



BID AWARD PANEL CONTRACT AWARD

Award of Request for Quotation No. 3412-19-0160 to ONX Enterprise Solutions Ltd. for the supply of Nutanix Hardware Appliance, Hardware Components, Software, Licenses, Subscription Warranty, Maintenance and Support, Training and Professional Services

Date: May 8, 2019
To: Bid Award Panel
From: Chief Purchasing Officer
Wards: All

RECOMMENDATIONS

The Chief Purchasing Officer recommends that the Bid Award Panel grant authority to award the following contract:

Call Number:
RFQ No. 3412-19-0160

Description:
For the non-exclusive supply and delivery of Nutanix hardware appliance, hardware components, software, licenses, subscription, warranty, maintenance and support, training and professional services for a period of two (2) years from the date of award

Recommended Bidder:
ONX Enterprise Solutions Ltd.

Contract Award Value:
\$881,250 net of all applicable taxes and charges
\$995,813 including all applicable taxes and charges
\$896,760 net of HST recoveries

Contract is expected to start on May 17, 2019 and end on December 31, 2020.

FINANCIAL IMPACT

The total contract award identified in this report is \$995,813 including all applicable taxes and charges and \$881,250 net of all applicable taxes and charges. The total cost to the City is \$896,760 net of HST recoveries.

Funding is included in the approved 2019 Capital Budget and approved 2020-2028 Capital Plan for the Information & Technology Division and Toronto Water Division. Funding details are provided in Table 1 below:

Table 1: Financial Impact Summary of Recommended Contract

WBS Element / Cost Centre	May 17, 2019 to Dec 31, 2019	Jan 1, 2020 to Dec 31, 2020	Total (net of HST recoveries)
CPW039-10-20 PCS Communications Improve. Pilot	\$183,168	\$143,736	\$326,904
CPW039-10-29 Data Centre HVAC Sustainment Building A	\$101,760		\$101,760
CPW039-20-02 Technology Improvements	\$152,640	\$50,880	\$203,520
CIT702-06-03 Enterprise Server Replacement	\$142,464		\$142,464
CIT702-07-03 Enterprise Storage Replacement	\$122,112		\$122,112
Total	\$702,144	\$194,616	\$896,760

CALL SUMMARY

Call Issued: April 5, 2019

Call Closed: May 7, 2019

Number of Addenda Issued: Zero (0)

Number of Bids: 2

Table 2: Summary of Bids Received for RFQ No. 3412-19-0160 including bid price

Bidder	Bid Price (including H.S.T.)
ONX Enterprise Solutions Ltd.	\$995,813
Managing Information Systems 3 Inc.	\$2,606,063

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest bidder meeting specifications or to the highest scoring proponent based on the evaluation criteria included in the call and meeting the requirements of the call;

b. the appropriate Division has reviewed submission and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the call document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Purchasing Officer