

REVENUE SUMMARY FOR CULTURAL ORGANIZATIONS

Breakdown of Revenue: Gross Revenue

Year-end Source (in 000's)	1 AGO 31-Mar T3010-2018	2 NAC 31-Aug T3010-2018	3 ROM 31-Mar T3010-2018	4 RCM 31-Aug T3010-2018	5 TIFF 31-Dec T3010-2018	6 COC/COHC 30-Jun Annual Rpt	7 MH/RTH 31-Aug T3010-2018	8 TO Live* 31-Dec 2020 budget	9 NBOC 30-Jun T3010-2018	10 COC 30-Jun T3010-2018	11 TSO 30-Jun T3010-2018	12 Harbourfront 31-Mar T3010-2018	13 NBS 31-Aug T3010-2018	14 COHC* 30-Jun T3010-2018	15 Soulpepper 31-Dec T3010-2017	16 CanStage 30-Jun T3010-2018	17 Illuminato 31-Jul T3010- 2017	18 YPT 30-Jun T3010-2018
Gross Revenue	\$128,935	\$85,424	\$79,768	\$50,351	\$45,255	\$41,305	\$40,671	\$39,123	\$36,330	\$33,830	\$31,613	\$25,910	\$24,345	\$14,356	\$12,534	\$7,917	\$6,483	\$5,037
Government Funding																		
Federal	\$421	\$50,050	\$57	\$2,141	\$1,424	\$2,358	\$3,314		\$3,170	\$2,358	\$5,095	\$8,728	\$6,698		\$427	\$611	\$881	\$538
Provincial	\$21,047	\$100	\$26,841	\$539	\$1,532	\$2,263	\$4,011		\$2,289	\$2,263	\$1,864	\$965	\$750		\$1,053	\$760	\$3,285	\$433
Municipal/Regional	\$698			\$50	\$1,199	\$1,550		\$5,599	\$1,355	\$1,550	\$1,270	\$1,145	\$200		\$562	\$832	\$400	\$365
Total Government Funding	\$22,166	\$50,150	\$26,898	\$2,730	\$4,155	\$6,171	\$7,325	\$5,599	\$6,814	\$6,171	\$8,229	\$10,838	\$7,648		\$2,042	\$2,203	\$4,566	\$1,336
% of Gross revenue	17%	59%	34%	5%	9%	15%	18%	14%	19%	18%	26%	42%	31%		16%	28%	70%	27%
Development Funding																		
Tax receipted	\$66,076		\$2,404	\$3,296	\$6,053	\$7,922	\$5,326	\$162	\$7,669	\$7,922	\$6,666	\$127	\$1,354		\$2,607	\$1,313	\$570	\$380
Other Registered charities	\$7,190	\$7,938	\$7,358	\$11,607	\$170	\$3,406	\$15		\$5,387	\$3,406	\$4,233	\$1,500	\$3,029		\$2,329	\$292	\$469	\$1,009
Not tax receipted	\$649		\$173	\$3,722	\$13,301	\$3,478	\$1	\$2,727	\$1,937	\$3,478	\$113	\$2,364	\$1,378		\$1,318	\$811	\$504	\$324
Not tax receipted - outside Canada				\$130	\$143				\$451				\$100		\$20	\$526	\$18	
Total Development Funding	\$73,915	\$7,938	\$9,935	\$18,755	\$19,667	\$14,806	\$5,342	\$2,889	\$15,444	\$14,806	\$11,012	\$3,991	\$5,861		\$6,274	\$2,942	\$1,561	\$1,713
% of Gross revenue	57%	9%	12%	37%	43%	36%	13%	7%	43%	44%	35%	15%	24%		50%	37%	24%	34%
Earned Revenue																		
Total Earned Revenue	\$32,416	\$25,918	\$40,432	\$27,608	\$21,171	\$19,752	\$27,329	\$29,914	\$13,901	\$12,276	\$10,928	\$11,075	\$10,770	\$14,276	\$4,209	\$2,766	\$350	\$1,981
% of Gross revenue	25%	30%	51%	55%	47%	48%	67%	76%	38%	36%	35%	43%	44%	99%	34%	35%	5%	39%
Other																		
Total Other Revenue	\$436	\$1,417	\$2,502	\$1,257	\$263	\$576	\$674	\$721	\$170	\$576	\$1,443	\$4	\$68	\$79	\$7	\$5	\$5.00	\$7
% of Gross revenue	0%	2%	3%	2%	1%	1%	2%	2%	0%	2%	5%	0%	0%	1%	0%	0%	0%	0%

