
|-------------------------------|------------------------------|
| ONX Enterprise Solutions Ltd. | \$6,207,780.43               |

## DIVISION CONTACTS

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## COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest bidder meeting specifications or to the highest scoring proponent based on the evaluation criteria included in the call and meeting the requirements of the call;

b. the appropriate Division has reviewed submission and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the call document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

**SIGNATURE**

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Michael Pacholok  
Chief Purchasing Officer