

PIPELINE REPORT

Attachment 1

EX3.8

February 21, 2019



TORONTO GLOBAL INVESTMENTS BY YEAR

2017-2018 INVESTMENTS

JOB

CAPEX

27	1,199	\$195,384,949
----	-------	---------------

2018 – PRESENT INVESTMENTS

JOB

CAPEX

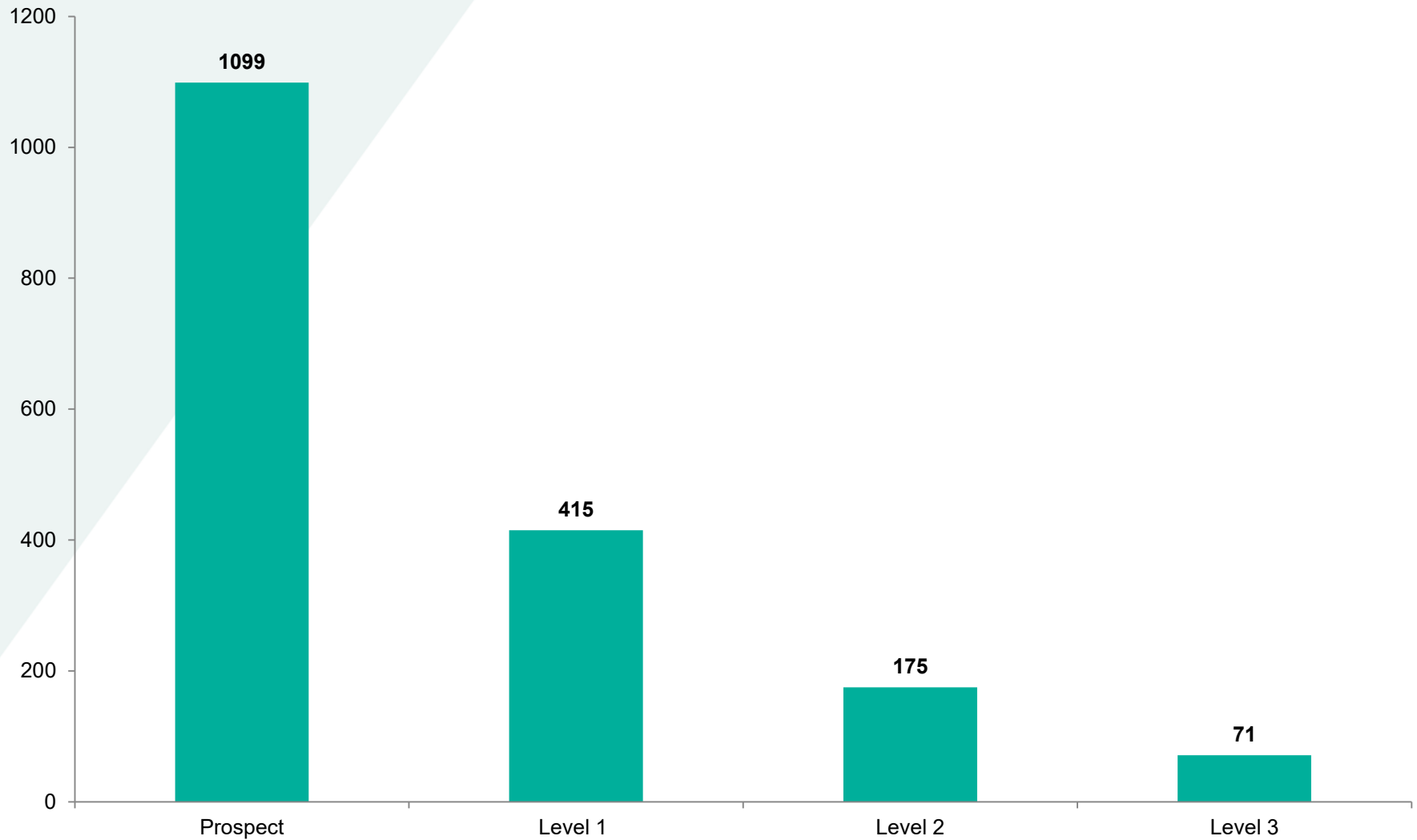
32	2,307	\$299,143,055
----	-------	---------------