for reference:																		
Foundation value (Total Assets)	\$88,248	\$15,403	\$39,508	\$39,508	\$0		\$541	\$2,300	\$74,911	\$43,010	\$30,638	\$7,378	\$63,250		\$0		\$0	

*Notes:
COHC: Canadian Opera House Corporation (Four Seasons Centre)
TO Live: Does not include SOGR revenue/expenses

REVENUE SUMMARY FOR CULTURAL ORGANIZATIONS																		
Breakdown of Revenue: Government Revenue																		
Year-end Source (in 000's)	1 Illuminato 31-Jul T3010- 2017	2 NAC 31-Aug T3010-2018	3 Harbourfront 31-Mar T3010-2018	4 ROM 31-Mar T3010-2018	5 NBS 31-Aug T3010-2018	6 CanStage 30-Jun T3010-2018	7 YPT 30-Jun T3010-2018	8 TSO 30-Jun T3010-2018	9 NBOC 30-Jun T3010-2018	10 MH/RTH 31-Aug T3010-2018	11 COC 30-Jun T3010-2018	12 COC/COHC 30-Jun Annual Rpt	13 AGO 31-Mar T3010-2018	14 Soulpepper 31-Dec T3010-2017	15 TO Live* 31-Dec 2020 budget	16 TIFF 31-Dec T3010-2018	17 RCM 31-Aug T3010-2018	18 COHC* 30-Jun T3010-2018
Gross Revenue	\$6,483	\$85,424	\$25,910	\$79,768	\$24,345	\$7,917	\$5,037	\$31,613	\$36,330	\$40,671	\$33,830	\$41,305	\$128,935	\$12,534	\$39,123	\$45,255	\$50,351	\$14,356
Government Funding																		
Federal	\$881	\$50,050	\$8,728	\$57	\$6,698	\$611	\$538	\$5,095	\$3,170	\$3,314	\$2,358	\$2,358	\$421	\$427		\$1,424	\$2,141	
Provincial	\$3,285	\$100	\$965	\$26,841	\$750	\$760	\$433	\$1,864	\$2,289	\$4,011	\$2,263	\$2,263	\$21,047	\$1,053		\$1,532	\$539	
Municipal/Regional	\$400		\$1,145		\$200	\$832	\$365	\$1,270	\$1,355		\$1,550	\$1,550	\$698	\$562	\$5,599	\$1,199	\$50	
Total Government Funding	\$4,566	\$50,150	\$10,838	\$26,898	\$7,648	\$2,203	\$1,336	\$8,229	\$6,814	\$7,325	\$6,171	\$6,171	\$22,166	\$2,042	\$5,599	\$4,155	\$2,730	
