



REPORT FOR ACTION

Pest Control Services Agreement

Date: May 30, 2019
To: The Board of Governors of Exhibition Place
From: Dianne Young, Chief Executive Officer
Wards: All

SUMMARY

This report recommends approving an agreement with Rentokil Steritech ("Rentokil") for the non-exclusive provision of pest control services for a one-year term with three (3) additional one-year options to renew. This recommendation follows the competitive Request for Quotation process undertaken by Exhibition Place considering two (2) companies that bid and both have experience providing these services.

RECOMMENDATIONS

The Chief Executive Officer recommends that:

1. The Board of Governors approve an agreement with Rentokil Steritech for the non-exclusive provision of pest control services for a one-year term with three (3) additional one-year options to renew on the terms and conditions set out in this report and such other terms and conditions required by the Chief Executive Officer and City Solicitor.

FINANCIAL IMPACT

The funding for pest control services is provided for in the 2019 Operating Budget, and will be provided for in the 2020, 2021 and 2022 Operating Budgets as required.

Annually the cost of these services ordered as required is in the amount of \$34,250.00 for labour and materials, exclusive of HST.

DECISION HISTORY

The Exhibition Place 2017 – 2019 Strategic Plan has a Public Space and Infrastructure Goal to ensure our State-of-Good Repair plan and process is adequately linked to our

capital plan and as a Strategy to support this goal we will increase our preventative maintenance program to maintain facilities and rolling assets in good working order.

At its meeting of September 4, 2015 the Board approved of an award to Steritech for the provision of pest control services for a one-year period with the option to extend for an additional three one-year periods.

<https://www.explace.on.ca/files/file/58bdd52b8927c/Item-11-Pest-Control-Services.pdf>

COMMENTS

The Request for Quotation for pest control services was issued by Exhibition Place on April 17, 2019 and two (2) quotations were received from Rentokil and Professional PCO Services with the evaluated low bid meeting specifications from Rentokil.

The RFQ detailed the Board's specific requirements which included unit pricing for weekly and bi-weekly pest control services, an annual cost for a seagull control program and hourly rates for additional services if required.

The Steritech Group was founded in 1986. In 2015, The Steritech Group was acquired by Rentokil forming Rentokil Steritech, the North American division of Rentokil Initial plc, a British organization offering environmental pest control services operating in over 60 countries.

Terms and Conditions:

The substantial terms and conditions of the agreement with Rentokil are as follows:

- Term: One year from date of issue, on an as required non-exclusive basis, with the option to extend for three (3) additional separate one-year periods subject to satisfactory performance review and budget availability.
- Per service treatment:
 - Weekly service from \$22.50 to \$33.75
 - Bi-weekly service from \$12.50 for the Bandshell to \$26.50 for the Queen Elizabeth Hall
 - Annual cost for seagull control services \$5,100.00
 - Per hour charge for additional services if required: \$100.00 during regular business hours; \$120.00 5:01 p.m. to 7:59 a.m.; \$140.00 during statutory holidays
- Pricing: Pricing is to be fixed during the first year of the Agreement in accordance with the terms of the Request for Quotation.
- Assignment: The agreement shall not be assigned by Rentokil without written consent of the Board.
- Insurance: Proof of insurance shall be provided in a form and amount satisfactory to the Board and containing provisions including the Board and the City of Toronto as additional insured with a cross liability/severability of interest clause of standard wording.

- Collective Agreements: Compliance is required with all trade union/association agreements affecting work done on the grounds.
- Extensions: Increases in pricing for three one-year options will be based on the Consumer Price Index (CPI), all items, Toronto and calculated three months prior to expiry of then current year agreement
- Additional Clauses: The agreement shall include other standard commercial terms respecting termination and other matters in a form satisfactory to the City Solicitor and the Chief Executive Officer.

CONTACT

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SIGNATURE

Dianne Young
Chief Executive Officer

ATTACHMENTS
