



REPORT FOR ACTION

Negotiations of Collective Agreements at Exhibition Place

Date: July 31, 2019

To: The Board of Governors of Exhibition Place

From: Chief Financial Officer & Corporate Secretary, Exhibition Place

Wards: All

SUMMARY

This report provides a summary of the negotiations and the collective agreement settlements at Exhibition Place and a proposed Board direction to meet the mandate in the 2017- 2019 Strategic Plan. A confidential presentation from the negotiation team is planned for the meeting.

RECOMMENDATIONS

The Chief Financial Officer & Corporate Secretary recommends that:

1. The Board receive this report for information.

FINANCIAL IMPACT

There are no immediate financial implications for 2019 as a result of this report.

DECISION HISTORY

At its meeting of July 28 2016, the Board approved of a collective agreement with United Association of Plumbers and Journeymen Local 46.

<https://www.explace.on.ca/files/file/58c69f3ec3b95/Item-13-Plumbers-CA-Combined.pdf>

At its meeting of December 9, 2016, the Board approved of a collective agreement with The International Brotherhood of Electrical Workers Local 353

<https://www.explace.on.ca/files/file/58b608e6a11db/Item-14-IBEW-Local-353.pdf>

At its meeting of September 30, 2016, the Board approved of a collective agreement with Labourers' International Union of North America Local 506.

<https://www.explace.on.ca/files/file/58b5f8f02ad97/Item-10-LiUNA-506-CA.pdf>

At its meeting of March 23, 2017, the Board approved of a collective agreement with International Union of Painters and Allied Trades Counsel 46

<https://www.explace.on.ca/files/file/58cab322d38ba/EP2.8---Painters-Local-46.pdf>.

At its meeting of March 23, 2017, the Board approved of a collective agreement with Canadian Union of Public Employees (Parking Local 2840).

<https://www.explace.on.ca/files/file/58cab321f3bc9/EP2.7---Parking-CUPE-Local-2840.pdf>

At its meeting of May 18, 2017, the Board approved of a collective agreement with Canadian Union of Public Employees (CUPE Local 5116 Security).

<http://app.toronto.ca/tmmis/viewAgendaItemHistory.do?item=2017.EP3.6>

At a special meeting of June 1, 2017, the Board approved of a planning and negotiation strategy for collective agreements that expire in 2017 / 2018.

<http://app.toronto.ca/tmmis/viewAgendaItemHistory.do?item=2017.EP4.1>

At its meeting of November 16, 2018, the Board approved of a collective agreement with International Alliance of Theatrical Stage Employees (IATSE Local 58).

<http://app.toronto.ca/tmmis/viewAgendaItemHistory.do?item=2018.EP16.1>

At its meeting of April 10, 2019, the Board approved of a collective agreement with Carpenters and Allied Workers Local 27 United Brotherhood of Carpenters and Joiners of America 27.

<http://app.toronto.ca/tmmis/viewAgendaItemHistory.do?item=2019.EP2.18>

COMMENTS

As part of the 2017 - 2019 Strategic Plan, the Board committed to a Business Development Goal that would have, over the next 3 years, a primary focus of generating greater utilization levels at the Beanfield and Enercare Centres by growing attendance from existing events and attracting new events. As an objective of this Goal, Exhibition Place is to develop a better understanding of "our competitive positioning by conducting a comprehensive cost study relative to local, national and North American competitive facilities" including "facility rental costs, the cost of services provided by our workforce and review of our collective agreements".

In order to meet the Board's goal / objective, advanced planning needs to be undertaken to understand the collective agreement terms and conditions and how such terms and conditions affect the Exhibition Place clients. The Board had now had three such meetings over 2017 and 2018 as collective agreements expire and as Exhibition Place staff prepare for negotiations.

Over the years 2015 to 2017, the Board approved new collective agreements for all 8 unions locals at Exhibition Place: IATSE Local 58, LiUNA Local 506, Carpenters Local 27, CUPE (Parking) Local 2840, Painters Local 46, Plumbers and Pipefitters Local 46, Electrical IBEW Local 353, and CUPE (Security) Local 5116. The settlements across all 8 unions resulted in an average annual increase of 1.28% and when clients order services from Exhibition Place all wage and benefit increases are passed onto these clients along with a mark-up for the cost of administrative services. The expiration dates for the 8 collective agreements were also staggered during the last round of negotiations and expire over the years 2017, 2018 and 2019.

In 2019 the following collective agreements will expire:

- CUPE (Security) Local 5116 - expiry December 31, 2019
- Plumbers and Pipefitters Local 46 - expiry December 31, 2019

At the meeting there will be a confidential presentation by staff of Exhibition Place and City of Toronto Labour Relations.

CONTACT

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SIGNATURE

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