



BID AWARD PANEL CONTRACT AWARD

Award of Request for Quotation No. 6037-18-0218 to Rafat General Contractor Inc. for Clean out of Catch Basins

Date: April 4, 2019
To: Bid Panel
From: Chief Purchasing Officer
Wards: All

RECOMMENDATIONS

The Chief Purchasing Officer recommends that the Bid Award Panel grant authority to award the following contract:

Call Number:
RFQ Number 6037-18-0218

Description:

For the non-exclusive supply of all labour, materials, equipment, tools and supervision necessary to provide clean out of Catch Basins, holding tanks and interceptors including disposal of materials and debris as required at various locations throughout the City of Toronto for Facilities Management Division, the Solid Waste Management Services Division and Long Term Care Homes and Services Division from the date of award to March 31, 2020 with the option to renew the Contract for four (4) additional one (1) year periods.

The Price Form contains three (3) Parts (Schedule A, Schedule B, and Schedule C) and is being awarded to the lowest bidder meeting specifications per Part.

Should the option(s) be exercised then the General Manager of each respective Division will request the Chief Purchasing Officer to process the renewals under the same terms and conditions.

Recommended Bidder:

Rafat General Contractor Inc. (Schedule A)
Rafat General Contractor Inc. (Schedule B)
Rafat General Contractor Inc. (Schedule C)

Contract Award Value:

Schedule A - Rafat General Contractor Inc.
\$ 2,672,985 net of all applicable taxes and charges

\$ 3,020,473 including all applicable taxes and charges
\$ 2,720,030 net of HST recoveries

Contract is expected to start on date of award and end on March 31, 2020.

Option Year 1 - April 1, 2020 to March 31, 2021

\$ 2,753,175 net of all applicable taxes and charges
\$ 3,111,087 including all applicable taxes and charges
\$ 2,801,630 net of HST recoveries

Option Year 2 - April 1, 2021 to March 31, 2022

\$ 2,835,770 net of all applicable taxes and charges
\$ 3,204,420 including all applicable taxes and charges
\$ 2,885,679 net of HST recoveries

Option Year 3 - April 1, 2022 to March 31, 2023

\$ 2,920,843 net of all applicable taxes and charges
\$ 3,300,552 including all applicable taxes and charges
\$ 2,972,250 net of HST recoveries

Option Year 4 - April 1, 2023 to March 31, 2024

\$ 3,008,468 net of all applicable taxes and charges
\$ 3,399,569 including all applicable taxes and charges
\$ 3,061,417 net of HST recoveries

The total potential cost to the City including all Option Years is \$14,441,006 net of HST recoveries. The total potential award including all Option Years is \$16,036,102 including all applicable taxes and charges and \$14,191,240 net of all taxes and charges.

Schedule B - Rafat General Contractor Inc.

Contract Award Value:

\$ 205,660 net of all applicable taxes and charges
\$ 232,396 including all applicable taxes and charges
\$ 209,280 net of HST recoveries

Contract is expected to start on date of award and end on March 31, 2020.

Option Year 1 - April 1, 2020 to March 31, 2021

\$ 211,830 net of all applicable taxes and charges
\$ 239,368 including all applicable taxes and charges
\$ 215,558 net of HST recoveries

Option Year 2 - April 1, 2021 to March 31, 2022

\$ 218,185 net of all applicable taxes and charges
\$ 246,549 including all applicable taxes and charges
\$ 222,025 net of HST recoveries

Option Year 3 - April 1, 2022 to March 31, 2023

\$ 224,730 net of all applicable taxes and charges
\$ 253,945 including all applicable taxes and charges
\$ 228,685 net of HST recoveries

Option Year 4 - April 1, 2023 to March 31, 2024

\$ 231,472 net of all applicable taxes and charges
\$ 261,564 including all applicable taxes and charges
\$ 235,546 net of HST recoveries

The total potential cost to the City including all Option Years is \$1,111,094 net of HST recoveries. The total potential award including all Option Years is \$1,233,821 including all applicable taxes and charges and \$1,091,877 net of all taxes and charges.

Schedule C - Rafat General Contractor Inc.