% of Gross revenue	70%	59%	42%	34%	31%	28%	27%	26%	19%	18%	18%	15%	17%	16%	14%	9%	5%	
Development Funding																		
Tax receipted	\$570		\$127	\$2,404	\$1,354	\$1,313	\$380	\$6,666	\$7,669	\$5,326	\$7,922	\$7,922	\$66,076	\$2,607	\$162	\$6,053	\$3,296	
Other Registered charities	\$469	\$7,938	\$1,500	\$7,358	\$3,029	\$292	\$1,009	\$4,233	\$5,387	\$15	\$3,406	\$3,406	\$7,190	\$2,329		\$170	\$11,607	
Not tax receipted	\$504		\$2,364	\$173	\$1,378	\$811	\$324	\$113	\$1,937	\$1	\$3,478	\$3,478	\$649	\$1,318	\$2,727	\$13,301	\$3,722	
Not tax receipted - outside Canada	\$18				\$100	\$526			\$451					\$20		\$143	\$130	
Total Development Funding	\$1,561	\$7,938	\$3,991	\$9,935	\$5,861	\$2,942	\$1,713	\$11,012	\$15,444	\$5,342	\$14,806	\$14,806	\$73,915	\$6,274	\$2,889	\$19,667	\$18,755	
% of Gross revenue	24%	9%	15%	12%	24%	37%	34%	35%	43%	13%	44%	36%	57%	50%	7%	43%	37%	
Earned Revenue																		
Total Earned Revenue	\$350	\$25,918	\$11,075	\$40,432	\$10,770	\$2,766	\$1,981	\$10,928	\$13,901	\$27,329	\$12,276	\$19,752	\$32,416	\$4,209	\$29,914	\$21,171	\$27,608	\$14,276
% of Gross revenue	5%	30%	43%	51%	44%	35%	39%	35%	38%	67%	36%	48%	25%	34%	76%	47%	55%	99%
Other																		
Total Other Revenue	\$5.00	\$1,417	\$4	\$2,502	\$68	\$5	\$7	\$1,443	\$170	\$674	\$576	\$576	\$436	\$7	\$721	\$263	\$1,257	\$79
% of Gross revenue	0%	2%	0%	3%	0%	0%	0%	5%	0%	2%	2%	1%	0%	0%	2%	1%	2%	1%
for reference:																		
Foundation value (Total Assets)	\$0	\$15,403	\$7,378	\$39,508	\$63,250			\$30,638	\$74,911	\$541	\$43,010		\$88,248	\$0	\$2,300	\$0	\$39,508	

