



BID AWARD PANEL CONTRACT AWARD

Rescind and Re-Award of Request for Quotation No. 3804-19-0022 for the non-exclusive supply and delivery of Fire Fighting Equipment

Date: May 2nd, 2019
To: Bid Award Panel
From: Chief Purchasing Officer
Wards: All

RECOMMENDATIONS

The Chief Purchasing Officer recommends that the Bid Award Panel

- 1) The Bid Award Panel rescind its April 17, 2019 decision to award Request for Quotation No. 3804-19-0022 for the non-exclusive supply and delivery of Fire Fighting Equipment; and
- 2) The Bid Award Panel grant authority to award Request for Quotation No. 3804-19-0022 for the non-exclusive supply and delivery of Fire Fighting Equipment in accordance with the revised contract details set out in the report below:

Call Number:
RFQ No. 3804-19-0022

Description:

For the non-exclusive supply and delivery of Fire Fighting Equipment for the City of Toronto's Fire Services Division for a period of one (1) year from Date of Award with the option to renew the Contract for four (4) additional separate one (1) year periods.

Recommended Bidders:

Schedule B, C, & F - A.J. Stone Company Ltd.
Schedule G - Canadian Safety Equipment Inc.
Schedule A, D, & E - Dependable Fire Equipment, Division of Dependable Emergency Vehicles

A.J. Stone Company Ltd. Schedule B, C, & F

Contract Award Value:

\$225,399 net of all applicable taxes and charges, including 2% miscellaneous
\$254,701 including HST and all applicable charges
\$229,366 net of HST recoveries

Contract is expected to start on date of award and end on April 30, 2020.

Option Year 1: May 1, 2020 to April 30, 2021

\$ 232,161 net of all applicable taxes and charges, including 2% miscellaneous

\$ 262,342 including all applicable taxes and charges

\$ 236,247 net of HST recoveries

Option Year 2: May 1, 2021 to April 30, 2022

\$ 239,126 net of all applicable taxes and charges, including 2% miscellaneous

\$ 270,212 including all applicable taxes and charges

\$ 243,334 net of HST recoveries

Option Year 3: May 1, 2022 to April 30, 2023

\$ 246,299 net of all applicable taxes and charges, including 2% miscellaneous

\$ 278,318 including all applicable taxes and charges

\$ 250,634 net of HST recoveries

Option Year 4: May 1, 2023 to April 30, 2024

\$ 253,688 net of all applicable taxes and charges, including 2% miscellaneous

\$ 286,668 including all applicable taxes and charges

\$ 258,153 net of HST recoveries

The new total potential Contract Award identified in this report including all option years is \$1,196,673 net of all taxes and \$1,352,240 including all applicable taxes and charges. The total potential cost to the City, including all options years, is \$1,217,734 net of HST recoveries.

The above cost calculations for the Option Years reflect an estimated 3% increase in the Consumer Price Index.

Canadian Safety Equipment Inc. Schedule G

Contract Award Value:

\$429,945 net of all applicable taxes and charges, including 2% miscellaneous

\$485,838 including HST and all applicable charges

\$437,512 net of HST recoveries

Contract is expected to start on date of award and end on April 30, 2020.

Option Year 1: May 1, 2020 to April 30, 2021

\$ 442,844 net of all applicable taxes and charges, including 2% miscellaneous

\$ 500,413 including all applicable taxes and charges

\$ 450,638 net of HST recoveries

Option Year 2: May 1, 2021 to April 30, 2022

\$ 456,129 net of all applicable taxes and charges, including 2% miscellaneous

\$ 515,426 including all applicable taxes and charges

\$ 464,157 net of HST recoveries

Option Year 3: May 1, 2022 to April 30, 2023

\$ 469,813 net of all applicable taxes and charges, including 2% miscellaneous

\$ 530,888 including all applicable taxes and charges

\$ 478,081 net of HST recoveries

Option Year 4: May 1, 2023 to April 30, 2024

\$ 483,907 net of all applicable taxes and charges, including 2% miscellaneous

\$ 546,815 including all applicable taxes and charges

\$ 492,424 net of HST recoveries

The new total potential Contract Award identified in this report including all option years is \$2,282,637 net of all taxes and \$2,579,380 including all applicable taxes and charges. The total potential cost to the City, including all options years, is \$2,322,812 net of HST recoveries.

The above cost calculations for the Option Years reflect an estimated 3% increase in the Consumer Price Index.

Dependable Fire Equipment Schedule A, D & E

Contract Award Value:

\$ 411,722 net of all applicable taxes and charges, including 2% miscellaneous

\$ 465,246 including HST and all applicable charges

\$ 418,968 net of HST recoveries

Contract is expected to start on date of award and end on April 30, 2020.

