



BID AWARD PANEL CONTRACT AWARD

Award of Doc No. 2001885573 for FireEye Web Malware Protection Appliance and support maintenance services.

Date: December 23, 2019
To: Bid Award Panel
From: Chief Purchasing Officer
Wards: All

RECOMMENDATIONS

The Chief Purchasing Officer recommends that the Bid Award Panel grant authority to award the following contract:

Call Number:
Doc Number 2001885573

Description:
For RFQ 3405-19-0272 the supply & delivery of a net new FireEye Web Malware Protection Appliance and support and maintenance services for the City of Toronto's Information & Technology Division for a period of three (3) years from date of delivery, with the option to renew the Contract for two (2) additional one (1) year periods..

Recommended Bidder:
rSolutions Corporation

Contract Award Value:
USD \$529,181 net of all applicable taxes and charges (\$693,227)
USD \$538,495 net of HST recoveries (\$705,432 CDN)

Contract is expected to start on the date of award and end on December 12, 2024.

FINANCIAL IMPACT

The total contract award identified in this report is USD \$529,181 net of all taxes and charges (CAD \$693,227 net of all taxes and charges using a \$1US = \$1.31 CAD Exchange Rate). The total cost to the City is CAD \$705,432 net of HST recoveries.

Funding included in the Information & Technology recommended 2020-2029 Capital Budget submission under WBS Element CIT702-09-03. Additional details are provided below:

Table 1: Financial Impact Summary of Recommended Contract

Period	Cost Centre / Cost Elements	Total (Net of HST Recoveries)	Total (Net of HST Recoveries)
Jan. 1 to December 31, 2020	CIT702-09-03 / 3410	USD \$191,502	CAD \$250,868
	CIT702-09-03 / 4472	USD \$68,334	CAD \$89,518
Jan. 1 to December 31, 2021	CIT702-09-03 / 4472	USD \$68,334	CAD \$89,518
Jan. 1 to December 31, 2022	CIT702-09-03 / 4472	USD \$68,334	CAD \$89,518
Jan. 1 to December 31, 2023	CIT702-09-03 / 4472	USD \$70,996	CAD \$93,005
Jan. 1 to December 12, 2024	CIT702-09-03 / 4472	USD \$70,996	CAD \$93,005
Grand Total		USD \$538,496	CAD \$705,432

CALL SUMMARY

Call Issued: October 7, 2019

Call Closed: November 8, 2019

Number of Addenda Issued: 3

Number of Bids: 3

Table 2: Summary of Bids Received for RFQ Doc2001885573 including bid price

Bidder Name	Bid Price
rSolutions Corporation	USD \$529,181.10
TELUS Communications Inc.	USD \$568,645.90
Central Technology Services Corporation	USD \$602,632.55

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest bidder meeting specifications or to the highest scoring proponent based on the evaluation criteria included in the call and meeting the requirements of the call;
- b. The appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. The total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

Being within the authority of the Bid Award Panel;

- d. There are no material written objections to the award;
- e. The call document was advertised on the City's internet website and bids or proposals were opened publicly; and
- f. The Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Purchasing Officer