*Notes:
 COHC: Canadian Opera House Corporation (Four Seasons Centre)
 TO Live: Does not include SOGR revenue/expenses

REVENUE SUMMARY FOR CULTURAL ORGANIZATIONS																		
Breakdown of Revenue: Development Revenue																		
Year-end Source (in 000's)	1 AGO 31-Mar T3010-2018	2 Soulpepper 31-Dec T3010-2017	3 COC 30-Jun T3010-2018	4 TIFF 31-Dec T3010-2018	5 NBOC 30-Jun T3010-2018	6 RCM 31-Aug T3010-2018	7 COC/COHC 30-Jun Annual Rpt	8 CanStage 30-Jun T3010-2018	9 TSO 30-Jun T3010-2018	10 YPT 30-Jun T3010-2018	11 NBS 31-Aug T3010-2018	12 Illuminato 31-Jul T3010- 2017	13 Harbourfront 31-Mar T3010-2018	14 MH/RTH 31-Aug T3010-2018	15 ROM 31-Mar T3010-2018	16 NAC 31-Aug T3010-2018	17 TO Live* 31-Dec 2020 budget	18 COHC* 30-Jun T3010-2018
Gross Revenue	\$128,935	\$12,534	\$33,830	\$45,255	\$36,330	\$50,351	\$41,305	\$7,917	\$31,613	\$5,037	\$24,345	\$6,483	\$25,910	\$40,671	\$79,768	\$85,424	\$39,123	\$14,356
Government Funding																		
Federal	\$421	\$427	\$2,358	\$1,424	\$3,170	\$2,141	\$2,358	\$611	\$5,095	\$538	\$6,698	\$881	\$8,728	\$3,314	\$57	\$50,050		
Provincial	\$21,047	\$1,053	\$2,263	\$1,532	\$2,289	\$539	\$2,263	\$760	\$1,864	\$433	\$750	\$3,285	\$965	\$4,011	\$26,841	\$100		
Municipal/Regional	\$698	\$562	\$1,550	\$1,199	\$1,355	\$50	\$1,550	\$832	\$1,270	\$365	\$200	\$400	\$1,145				\$5,599	
Total Government Funding	\$22,166	\$2,042	\$6,171	\$4,155	\$6,814	\$2,730	\$6,171	\$2,203	\$8,229	\$1,336	\$7,648	\$4,566	\$10,838	\$7,325	\$26,898	\$50,150	\$5,599	\$0
% of Gross revenue	17%	16%	18%	9%	19%	5%	15%	28%	26%	27%	31%	70%	42%	18%	34%	59%	14%	
Development Funding																		
Tax receipted	\$66,076	\$2,607	\$7,922	\$6,053	\$7,669	\$3,296	\$7,922	\$1,313	\$6,666	\$380	\$1,354	\$570	\$127	\$5,326	\$2,404		\$162	
Other Registered charities	\$7,190	\$2,329	\$3,406	\$170	\$5,387	\$11,607	\$3,406	\$292	\$4,233	\$1,009	\$3,029	\$469	\$1,500	\$15	\$7,358	\$7,938		
Not tax receipted	\$649	\$1,318	\$3,478	\$13,301	\$1,937	\$3,722	\$3,478	\$811	\$113	\$324	\$1,378	\$504	\$2,364	\$1	\$173		\$2,727	
Not tax receipted - outside Canada		\$20		\$143	\$451	\$130		\$526			\$100	\$18						
Total Development Funding	\$73,915	\$6,274	\$14,806	\$19,667	\$15,444	\$18,755	\$14,806	\$2,942	\$11,012	\$1,713	\$5,861	\$1,561	\$3,991	\$5,342	\$9,935	\$7,938	\$2,889	
% of Gross revenue	57%	50%	44%	43%	43%	37%	36%	37%	35%	34%	24%	24%	15%	13%	12%	9%	7%	0%
Earned Revenue																		
Total Earned Revenue	\$32,416	\$4,209	\$12,276	\$21,171	\$13,901	\$27,608	\$19,752	\$2,766	\$10,928	\$1,981	\$10,770	\$350	\$11,075	\$27,329	\$40,432	\$25,918	\$29,914	\$14,276
% of Gross revenue	25%	34%	36%	47%	38%	55%	48%	35%	35%	39%	44%	5%	43%	67%	51%	30%	76%	99%
Other																		
Total Other Revenue	\$436	\$7	\$576	\$263	\$170	\$1,257	\$576	\$5	\$1,443	\$7	\$68	\$5.00	\$4	\$674	\$2,502	\$1,417	\$721	\$79
% of Gross revenue	0%	0%	2%	1%	0%	2%	1%	0%	5%	0%	0%	0%	0%	2%	3%	2%	2%	1%
for reference:																		
Foundation value (Total Assets)	\$88,248	\$0	\$43,010	\$0	\$74,911	\$39,508			\$30,638		\$63,250	\$0	\$7,378	\$541	\$39,508	\$15,403	\$2,300	
*Notes: COHC: Canadian Opera House Corporation (Four Seasons Centre) TO Live: Does not include SOGR revenue/expenses																		