Option Year 1: May 1, 2020 to April 30, 2021

\$ 424,074 net of all applicable taxes and charges, including 2% miscellaneous

\$ 479,203 including all applicable taxes and charges

\$ 431,537 net of HST recoveries

Option Year 2: May 1, 2021 to April 30, 2022

\$ 436,796 net of all applicable taxes and charges, including 2% miscellaneous

\$ 493,579 including all applicable taxes and charges

\$ 444,483 net of HST recoveries

Option Year 3: May 1, 2022 to April 30, 2023

\$ 449,900 net of all applicable taxes and charges, including 2% miscellaneous

\$ 508,387 including all applicable taxes and charges

\$ 457,818 net of HST recoveries

Option Year 4: May 1, 2023 to April 30, 2024

\$ 463,397 net of all applicable taxes and charges, including 2% miscellaneous

\$ 523,638 including all applicable taxes and charges

\$ 471,552 net of HST recoveries

The new total potential Contract Award identified in this report including all option years is \$2,185,888 net of all taxes and \$2,470,053 including all applicable taxes and charges. The total potential cost to the City, including all options years, is \$2,224,360 net of HST recoveries.

The above cost calculations for the Option Years reflect an estimated 3% increase in the Consumer Price Index.

FINANCIAL IMPACT

A.J. Stone Company Ltd. Schedule B, C, & F

The total potential award value of this contract award identified in this report for all option years is \$1,352,240 including all applicable taxes and charges. The cost to the City, including all option years is \$1,217,734 net of HST recoveries.

Funding of \$153,751 for the period May 1, 2019, to December 31, 2019, is included in the 2019 Council Approved Operating Budget for Toronto Fire Services (TFS). Funding of \$75,615 for the remaining contract period of January 1, 2020 to April 30, 2020 will be included in the 2020 Operating Budget Submission for TFS.

Should the City choose to exercise its option(s) to renew for the four (4) additional, separate one (1) year periods, appropriate funding will be included in respective 2020-2024 Operating Budget Submissions, with funding details noted in Table 1 below:

Table 1: A.J. Stone Schedule B, C, & F - Financial Impact Summary of Recommended Contract.

Period	Cost Centre / Cost Element:	Total (net of HST Recoveries)
	FR0024 3045 FR0024/FR0025/FR0 038 3080 FR0024/FR0025 3099	
May 1, 2019 to December 31, 2019	\$ 153,751	
January 1, 2020 to April 30, 2020	\$ 75,615	
Total: Contract Period	\$ 229,366	\$ 229,366
May 1, 2020 to December 31, 2020	\$ 158,799	
January 1, 2021 to April 30, 2021	\$ 77,447	
Total: Option Year 1	\$ 236,247	\$ 236,247
Total: 2020 Budget Year	\$ 234,415	
May 1, 2021 to December 31, 2021	\$ 163,563	
January 1, 2022 to April 30, 2022	\$ 79,771	
Total: Option Year 2	\$ 243,334	\$ 243,334
Total: 2021 Budget Year	\$ 241,011	

May 1, 2022 to December 31, 2022	\$ 168,470	
January 1, 2023 to April 30, 2023	\$ 82,164	
Total: Option Year 3	\$ 250,634	\$ 250,634
Total: 2022 Budget Year	\$ 248,241	
May 1, 2023 to December 31, 2023	\$ 173,048	
January 1, 2024 to April 30, 2024	\$ 85,105	
Total: Option Year 4	\$ 258,153	\$ 258,153
Total: 2023 Budget Year	\$ 421,289	
Total: 2024 Budget Year	\$ 85,105	
Total		\$ 1,217,734

Canadian Safety Equipment Ltd. Schedule G

The total potential award value of this contract award identified in this report for all option years is \$2,579,380 including all applicable taxes and charges. The cost to the City, including all option years is \$2,322,812, net of HST recoveries.

Funding of \$293,277 for the period May 1, 2019, to December 31, 2019, is included in the 2019 Council Approved Operating Budget for TFS. Funding of \$144,235 for the remaining contract period of January 1, 2020 to April 30, 2020 will be included in the 2020 Operating Budget Submission for TFS.

Should the City choose to exercise its option(s) to renew for the four (4) additional, separate one (1) year periods, additional funding will be included in respective 2020-2024 Operating Budget Submissions for TFS with funding details as noted in Table 2 below:

Table 2: Canadian Safety Equipment Ltd. Schedule G - Financial Impact Summary of Recommended Contract.