Toronto Global fiscal year runs from April 1 – March 31

CITY OF TORONTO INVESTMENTS

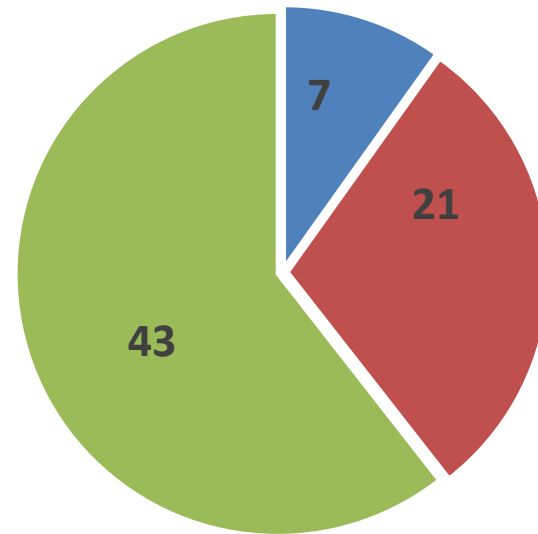
2017-PRESENT INVESTMENTS	JOBS	CAPEX
52	1,888	\$397,633,625

ACTIVE OPPORTUNITIES



LEVEL 3

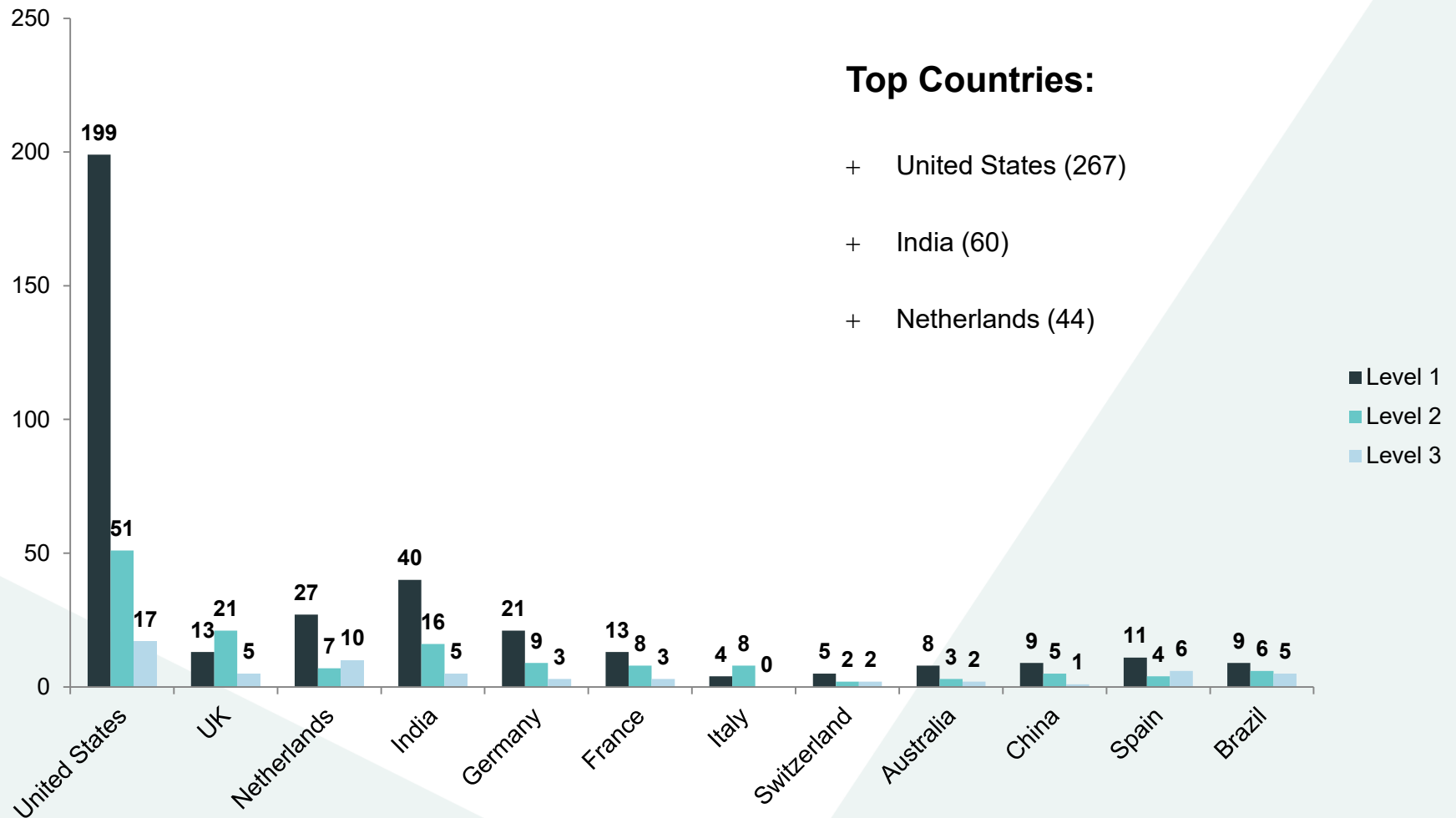
- + **Projected Investment**
 - Company has located in the Toronto Region
 - TG confirming investment numbers
- + **Establishing in the Toronto Region**
 - Company has stated they have chosen the Toronto Region as an investment destination, but have not yet located
- + **90 Days to Location Decision**
 - Process remains competitive
 - The Toronto Region is short listed as an investment destination



