



REPORT FOR ACTION

Flusher Truck and Sweeper Truck Rental Services Agreement

Date: March 27, 2019

To: The Board of Governors of Exhibition Place

From: Dianne Young, Chief Executive Officer

Wards: All

SUMMARY

This report recommends approving an agreement with A & G The Road Cleaners Ltd. ("A & G") for the non-exclusive provision of flusher truck and sweeper truck rental services with operator for a (1) one-year term with two (2) additional one-year options to renew. This recommendation follows the competitive Request for Quotation process undertaken by Exhibition Place considering one (1) submission that has experience providing these services.

RECOMMENDATIONS

The Chief Executive Officer recommends that:

1. The Board of Governors approve an agreement with A & G The Road Cleaners Ltd. for the non-exclusive provision of flusher truck and sweeper truck rental services with operator for a (1) one-year term with two (2) additional one-year options to renew on the terms and conditions set out in this report and such other terms and conditions required by the Chief Executive Officer and City Solicitor.

FINANCIAL IMPACT

The funding for flusher truck and sweeper truck rental services with operator is provided for in the in the 2019 Operating Budget, and will be provided for in the 2020 and 2021 Operating Budgets as required.

Annually the cost of these services ordered as required is in the amount of \$71,660.00 for rental services, exclusive of HST of which approximately 90% is recoverable from shows and events

DECISION HISTORY

The Exhibition Place 2017 – 2019 Strategic Plan has a Public Space and Infrastructure Goal to ensure our State-of-Good Repair plan and process is adequately linked to our capital plan and as a Strategy to support this goal we will maintain and improve our event space.

Flusher truck and sweeper truck rentals have historically been quoted and ordered as and when required. Staff have determined for 2019 that it was better to obtain pricing from the marketplace which could be achieved by issuing a formal Request for Quotation.

COMMENTS

The Request for Quotation for flusher truck and sweeper truck rental services was issued by Exhibition Place on March 15, 2019 and one (1) quotation was received from A & G which meets specifications.

The RFQ detailed the Board's specific requirements which included guaranteed availability during the Caribbean Carnival, Honda Indy, CNE and Royal Agricultural Winter Fair with hourly rates for each services.

A& G has been in business since 1991 and operating out of Bolton, Ontario. They have provided similar services to Exhibition Place in prior years.

Terms and Conditions:

The substantial terms and conditions of the agreement with A & G are as follows:

- Term: One year from date of issue, on an as required non-exclusive basis, with the option to extend for two (2) additional separate one-year periods subject to satisfactory performance review and budget availability.
- Hourly Rates:
 - Rental rate for flusher truck with operator: \$104.00/hour
 - Rental rate for sweeper truck with operator: \$132.00/hour
- Pricing: Pricing is to be fixed during the first year of the Agreement in accordance with the terms of the Request for Quotation.
- Assignment: The agreement shall not be assigned by A & G without written consent of the Board.
- Insurance: Proof of insurance shall be provided in a form and amount satisfactory to the Board and containing provisions including the Board and the City of Toronto as additional insured with a cross liability/severability of interest clause of standard wording.

- Extensions: Increases in pricing for two one-year options will be based on the Consumer Price Index (CPI), all items, Toronto and calculated three months prior to expiry of then current year agreement
- Additional Clauses: The agreement shall include other standard commercial terms respecting termination and other matters in a form satisfactory to the City Solicitor and the Chief Executive Officer.

CONTACT

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SIGNATURE

Dianne Young
Chief Executive Officer

ATTACHMENTS