Period	Cost Centre / Cost Element: FR0024 2590 FR0024/FR0025 2710	Total (net of HST Recoveries)
May 1, 2019 to December 31, 2019	\$ 293,277	
January 1, 2020 to April 30, 2020	\$ 144,235	
Total: Contract Period	\$ 437,512	\$ 437,512
May 1, 2020 to December 31, 2020	\$ 302,908	
January 1, 2021 to April 30, 2021	\$ 147,730	
Total: Option Year 1	\$ 450,638	\$ 450,638
Total: 2020 Budget Year	\$ 447,143	

May 1, 2021 to December 31, 2021	\$	311,995	
January 1, 2022 to April 30, 2022	\$	152,162	
Total: Option Year 2	\$	464,157	\$ 464,157
Total: 2021 Budget Year	\$	459,725	
May 1, 2022 to December 31, 2022	\$	321,355	
January 1, 2023 to April 30, 2023	\$	156,726	
Total: Option Year 3	\$	478,081	\$ 478,081
Total: 2022 Budget Year	\$	473,517	
May 1, 2023 to December 31, 2023	\$	330,086	
January 1, 2024 to April 30, 2024	\$	162,338	
Total: Option Year 4	\$	492,424	\$ 492,424
Total: 2023 Budget Year	\$	803,603	
Total: 2024 Budget Year	\$	162,338	
Total			\$ 2,322,812

Dependable Fire Equipment Schedule A, D & E

The total potential award value of this contract award identified in this report for all option years is \$2,470,053 including all applicable taxes and charges. The cost to the City, including all option years is \$2,224,360 net of HST recoveries.

Funding of \$ 280,847 for the period May 1, 2019, to December 31, 2019, is included in the 2019 Council Approved Operating Budget for TFS. Funding in the amount of \$138,121 for the remaining contract period of January 1, 2020 to April 30, 2020 will be included in the 2020 Operating Budget Submission for TFS.

Should the City choose to exercise its option(s) to renew for the four (4) additional, separate one (1) year periods, then funding will be included in respective 2020-2024 Operating Budget Submissions for TFS with funding details as noted in Table 3 below:

Table 3: Dependable Fire Equipment Schedule A, D & E - Financial Impact Summary of Recommended Contract.

Period	Cost Centre / Cost Element:	Total (net of HST Recoveries)
	FR0024 2120 FR0024/FR0025 3099 FR0024/FR0025 2710	
May 1, 2019 to December 31, 2019	\$ 280,847	
January 1, 2020 to April 30, 2020	\$ 138,121	
Total: Contract Period	\$ 418,968	\$ 418,968

May 1, 2020 to December 31, 2020	\$	290,069	
January 1, 2021 to April 30, 2021	\$	141,468	
Total: Option Year 1	\$	431,537	\$ 431,537
Total: 2020 Budget Year	\$	428,191	
May 1, 2021 to December 31, 2021	\$	298,771	
January 1, 2022 to April 30, 2022	\$	145,712	
Total: Option Year 2	\$	444,483	\$ 444,483
Total: 2021 Budget Year	\$	440,239	
May 1, 2022 to December 31, 2022	\$	307,734	
January 1, 2023 to April 30, 2023	\$	150,084	
Total: Option Year 3	\$	457,818	\$ 457,818
Total: 2022 Budget Year	\$	453,447	
May 1, 2023 to December 31, 2023	\$	316,096	
January 1, 2024 to April 30, 2024	\$	155,457	
Total: Option Year 4	\$	471,552	\$ 471,552
Total: 2023 Budget Year	\$	769,542	
Total: 2024 Budget Year	\$	155,457	
Total			\$ 2,224,360

CALL SUMMARY

Call Issued: February 6, 2019

Call Closed: March 12, 2019

Number of Addenda Issued: Two (2)

Number of Bids: Three (3)

Table 4: Summary of Bids Received for RFQ No. 3804-19-0022 including bid price

Bidder Name	Bid Price (including H.S.T.) excluding 2% miscellaneous cost
Schedule A	
Dependable Fire Equipment	\$ 44,324.25
Schedule B	
AJ Stone Company Ltd.	\$ 41,068.08
Schedule C	
AJ Stone Company Ltd	\$ 127,470.54
Schedule D	

Bidder Name	Bid Price (including H.S.T.) excluding 2% miscellaneous cost
Dependable Fire Equipment	\$324,009.42
Schedule E	
Dependable Fire Equipment	\$87,789.70
Schedule F	
AJ Stone Company Ltd	\$81,167.90
Schedule G	
Canadian Safety Equipment Inc.	\$476,311.78

Note: Bid Prices in Table 4 do not reflect a 2% miscellaneous line item in the Evaluated Bid Price.

DIVISION CONTACTS

Elena Caruso, Manager, Goods & Services, Purchasing & Materials Management, 416-392-7316, Elena.Caruso@toronto.ca

Rob Anselmi, Division Chief - Mechanical, Toronto Fire Services Division, 416-338-9103, Rob.Anselmi@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest bidder meeting specifications on the evaluation criteria included in the call and meeting the requirements of the call;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the call document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Purchasing Officer