



REPORT FOR ACTION WITH CONFIDENTIAL ATTACHMENT

Multi-year Agreement with a Gala Event Producer at the Beanfield Centre

Date: October 9, 2019

To: Board of Governors of Exhibition Place

From: Don Boyle, Chief Executive Officer

Wards: Ward 10

REASON FOR CONFIDENTIAL INFORMATION

This report involves the security of the property of the Board.

SUMMARY

This report recommends a multi-year license agreement between a Gala Event Producer and Exhibition Place within the Beanfield Centre.

RECOMMENDATIONS

The Chief Executive Officer recommends that:

1. The Board approve three license agreements with the Gala Event Producer for the Beanfield Centre for a three year term commencing in each of 2021, 2022 and 2023 on the terms and conditions set out in Confidential Attachment 1, and the terms and conditions of the standard license agreements for Cerise Fine Catering, and such other terms and conditions satisfactory to the Chief Executive Officer and City Solicitor.
2. The Board direct that Confidential Attachment 1 to this report remain confidential as it relates to the security of the property of the Board.

FINANCIAL IMPACT

The license agreement recommended in this report provides financial revenue to the Board as set out in the Confidential Attachment 1.

DECISION HISTORY

The Exhibition Place 2017 - 2019 Strategic Plan has a Business Development Goal to grow event activity especially at Enercare Centre and Beanfield Centre, and as a Strategy to support this goal to maintain strong relationships with existing clients or events.

COMMENTS

The details of the three agreements between Cerise Fine Catering and the Gala Event Producer are provided in the Confidential Attachment 1.

CONTACT

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SIGNATURE

Don Boyle
Chief Executive Officer

ATTACHMENTS

Confidential Attachment 1 - Licence Terms and Conditions