



BID AWARD PANEL CONTRACT AWARD

Award of Request for Quotation No. 6115-18-0372 to Dependable Emergency Vehicles Ltd. For the Supply and Delivery of up to Twenty-Eight (28) Rescue/Pumper Fire Trucks.

Date: March 28, 2019
To: Bid Award Panel
From: Chief Purchasing Officer
Wards: All

RECOMMENDATIONS

The Chief Purchasing Officer recommends that the Bid Award Panel grant authority to award the following contract:

Call Number:
RFQ No. 6115-18-0372

Description:
For the supply and delivery of up to twenty eight (28) Rescue / Pumper Fire Trucks, from date of award for a period of two years, with the option to renew the Contract for one (1) additional one (1) year period at the sole discretion of the City and subject to budget approval(s).

Recommended Bidder:
Dependable Emergency Vehicles Ltd.

Contract Award Value:
\$13,577,778 net of all applicable taxes and charges
\$15,342,889 including HST and all applicable charges
\$13,816,746 net of HST recoveries

Contract is expected to start on the date of award and end on March 31, 2021.

Option Year 1 - April 1, 2021 to March 31, 2022
\$5,594,044 net of all applicable taxes and charges
\$6,321,270 including HST and all applicable charges
\$5,692,499 net of HST recoveries

The total potential contract award including all option years is \$19,509,246 net of HST recoveries, \$19,171,822, net of all applicable charges, and \$21,664,159, including HST and all applicable charges.

Note: The above cost calculations for the Option Years reflect an estimated 3% increase as per the Industrial Product Price Index (IPPI).

FINANCIAL IMPACT

The total potential award identified in this report including all option years is \$19,171,822 net of all applicable taxes and charges, \$21,664,159 including HST and all applicable charges. The total potential cost to the City is \$19,509,246 net of HST recoveries.

Funding is available in the 2019 Approved Capital Budget and 2020-2028 Approved Capital Plan for Fleet Services. Additional details follow in table 1.

Should the City choose to exercise its option to renew for an additional one (1) separate one (1) year period, then appropriate additional funding, if needed, will be included in the 2021 and 2022 Capital Budget Submissions for Fleet Services.

Table 1: Financial Impact Summary of Recommended Contract:

Account	Term	Base Unit Pricing (net of HST recoveries)	Vehicles	2019 Cost	2020 Cost	2021/2022 Cost	Total Cost (net of HST recoveries)
CFL014-18/19	Contract Year: Date of Award to March 31, 2021	\$690,837	20	\$8,290,048	\$5,526,699		\$13,816,747
As approved	Optional Year (3% increase)*	\$711,563	8			\$5,692,499	\$5,692,499
	Grand Total Potential Costs (Contract Years & Option Year, net of HST recoveries)						\$19,509,246

CALL SUMMARY

Call Issued: October 31, 2018

Call Closed: January 23, 2019

Number of Addenda Issued: Three (3)

Number of Bids: Six (6)

Table 2: Summary of Bids Received for RFQ No. 6115-18-0372

Bidder Names	Bid Price (net of H.S.T.)
Dependable Emergency	\$678,889*
Safetek EV Bid#1	\$777,590*
Safetek EV Bid #3	\$784,279*
Safetek EV Bid #2	\$793,655*
Darch Fire	\$893,325*
Fort Garry	\$932,443*

*Bid prices of bidders reflects one (1) unit. Award amount has been adjusted to include twenty (20) units for the initial term.

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest bidder meeting based on the evaluation criteria included in the call and meeting the requirements of the call;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the call document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok,
Chief Purchasing Officer