



BID AWARD PANEL CONTRACT AWARD

Award of Request for Quotation No. 3405-18-0334 to ONX Enterprise Solutions Ltd. for the non-exclusive supply and delivery of VMware licenses and maintenance support services

Date: February 7, 2019
To: Bid Award Panel
From: Chief Purchasing Officer
Wards: All

RECOMMENDATIONS

The Chief Purchasing Officer recommends that:

1. The Bid Award Panel rescind its December 12, 2018 decision to award Request for Quotation No. 3405-18-0334 for the non-exclusive supply and delivery of VMware licenses and maintenance support services in the amount of \$4,646,984 (CAD) net of all applicable taxes and charges.
2. The Bid Award Panel grant authority to award Request for Quotation No. 3405-18-0334 for the non-exclusive supply and delivery of VMware licenses and maintenance support services in accordance with the revised contract details set out in the report below.

Call Number:
RFQ Number 3405-18-0334

Description:
For the non-exclusive supply and delivery of VMware licenses and maintenance support.

Recommended Bidder:
ONX Enterprise Solutions Ltd.

Contract Award Value:
\$4,646,984 (USD) net of all applicable taxes and charges
\$5,251,092 (USD) including all applicable taxes and charges
\$4,728,771 (USD) net of HST recoveries

Contract is expected to start on the date of award and end on December 31, 2023.

FINANCIAL IMPACT

The total contract award identified in this report is \$5,251,092 USD including all applicable taxes and charges and \$4,646,984 USD net of all applicable taxes and charges. The total cost to the City is \$4,728,771 USD net of HST recoveries. Using the current exchange rate as of January 2019 (\$1 USD = \$1.34 CAD), the total value of the contract award is \$6,226,959 CAD excluding all applicable taxes and charges (\$6,336,553 CAD net of HST recoveries).

Funding is included in the 2019 Recommended Operating Budgets and 2019 Recommended Capital and 2020-2028 Recommended Capital Plans for Information & Technology Division and Toronto Water Division. Additional operating funding will be requested in the 2020-2023 Information & Technology and Toronto Water Operating Budget Submissions. Funding details are provided in Table 1 below:

Table 1: Financial Impact Summary of Recommended Contract

WBS Element / Cost Centre	Jan 1, 2019 to Dec 31, 2019	Jan 1, 2020 to Dec 31, 2020	Jan 1, 2021 to Dec 31, 2021	Jan 1, 2022 to Dec 31, 2022	Jan 1, 2023 to Dec 31, 2023	Total (net of HST recoveries)
IT1010 C/E 4474	\$463,640	\$613,720	\$749,730	\$818,070	\$872,033	\$3,517,193
Server & Storage Solutions						
CIT702-08-03	\$545,380	\$408,700	\$408,700	\$408,700	\$408,700	\$2,180,180
Enterprise Software Replacement						
CPW039-10-20	\$81,740	\$88,440	\$95,140	\$101,840	\$101,840	\$469,000
PCS Communication Improvements Pilot						
TW6045 C/E 4474	\$34,036	\$34,036	\$34,036	\$34,036	\$34,036	\$170,180
C&TS: Divisional IT Support Costs						
Total	\$1,124,796	\$1,144,896	\$1,287,606	\$1,362,646	\$1,416,609	\$6,336,553

*Exchange rate: 1 USD to 1.34 CDN as of January 2019.

CALL SUMMARY

Call Issued: October 5, 2018

Call Closed: November 6, 2018

Number of Addenda Issued: Two (2)

Number of Bids: One (1)

Table 2: Summary of Bids Received for RFQ No. 3412-18-0265 including bid price

Bidder	Bid Price (excluding H.S.T.)
ONX Enterprise Solutions Ltd.	\$4,646,983.50 (USD)

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest bidder meeting specifications or to the highest scoring proponent based on the evaluation criteria included in the call and meeting the requirements of the call;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the call document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Purchasing Officer