Contract Award Value:

\$ 55,220 net of all applicable taxes and charges
\$ 62,399 including all applicable taxes and charges
\$ 56,192 net of HST recoveries

Contract is expected to start on date of award and end on March 31, 2020.

Option Year 1 - April 1, 2020 to March 31, 2021

\$ 56,877 net of all applicable taxes and charges
\$ 64,271 including all applicable taxes and charges
\$ 57,878 net of HST recoveries

Option Year 2 - April 1, 2021 to March 31, 2022

\$ 58,583 net of all applicable taxes and charges
\$ 66,199 including all applicable taxes and charges
\$ 59,614 net of HST recoveries

Option Year 3 - April 1, 2022 to March 31, 2023

\$ 60,340 net of all applicable taxes and charges
\$ 68,185 including all applicable taxes and charges
\$ 61,402 net of HST recoveries

Option Year 4 - April 1, 2023 to March 31, 2024

\$ 62,151 net of all applicable taxes and charges
\$ 70,230 including all applicable taxes and charges
\$ 63,244 net of HST recoveries

The total potential cost to the City including all Option Years is \$298,330 net of HST recoveries. The total potential award including all Option Years is **\$331,283** including all applicable taxes and charges and \$293,170 net of all taxes and charges.

The total potential award for all contracts, including all Option Years is \$17,601,206 including all applicable taxes and charges and \$15,576,287 net of all taxes. **The total potential cost to the City for all awards is \$15,850,430 net of HST recoveries.**

The above cost calculations for the Option Year reflects an estimated 3% increase as per the Consumer Price Index (CPI).

FINANCIAL IMPACT

The total potential contract award identified in this report, including all Option Years, is \$17,601,205 including all applicable taxes and charges. The total potential cost to the City, including the option years is \$15,850,430 net of HST recoveries.

Funding is available in the 2019 Approved Operating Budgets for Facilities, Real Estate, Environment & Energy, Long-Term Care Homes & Services and Solid Waste Management Services Divisions. Additional funds for the balance of the contract period will be requested in their 2020 Operating Budget Submissions

Should the City choose to exercise its option(s) to renew for the four (4) additional, separate one (1) year periods, then appropriate additional funding will be included in 2020-2023 Operating Budget Submissions for Facilities, Real Estate, Environment & Energy, Long Term Care Homes & Services and Solid Waste Management Services. Funding details are provided in Table 1 to follow:

Table 1: Financial Impact Summary of Recommended Contract
Refer to Attachment 1.

CALL SUMMARY

Call Issued: August 24, 2018

Call Closed: October 16, 2018

Number of Addenda Issued: Four (4)

Number of Bids: Three (3)

Table 1: Summary of Bids Received for RFQ No. 6037-18-0218, including Bid price

Bidder Name	Evaluated Bid Price (including HST)
Schedule A	
Rafat General Contractor Inc.	\$3,020,473.05
Flow-Kleen Technology Ltd.	\$4,290,028.05
Aqua Tech Solutions Inc.	Non-Compliant*
Schedule B	
Rafat General Contractor Inc.	\$232,395.80

Bidder Name	Evaluated Bid Price (including HST)
Flow-Kleen Technology Ltd.	\$315,428.20
Aqua Tech Solutions Inc.	Non-Compliant*
Schedule C	
Rafat General Contractor Inc.	\$62,398.60
Flow-Kleen Technology Ltd.	\$116,717.70
Aqua Tech Solutions Inc.	Non-Compliant*

*Bidder was non-compliant for not meeting mandatory requirements

DIVISION CONTACTS

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Malake AbouHmaid, Acting Sr. Project Manager, Project Management Office, Facilities Management Division, 416-397-5558, Malake.Abouhmaid@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest bidder meeting specifications based on the evaluation criteria included in the call and meeting the requirements of the call;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget, being within the authority of the Bid Award Panel;
- d. there are no material written objections to the award;
- e. the call document was advertised on the City's internet website and bids or proposals were opened publicly; and
- f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Purchasing Officer

ATTACHMENTS

Attachment 1: Financial Impact Table