REVENUE SUMMARY FOR CULTURAL ORGANIZATIONS																		
Breakdown of Revenue: Earned Revenue																		
Year-end Source (in 000's)	1 COHC* 30-Jun T3010-2018	2 TO Live* 31-Dec 2020 budget	3 MH/RTH 31-Aug T3010-2018	4 RCM 31-Aug T3010-2018	5 ROM 31-Mar T3010-2018	6 TIFF 31-Dec T3010-2018	7 COC/COHC 30-Jun Annual Rpt	8 NBS 31-Aug T3010-2018	9 Harbourfront 31-Mar T3010-2018	10 YPT 30-Jun T3010-2018	11 NBOC 30-Jun T3010-2018	12 COC 30-Jun T3010-2018	13 TSO 30-Jun T3010-2018	14 CanStage 30-Jun T3010-2018	15 Soulpepper 31-Dec T3010-2017	16 NAC 31-Aug T3010-2018	17 AGO 31-Mar T3010-2018	18 Illuminato 31-Jul T3010- 2017
Gross Revenue	\$14,356	\$39,123	\$40,671	\$50,351	\$79,768	\$45,255	\$41,305	\$24,345	\$25,910	\$5,037	\$36,330	\$33,830	\$31,613	\$7,917	\$12,534	\$85,424	\$128,935	\$6,483
Government Funding																		
Federal			\$3,314	\$2,141	\$57	\$1,424	\$2,358	\$6,698	\$8,728	\$538	\$3,170	\$2,358	\$5,095	\$611	\$427	\$50,050	\$421	\$881
Provincial			\$4,011	\$539	\$26,841	\$1,532	\$2,263	\$750	\$965	\$433	\$2,289	\$2,263	\$1,864	\$760	\$1,053	\$100	\$21,047	\$3,285
Municipal/Regional		\$5,599		\$50		\$1,199	\$1,550	\$200	\$1,145	\$365	\$1,355	\$1,550	\$1,270	\$832	\$562		\$698	\$400
Total Government Funding	\$0	\$5,599	\$7,325	\$2,730	\$26,898	\$4,155	\$6,171	\$7,648	\$10,838	\$1,336	\$6,814	\$6,171	\$8,229	\$2,203	\$2,042	\$50,150	\$22,166	\$4,566
% of Gross revenue		14%	18%	5%	34%	9%	15%	31%	42%	27%	19%	18%	26%	28%	16%	59%	17%	70%
Development Funding																		
Tax receipted		\$162	\$5,326	\$3,296	\$2,404	\$6,053	\$7,922	\$1,354	\$127	\$380	\$7,669	\$7,922	\$6,666	\$1,313	\$2,607		\$66,076	\$570
Other Registered charities			\$15	\$11,607	\$7,358	\$170	\$3,406	\$3,029	\$1,500	\$1,009	\$5,387	\$3,406	\$4,233	\$292	\$2,329	\$7,938	\$7,190	\$469
Not tax receipted		\$2,727	\$1	\$3,722	\$173	\$13,301	\$3,478	\$1,378	\$2,364	\$324	\$1,937	\$3,478	\$113	\$811	\$1,318		\$649	\$504
Not tax receipted - outside Canada				\$130		\$143		\$100			\$451			\$526	\$20			\$18
Total Development Funding		\$2,889	\$5,342	\$18,755	\$9,935	\$19,667	\$14,806	\$5,861	\$3,991	\$1,713	\$15,444	\$14,806	\$11,012	\$2,942	\$6,274	\$7,938	\$73,915	\$1,561
% of Gross revenue		7%	13%	37%	12%	43%	36%	24%	15%	34%	43%	44%	35%	37%	50%	9%	57%	24%
Earned Revenue																		
Total Earned Revenue	\$14,276	\$29,914	\$27,329	\$27,608	\$40,432	\$21,171	\$19,752	\$10,770	\$11,075	\$1,981	\$13,901	\$12,276	\$10,928	\$2,766	\$4,209	\$25,918	\$32,416	\$350
% of Gross revenue	99%	76%	67%	55%	51%	47%	48%	44%	43%	39%	38%	36%	35%	35%	34%	30%	25%	5%
Other																		
Total Other Revenue	\$79	\$721	\$674	\$1,257	\$2,502	\$263	\$576	\$68	\$4	\$7	\$170	\$576	\$1,443	\$5	\$7	\$1,417	\$436	\$5.00
% of Gross revenue	1%	2%	2%	2%	3%	1%	1%	0%	0%	0%	0%	2%	5%	0%	0%	2%	0%	0%
for reference:																		
Foundation value (Total Assets)		\$2,300	\$541	\$39,508	\$39,508	\$0		\$63,250	\$7,378		\$74,911	\$43,010	\$30,638		\$0	\$15,403	\$88,248	\$0

*Notes:
 COHC: Canadian Opera House Corporation (Four Seasons Centre)
 TO Live: Does not include SOGR revenue/expenses