- Projected Investment (7)
- Establishing in Toronto Region (21)
- 90 Days to Location Decision (43)

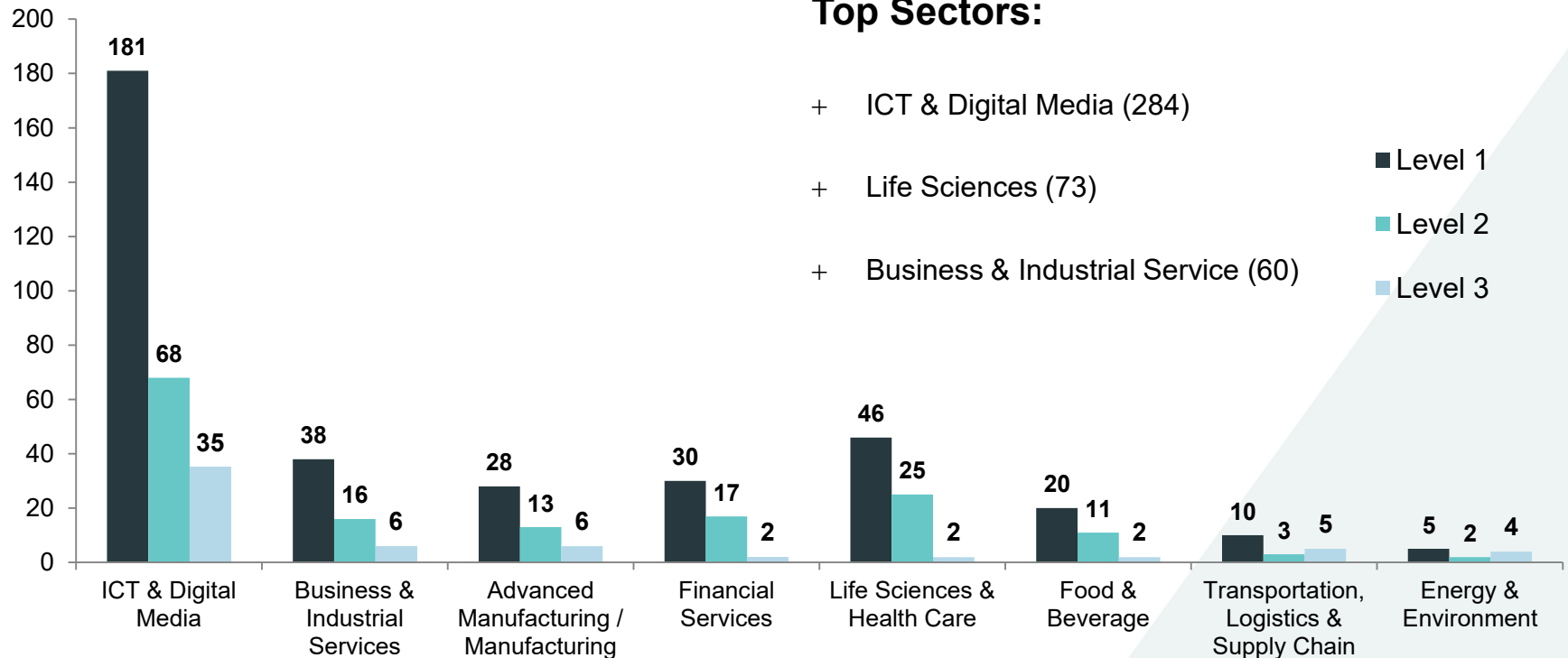
Toronto Global is will be introducing the client to the EDO partners or has done so already

TOP COUNTRIES - IN SALES FUNNEL



*Please note that not all "countries" are included in this table

TOP SECTORS – IN SALES FUNNEL



*Please note that not all “sectors” are included in this table