

**BID AWARD PANEL
CONTRACT AWARD****Award of Request for Quotation No. 3701-18-0327 to various vendors for the non-exclusive supply of all labour, equipment and material necessary to perform Arboricultural Services at various locations for the Parks, Forestry and Recreation Division**

Date: January 24, 2019
To: Bid Award Panel
From: Chief Purchasing Officer
Wards: All

RECOMMENDATIONS

The Chief Purchasing Officer, recommends that the Bid Award Panel grant authority to award the following contract:

Call Number:
RFQ 3701-18-0327

Description:

For the non-exclusive supply of all labour, equipment and material necessary to perform Arboricultural Services from Date of Award to December 31, 2019, with one (1) Optional Renewal Year at various locations for the Parks, Forestry and Recreation Division.

1) Recommended Bidder:

W.M. Weller Tree Service Ltd

Awarded Line Items

Line Item 1, 2, 4, 5, 7, 10, 11, 12, 13

Contract Award Value:

\$7,840,400 net of all applicable taxes and charges (including 5% for miscellaneous items)
\$8,859,652 including HST and all applicable charges
\$7,978,391 net of HST recoveries

Contract is expected to start on date of award and end on December 31, 2019.

Option Year 1 (January 1, 2020 to December 31, 2020)

\$8,415,987 net of all applicable taxes and charges
\$9,510,065 including HST and all applicable charges
\$8,564,108 net of HST recoveries

2) Recommended Bidder:

Ontario Line Clearing & Tree Experts Inc.

Awarded Line Items

Line Item 1, 2, 3, 5, 6, 7, 9, 10, 13, 14, 15

Contract Award Value:

\$6,344,384 net of all applicable taxes and charges (including 5% for miscellaneous items)

\$7,169,154 including HST and all applicable charges

\$6,456,045 net of HST recoveries

Contract is expected to start on date of award and end on December 31, 2019.

Option Year 1 (January 1, 2020 to December 31, 2020)

\$6,860,067 net of all applicable taxes and charges

\$7,751,876 including HST and all applicable charges

\$6,980,804 net of HST recoveries

3) Recommended Bidder:

Davey Tree Expert Co. of Canada Limited

Awarded Line Items

Line Item 1, 2, 5, 8, 9

Contract Award Value:

\$4,882,656 net of all applicable taxes and charges (including 5% for miscellaneous items)

\$5,517,402 including HST and all applicable charges

\$4,968,591 net of HST recoveries

Contract is expected to start on date of award and end on December 31, 2019.

Option Year 1 (January 1, 2020 to December 31, 2020)

\$5,294,688 net of all applicable taxes and charges

\$5,982,997 including HST and all applicable charges

\$5,387,874 net of HST recoveries

The total potential cost to the City including all three (3) contracts identified in this report is \$40,335,814 net of HST recoveries. The total potential contract including all awards is \$39,638,182 net of all applicable taxes and charges, \$44,791,146 including all applicable taxes and charges.

FINANCIAL IMPACT

The total potential contract award value including the option year for all three (3) contracts is \$39,638,182 net of all applicable taxes and charges, \$44,791,146 including all applicable taxes and charges. The total potential cost to the City, including the option year for all three (3) contracts identified in this report is \$40,335,814 net of HST recoveries.

Funding has been included in the 2019 Recommended Operating Budget for Parks, Forestry & Recreation, Toronto Water and Facilities, Real Estate, Environment & Energy.

Should the option year be exercised, than additional funding will be requested in the 2020 Operating Budget Submissions for Parks, Forestry & Recreation, Toronto Water and Facilities, Real Estate, Environment & Energy Divisions.

Table 1: Financial Impact Summary of Recommended Contract

Cost Centre/Program	Cost Element	Date of Award to Dec. 31, 2019	Jan. 1, 2020 to Dec. 31, 2020
PR030-31-F	4409	\$19,489,349	\$21,269,687
Toronto Water	4409	\$100,000	\$100,000
Facilities, Real Estate, Environment & Energy	4409	\$40,000	\$40,000
Total		\$19,629,349	\$21,409,687

*This RFQ will be awarded by line item. Each of the fifteen (15) line items will be awarded to the lowest Bidder meeting specifications and the number of crews required. If the number of crews is not satisfied by the awarded Vendor, then the city reserves the rights to select the next lowest Bidder(s) for that line item.

CALL SUMMARY

Call Issued: December 11, 2018
Number of Addenda Issued: 3
Number of Bids: 3

Call Closed: January 11, 2019

Table 2: Summary of Bids Received for 3701-18-0327 including bid price

Bidder Name	Bid Price (including H.S.T.)
W.M. Weller	\$10,197,153.60
Ontario Line Clearing	\$7,276,918.40
Davey Tree Expert Co	\$6,770,945.60

* This RFQ will be awarded by line item. The Summary of Bids Pricing in Table 2 is the Total of all line items from Appendix "C" – Part A and will differ from the actual values on the contract due to each line being awarded to the lowest Bidder meeting specifications and the number of crews required.

DIVISION CONTACTS

Elena Caruso, Manager, Goods and Services, Purchasing and Materials Management, 416-392-7316, elena.caruso@toronto.ca

Kevin Decooman, Manager, Forestry Operations, 416-396-7377, kevin.decooman@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest bidder meeting specifications or to the highest scoring proponent based on the evaluation criteria included in the call and meeting the requirements of the call;
 - b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
 - c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,
- being within the authority of the Bid Award Panel;
- d. there are no material written objections to the award;
 - e. the call document was advertised on the City's internet website and bids or proposals were opened publicly; and
 - f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok,
Chief Purchasing Officer