



BID AWARD PANEL CONTRACT AWARD

Award of Request for Quotation No. 3412-19-0093 to ONX Enterprise Solutions Ltd. for the non-exclusive supply, delivery, installation, maintenance and professional services of HDS Storage and related support

Date: June 6, 2019
To: Bid Award Panel
From: Chief Purchasing Officer
Wards: All

RECOMMENDATIONS

The Chief Purchasing Officer recommends that the Bid Award Panel grant authority to award the following contract:

Call Number:
RFQ No. 3412-19-0093

Description:
For the non-exclusive supply, delivery, installation, maintenance and professional services of HDS Storage and related support for a period of five (5) years from the date of award.

Recommended Bidder:
ONX Enterprise Solutions Ltd.

Contract Award Value:
\$4,445,356 net of all applicable taxes and charges
\$5,023,252 including all applicable taxes and charges
\$4,523,594 net of HST recoveries

Contract is expected to start on date of award and end on May 31, 2024.

FINANCIAL IMPACT

The total contract award identified in this report is \$5,023,252 including all applicable taxes and charges and \$4,445,356 net of all applicable taxes and charges. The total cost to the City is \$4,523,594 net of HST recoveries.

Funding is included in the 2019 Approved Operating Budget (IT1010) for Information and Technology Division under Cost Element, GL 4472. Additional funding will be requested in the 2020-2024 Operating Budget Submissions of Information & Technology Division. Funding is available in the 2019 Approved Capital Budget and 2020-2028 Approved Capital Plan, (CIT702-07-03, GL3410). Funding details are provided in Appendix 1, Table 1.

CALL SUMMARY

Call Issued: March 15, 2019

Call Closed: April 30, 2019

Number of Addenda Issued: Two (2)

Number of Bids: 1

Table 2: Summary of Bids Received for RFQ No. 3412-19-0093 including bid price

Bidder	Bid Price (including H.S.T.)
ONX Enterprise Solutions Ltd.	\$5,023,252.28

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest bidder meeting specifications or to the highest scoring proponent based on the evaluation criteria included in the call and meeting the requirements of the call;
- b. the appropriate Division has reviewed submission and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the call document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Purchasing Officer

Appendix 1

Table 1: Financial Impact Summary of Recommended Contract (net of all taxes)

WBS Element/ Cost Centre	June 1, 2019 to December 31, 2019 Net of HST recoveries	January 1, 2020 to December 31, 2020 Net of HST recoveries	January 1, 2021 to December 31, 2021 Net of HST recoveries	January 1, 2022 to December 31, 2022 Net of HST recoveries	January 1, 2023 to December 31, 2023 Net of HST recoveries	January 1, 2024 to May 31, 2024 Net of HST recoveries	Total Net of HST recoveries
CIT702-07-03 GL3410	\$ 504,787	\$ 504,698	\$ 504,698	\$ 508,813	\$ 507,813	\$ 500,000	\$ 3,030,809
IT1010 GL 4472	\$ 157,000	\$ 297,836	\$ 297,836	\$ 299,370	\$ 299,370	\$ 141,373	\$ 1,492,785
Grand Total Cost	\$ 661,787	\$ 802,534	\$ 802,534	\$ 808,183	\$ 807,183	\$ 641,373	\$ 4,523,594